

السنة 1350

Baker gives in to critics at universities

Six key changes pledged for education Bill

By Nicholas Wood, Political Correspondent

Mr Kenneth Baker, Secretary of State for Education and Science, bowed last night to his academic critics and announced sweeping changes in his controversial proposals for Government supervision of higher education.

He pledged six amendments to the Education Reform Bill to be brought forward on the floor of the Commons next month.

His response delighted university officials, who indicated privately that he had given them much of what they have been campaigning for with increasing determination in the past few weeks.

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There is £56,000 to be won in today's Portfolio Accumulator, plus the £4,000 daily prize. (Yesterday's winners, page 3).

IN PART 2

Lawson's chance

Booming tax revenues have put massive tax cuts within the Chancellor's grasp in his Budget on March 15. Official figures out yesterday showed the public sector repaid £6.3 billion last month. But the Chancellor is expected to limit tax cuts to about £3 billion, allowing a cut in the basic rate by 2p to 25p in the pound and reducing all higher rates.

Details, page 25
Comment, page 27

Calcutta Cup debut for Oti

Chris Oti, the Cambridge University wing, will become the first black Rugby Union player to represent England for 80 years in the Calcutta Cup match against Scotland at Murrayfield on March 5.

BA attacked

Sweden has protested to the British Government that British Airways has prevented the SAS airline from obtaining landing times at Heathrow and Gatwick airports. Page 25

Robson blow

Bryan Robson, the captain of England's football team, pulled a thigh muscle in training and was forced out of the team to play Israel in Tel Aviv tonight. Page 48

TIMES FOCUS

A Special Report shows how the East Anglian town of Thetford has found new success as an industrial area, one of the six most promising in the country. Pages 17-19

INDEX

Home News	2,3,5
Overseas	6,7,9
Business	25-30
Sport	44-48
Antiques	20
Arts	16
Births, deaths, marriages	15
City Diary	14
Court	27
Crime de la Crème	21,25-28
Crosswords	10,24
Diary	12
Entertainments	22
Features	10-12
Information	22
Law Report	44
Leading articles	13
Letters	32,33
Media	14
Obituary	14
Parliament	39-43
Property	3
Salmon	3
Snow Reports	47
TV & Radio	23
Universities	14
Weather	24
Wills	15

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Howe and Gorbachov pursue a new detente



Warm welcome: Sir Geoffrey Howe is delighted as an aide translates Mr Gorbachov's greetings at their Kremlin meeting.

Pact on human rights inquiry

From Christopher Walker, Moscow

Sir Geoffrey Howe, the Foreign Secretary, last night ended a two-day visit to Moscow which confirmed Britain's new role as senior European partner in the East-West dialogue and paved the way for Mr Mikhail Gorbachov's first trip to London as Soviet leader.

Mr Gorbachov used a two-and-a-half-hour meeting with Sir Geoffrey to emphasize the "exceptional importance" of his forthcoming visit. Officials believe it will be in the first half of 1989.

One unexpected product of the improved relations was the suggestion that the two nations should establish their first permanent working group on human rights. When appointed, it will meet in both London and Moscow.

"So long as public opinion in Britain is concerned by human rights in the Soviet Union, it will be a factor in our relations," Sir Geoffrey told a crowded news conference.

He said that only one name remained on a list of almost 20 cases of families in Britain whose relatives were unable to

Leading article.....13

leave the Soviet Union which was first presented to the Kremlin two years ago. "But as I said to Mr Shevardnadze, that is still one too many. The plain truth is that families should not have to lobby governments to be reunited," he declared.

Mr Gorbachov yesterday broke with Kremlin protocol and used a photocall in its ornate Catherine Hall to emphasize to British correspondents (who persisted in asking questions despite stern rebukes from burly KGB minders) his intention of taking up the invitation extended by Mrs Thatcher last year. "You can see how active the Soviet-British dialogue is now, and that is a very good thing," he said.

During the talks, which ran 30 minutes over schedule, the Kremlin leader reaffirmed his statement of October, 1986, that Britain's independent nuclear deterrent would remain outside the scope of strategic weapons talks with the US which are hoped to culminate in a 50 per cent cut at the Moscow summit later this year.

Addressing a press conference, Sir Geoffrey claimed that his extensive meetings in Moscow, including those with

Continued on page 24, col 4

Haughey struggles to save agreement

By John Conroy

Mr Charles Haughey, the Irish Prime Minister, and his Cabinet colleagues held a special meeting last night to formulate a policy statement to keep alive the Anglo-Irish agreement.

This follows the failure of two Irish ministers to wring concessions from Britain on the "shoot to kill" controversy in Northern Ireland.

A four and a half hour meeting of the inter-governmental conference in Belfast yesterday was soured by the overnight leak that Mr

Photograph.....24

Douglas Haughey, the Home Secretary, intended to make permanent anti-terrorist legislation, strongly opposed by Irish citizens travelling to or living in Britain.

It was unclear if the Irish Government felt it had obtained enough at that meeting with Mr Tom King, the Secretary of State for Northern Ireland, for Mr Haughey to announce a resumption of co-ordination meetings between the head of the Royal Ulster Constabulary and the Garda Commissioner.

The only movement made public was a British request for a meeting of officials to iron out difficulties that have arisen between the British and Irish Attorney Generals on extradition procedures. This request was being considered by the Irish government last night.

But there were no signs that Britain acceded to four Irish demands: the prosecution of RUC officers said to have been implicated in the alleged shoot-to-kill policy in 1982; the publication of the Stalker-Sampson report into the shootings; the disclosure to Dublin of details of RUC

Continued on page 24, col 2

Union hard line puts Ford talks in the balance

By Tim Jones

Talks aimed at settling the Ford strike hung in the balance last night as union negotiators appeared to be taking a hard line. After eight hours neither side appeared to be giving much ground in the dispute, which is costing Ford more than £40 million a day and the trade unions £500,000 a week in strike pay.

The union side was unhappy with the pay and conditions being offered for a two-year deal. Although willing in principle to accept such a settlement, they considered the company was expecting too much for too little pay.

Ford had conceded, in the words of one union leader, that their original ambition of imposing a three-year settlement was "a bridge too far". As they entered the talks, the union negotiators were confronted by demonstrators from Ford plants who carried banners demanding "no surrender".

Mr John Bohanna, a shop steward from Halewood, Merseyside, said: "The company has done well out of us as their profits show and now we want our share of the action." During the talks, the company was offering a two-year pay deal worth 7 per cent this year and 2.5 per cent plus an inflation linking next year.

Since preliminary talks were

undertaken last week between senior union and management officials the mood appeared to have hardened. Rejection of a two-year deal surprised company negotiators who believed they were making a major concession.

In addition, the Ford management team was believed to have offered to modify its plans for a radical change in work practices.

The hard line adopted by the Ford management surprised the Ford management who believed that much of the groundwork had been covered in the earlier talks between Mr John Hougham, the company's personnel director, Mr Ron Todd, of the Transport and General Workers Union and Mr Bill Jordan, president of the Amalgamated Engineering Union.

Apart from the pay element, with shopfloor workers insisting on a 10 per cent "no strings attached" one-year deal, the union side has had to steer a delicate course between inter-union jealousies based on demarcation practised at the Ford plants.

Talks between management and unions at the Vauxhall plants in Luton and Ellesmere Port, Cheshire, on a two-year pay offer worth between 11 and 14 per cent are expected to resume next week.

Rivalry threatens new Dundee plant

By Tim Jones

The Ford Motor Company said last night it would have to "consider" its decision to build a new £14 million high technology plant at Dundee if it fails to secure the single union deal it has negotiated with the Amalgamated Engineering Union.

The parent company in Detroit is losing patience because of delays caused by inter-union rivalry and will tell Mr Norman Willis, General Secretary of the TUC, today that the plant could be relocated on the continent.

Leaders of the AEU fear that unless their single union deal is conceded, the 1,000 jobs earmarked for Dundee could be lost and Ford could take a strategic decision to pull out of the UK.

Last night, Mr Gavin Laird, general secretary of the AEU said: "We have made it very clear to the TUC that we believe single-union deals are

here to stay and the TUC has a responsibility to relay that message. If it does not, they are living in the dark ages - something the AEU is not prepared to do."

Three top Ford executives, who have been in London for some days, are expected to tell Mr Norman Willis, the TUC general secretary, that the company is becoming increasingly impatient with delays in sanctioning the agreement to ensure single-union manning.

But Mr Mick Murphy, of the TGWU, said after a meeting of the committee representing the 12 manual unions at Ford that not a single component built at the plant will go into British-built cars unless plans for single-union working are dropped.

The new factory is planned initially to employ about 450 people but that could rise to more than 1,000.

UK reopens Waldheim file

By Martin Fletcher, Political Reporter

Mrs Thatcher announced last night that the files have been reopened on possible connections between President Waldheim of Austria and the death of six British commandos in the Second World War.

The Prime Minister said the fresh review had been triggered by the critical report last week of the international commission of historians, set up by the Austrian Government, to investigate Dr Waldheim's wartime record.

She emphasized that in 1986 the Ministry of Defence had conducted a thorough investigation of official British records, but found no evidence to substantiate allegations against Dr Waldheim.

However, in the past week The Times has disclosed that the British Government destroyed files 10 years ago which may have linked Dr Waldheim to the investigation of the six commandos who were captured in Greece in 1944.

According to sources at the American National Archives, one of those files, the Altimira file, specifically connected Dr Waldheim to the investigation of the British commandos.

Mrs Thatcher's announcement was made last night in a written reply to Mr Robert Rhodes James, the Conservative MP and historian, who once worked for Dr Waldheim when he was the United Nations Secretary-General.

Continued on page 24, col 7

Palace finds footmen are thin on the ground

By Alan Hamilton

It is the traditional, if stereotypical, complaint of the upper classes that you just can't get staff these days. The Queen, it appears, is no exception.

She has been advertising in the Jobcentre at Kings Lynn, near her Norfolk home at Sandringham, for the past two weeks for a footman to work at Buckingham Palace. But so far there has not been a single taker.

The Royal Household is seeking a young man in his early twenties, with an O level standard of education, reliable, honest and of good appearance. The rewards are a salary of between £5,500 and £5,700, together with free board, lodging and uniform.

Although based at Buckingham Palace, the successful applicant would

travel with the Queen to her other residences, and would embark on a three-year training course that included waiting at tables and working in the silver, gold, china and glass pantries.

Buckingham Palace is a notoriously bad payer; its rates for domestic staff are linked to comparable staff, including doormen and porters, in the Civil Service, and the palace keeps in line with whatever is negotiated with the Government by the Civil Service Union. Traditionally, however, the union has excused its Buckingham Palace members from taking part in industrial action.

Mr Dick Bushell, manager of the Kings Lynn Jobcentre, said yesterday that 150 men aged between 19 and 24 in the town were currently registered

unemployed but none of them had so far applied for the palace job.

"We were extremely surprised to get this request from Buckingham Palace; it came completely out of the blue."

"The palace said they wanted to try this part of the country because from experience they like the people from Norfolk," Mr Bushell said.

Recently several footmen have been recruited from unlikely areas of the country, although according to the palace there is no specific policy of giving priority to applicants from areas of high unemployment.

Last year they advertised for a footman in the Jobcentre at Truro, Cornwall, and gave the job to one of a number of applicants. Four years ago an unemployed man aged 21 applied

for a post advertised in his local Jobcentre at Allerton, Liverpool, which said simply: "Wanted: footman for large house in London, possibility of foreign travel."

Soon afterwards he was riding in full ceremonial uniform on a coach in the Duke and Duchess of York's wedding procession.

After some unhappy experiences in the past, recruits are now expected to sign a declaration promising not to tell the domestic secrets of royal life.

Mr Jim Simpson, district officer of the Transport and General Workers' Union at Kings Lynn, said yesterday: "I thought a job like this would have been snapped up. Has Norfolk run out of gentlemen's gentlemen?" Apparently it has.

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(Our offices are opposite Harrods - you're welcome to call in and see the La Manga Club video.)

IRA gunman gets life for killing PC 13 years ago

By Mark Ellis

An IRA gunman was jailed for life at the Central Criminal Court yesterday for what the judge called the "appalling and cold-blooded" killing of an off-duty policeman in a London street 13 years ago.

William Quinn, aged 40, an American citizen, was the first IRA man to be successfully extradited from the United States.

Mr Justice Rose said the shooting of Police Constable Stephen Tibble, aged 21, at point-blank range was "unfettered by any remorse on your part, motivated I don't doubt by the terrorist activity at which time you were engaged".

The jury of 11 men and a woman took just under three hours to find Quinn guilty of murder after a week-long trial.

Quinn, a convicted member of the Provisional IRA, was closely linked with a gang responsible for some of the worst terrorist atrocities committed in Britain. Fingerprints linked him with the gang arrested in the Balcombe Street siege of 1975.

It was only after lengthy extradition proceedings that he was brought to justice for

the killing on February 26, 1975. Mr Justice Rose made no recommendation as to the minimum length of the sentence after hearing a submission from Mr Michael Mansfield, for the defence, that Quinn had been held in a small cell for most of the time since his arrest in the US in 1981.

The court heard how plain clothes detectives saw a man, later identified as Quinn, acting suspiciously as they patrolled an area of Hammersmith, west London, where there had been a spate of burglaries.

The man appeared agitated when he was questioned and gave his name as William Rogers, one of his own names and his mother's maiden name.

After producing a wad of Irish £5 notes from his pocket, Quinn ran off with the policeman in pursuit and reaching for help, when PC Tibble on his motor cycle saw the chase and joined in.

Mr John Mathew QC, for the prosecution, said: "He passed Quinn on his motor cycle, and then jumped off and stood on the pavement, spreading out his hands."

"Three shots immediately rang out. Two bullets hit PC Tibble in the chest and a third nicked him and was found in the doorway of a house nearby."

PC Tibble, who was married and had been in the police force for only six months, died later in hospital from a severed aorta.

After the shooting police lost sight of Quinn over the brow of a hill and he was not seen again until he was in Ireland.

A search of a basement flat at 39 Fairholme Road, Hammersmith, where Quinn had been seen, uncovered bomb-making equipment and Quinn's fingerprints were found on a plate, a knife, an ashtray and a road map. Police described the basement flat as "an IRA school for bombers".

Police also found Quinn's fingerprints in two other IRA safe houses in London which the Balcombe Street siege gang had used for bomb making. The murder weapon, an automatic Browning pistol, was also found at one of the houses.

Fanatical terrorist from US with convert's zeal

William Quinn became an IRA terrorist with the fanatical zeal of a convert after immersing himself in the cause of Irish republicanism.

The son of Irish-Americans living in San Francisco, he learnt Gaelic at school, turned his bedroom into a shrine to Ireland and had links with IRA fund-raising groups.

In 1971 Quinn, then aged 23, left his job as a US postal clerk to go to his spiritual homeland of Ireland, where he affected an Irish accent. He was trained for a leading role in the biggest terrorist campaign in mainland Britain.

From bomb factories, including a basement flat in Fairholme Road, Hammersmith, Quinn was involved in a spate of letter bombings.

His fingerprints were found on three of 28 bombs sent through the post in 1974 and 1975. The bombing campaign led to a massive security clampdown.

Judge Bazzard lost a finger and a secretary had her fingers blown off. Other letter bombings failed to go off or were intercepted.

Police found a death list of more than 300 names of

potential targets at Fairholme Road. They included Mrs Margaret Thatcher, other leading figures from public life and senior members of the judiciary.

Fingerprints were found on road maps in two other IRA safe houses used for bomb-making by the four IRA men involved in the Balcombe Street siege in 1975 which linked Quinn with the IRA cell responsible for waging one of the most devastating terrorist campaigns in London.

The gang's outrages included the murders of Mr Gordon Hamilton-Fairley, a cancer specialist, Mr Ross McWhirter and a series of bombings. They also claimed responsibility for the Guildford public house bombing.

Scotland Yard detectives believe some members of that gang are still at liberty, but suspect Quinn played an influential part in organizing one of the most intense periods of terrorist activity.

After the murder of PC Tibble Quinn fled to Ireland where in May 1975 he was convicted of membership of the Provisional IRA at the

Special Criminal Court in Dublin. He served a year in prison, returning to San Francisco in 1979 being arrested by the FBI two years later.

After failing to get Quinn extradited from Ireland because of long-running disputes between London and Dublin, the British authorities pursued Quinn down the same lengthy legal path in the American courts.

Lawyers argued that as a member of a political organization who committed an offence in pursuit of a legitimate civil uprising Quinn qualified for a 100-year-old exception to the Anglo-American extradition treaty.

Judges eventually ruled against the plea. To speed the extradition proceedings some serious charges against Quinn were dropped.

Seven charges, including three relating to letter bombs, three to time bombs and one charge of conspiracy to cause explosions were eventually taken on the charge sheet.

Five years after his arrest, Quinn was taken in handcuffs and flown by the RAF to England to stand trial for the murder of PC Tibble.

City rallies to rescue Scargill



By Stewart Tendler

The "kidnap" of Mr Arthur Scargill, president of the National Union of Mineworkers, by two medical students as a rag week stunt proved too realistic for City folk yesterday, according to the City of London police.

Everyone, including Mr Scargill and the police knew that the trade union leader was to be kidnapped by St

Bartholomew's Hospital students but no one told passers by near the Barbican Underground station. The sight of masked men and guns (actually water pistols), levelled at Mr Scargill was too much — even in the heart of all he holds profane.

Four police cars and officers were dispatched after 999 calls from the public.

Last night students of the bizarre were debating whether the callers were, as Mr Scargill might put it, traitors to their class and seeking his rescue or simply assuring there were reinforcements to take him away.

Mr Scargill was heard to proclaim as he was held prisoner on a traffic island that the Prime Minister "would pay thousands if this was real".

Street robberies

Stun guns face legal ban as sales rise

By David Sappedel and Ruth Gledhill

Shopkeepers yesterday admitted to a brisk trade in stun guns of the type used in the street robbery of a teenage student by a youth this week.

The most frequent purchasers are housewives, young women and men who buy them for their wives and girlfriends.

This week's attack, in Biggin Hill, Kent, confirmed police fears that the weapons would soon be added to the criminals' arsenal after the High Court ruled in November that the devices did not come within the scope of the 1968 Firearms Act.

Stun guns, developed in the United States as a self defence device and now being imported from the Far East, have become widely available in Britain.

Weekly advertisements run in *Exchange & Mart* for the "Equalizer", costing £49.99, "which gives you mighty 45,000 or 70,000 volts of deterrent".

A London company, Miracles of Science, is supplying the pacifier and "Emergency Zap" guns to retail outlets.

Vic Odden's Camera Shop in London Bridge Walk is selling two types, each little bigger than a cigarette packet and powered by a domestic, 9-volt battery. The larger of the two, with a voltage of 60,000, sells at £99.95. A slightly less powerful one sells for £89.95.

A spokesman for the shop said: "All types of people buy them, but it is anyone's guess looking we tell them we have sold out. We do not actually promote them."

He said the guns and their batteries were sold separately. "We sell it like this for our own protection. Someone could come in, put the battery in it, demand some money and then, pow, that would be it."

He denied that the gun could be harmful or lethal. "If you hold it against someone

for half a second it would stun them enough for them to drop back. If you hold it against someone for two seconds it will knock them out for 10 minutes."

He said it could not kill because of its amperage was low at 0.5. The user's manual recommends between two and four seconds for "loss of balance and muscle control, total mental confusion and disorientation".

At a trade centre in Potters Bar, Hertfordshire, set up specifically to sell the stun guns, a spokesman said they sold about 50 a week.

"We sell them to responsible people. We take the name and address of everyone who has one. We certainly do not sell one to anyone under 18, anyone who looks suspicious or anyone who looks as though they could be a mugger."

Police have become so concerned about the possible

spread of the weapons that, late last year, they visited trade journals carrying advertisements aimed at encouraging taxi drivers to carry the weapons for protection.

Until the November ruling, the Home Office had regarded the weapons as prohibited under the 1968 laws. However, a Hampshire shopkeeper, found guilty under the Act by a magistrate's court of illegally possessing a stun gun, appealed to the High Court.

Lord Justice Parker, sitting with Mr Justice Kennedy, ruled the weapons did not come under the scope of the Act because they were not "discharged" within the meaning of the law.

He added: "I reach this conclusion with some reluctance for the device appears to me to be so potentially dangerous that its manufacture, distribution and possession free of control, should be restricted."

Police have become so concerned about the possible

King's Cross inquiry

Brigade seldom called out for alerts

Rodney Corwin, Transport Correspondent

Fewer than 20 per cent of potential fires on the London Underground in 1987 were attended by the fire brigade, in spite of a policy that it should be called out immediately there is even a suspicion of fire.

The inquiry into the blaze which killed 31 people at King's Cross Underground station was told of the London Fire Brigade policy by Mr Gerald Clarkson, chief fire officer for London.

Yesterday, however, Mr Lionel Read, QC, representing London Underground, referred to the inquiry to a document prepared by London Regional Transport, which is to be presented later, which he said showed that last

year there had been 69 "smouldering" or "Underground escalators" but the Fire Brigade had attended only 12 of them.

A smouldering was "something which takes place before any flame is apparent".

Mr Clarkson agreed that the thrust of his argument was that on all 69 occasions the fire brigade should not only have been called out but called as soon as there was any suspicion of such smouldering.

Mr Read suggested that if that policy was adopted it would have a damaging effect on Underground operations. Mr Clarkson said that was something which would have to be discussed.

He also said that the British Transport policeman who raised the alarm after going to the top of the Piccadilly Line escalator to survey the fire should have telephoned to warn the brigade of the fire immediately he was told of it by a passenger, without going to examine it.

Emphasis has been placed on Mr Clarkson's statement on Monday that if the fire brigade had an extra three minutes to tackle the King's Cross blaze it could have averted the flashover.

Yesterday it emerged that the message which Police Constable Terence Bebbington, the British Transport officer who raised the alarm, radioed to the British

Transport Police headquarters at 7.33pm and which was passed to the fire brigade at 7.36, was not recorded as having reached London Underground's control room until 7.53, a delay of 17 minutes.

Mr Clarkson agreed that passing the message to the control room was "an important priority" because it could have influenced the control room's reaction to requests that trains should not stop at King's Cross.

Mr Clarkson defended PC Bebbington and an Underground worker who, at the height of the fire, paused for a rest. It was "wholly in keeping with our tactical procedures".

The inquiry continues today.

600,000 new homes needed

By David Walker

Nearly 600,000 new houses and flats will have to be built in London and the Home Counties to accommodate the growing number of households in the area, the House Builders' Federation said yesterday, in response to revised population projections from the Department of the Environment.

The latest projections for growth in the number of households were probably an underestimate, the federation said, since they ignored the phenomenon of Britons who moved to work abroad during the 1970s and were now returning with sufficient capital to buy into the housing market.

The federation said the new projections added weight to its campaign to force local authorities around London to release more land for development.

Across England, the number of households is expected to grow by two million between 1986 and the end of the century, an increase of 11 per cent. In certain regions, however, notably East Anglia, the South-west and the South-east, growth will be more rapid.

The number of households in East Anglia is expected to rise by 21 per cent from 756,000 to 918,000, and in the South-east by 14 per cent from 6,649,000 to 7,572,000.

Mr Nicholas Ridley, the Secretary of State for the Environment, said the figures — a substantial increase on

projections made in 1983 — would require the release of more land for housing, although he stopped short of recommending liberalizing constraints on development of land classified as green belt.

Instead, he urged a meeting with the South East Regional Planning Conference, representing local authorities in and around London, to discuss the projections.

The federation said: "Any failure by the Government to take full account of all these trends or failure to insist that planning and housing authorities cater for the extra households will lead to ever-greater shortages of homes in areas where the economy is most buoyant."

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St George commission sparks hopes

A towering, 35-foot fountain sculpture of St George slaying the dragon was unveiled by Lord Gower at Blackfriars in the City of London yesterday.

It is the first commission in this country for Michael Sandle, a British artist long acclaimed in West Germany, and cost more than £100,000.

Referring to the past two decades as "the worst in the visual history of this country", Lord Gower expressed his hope that the commission, by the consortium Stockley, now owned by the Mountleigh Group, would mark a renaissance of similar initiatives.

The sculpture depicts St George, heavily armoured, standing high in his saddle as he plunges his spear into the snake-like dragon below. Fashioned in several pieces, the casting alone cost £68,000.

Mr Sandle said: "Originally my idea was to produce an ironical sculpture, with the dragon winning, as a comment on Britain."

His sculpture is in a courtyard on Dorset Rise, outside a building owned by Mountleigh Group, Barclays Property Investments, Unilever and British Land. Its commission was instigated by Mr Stuart Lipton, a property developer.

Art Market Correspondent

By Sarah Jane Checkland

"Stuart Lipton is an extraordinary patron of the arts", Lesley Greene, of the Public Art Development Trust, which acted as a broker, said.

A record for a Frank Paton painting, of a cat, was set on Monday night at Bonhams' Dogs in Art Sale. "Who's the finest of them all" features a tabby kitten admiring itself before her mistress's mirror. It fetched £30,000, the previous highest price for a Paton was £2,000.

The estimate was £4,000 to £6,000. A Bonhams official said: "I think the subject, rather than the artist, accounted for the price."

No paintings of dogs could compete with the feline form, although William Henry Hamilton Trood's "Hot Pursuit" — of a dog race, watched by dogs — outstripped its estimate by £2,500, selling for £17,600, and "Curiosity" by the same artist — two puppies contemplating three pairs of exotic slippers — sold for

£6,050 against an estimate of £3,000 to £5,000.

The sale totalled £380,457, with 29 per cent unsold, many just failing to reach their reserves.

Sotheby's mixed Conduit Street sale, generally aimed at those looking to equip their homes, went well, with less than 10 per cent unsold in each section. Top lot in the furniture section was a pair of ebony and parcel-gilt beechwood armchairs from about 1807, which tripled its estimate at £14,300, selling to M Turpin, a London dealer.

In the silver section, a five-piece tea and coffee set made by Asprey & Co in 1977, doubled its estimate at £5,060.

Phillips's sale of uninspiring Old Master paintings and drawings went off quietly, raising a total of £222,720, with 22 per cent unsold. Top price was £12,100, right on its lower estimate, for two coastal scenes packed with people, boats and incident, and painted on copper by the

Dutch artist Johannes Jacob Hartmann.

A yellowed Madonna and Child by a follower of Piero de Cosimo sold for £10,000, within estimate.

Top price in the drawings section was for a plump and Dutch-looking "Virgin Reading", by Frans van Mieris the younger. It sold for £4,000.

The first day of Christie's stamp sale proceeded with mixed results. A number from South Africa failed to sell. "The market over there is a little bit dead", one specialist said.

Baron Thyssen-Bornemisza's collection of Old Master paintings, which is to be presented by The Times and the Royal Academy in London next month, has been drawing huge crowds in Spain.

The Old Masters exhibition at the Academy of San Fernando, in Madrid, has attracted 2,000 visitors a day since it opened in mid-December. The catalogue, which features fewer paintings than that for the London exhibition, has been reprinted three times.

Mrs Irene Martin, the curator of the Thyssen collection, said: "The exhibition has been doing extraordinarily well."

Visiting Britain

Business visitors paying £141 a day

By John Spicer, Employment Affairs Correspondent

The cost to a business traveller of visiting Britain has risen by 15 per cent in the past 12 months, lifting it from sixteenth to eighth in the league table of the most expensive places in the world.

Taking hotel accommodation, food, travel (mainly by taxi), drinks and other costs into account, a businessman can now expect to pay a daily rate of £141 in London. The four-star hotel will cost around £81 a night and the bill for a meal for one in a top-class restaurant will come to about £33.

Employment Conditions Abroad, the trade association, has compiled the table which still shows Tokyo to be the most expensive city in the world for business travellers.

Two days there costs almost five times as much as a similar stay in Caracas or Lagos.

The list shows that prices of first class hotels around the world range from £14 a night in Caracas to £91 a night in Paris. Other expenses, such as a drink at the bar, also show big fluctuations. The drink that would cost 90p in a Lagos hotel bar would be well over

DAILY EXPENSE RATE 1987/88				
	Daily rate (inc room)	Hotel only (£ star)	Meal for one (top class)	
1 (1) Tokyo	186	81	82	
2 (5) Oslo	165	87	45	
3 (8) Copenhagen	162	74	49	
4 (2) Stockholm	156	82	47	
5 (9) Paris	154	91	34	
6 (7) Zurich/Geneva	150	70	40	
7 (11) Amsterdam	142	77	33	
8 (16) London	141	81	33	
9 (5) Helsinki	137	71	43	
10 (17) Milan	137	74	32	
11 (17) Frankfurt	133	63	43	
12 (25) Brussels	130	64	34	
13 (21) Abidjan	130	56	45	
14 (14) New York	130	74	34	
15 (14) Khartoum	128	78	24	
16 (3) Baghdad	121	48	47	
17 (31) Vienna	119	48	39	
18 (19) Douala	118	51	42	
19 (22) Taipei	117	58	41	
20 (28) Luxembourg	113	60	34	

Exchange rate used for conversion from local currency into UK £ was from the FT-11 January 1988. Figures shown in brackets are last year's ratings.

£5.50 in Japan or Stockholm.

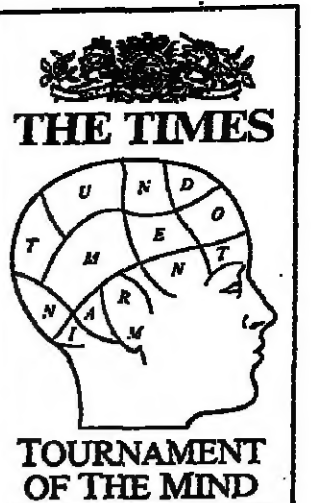
The table shows that Sydney, Australia, has moved from 50 last year to 19 this year due to higher costs of hotel rooms (possibly due to the bi-centenary celebrations).

On the other hand, exchange rate fluctuations are mainly responsible for New

York's drop in the table from fourth to fourteenth.

The exchange rate used for conversion from local currency into sterling was taken from the *Financial Times* on January 11.

Daily Expense Rates for Business Travellers, Employment Conditions Abroad Ltd, Anchor



Unified training scheme 'a missed opportunity'

The Government's new unified training programme was attacked by Mr Michael Meacher, Opposition chief spokesman on employment as a "missed opportunity" to correct the situation in which Britain had the worst-trained workforce in Europe.

He also criticized the Government for cutting back allowances to a "derisory level" and several Labour MPs sought assurances that benefit for employed people would not become conditional upon enrolment in the scheme.

Mr Norman Fowler, Secretary of State for Employment, who had outlined the new scheme, said that it would be voluntary.

In his statement, Mr Fowler said that the Manpower Services Commission, in its detailed proposals on training, had warmly welcomed the new unified training programme. He had accepted the commission's details of proposals, in a Government White Paper.

That described the programme in detail and set it in the context of trends in the labour market.

Together with falling unemployment, there had been a sharp growth in the number of jobs. The new labour force survey indicated that between March 1983 and September 1987 the number of people in jobs increased by 1,500,000. Self-employment had increased by 234,000 between 1986 and 1987.

"Since March 1983, there has been the longest sustained growth in employment for more than 30 years and there can be no clearer indication of the continuing strength of the economy" (Labour laughter and protests).

A survey for the White Paper had shown that there were at present 700,000 unfilled vacancies in the economy as a whole. Vacancies in Jobcentres accounted for only a third of those.

Employers throughout Great Britain had last year recruited about 7,500,000 employees. That had not just been in the South. Two-thirds of the recruits were outside London and the South-east.

The challenge now was to ensure that unemployed people, particularly the longer-term unemployed, could take full advantage of the growth in the economy and in the number of jobs.

At the centre of their strategy for meeting the challenge was the new training for employ-

EMPLOYMENT

ment programme. That would have an annual budget of £1.4 billion and would provide training for about 600,000 people a year. Training would last for up to 12 months.

"My intention is to involve employers increasingly in training long-term unemployed people."

He had accepted in full the MSC's proposals for payment of training allowances of between £10 and £12 a week higher than his previous benefit entitlement. In addition, there would be help towards travelling costs and other expenses.

"One of the defects of the present Community Programme wage is that it discriminates against the family man with children. Everyone in the new programme will be better off than if they had remained unemployed and claiming benefit."

They had the opportunity to train long-term unemployed



Mr Meacher: Allowances cut to derisory level

people in the skills that they needed in today's labour market.

"This will help to ensure that, as a country, we have the skilled workforce we need to compete in markets at home and overseas."

Mr Michael Meacher, chief Opposition spokesman on employment, said that because the Opposition had repeatedly emphasized that Britain had the worst trained workforce in Europe it welcomed any proposals to improve training. But this scheme was a missed opportunity. If Mr Fowler was committed to training why were no extra funds to be made available?

Did Mr Fowler really expect

MPs to believe his claim that he could increase the number of people involved by 50 per cent and substantially enhance the quality of training, all on the existing budget?

Trainees would, in fact, be paid only £5 a week more than their previous entitlement, not £10, because participants would have to pay the first £5 of work expenses themselves. Allowances had been cut to a derisory level so that nowhere near enough people would choose voluntarily to join, and compulsion would then be used.

Mr Fowler should give a commitment that he would not trigger his powers to withdraw benefit from those declining to join the scheme if it was essential to their skill needs during the lifetime of this Parliament.

Why did the Government insist on regarding training as a cost to get people off the unemployment register rather than as an investment and an opportunity?

Mr Fowler said he did not accept anything that Mr Meacher said. About £3 billion was being spent on training. In real terms that was three times the amount that the Labour Government had spent.

It was a voluntary scheme, and he had no plans to designate it as approved training.

Mr Ronald Leighton (Newham North East, Lab) said that the weakness of the plan was that there was no new money. There was widespread scepticism about government schemes.

What was needed for success was the support, co-operation and the good will of all sorts of bodies. Why was Mr Fowler jeopardizing that by the unrealistic premium of £10?

Mr Fowler said that among the commissioners were trade union representatives.

It was difficult to see how the Government could have done more to show what they wanted to do, which was to provide good training.

Mr Malcolm Bruce, Liberal spokesman on trade and industry, said that there was considerable concern about the quality of jobs being created, compared with those destroyed, namely that they were part-time, poorly paid and inadequately protected.

The proposal to pay benefit plus £10 would be greeted with considerable concern by many organizations.

Mr Fowler said that the Government looked forward to the contribution of voluntary organizations in new training schemes and was making available £170,000 for that.

The requirements meant the training was not make-work and would be full time, rather than part time. The Government hoped to improve on the 30 per cent of people from the Community Programme who went into jobs.

Mr Andrew Rowe (Mid Kent, C) said that critical skill shortages had started to emerge. Would the new scheme meet them?

Mr Fowler said that skills were needed for many of the new jobs. Therefore the key to bringing most long-term unemployed back to employment was to provide skills. That was what the Government was trying to do.

Mr Eric Heffer (Liverpool, Watton, Lab) said that the Government should have discussions with the whole of the trade union movement or with individual trade unions in construction to deal with the need for skilled workers.

He should also enter discussions with employers so that some of the money could go to create real apprenticeships in this industry.

This Government had tried to decrease the numbers in the dole queues rather than deal with the real questions at stake.

Mr Fowler said that the survey showed increasing numbers of vacancies. There were now more than 200,000 vacancies and it seemed sensible to try to give training and skills to the long-term unemployed so that they could be brought back into work.

Mr Iwan Wyn Jones (Ynys Mon, Pl C) said that the hidden problem was that the education needed to be addressed. People were losing their jobs in traditional industries and having to leave their areas because there was no scheme to enable them to use their skills locally.

Mr Fowler said that some of the biggest differences were within areas, rather than between different areas. That was one of the problems the programme was trying to address.

"The division between North and South is a total simplification of the position."

Mr Michael Fallon (Dartford, C) asked how many vacancies were in the South-east where 600,000 foreign citizens were able to find work and where there were so many skill shortages.

Mr Fowler said that the unemployment benefit system was vitally a national scheme, but there were jobs available in the South where, even now, there were a great number of long-term unemployed.

White Paper, page 5



Mr Norman Fowler: The Government's new training scheme will be voluntary.

Ilea decision attacked

The Government supported parental choice only when it happened to coincide with Conservative prejudice, Mr Roy Hattersley, deputy leader of the Opposition, said during questions to the Prime Minister in the Commons. He was standing in for Mr Neil Kinnock who is visiting the Middle East.

Mr Hattersley opened by saying that there had been big changes in the education policy on which the Conservatives found the last general election, and he wondered whether the basic principles still stood. Did the Prime Minister still insist that in education the wishes of parents must be paramount?

Mrs Thatcher said that in the manifesto and in the legislation before the House, her party was giving parents a greatly increased say in education and

greatly increased opportunities for children. Those were the principles on which the Conservatives had fought the last election and that was what was happening.

Mr Hattersley said that he welcomed the emphasis on the importance of parental choice. Did that mean that if the parents of inner London demonstrated that most of them wished to continue with the Inner London Education Authority, the policy would be changed and Ilea would be kept in operation (Labour cheers)?

Mrs Thatcher said no, the Government's policy on Ilea had been generally welcomed (Labour protests; Conservative cheers). At the election it had been made clear that each local authority could opt out if they wished. Therefore, the future of

Ilea was always in doubt.

They had gone further and said that if parents chose to opt a school out they could have done so. They could therefore have stopped Ilea totally on their own.

The Government believed that there should be an orderly rundown of Ilea. She believed that that was the right policy.

Mr Hattersley said that if the Prime Minister's last answer had meant anything at all, it meant that parent power was to be respected as long as it agreed with Conservative prejudices (Labour cheers; Conservative protests).

Mrs Thatcher: Nonsense. The trouble is that Mr Hattersley disagrees with our policy and that is why he lost (Conservative cheers).

Peers hear hint of a lottery as Commons reject idea

As a minister in the Lords said the Government would consider raising funds for the National Health Service through a national lottery an attempt in the Commons to bring in a Bill for a lottery was rejected by 43 votes.

Mr Simon Burns (Chelmsford, C), introducing his Bill to establish a national state lottery to provide additional funds for the NHS under the 10-minute rule procedure, said that his object was to raise money over and above the record levels of spending on the health service to provide specific pieces of equipment such as kidney machines.

Lotteries were held in Russia, many of the free enterprise states of America, socialist Spain, conservative West Germany and co-habiting France. Last year, lotteries in 23 American states raised more than \$12 billion, and in Spain £3.5 billion.

He envisaged tickets being sold for an average of £1 at retail

HEALTH

outlets including confectioners and tobacconists.

Big cash prizes could be offered. The lottery would involve the whole country in a worthwhile exercise.

Mr David Nellist (Coventry South East, Lab), opposing the Bill, said that even if this hare-brained scheme was successful, the amount of money raised would only be between 10 and 15 per cent of the present level of under-funding of the NHS.

Instead of this Bill, there should be legislation to nationalize horse racing, casinos, bingo and the football pools so that those existing private lotteries could provide money for the NHS.

The crisis in the health service would not be solved by raffish, jumble sales or lotteries but through industrial action by the workers to force the Govern-

ment into giving the £2,000 million which was needed.

The day that the Tories put forward a proposal for a lottery or flag day for Tories was the day that he might consider a state lottery for the health service.

The Bill was rejected by 164 votes to 121.

During questions in the House of Lords, Lord Skelmersdale, Under Secretary of State for Health and Social Services, said that the Government would consider raising funds for the NHS through a national lottery as part of its review of funding.

He was replying to the Earl of Cork and Orrery (C), who said that all over the country, outside the ranks of Government, people wanted to do everything they could to raise money because of the crisis in the health service.

Lord Skelmersdale also said that the £117 million raised for the health service by charitable bodies should not be put at risk.

Tests at seven 'crude intrusion'

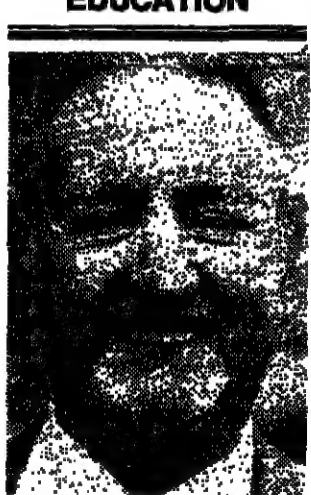
Assessment tests for children aged seven were described as a crude intrusion by Mr Martin Flannery (Sheffield, Hillsborough, Lab) during questions today.

He said that the idea that Friday morning was test morning had long since disappeared. In primary schools there was a continuous assessment programme because from day to day, pupils were being assessed without the need for this crude intrusion from the most backward of the right wing of the Conservative Party.

Mr Kenneth Baker, Secretary of State for Education and Science, said that Mr Flannery could not have been in school recently because otherwise he would have known that three-quarter of primary school children were already tested in English.

Dr Keith Hampshire (Leeds North West, C) said that there was considerable anxiety in schools as to how rigid the assessment and testing process was to be. Would there be a distinction made in the assessment required in the core sub-

EDUCATION



Mr Flannery: Pupils thoroughly assessed

jects of English, mathematics and science, as against the approach required on the rest of the national curriculum?

Mr Baker said that he could not give that undertaking. The whole purpose of the national

curriculum was to establish assessment targets for a range of subjects, foreign languages, history, geography and technology, particularly technology.

One important change made was that every boy and girl would have to take science and technology up to the age of 16 in the future. That had to be right.

Mr Paddy Ashdown, Liberal education spokesman, said that Mr Baker had said that the public had a right to know how schools were doing. He agreed, but in order to achieve that there had been a promise made in committee that the Government would consider that if tests were published, they would take into account social and economic factors.

Would the Government put forward proposals requiring that the publication of results would take these factors to be taken into account?

Mr Baker said that the report of Task Group on Assessment and Testing recommended that results should be published as they appeared, unadorned. At the same time there would be a statement of the social and

economic background of the school so that these could be taken into account.

The task group had not recommended that the assessment results should be distorted. Some universities had tried that, but it did not work.

Mrs Ann Clywd, an Opposition spokesman on education, said that Professor Black and other authorities had said that publishing results at the age of seven was highly undesirable.

Why did the Secretary of State refuse to support that view, or did he agree with the punitive approach of Sir Rhodes Boyson, that failures at the age of seven should have to spend their summer holidays at school?

Mr Baker said that there were no proposals in the system to stigmatize failure at an early age.

The recommendation of Professor Black that assessments should not be required to be published, but that schools should be allowed to publish them if they so wished, would be considered carefully. That might be a suitable way to deal with it.

Tenants given promise

By Martin Fletcher
Political Reporter

Mr William Waldegrave, Minister for Housing, sought yesterday to reassure tenants in the most rundown areas of Britain that their interests will be guaranteed when the Housing Action Trusts (Hats) which are to be set up by the Government, take over control from the local authorities.

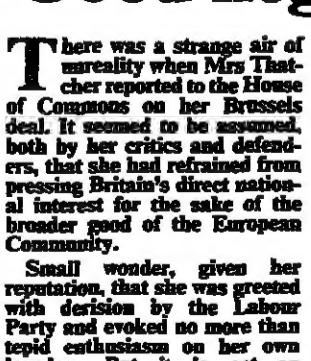
He told MPs on the committee examining the Housing Bill that when the Housing Action Trusts have finished their work the renovated properties will be sold only to "socially responsible" landlords approved by the Housing Corporation.

He has already said that tenants who want their homes returned to local authority control will be allowed to do so, and that tenants will be allowed to sit on the Housing Action Trusts boards.

Yesterday's move was designed to counter fear that when the Hats have restored an area of rundown housing they will sell the properties to developers and "yuppies", with local people being forced out.

"The interests of local people are central to how we would judge the success of the Hat", Mr Waldegrave said.

Good negotiating tactics, poor politics



Geoffrey Smith

There was a strange air of morality when Mrs Thatcher reported to the House of Commons on her Brussels deal. It seemed to be assumed, both by her critics and defenders, that she had refrained from pressing Britain's direct national interest for the sake of the broader good of the European Community.

Small wonder, given her reputation, that she was greeted with derision by the Labour Party and evoked no more than tepid enthusiasm on her own benches. But it is not an interpretation that I find at all convincing.

The conventional wisdom is that she went to Brussels with three basic objectives. She was determined to reduce the cost of the common agricultural policy. She wanted to maintain progress towards the single European market by 1992 which is in Britain's general economic interest even if not all the detailed proposals are.

At the same time, she could not afford to leave the Community in disarray because of the wider economic and political implications. That might weaken Europe's influence on East-West negotiations and undermine international economic confidence, which is already fragile enough.



Geoffrey Smith

ventional wisdom, she made the great statesmanlike concession. I would not quarrel with this assessment of the broad British interest in the negotiations. What I find less persuasive is the belief that Mrs Thatcher deliberately settled for a poorer deal than she might have achieved on agriculture.

There will be price reductions on a range of commodities over the next few years if production exceeds the agreed threshold, as it is certainly expected to do. These price cuts will be cumulative in their effect if production continues to be above the prescribed limits.

For the first time there will also be a legal ceiling on what can be spent in total on the CAP, and that ceiling will be penetrated

to rise in subsequent years by no more than three-quarters of the rate of growth of Community GNP. In other words, the budget deficit will continue at its present rate.

That is not too bad a package. It will not bring down agricultural spending as quickly or as sharply as would be desirable. It is less than Mrs Thatcher demanded. But it has been highly surprising in any negotiation.

Above all, it is a start. The Community has always spent far too much on agriculture: we should have realized that when we went in. All that we can realistically hope to do now is to bring it slightly under control.

The political resistance in other countries is too great to do more. Had Mrs Thatcher waited to strike a deal until the Hanovert summit in June she might well have achieved less.

This does not mean that Britain was the victor in Brussels. It was the poorer southern countries, Spain, Greece and Portugal, which came out best. They achieved just about the increase they had been seeking in the structural funds, which transfer resources from the richer to the poorer members of the Community.

But the outcome was much better for the British than it was for the Germans. They will have to pay more for these structural funds as well as continuing to contribute to the British rebate, at the same time as having to

suffer some squeeze on their farmers.

Why then has Mrs Thatcher managed to give the impression of being defeated in Brussels? The reason, I believe, is that she talked so much beforehand about what was an important but essentially a subsidiary objective: establishing the threshold for cereals at 155 million tonnes, rather than the 160 that she was forced to concede.

If it is deliberate, it is a smart negotiating tactic to focus attention on the lesser objective. It makes it easier to persuade others to accept changes of greater substance but less prominence. So Mr Chirac was able to leave Brussels looking as if he had done rather better than he really had because he had won the battle for the 160 million threshold.

But if this may have been clever negotiating on Mrs Thatcher's part, it was poor politics. She has looked less effective than she really was. She has appeared to sacrifice Britain's national interest for the sake of European sentiment, when in fact she was striking the best bargain that she could at this time on the CAP.

In the process she has tarnished her reputation as Britain's dogged champion on the Brussels battlefield. But this does not mean that the new lady has meted. It is just that for once she has given a false impression of being made of tin.

Private Bills anxiety

By John Young
Agriculture Correspondent

Concern at the increasing use of private Bills in Parliament to circumvent controversial planning inquiries is expressed by the Council for the Protection of Rural England in evidence to the Joint Committee on Private Bill Procedures, published today.

As an example, it cites the Hampshire (Lyndhurst Bypass) Bill.

Hampshire County Council has, it says, adopted this unusual procedure for building a road principally because it provides a means of avoiding the power of veto given to the Verchers by Parliament in 1949.

The private Bill procedure is, in the council's view, less satisfactory as a means of protecting public environmental interests than are public inquiries under the Town and Country Planning Acts, the Highways Act and the Electricity Supply Acts.

The apparent interest of bodies such as British Coal and the Central Electricity Generating Board in using private Bill procedures to promote important new developments, such as coal mines and power stations, is therefore "disturbing".

Sports facilities move is rejected

The following report of a Lords debate on the Local Government Bill appeared in later editions yesterday.

An Opposition amendment to prevent the Government forcing local authorities to contract-out management of sports and leisure facilities was rejected in the House of Lords by 131 votes to 67 - Government majority, 64.

On the first day of the report stage of the Bill, the Earl of Caithness, Minister of State for Environment, said that his department had received 352 responses so far to its consultation paper.

It would be wrong to circumvent the consultation process by accepting the amendment.

There did not seem to be a major reason, unless it arose from the consultations, why these services could not be contracted out to private companies, so long as the process involved was subject to fair competition.

He expected a decision to be made in the late spring on whether to add the management of sports and leisure facilities to the list of services to be open to competitive tendering.

For the Opposition, Lord Graham of Edmonton said that it was clear that the Government intended to contract out these services, which would be bad, not only for the ratepayers and users of the facilities, but also for the whole of the local community.

Stalker queries to be studied

The Prime Minister told the Commons at question time that she had not read Mr John Stalker's book, *Stalker*.

She was replying to Sir Russell Johnston (Inverness, Nairn and Lochaber, L.), who asked: "Could she tell me why it is that a police officer who was singled out because of his exceptional qualities and his safety should be treated in this way?"

Mrs Thatcher said that Mr Stalker's findings were directed to the DPP for Northern Ireland in his assessing capacity and not to anyone else.

"Neither I nor anyone else in Government other than the Attorney General would be entitled to read that report."

The Secretary of State for Northern Ireland (Mr. Tom King) had told the House that the next step was for the findings of the Stalker-Sampson inquiry to be considered in the context of possible disciplinary proceedings.

Back-pay is moral duty

The Government had taken the decision to give back-pay in state benefits to pensioners as a moral duty, Mrs Margaret Thatcher, the Prime Minister, told MPs to Lord Opposition protests during question time.

She said that in the overwhelming majority of cases, it was being paid perfectly normally. Extra sums of approximately £8 were being paid, although the Government was not legally compelled to pay them.

Mr Dennis Skinner (Belvedere, Lab) had asked when she was going to end the confidence trick being played on pensioners in relation to back-pay that they were supposed to receive recently.

Mrs Thatcher replied that if he had a particular case - (protests) - he should write to the Secretary of State now.

Prosperity not enough

Rising prosperity brought great benefits but, on its own, it was not enough. Mrs Margaret Thatcher, the Prime Minister, told MPs at question time.

"I and most people believe that all societies have to have rules and standards by which to live and the Church has a great part in setting those rules and standards."

Universities accused

Edinburgh universities were discriminating against Scottish working-class youngsters in favour of "dead-beats from English public schools with inferior qualifications", Mr Kenneth Baker (Edinburgh, Leith, Lab) said during questions.

Mr Kenneth Baker, Secretary of State for Education and Science, said that he knew of no discrimination against Scottish applicants for Scottish universities.

Parliament today

Commons (2.30): Questions; Environment. Debate on abolition of Ilea. Government motion to give extra time for debate on Education Reform Bill. Lords (2.30): Debate on Nature Conservancy Council.

Fowler starts drive to retrain adults for modern job market

By John Spicer, Employment Affairs Correspondent

The Government has released details of what it calls the most important and ambitious training programme for the adult unemployed Britain has seen.

In a White Paper entitled *Training for Employment*, Mr Norman Fowler, Secretary of State for Employment, sets out the Government's strategy for employment and training which it intends to pursue into the 1990s.

The new adult training programme, to be launched in September, brings together all the current programmes into one scheme and will have a budget of £1.4 billion to provide training for about 60,000 people a year.

The White Paper states that moderation in pay settlements is essential for the continued growth in jobs.

The programme was drawn up earlier this year by the Manpower Services Commission, which will administer it. Mr Fowler says he accepts the MSC's recommendations in full and although the White Paper does not state that the new scheme will be entirely voluntary, Mr Fowler has already made it clear that it will be run on that basis.

The White Paper states that the Government's priority is to help those who are likely to have the greatest difficulty in obtaining employment, particularly the long-term unemployed.

It will help those un-

employed people who have lost contact with the jobs market, become discouraged, or who have become accustomed to living on benefit.

Mr Fowler said: "We need nothing less than a revolution in attitudes to training and retraining, a revolution which engages the commitment of employers and employees alike. As a nation we need to accept training through life and make it a reality."

Unemployment has fallen by nearly 600,000 since June 1986. About 10 per cent of job vacancies filled last year were in management or professional jobs; 18 per cent in other non-manual jobs, such as clerical; 33 per cent in retail and catering; 21 per cent in skilled or semi-skilled manual jobs and 17 per cent in unskilled jobs.

The new programme outlined in the White Paper aims at giving the highest priority to longer-term unemployed people; shift the emphasis from temporary employment to training which provides the motivation and skills leading to jobs; and encourage employers to increase their involvement in training longer-term unemployed people.

The first concern is for those between the ages of 18 and 24 who have been out of work for more than six months but less than a year.

The next will be for those aged 18 to 50 who have been out of work for more than two

years. There will be opportunities for more than these, including the over 50s, and people out of work for less than six months.

The training provided will be carefully structured to individual needs through assessment by training agents. Every individual will be entitled to stay on the programme for up to 12 months.

Each trainee will be paid a training allowance which will be between £10 and £12 higher than his or her previous benefit entitlement. In addition, some trainees will receive assistance towards their travel costs, lodging expenses, child care — up to £50 a week — and costs for special clothing and tools.

The White Paper sets out a range of measures which the Government is taking to ensure that benefit is paid "only to those who meet the conditions laid down by Parliament", and thus to focus on getting work for those who need it.

More claimant advisers are being recruited to provide individual guidance to unemployed claimants, on matters such as the financial benefits of returning to work, the job and other opportunities available, and the conditions of entitlement benefit.

Training for Employment (Stationery Office, £5).

Parliament, page 4
National priority, page 12

50mph limit while M6 is repaired

By Ian Smith

Mandatory speed limits and lane restrictions for lorries will operate when repairs begin on Britain's oldest and most dangerous motorway in March.

Motorists ignoring 50mph warning signs on the notorious Preston bypass, an accident blackspot between junctions 29 and 31 of the M6, will be charged with speeding.

Lorry drivers will be restricted to the inside lane in contraflow systems and face fines for non-compliance.

Motorway police patrols will be intensified, the matrix message systems will operate every 700 metres and closed

circuit television cameras will monitor traffic flow and breakdowns.

The Department of Transport announced the £3 million improvement scheme yesterday and the restrictions are expected to apply for four months.

News of the roadworks comes in the wake of a seminar held at Lancashire police headquarters to discuss measures needed to improve motorway safety.

Mandatory speed limits and restrictions on lorries were both recommended by police and road safety experts to Mr

Paul Channon, Secretary of State for Transport.

Since its opening 30 years ago, the Preston bypass which links the M6 from Manchester and M55 to Blackpool, has become notorious. In the past three years, 49 crashes, eight of them fatal, have occurred on the three-mile section.

The improvement contract has been given on a "lane rental" basis, which means the company will be awarded £25,000 for every day it completes the work ahead of schedule and be fined a similar amount for every 24-hour delay.

Thatcher and her altered image



The Prime Minister side by side with her wax double at Madame Tussaud's in central London yesterday. Her effigy — on the left — was the fourth to be made for the waxworks since 1975, and featured softer features, a reassuring smile and a little more wax. Miss Judith Craig, head of Tussaud's portrait studio, said: "She has put on a little weight; the calipers never lie".

Mrs Thatcher was photographed with her sculpture before it goes on public display. She played an important part in

the finished product by deciding that the effigy would be smiling, standing and relaxed, with her hands lightly clasped. "I think you could say she certainly knew what she wanted", Miss Craig said. "But she didn't have an authoritarian manner; she was very friendly and extremely professional. I think she just wanted a different image."

The effigy stood temporarily yesterday between past Prime Ministers and world leaders but her final position will be with

her Cabinet. Exhibition organizers may raise her on a platform; Mr Norman Tebbit was toppled recently by a visitor desperate to be photographed with him.

The head of the previous wax sculpture of the Prime Minister will shortly be driven to Somerset to form a boxed set with its two predecessors. Both Prime Ministers were wearing what Mrs Thatcher told Miss Craig was "my party conference outfit".

(Photograph: James Gray)

Courts reform

Patten defends extension of remand

By Frances Gibb, Legal Affairs Correspondent

A move to scrap the right of remand prisoners to be brought before a court at least every eight days was yesterday defended by Mr John Patten, Home Office Minister of State.

Proposals in the Criminal Justice Bill to bring prisoners before the courts every 28 days were criticized by two academics in a letter in *The Times* yesterday and also aroused widespread criticism when floated in a discussion paper last year.

In their letter Professor Graham Zellick and Mrs Suzanne Dell attacked the proposals as a "massive erosion of civil liberties" which should be opposed on grounds both of

principle and practicality.

Yesterday Mr Patten said the proposals contained two safeguards which met some of the criticisms: for the first time courts would have to set a date on which they expected to make real progress in a case.

"This will be instead of the present ritual of bringing prisoners before the courts every eight days", he said.

Second, if a prisoner's circumstances changed, he was entitled to return to the court for a new bail hearing before the expiry of the 28 days.

Mr Patten confirmed that before the proposals were implemented, they would be tested in a small area. They

would not be brought in "lock stock and barrel" before a trial period. "There are those who argue that these provisions will increase the remand population. We want to reduce the remand population and would be mad to press ahead with them if experiment showed to the contrary."

Mr Patten said the proposals would save much time for courts, the police and prison staff.

"Instead they can spend more time and give better attention to changes in prison to improve the quality of prison life."

In their letter Professor Zellick and Mrs Dell said there were strong objections to

the proposals. They deprived a group of citizens of rights which all others continued to enjoy; it was not clear that an experiment would yield the data sought; and the Bill conferred on the Home Secretary the wide power to abolish the right to weekly hearings in any legal proceedings, irrespective of any trial to test the procedure.

Proposals to allow witnesses in criminal trials to give evidence by live satellite link were debated yesterday by MPs.

The reforms in the Criminal Justice Bill also include allowing as evidence first-hand written accounts, such as the diary of a murder victim.

Gene test used to ease risk of kidnap

By Stewart Teadler, Crime Reporter

International companies are using DNA genetic fingerprinting to create a special identification library of their key executives and families as part of precautions against the risk of kidnapping.

In recent years a number of companies have built up records of the X-rays and dental work of executives who could be at risk in Britain, Ireland or abroad from kidnap attempts. The records would be used in the event of murder but the DNA technique could be vital in situations where kidnappers mutilate victims and send the results to negotiators to put pressure on their companies.

The technique requires small, almost microscopic samples to match records with material and confirm an identity. Companies at the mercy of kidnappers would be able to tell within a few days — DNA tests now take five or six days but the time may soon drop to 72 hours — whether the kidnappers have struck as they claim.

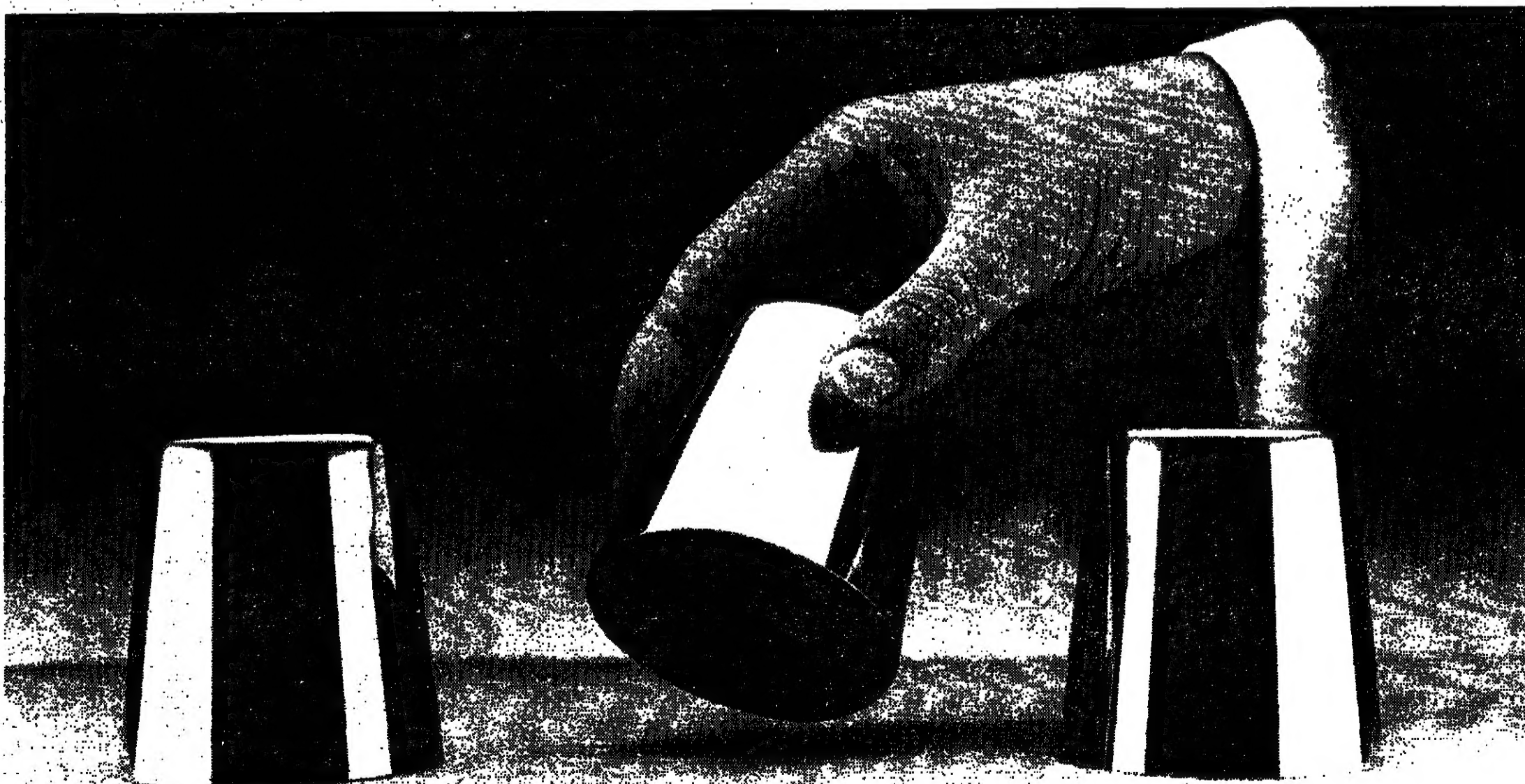
The system will also help to identify bodies where attempts have been made to hide the identity, and records could be kept not only for criminal cases but also against the risks of aircraft crashes.

The DNA techniques are becoming so sensitive that by this spring an ICI subsidiary, Cellmark Diagnostics, will be able to get a positive result from a speck the size of a pinhead containing one microtitre of blood. Tests can also be made on hair roots and tiny amounts of tissue.

In multiple rape cases the DNA techniques are capable of distinguishing between attackers and identifying them.

Cellmark has been called in by two large British companies with international connections to build up the DNA dossiers of staff who could be at risk from kidnap attempts. Cellmark will not identify its clients but they may well be companies with interests in high risk areas of the world such as South America and the Middle East.

Since the company began operations last year it has dealt with 5,000 identification cases involving crime or paternity issues from Britain or abroad.



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UK projects at risk as Reagan slashes £19bn from defence

From Christopher Thomas, Washington

The White House tomorrow will propose huge cuts in defence spending, representing an abrupt reversal of President Reagan's seven-year military build-up and signalling the end of two big collaborative projects with Britain.

The forces are expected to lose about 30,000 soldiers, sailors and airmen, with implications for troop strengths in Europe and other foreign posts. Scores of combat aircraft, hundreds of helicopters, many frigates and perhaps two strategic submarines are likely to be sacrificed.

The Army could shrink in the coming year to a 10-year low of 772,000 soldiers, down from the current level of 781,000, in order to find the money to pay for expensive weaponry ordered during the boom days of President Reagan's build-up.

The cuts, in the 1989 defence budget, are the result of \$33 billion (£19 billion) in cuts required under an agreement between the White House and the Democratic-controlled Congress.

Total expenditure will be \$299.5 billion (£171.5 billion), a 1 per cent reduction in real terms. During the first two years of the Reagan Admin-

istration the defence budget went up by 12 per cent and 13 per cent respectively.

The White House is understood to be proposing that its airship programme be terminated, at a saving of \$62 million (£35.6 million). A collaborative project between Westinghouse and Britain's Airship Industries, it would have resulted in orders totalling several billion dollars.

Another Anglo-US project likely to be cancelled under the White House proposals is the high frequency anti-jamming shipborne radio project, worth \$50 million (£28.7 million) next year.

The budget will be extremely controversial and subject to bitter arguments in Congress about where the cuts should fall. Mr Frank Carlucci, the Defence Secretary, who will deliver a message to Congress when the budget is submitted, is believed to favour sacrifices in manpower rather than making deeper cuts in new weaponry.

The Administration will propose a 4.3 per cent pay rise for the military forces, which will almost certainly be opposed by many members of Congress, who will fight to use the money for pet projects.

Airship contract is in the balance

Cancellation of the Anglo-US airship deal would be a serious blow to the British company Airship Industries, which was awarded the £106 million contract with the American firm Westinghouse last year (Michael Evans writes).

The company has been lobbying in Washington to keep the contract alive. An

official said yesterday that the project would provide "an enhanced surveillance capability" for the US Navy that would eventually save money.

Airship Industries, which is based in London and Bedford, has a highly skilled design team of 145 working on the project. The team would probably break up if the US Navy contract is cancelled.

The proposed force reductions would save \$1.4 billion (£800 million) on the wage bill, even after the increase.

General Alfred Gray, the Marine Commandant, said he expects to lose 3,000 men from his 190,000-strong force.

The White House is suggesting that as many as 16 frigates be put into mothballs, with 5,600 men from those vessels deployed to other ships.

The Air Force expects to lose 18,000 personnel out of a force of nearly 600,000. There will be proposed cuts in all 12 National Guard and Reserve squadrons over a four-year period, with the squadrons being reduced from 24 aircraft to 18. Some SR-71 spy planes may be deactivated.

The White House will propose termination of the Midgetman, a small, single-warhead intercontinental ballistic missile, but several key members of Congress will fight for its reinstatement.

The mobile Midgetman appears to be more popular on Capitol Hill than the MX missile, but the Air Force estimates that its cancellation would save \$2.15 billion (£1.2 billion) in 1989 and \$39 billion (£22.4 billion) in future years.

The plan was for ships to have 10,000 ft over warships to provide early warning of sea-skimming missiles, and future Soviet cruise-type missiles launched from submarines.

The anti-jamming radio project also under threat is being developed by Marconi Communications.

South Vietnamese walk free after 13 years



Former soldiers and officials of the South Vietnamese Government, which was defeated in 1975, leaving the Nam Ha re-education camp near Hanoi after the Vietnamese Government announced last week that it was granting amnesties to 1,014 such inmates for the lunar new year celebrations today.

French link police chief to death squads

From Philip Jacobson, Bayonne

The bullet holes on the wall of the Hotel Mounier have been crudely plastered over, but the horror of the night when four Spanish Basques were shot down there will never be forgotten by Bayonne's sizeable refugee community.

The two assassins, who had calmly tossed their pistols into the river Nive at the end of the street, were quickly detained. They turned out to be Frenchmen - small-time criminals recruited from the *Marseilles milieu* - and both are now serving long jail sentences.

Yet Basques here have never doubted that ultimate responsibility for this slaughter in September 1985, and for subsequent bloodshed on French soil, lies with a shadowy Spanish organization

called the Anti-Terrorist Liberation Group (GAL).

Basque leaders are also convinced that GAL, believed to be behind about 30 murders and twice as many wounding among exiled supporters of the Euzkadi separatist movement, is directed by high officials within the Spanish security apparatus.

Now, for the first time, a French investigating magistrate, M Philippe Calverie, is publicly linking the Spanish authorities with GAL's death squads. Earlier this month, in the course of a case involving the murder of two Basque refugees in Biarritz, he issued an international arrest warrant for Señor José Amado Fouca, the Deputy Commissioner of Police in the city of Bilbao.

According to the

magistrate's information, mostly gleaned from confessions by jailed French hired killers, this officer is probably the "Señor X" and "Miguel" who originally recruited them and selected their targets among Euzkadi's adherents.

Sources close to the investigation in Bayonne expect Señor Amado to be named in open court when final judgement in the case is given towards the end of next month.

In the past few weeks, sections of the Spanish press have also identified Señor Amado as the man behind GAL. He has been summoned to Madrid twice so far this year to testify before a special tribunal examining terrorism in Spain.

What happens next in Señor Amado's case could have

important repercussions for relations between France and Spain. There are signs that Euzkadi's hardliners are becoming restive about the new truce proposed to Madrid in January. They have complained of the Government's "dilatory" response. Failure to take official action against Señor Amado and the GAL organization in Spain could further jeopardize attempts to negotiate a political solution.

Whether the French authorities would be wholly delighted if the arrest warrant is complied with and the Spanish officer extradited is another matter. As the continuing security sweeps through the French Basque region show, Paris has been collaborating enthusiastically with Spanish attempts to break Euzkadi once and for all.

But could any French government turn a blind eye to evidence that elements of the Spanish police may be behind a string of murderous attacks on its side of the border? It is hard to believe that the French security agencies operating in Basque country were entirely ignorant of the "GAL connection".

One thing is certain. With a presidential election coming next month, the last thing the Government wants is another messy intelligence scandal.

Three arrested: Police in Bordeaux believe that three Frenchmen detained there last week were planning to free a member of GAL held in jail awaiting judgement on two charges of murder. One of those arrested is the accused man's brother.

Vranitzky resolves to stay despite Waldheim storm

From Richard Bassett, Vienna

Chancellor Franz Vranitzky of Austria yesterday pledged himself to maintaining the country's Socialist-People's Party coalition Government for the foreseeable future. But he repeated his statement that he would not hesitate to resign if the continuing controversy surrounding President Waldheim did not die down.

"I considered what I said earlier about resigning most carefully, I meant it," he told journalists after his weekly Cabinet meeting.

The Chancellor said Austria could not escape the fact that the debate surrounding Dr Waldheim was a problem for the state and that everyone, including Dr Waldheim, must pull their weight to help resolve the situation.

"It is wrong to think that foreign opinion does not matter," the Chancellor said. Skillfully playing on the Austrian tourist industry's growing paranoia over Hungarian competition, Herr Vranitzky emphasized that one example of negative foreign opinion about Austria was that large American travel firms were organizing their Central European trips around Budapest rather than Vienna.

"It is not solely the material factor," The Republic of Aus-

tria has become "a positive *Lebensraum* since 1945 and it should remain so," he said.

Despite rumours that the coalition was at breaking point, particularly after President Waldheim's broadcast to the nation on Monday night had defended his position uncompromisingly, Herr Vranitzky insisted that his Government would continue.

The divisions between the Socialist Party, increasingly more critical of Dr Waldheim, and the People's Party, with its relentless defence of the President, would not, he said, prevent the continuation of the coalition. But Herr Vranitzky served warning that

"words cannot solve this problem, certainly not Dr Waldheim's words."

None the less, "after constructive talks with my colleagues and despite the great difficulties arising from this problem, this Government is determined to continue its work," he stated.

But Herr Vranitzky conceded that irrespective of such co-operation, the debate surrounding Dr Waldheim would remain, in particular in the weeks before next month's 50th anniversary of the Nazi annexation of Austria.

"It is vital that March 1938 is seen for what it was, a tragedy for Austria," he said.

President Waldheim, while no doubt far from happy with Herr Vranitzky's criticism, will be relieved that the Chancellor is prepared to weather the storm.

BONN: Herr Manfred Messerschmidt, the West German member of a historians' panel that examined Dr Waldheim's wartime activities, urged yesterday that the Austrian President should resign for the good of his country (Reuters reports).

In an interview on West German radio, Herr Messerschmidt rejected Dr Waldheim's stand.



Herr Vranitzky: A positive *Lebensraum* since 1945.

Summit agriculture decision

EEC fuels trade rivalry

By Our Foreign Staff

The row over last week's EEC compromise has so far focused on rivalries between Britain and its European partners. But far more fundamental criticisms are being expressed outside Europe.

"People in Europe tend to forget that a lot of other countries are waiting for it to begin real reforms of the common agricultural policy, not just adjustments," a Canadian official said.

Australian sources said that the deal left the whole structure of European agricultural protectionism intact. Its limited steps to discourage over-production of cereals would be outflanked by gains in agricultural productivity, and it would do nothing to stop the EEC dumping wheat, sugar and beef on world markets at subsidized prices.

The CAP is ranked alongside the American and Japanese agricultural protection systems as one of the main causes of distorted world trade.

But the US Administration has acknowledged the problem and proposed a global solution, calling for elimination of agricultural subsidies worldwide by the year 2000.

American officials are warning that if Europe shows no sign of co-operating, pressure from US interests for barriers against imports could become insupportable.

One of the largest congress-

sional conferences in US history began work yesterday to co-ordinate pressure for protectionist trade legislation.

Representatives of the 17 House and Senate committees hope to reconcile differences between two Bills to produce a single piece of legislation by the summer. President Reagan has threatened to veto it, but it is emerging as an issue in the US election campaign.

The deal agreed by EEC heads of government in Brussels has not helped the task of the US Administration. Although it set a limit on the rate of growth of European expenditure on agricultural support for the first time, it came nowhere near to American demands.

Mr Christopher Proust, a Conservative Member of the European Parliament and leader of the European Democratic Group, said: "We think we have taken a step forward, but the Americans may see it as a drop in the ocean."

Washington sources said that by committing itself to continued high agricultural subsidies until 1992, the European Council had weakened the Administration's arguments against protectionist legislation.

"It is going to be very hard to convince our own people to take the political high road when they see responses like this from Europe," a Congressional aide said.

One well-placed Australian

official pointed to a clause in the agreement which could be read in Washington as a threat of further European barriers against American exports of cereal substitutes.

But Washington faces as much scepticism in Britain as in Congress. Mr George Robertson, a Labour foreign affairs spokesman, said: "The idea that abolition of agricultural subsidies could be globally adopted is a complete fantasy."

Lord Plumb, President of the European Parliament, pointed out that agriculture was more heavily subsidized in the US than in the EEC.

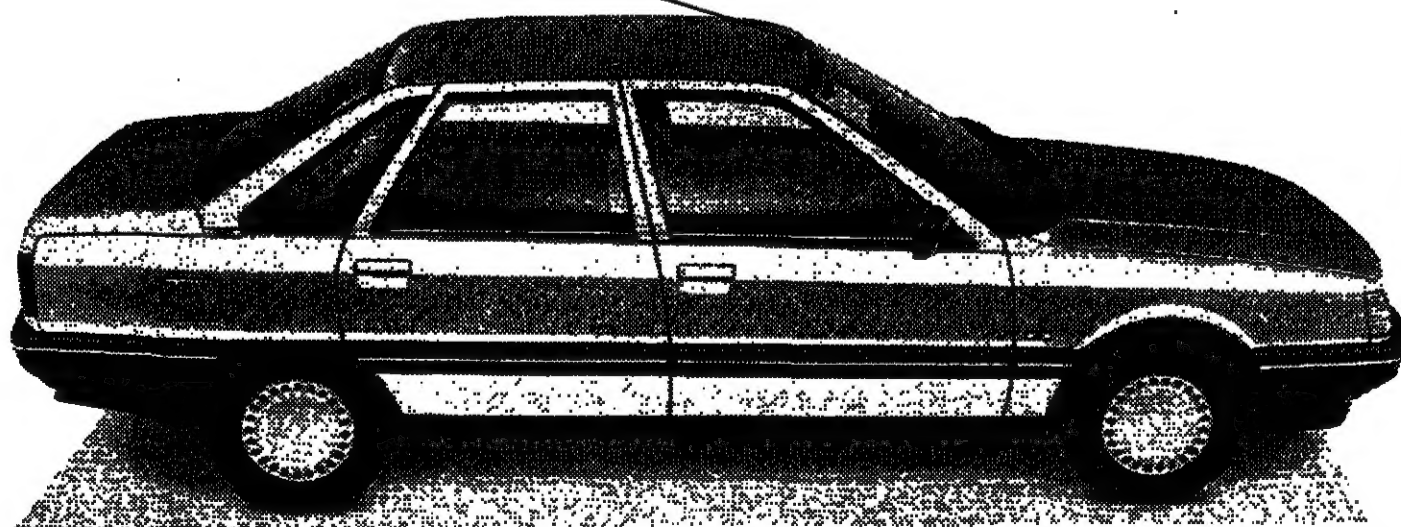
Nevertheless, US officials in Geneva have adopted a far more reforming stance than expected at talks on reducing global tariff barriers.

The Agreement on Tariffs and Trade (GATT), to which 105 nations belong, has made a reduction of agricultural protectionism one of its top goals in the present round of talks, due to be completed in 1990.

Its agriculture committee began a new session on Monday, aiming to agree on a common approach to the problem by the autumn.

Washington's stand has aligned it broadly with the Cairns Group of 11 nations which aim to end agricultural subsidies or have done so already. Australia, faced with the bankruptcy of large numbers of farmers, is the unofficial leader.

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Fears rise in Kabul as Afghan officials flee before pull-out

From Michael Hamlyn, Delhi

The first signs of the chaos that may follow a Russian pull-out from Afghanistan this summer are reported here by Western diplomats.

They report a spate of stories from the capital about panic among government officials. All senior officials in one technical ministry are said to have disappeared, and are presumed to have left the country. Another report suggests that members of the Council of Ministers are selling their homes ready to flee as the Russians withdraw.

Quoting Kabul residents, the diplomats say that a withdrawal could usher in a period of "extreme instability, with a dozen armies clashing."

The residents foresee fighting among factions within the People's Democratic Party of Afghanistan, the ruling communist party, as well as among the Mujahidin.

In an evident effort to defend themselves, members of the people's democratic party are reported to have been receiving military training, and the armed forces are being increased and given further training.

The diplomats also report that Mujahidin guerrillas are

getting into position outside Kabul, readying themselves to bring pressure on the capital.

They say that in contrast to previous years, when the Paghman hills west of the city returned to government control as the guerrillas pulled back for the winter, the Mujahidin are expanding their areas of operation.

South of the capital, in the Logar valley, the rebel fighters are said to be massing around Muzasi, Baraki Barak and Pakt Kuno.

Mujahidin are also reported to be moving into the lower Panjshir valley in preparation for a move south against Kabul. Here, however, they are being challenged as Russian and Afghan troops move north to head them off.

The diplomats point out, however, that there are no real signs of Russian activity in advance of a possible pull-out. There have been no special troop movements or flights out of Kabul. A traveller from Herat, in the north, reports that military supplies from Russia are still pouring into the country.

Rumours continue about the departure of Russian advisers and their families. A typical instance, the diplomats

say, is that the family of a Russian instructor at Kabul University was not allowed to return from holiday in the Soviet Union. "These reports are scattered and for the most part unconfirmed," the diplomats admit.

The secret police force, Khad, is reported to have been given the go-ahead to increase its strength by between 5 per cent and 10 per cent.

This increase in strength comes after reports that extra forces are being raised by the Afghan Army, who are giving training even to veterans between the ages of 40 and 50.

Finally, diplomats also report that the road between Gardez and Khost, which was the scene of bitter fighting at the start of the year, is now back in Mujahidin hands.

Government forces have pulled out of their gun positions and camps around the road, and Mujahidin are once more firing rockets at garrison posts around the besieged town of Khost.

A traveller from the region, described the destruction around the town: "You cannot even find a bird in the area." He suggested that it will take 20 years to restore the plains around the town.

Ershad's opponents arrested in crackdown

From Ahmed Fazi, Dhaka

Security police arrested more than 20 prominent anti-government activists in swoops on the homes of leading Bangladeshi figures yesterday, police sources said.

Those arrested in Dhaka include Mrs Sajeda Chowdhury, the Secretary-General of the Awami League, Mr. Mostafizur Rahman, a former Interior Minister, and member of the Nationalist Party, and two other former ministers and Nationalist Party officials, retired Colonel Akbar Hussain and retired Colonel Oali Ahmed.

Opposition sources said that many prominent politicians went underground as news of the raid spread.

The Government also increased police surveillance in Dhaka of the residences of Sheikh Hasina Wazed, leader of the Awami League, and Begum Khaleda Zia, chairman of the Nationalist Party.

The arrests follow Government announcements that the Army would be used to protect voting centres and candidates in next month's parliamentary elections.

Sheikh Hasina, who leads an eight-party opposition alliance, and Begum Zia, who heads a seven-party opposition grouping, have called for public rallies in Dhaka today to drum up support for a national boycott of the polls.

President Ershad declared earlier this week that the Army would be deployed during the voting to prevent a repetition of the violence which marred last week's local government elections. About 165 people were killed and thousands were injured.

The Election Commission said 982 candidates are contesting 300 seats.

Police win battle to shut shanty town



Armed policemen dragging away a distraught woman who failed to prevent her shanty home from being torn down yesterday. Several teams of demolition workers, supported by a contingent of police, razed the wooden buildings which

had been erected on land owned by the Philippines' Government in the outskirts of Quezon City (AP reports). More than 1,000 people who lived in the shanty town formed a human barricade in front of the police, razed the wooden buildings which

homes. They tried to fight off the demolition workers and police with a barrage of stones, but the demonstration was quickly broken up. No one was reported to have been seriously injured during the incident.

New Malays party adds to confusion

From M. G. G. Pillai, Kuala Lumpur

Datuk Seri Dr Mahathir Mohamed, the Malaysian Prime Minister, yesterday announced the registration of a new political party, adding yet another dimension to the confusion since his United Malays National Organisation was declared unlawful.

The new party, called Umno Baru (New Umno), was registered on February 13, a few days after Umno was deregistered.

He also announced that an attempt by Tunku Abdul Rahman, aged 85, and Mr Hussein Onn, aged 66, former prime ministers, to form a

new Umno Malaysia '88 party had failed.

Supporters of the Tunku's party were meeting at the offices of Tunku Tan Sri Razaleigh Hamzah, the former Trade and Industry Minister whose narrow defeat by Dr Mahathir for the Umno presidency last year led to the crisis.

Umno had been Malaysia's main political party since its formation in 1946 and had dominated the multiracial coalition since elections were first held in 1955. With the registration of the Umno Baru, the National Front coalition quickly admitted the new party and elected Dr Mahathir president.

Army opens supply offensive

From Edward Gorman, Peshawar

Soviet and Afghan army units have launched a new offensive in eastern Afghanistan, close to the Pakistani border, to secure supply routes between bases in Nangarhar province, reliable resistance sources said yesterday.

Guerrilla commanders of the Khalis Hizb-I-Islami faction said that 200 vehicles, including tanks and multiple rocket launchers, of "Brigade 66" had set out from Jalalabad on February 10.

The column, supported by helicopters and bombers, has been trying to re-establish overland links with two district headquarters at Shinwar, 18 miles from Jalalabad, and Dehshah, about 10 miles south of Shinwar. The guerrillas say that the garrisons have not been resupplied by road for five years.

Commander Haji Abdul Qadir, who has returned to Peshawar for more ammunition, said that his 2,700 Mujahidin and their families were taking the brunt of the assault. Soviet air strikes and rocket attacks had concentrated on villages thought to be harbouring guerrillas.

"Most of the people living in the villages around our bases have left their homes and gone to caves in the mountains to be safe from the air raids, and others have left for Pakistan," he said. "We don't know how many have been killed."

Commander Qadir said that four Soviet tanks had been destroyed and the crews killed in the operation. He did not know the full extent of his own losses, but said: "The day before yesterday one of my Mujahidin was martyred and four others were wounded."

Village razed by firework

Peking (Reuters) — A stray firework started a blaze in a haystack which spread and razed a village in south-west China, destroying 125 homes out of 158.

Abductors halt UN relief work

Vienna (Reuters) — The UN organization helping Palestinian refugees said yesterday that it was suspending operations in Lebanon requiring direct supervision by international staff because two of them had been kidnapped.

The United Nations Relief and Works Agency said it had taken the decision after the kidnapping by Palestinian gunmen near Sidon on February 5 of Mr Jan Stening, aged 44, a Swede, and Mr William Joergensen, 57, a Norwegian.

It will transfer supervision of its activities in the Tripoli and Bekaa Valley areas temporarily to its Damascus field office.

Chinese Elle — The publishers of Elle signed a joint venture with the Shanghai Publishing House to produce the magazine in China. It will be the first western publication produced there.

Slow boat — The Duke of Edinburgh's Royal Regiment, formerly the Berkshire and Wiltshire regiments which fought the Opium War against China 145 years ago, has returned to Hong Kong.

Pot plants

The Hague (Reuters) — Dutch police arrested six people for smuggling about 600lb of marijuana and hashish into Europe by using Aalsmeer, the world's largest flower market.

Bus ambush

Mbale (Reuters) — Rebels killed 19 civilians and seriously wounded 47 when they ambushed a bus in north-eastern Uganda, according to government officials.

Pollution fine

Moscow (Reuters) — A metallurgy plant in Cherepovets, north of Moscow, has been fined 20 million rubles (£20 million) for polluting a large reservoir, a newspaper said.

Union move

Madrid — Spain's socialist trade unions have agreed to join forces with communist-run unions in a bid to make the Government change its economic course.

Bonn blast

Bonn (Reuters) — Twenty people were injured in an explosion and fire at a Bonn shelter for foreigners, mainly Libyans, police said.

Letter from Khartoum

Where beer is a potent portent

Sitting in a wicker chair on the terrace of the Grand Hotel in Khartoum, watching men in white galabiyas and loose-wrapped turbans walking peacefully by the Nile as the sun sets, it is hard to imagine there is a war on in Sudan.

The visitor's main interest is finding a cold beer. Unfortunately, however, the ban on alcohol is one of the only ways in which sharia (Islamic) law is still implemented here, at least in public. In peoples' homes you will commonly be offered araq, a fiery local spirit made from dates, or some import like Ethiopian gin or pastis.

Hundreds of miles to the south, the people sitting by the pool at the Usaid Club in Juba — the beleaguered former capital of the southern region — openly drink Kenyan beer or Scotch whisky. That is Equatoria, where sharia is ignored.

The repeal of sharia is the main cause of the Sudan People's Liberation Army rebels from the African and Christian or animist southern Sudan. Although it is hardly implemented now, there is still a widespread feeling in the north that Islam should have some sort of guiding role for the nation. And so sharia remains a potent symbol of northern attempts at domination.

The SPLA is claiming it will take Juba, and so effectively take control of the whole of the south.

In Juba everyone looks up when one of the two Boeings bringing in supplies and a few passengers spools in or out of the airport.

There is keen speculation on when the first one will be shot down. At the moment the SPLA is believed to be not quite close enough to use the shoulder-fired Sam 7 missiles. But its members expect to get close enough to mortar the airport or shoot down a plane within the next month.

At the same time, they could cut the only land supply route, the road to Yei, on which one or two convoys a month bring in food, fuel and other supplies.

The 50 or so expatriates beside the pool at the Usaid Club — mainly aid workers and missionaries pulled in from the surrounding countryside as the SPLA grip tightens — wonder whether they will be trapped in a town with 200,000 starving people and

an increasingly panicky army.

There is the example of Wau, a smaller garrison town to the north, which has been cut off for more than a year, apart from the occasional military flight. People are starving and there have been reports of atrocities — children crushed against walls by trucks, and cannibalism.

But life goes on in Juba, however odd some of the details. At the Juba Hotel the paths are lined with Zairean beer bottles and the buildings are quietly crumbling. Locals say the tap-water comes straight from the Nile, and could carry bilharzia, a disease caused by intestinal parasites which enter the body through the skin.

In Khartoum you can drink the tap-water, but the streets are filled with rubble and rubbish — even in the extensive new suburbs. Paradoxically Juba is tidier.

Khartoum is not unaffected by the war. Beggars have become increasingly insistent as people displaced by the war, mainly southerners, swell the squatter camps around the city. There are now about a million, and the indigenous people are becoming increasingly concerned — despite the cheap labour and government plans to resettle many of the squatters away from the capital.

Little groups of immensely tall young men from the Dinka tribe that provides most of the SPLA's forces are a common sight on the streets.

Back in Juba, there are still some people trying to work for the future, against all the odds. Peter and Anne McLinton still live by the rapids on the Nile a few miles upstream from Juba. They try to keep alive the idea of conserving southern Sudan's fabulous wildlife.

Mr McLinton is trying to help set up an anti-poaching patrol. A group of 200 heavily armed Rizegat, a Muslim tribe from Darfur who are believed to be involved in slavery, have apparently come down through the Central African Republic and back into Sudan's southern game reserves to plunder ivory.

There is no shortage of volunteers for a mission against them. Mr McLinton says: "They all want to bag an Arab." But the equipment and transport required are unlikely to be spared by the Army.

Andrew Buckoke

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SPECTRUM

Great debate, great divide

LESSONS FOR LIFE

Do Britain's children need structured teaching to form and fill their minds, or do they gain more from

a system attuned to their own desires and interests? This is the heart of the education debate, and in the second part of our series George Hill talks to two of the protagonists and finds they share much common ground

Educators have been fighting the Battle of the Books at least since the days of Jonathan Swift, and will probably still be fighting it as long as there are classrooms and pupils in them. On one side, the traditionalists, who see timeless standards under threat; on the other, the moderns, determined to reform away all the errors of the past.

In crude terms, the conflict is between those who hold that structured teaching is needed to form and fill a child's mind, and those who hold that teaching must respond to the child's own desires and interests if it is to have lasting success. In practice, the conflict is one of emphasis rather than kind. But the implications lie at the heart of the current debate over the way British students lag behind their Japanese and German counterparts in vital areas of knowledge.

But it is not easy for a reforming Government to satisfy either side with its policies. Let alone both. Professor Anthony O'Hear is one of the traditionalists and Professor Ted Wrang is a modern. But both sides equal and opposite alarm about the policies the Government is promoting. Both reject stoutly any suggestion that they are part of that notorious abstraction, the educational establishment, and profess to nurse a sense that the tide is flowing against them — Professor O'Hear perhaps with more conviction than Professor Wrang.

"There is cause for concern about the state of education at the moment, because the ideology underlying the General Certificate of Secondary Education treats academic education, as I understand it, as something entirely bankrupt," says O'Hear, Professor of Philosophy at Bradford University, who recently published a trenchant attack on the new exam in a collection backed by the conservative Educational Research Trust.

Professor Wrang, director of the Exeter University School of Education, sees a lurch to the right in recent educational policies. "There is

an illiberal dominance in education today which has replaced any idea of a 'liberal consensus'," he says. Both academics claim for their own that infinitely elastic term "liberal" — but their response to catchwords of the debate like "child-centred", "written tests", "relevance" and "content" are sharply distinct.

Their personalities are as contrasting as their outlooks. Wrang, a genial man with a shock of curly hair, has all the confidence of an experienced media debater and television performer. His game is football. O'Hear's natural province is the academic review: he is diffident, febrile, with a sense of impending disaster all the more intensely felt because he has three small children on the point of becoming enmeshed in the British educational system.

'There is an illiberal dominance which has replaced any idea of a consensus'

Ted Wrang

"This quiz of yours is an example of what's wrong," says Professor Wrang, looking at a copy of *The Times* 100 test for sixth-formers which he published yesterday. "This is the Mastermind view of education — assuming that if you don't know lots of facts, you're not really top. That's manifestly wrong. The people who win those things are not necessarily good at anything else. Some people who are most successful in practice might perform lamely."

"You can't put questions like 'Was King Lear a loony?' or 'Find a better way to sweep

the streets' into a test like that, because you can't answer or mark them with a yes or no."

O'Hear declared that he would regard anyone who knew the answers to fewer than half the questions as a victim of the predicament diagnosed by Professor Allan Bloom of Chicago (the subject of Monday's article in this series) in his polemic against slackly-structured teaching in the US. "This kind of questioning is not an entirely satisfactory test, but it is a start. Unless people have a number of landmarks of knowledge on which to hang their ideas, their ideas are worthless."

Both professors are lukewarm about any idea of being categorized as paladins of the opposing causes in a tournament between the political right and left.

O'Hear is no harsh utilitarian. Gradgrind, far from insisting that facts and only facts matter, he takes the word "initiation" as his personal watchword. His quarrel with the GCSE's approach, with all its rhetoric about the importance of enlisting pupils' interest and making subjects relevant, is based on an intense conviction that it is ultimately narrowing.

"The mind is not something already formed, but something which can be structured through initiation into existing forms of knowledge of proven worth," he says. "If a teacher makes his appeal to what pupils regard as relevant, that is to start with a narrowing of experience, when he ought to be taking them beyond their experience."

"It is nonsensical to expect 15-year-olds to discover Pythagoras's theorem by themselves. These are steps mankind has painfully grasped on its way to understanding — they must be led."

Wrang, on the other hand, is at pains to dispel any idea that he favours an undemanding approach which seeks to catch the interest of the bored unacademic pupil at the risk of failing to stimulate the able. "Of course students can't be expected to re-invent the wheel. They ought to be



Division in the classroom: Professors Ted Wrang, left, a modern, and Anthony O'Hear, a traditionalist, may be in opposition but this is no political tourney

shown orthodox pretty soon. I don't think orthodox, skillfully presented, inhibits children — it stimulates them. Some less competent progressive teachers have failed to home in on the accumulated knowledge of generations."

He concedes that "find out for yourself" methods need to give way to structured teaching at about the end of primary school. O'Hear is ready to concede that there will be a place until that stage. What worries him most is that the GCSE approach gears education for older children "to the requirements of the primary school", confusing any distinctions between more able and less able.

Both professors are able to agree, too, on their reservations about the utilitarian approach. Almost in the same words they agree that what employers want from school-leavers is not heads stuffed with vocational skills — which in today's fast-moving world can swiftly become obsolete — so much as widely-applicable understanding, and constructive attitudes.

"I would favour a technical exam which would be quite separate from the academic exam, but I deplore the narrowly vocational education

which seems to be implied by some of Lord Young's statements, and his Technical and Vocational Initiative," says O'Hear.

"An education which is not firmly based on traditional disciplines is easy game for any sort of political manipulation," he says. "The political left and right are agreed in wanting to sweep traditional academic disciplines away in favour of instant 'studies'. One side seeks to replace them with business studies and computer studies. The other side wants women's studies, film studies, world studies, and so on."

O'Hear is an admirer of Professor Bloom and his "wonderful book". "The sort of vacant relativism Bloom criticizes is inherent in some of the statements laying down the criteria for GCSE," he says.

Wrang strongly defends the GCSE, and denies that able pupils may be disadvantaged by its attempt to provide criteria applicable to the whole ability range.

But he agrees — and he is able to speak from first-hand experience, for he takes GCSE classes at a local school — that the transition to it has made great demands on staff, and that mixed-ability teaching is

'The mind is not something already formed, but something which can be structured'

Anthony O'Hear

more demanding than streamed teaching.

The emphasis on coursework and assessment by teachers, rather than formal written exams, is as welcome to him as it is suspect to O'Hear.

Both are more inclined to warn against what they see as dangers threatening British education than to deplore its present state. As a deep-dyed member of the establishment — whether supplanted or not — which has formed British education through much of the Seventies and Eighties, Wrang has an almost proprietorial interest in asserting that British schoolchildren do

reasonably well by international standards.

They do better in tests than their American counterparts, he says, and if they do less well than German and Japanese children, that is partly because they have a better grounding in just those kinds of knowledge which are difficult to assess in formal tests.

"British children would not be poleaxed by a Venn diagram in maths, for instance. The German 'gymnasium' education is often unspeakably bad. Over time, the proportion of British pupils gaining at least one O level has risen steadily: 25 years ago it was only a quarter, now it is over a half — and CSE and GCSE mean that 90 per cent leave with a qualification of some kind."

O'Hear is a believer in the virtues of written testing, but has reservations about the project to create a statutory national curriculum. Wrang dislikes both because they imply that specific knowledge is the main thing, when he attaches greater importance to learning skills. The very idea of "learning skills", divorced from content, seems meaningless to O'Hear. His concern is a libertarian one.

"I can see why Kenneth Baker found it necessary to

produce the plan — he felt that many parents had no confidence that their children were getting the sort of basic knowledge any child should have. But the idea comes ill from a Government committed in theory and practice to the invisible hand and spontaneous order."

In practice, the views of bitter opponents about the delicate job of educating children appear to be less far apart than the battle of slogans may suggest. But as conflict rages over whether it is retrograde to be progressive, or fair to be egalitarian; over whether initiation means exclusiveness, or relevance irrelevance; only one thing is clear: whatever course the Government steers through the rocks of reform, it is not likely to satisfy the theorists on either side of the debate. Whether it can satisfy the parents, let alone the children, remains to be seen.

TOMORROW
Classroom 2000: Kenneth Baker explains his vision of the future

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Achilles' heel

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Acropolis

Adams speak

Adams speak

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active voice

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actuary

acupuncture

AD (anno domini)

Adam and Eve

Adams, John Quincy

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Adams, Jane

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adieu

Adirondack Mountains

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Adonis

adrenal gland

adrenaline (fight or flight)

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agribusiness

air pollution

air quality index

Albion, Ohio

Alabama

à la carte

Aladdin and the Wonderful Lamp (title)

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WEDNESDAY PAGE

Children, not women, first?

Imagine this: doctors have told a pregnant woman that unless she has a Caesarean section her baby may die. She refuses — perhaps she has religious objections to surgical intervention, perhaps she has older children to care for and does not want to risk an operation. The maternal mortality rate following Caesareans is low in the United Kingdom, but it is still twice that of normal vaginal delivery. Furthermore, about 20 to 30 per cent of mothers have some complications, mostly minor but occasionally life-threatening.

For whatever reason, the woman has decided to withhold her consent for the operation. At present that is her right. But should the law be changed to give the unborn child rights, too? Should the mother be taken into hospital, kept there against her will, operated on without her consent?

In the United States the situation is not hypothetical: courts there have already been asked to make judgments of this kind, as *Birth Rights*, an item in BBC2's *Antenna*, will show tonight.

Elizabeth Woodcraft, a 37-year-old barrister whose chambers are in London, was invited to present this section of the programme. She is concerned about developments in this area of the law.

She believes that events in America give rise to this concern: she cites the case of Barbara Jeffries, a Michigan woman who went into hiding when a court ruled that she should have a Caesarean because she had a placenta praevia, a condition in which the placenta lies near or across the cervix.

"Basically the court said that any medical intervention which

In the interests of babies' welfare American judges can and do decide how and where women give birth. Lee Rodwell reports

the foetus required should be done," Woodcraft says. "This was about a month before the baby was due. Barbara had been going to all her antenatal appointments, and when she rang the hospital the day after the ruling to say that she was going to be late for her next one, she was told they were going to keep her in."

"So she ran away and went to stay with friends. When she felt the birth was imminent, she went into hospital and the baby was born in the normal way."

"In another case, in New York, Judge Margaret Taylor was brought in during a woman's labour to issue an order so that a Caesarean could be done, because the umbilical cord was round the baby's neck. She talked to the doctors and the mother and decided in the end that she couldn't order anyone to have a life-threatening operation against her will, although she also said she had a few worried moments waiting until she knew that the baby was all right."

One of the things Woodcraft finds disturbing is the fact that in America, at least, the law seems to take one line where adults are

concerned and another regarding unborn children. There was a case where a man who needed a bone marrow transplant asked for a court order to make the only possible donor, his cousin, donate. The court found the cousin's refusal morally reprehensible but said that in law they could not order that kind of assault on a person. So it seems that an adult can say no to surgery that would benefit another adult. But when it comes to a mother and her child, the same criteria do not always seem to apply.

In America there have also been efforts to use the law to make certain kinds of behaviour during pregnancy criminal offences. "We looked at the case of Pamela Rae Stewart, in California," Woodcraft says. "She had taken drugs during pregnancy and her child died a few weeks after birth."

"Attempts to charge her with the equivalent of manslaughter, on the grounds that her behaviour had affected the foetus in the womb, were thrown out because they were brought under the wrong legislation."

But the judge indicated that there were ways these charges could be brought. "We also interviewed the senator who is trying to get new state laws passed, and he said that at the end of the day it might be necessary, in some cases, to put women into institutions during their pregnancies." In Britain it is already established practice to take a woman's behaviour in pregnancy into account when deciding whether or not her newborn baby should be taken into care; but last month Bromley Council took things a stage further by trying to make an unborn child a ward of court.



Worried about increasing intervention: Elizabeth Woodcraft, who presents a dissenting view

The application was brought because an unmarried mother with a history of mental illness had disappeared without, apparently, making any plans for the imminent birth of her child. The idea, if the application was successful, was to trace her and order her to go into hospital for the birth.

The final appeal court ruling on the case made it plain that the courts have no power to protect the foetus in this way even though its mother's action may be a threat to it.

Lord Justice May, one of the three judges concerned, said: "If parliament were to think it appropriate that a pregnant woman should be subject to control for the benefit of her unborn child, then doubtless it will stipulate the circumstances in which such controls may be applied and the safeguards appropriate for the mother's protection."

To those who are worried about the possible erosion of maternal rights, this may sound reassuring.

'One senator said that at the end of the day it might be necessary to put some women into institutions during their pregnancies'

But Woodcraft feels that it is another cause for concern. "I think we are just beginning to scratch the surface of a difficult problem. Most women follow their doctor's advice absolutely. They will do anything for the baby they are carrying."

"On the other hand, medical techniques are developing at such a rate that more women are being asked to agree to things when the risks and benefits are uncertain."

There is also the question of where to draw the line. It is known that smoking and drinking alcohol during pregnancy can affect the foetus; will there be a time when laws are passed to try to stop pregnant women doing either? And if we are to take the threat of passive smoking to the unborn child seriously, would the law take steps to prevent husbands from smoking during their wives' pregnancies? And who would report the offenders — doctors, midwives, health visitors, spouses, relatives, colleagues? Would the threat of being on the wrong side of the law drive pregnant women away from the sources of help and advice they and their babies might need?

"We are talking about what is morally desirable — you want women to do what's right but I don't think it's the place of the law to make them. The alternative is education, communication, understanding, persuasion," Woodcraft says. "At the moment what a woman says goes until the child is born. I think that's the way it could remain. Otherwise you are taking down a very murky path to no idea where it will end."

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Enna will be shown on 8.10pm

BRIEFLY

A round-up of news, views and information

Holiday happily

Parents who secretly yearn for the occasional holiday without their children may be interested in the advent of the children's hotel. The Little House, in London, is exactly that — run by a former Norfolk nanny and qualified Montessori teachers and described by its proprietor, Sue Lake, as "a kennel for children" (a turn of phrase presumably designed to reassure in a country famed for putting pets before people). "We take children for just a day or much longer, for instance if a parent is in hospital, or has to go away on business," Lake says. In the morning, the children (ages two months to eight years) indulge in supervised nursery school play activities; afternoons mean outings, to the zoo or a park for example. Numbers are limited to four residential children. Rates range from £9.50 for a day up to £200 for a week, and The Little House can be found at One Tyrnau Road, London SW6 (01-731 6298).

Smooth as silk

Victims of psoriasis, sensitive skin and allergies, at last have a new luxury to look forward to: two weeks ago we mentioned a catalogue of pure cotton clothes, but news now reaches us that silk, one of the healthiest and most comfortable fibres for sufferers to wear, is spun into six weights of knitting yarn by Angela Lodge of Filoni Yarns, who is "happy to dye it to match any garment". Such indulgence does not come cheap — kits cost from £59.57, or £5.30 per 50gm hank — but the silk knits beautifully. Into garments which drape elegantly and are specially kind to the skin. Write, enclosing an SAE, to Filoni Yarns, Three Ply House, 57a, Lant Street, London SE1 1QN, or call 01-403 1216/1207, and specify if you are interested in the dye-to-order service.

Cloud fine

Smokers who are accustomed to fishing around in the depths of their handbags for a light should perhaps not treat themselves to the new Parfum Briquet from Claude Montana. It is a revolutionary design in perfume sprays which perfectly mimics a small, square lighter, but instead dispenses a whoosh of Montana's scent. The geometric gem should be welcomed, however, for spelling the end of an era in which a woman who wishes to smell good *route la route* has to carry an unnecessarily heavy bottle of perfume. It costs £35 for 10 ml; refills are £19.50.

Heart of flowers

If there were a prize for the most romantic Valentine's gesture, then it would surely go to Bristol-born Roy Whyatt, who elicited cards for his wife Janet by advertising in *The Times* Personal column, saying: "Take time to send a card that says how much you love women like her." Mrs Whyatt, the recipient of 107 cards and several bunches of flowers, has apparently stood by her husband through the crash of an American business venture (they lost two homes, a car and a livelihood), and helped him to start again from scratch without a complaint. "It's been real riches to rags — and hopefully, back again," Whyatt says. He placed his ad "to thank Janet, but also to make other men think for a moment about the fact that behind every successful man is a good woman — and they get too little praise."

Quote me...

"There's an acute shortage of real men these days. I don't mean that in a macho sense, but simply men who know where they are going and what they are about." Lauren Bacall

In the ring

Nieman Marcus, the smart American store, offered the ultimate Christmas gift: the chance to be ringmasters at the Barnum & Bailey & Ringling Brothers Circus for a day — if you had \$5,000 to spare. With the *Showman's Directory* 1988, however, you can almost stage your own; it lists how to hire a big top, an escapologist, and even a baby elephant. The directory costs £5 from Stephen & Jean Lance Publications, Brook House, Mint Street, Godalming, Surrey GU7 1HE (04868 22184).

Fashion figures

The American fashion industry has finally understood that the unnatural promotion of the stick-like female form as an ideal has played a role in the surge in anorexia and bulimia statistics. The Council of Fashion Designers of America and several independent fashion luminaries have been recruited by Anorexia/Bulimics Anonymous to team up with a medical committee; together this advisory group plans to "oppose the promotion of overly thin women". Other targets for recruitment to the group include the entertainment, cosmetics, and advertising industries.

Josephine Fairley

The magnificence of munificence

The new development director of the British Museum has one main task — to raise funds

Venerable British institutions have a knack of choosing the right person when they need to go out with a begging bowl — and frequently they are women. The British Museum has recently appointed Giovanna Michelson as its development director — or fund raiser — at a time when, as Elizabeth Esteve-Coll, the director of the V & A, has noted, museums and galleries in search of sponsorship are in competition with each other in a cut-throat business.

Undeterred, Michelson, an Italian in her early thirties, sought advice from people in similar jobs about how she could best approach her task. The men, she says, were defensive and unhelpful, the women much more forthcoming. In her view, "there's something about the psychological framework of women that makes them much more natural team players than men."

The BM needs sponsorship (corporate and individual) to maintain its position as one of the world's best museums, and while any number of businesses are happy to fund one-off exhibitions of Scottish gold or Chinese funeral statues, finding money for drains, leaky roofs and air-conditioning is hard work.

Michelson, who is married to an American banker, has to take the BM some way down the transatlantic road of corporate funding, without appearing to do so. It is a task for which her background, education and experience make her well suited. The daughter of an Italian ambassador to the United Nations, she has studied both anthropology and archaeology at Harvard, and worked for UNESCO in Tunis, where she did a survey of the Islamic remains in North Africa. When the work was published as a book, she was encouraged to think of an academic career. She went to Oxford to do a doctorate, but before long she was offered a job in merchant banking by Lazard's. "It was either a fellowship at £3,000 a year or the city at £7,000. I sold my soul to Mammon."

It was a mistake. "They didn't know what to do with me. I didn't know what to do with them." Working there was "a disaster for a woman". She persevered, moving on



The museum's happy opportunist: Giovanna Michelson

to an American merchant bank, Kidder Peabody, where she ran the company's business in France. But she "didn't see a future in capital markets", and when the BM job turned up, combining the academic and business sides of her experience, she leapt at the chance, even though it meant a "massive" drop in salary.

Her first few months were spent getting to know the museum and its staff. The latter was particularly important. "The staff speaks for the museum, and I got instant 'street cred' because I had done some of the things they do. I knew what an excavation was about. It was not so much that I understood the museum, but that I understood them."

She is a great believer in "networking", a technique she learnt in the City, and has just joined Women in Fund Raising Development. She is adamant that fund raisers in the arts — as she sees herself — need to stick together in the face of cut-backs. "The Government has a divide and rule policy on the arts."

Her style is less agitational than anthropological. When she talks of handling the sharp end of her job, her training also offers her guidelines. She is dismissive of some of the excesses of American corporate fund raising ("Last year it was the milk coat; this year it'll be the Met"), but she is aware of the need to adapt American techniques, such as providing donors with a sense of participation. "If you study anthropology you realize the nature of a transaction as reciprocity. So if you give

\$100,000 to a museum, you want something in return, not just a plaque on the wall."

Michelson thinks her role model is less the aggressive "money machine" Metropolitan Museum than the gentler, partially government funded, Smithsonian or National Gallery. The BM has membership, but subscribers pay £500 a year, no more.

Future plans for fund raising might include open days, even black-tie dances. If you help fund an Egyptian exhibition, for example (climate control in a gallery would cost between £1 and £2 million a year), you might get the opportunity to join a special Nile tour.

Michelson is particularly delighted with the fund-raising potential of the "Suleyman the Magnificent" exhibition, which opens tomorrow. She describes the display of textiles, ivories and gold from the Ottoman period, some on loan from the Topkapı Museum in Istanbul, as "absolutely gorgeous; it is not often that you get something with as much pomp and flash and glitter as this". Several companies have already booked a private view, evenings at which they can entertain clients — events which Michelson notes particularly appeal to the "City jaded palate".

She is happy to describe herself as an opportunist, and looks forward to using a little flirtatiousness on the telephone to ease her passage to an important marketing director. Sponsors with money to spend on the arts are in for an interesting time.

Andrew Lycett

About eight years ago, while holding me close, my husband told me that he was gay. For days after this revelation I wrestled with its implications, trying to recall looks or observations which should have sparked more than a suspicion.

Our three children involved us, our sex life continued, and my husband seemed unaltered, no hints or clues about his secret. But one cannot always bury a time-bomb of this magnitude for ever, although I am told there are "hundreds and hundreds" of practising gay husbands whose wives do not know of, or will not acknowledge, their husbands' homosexuality.

Sometimes my wall of detachment would be breached. My husband developed shingles. Blandly the doctor observed that his immune system had broken down, not realizing the crushing impact of his words. For Aids had just begun to haunt the researchers. Our eyes met in fear, but we could not discuss it, my wall was still too firmly in place. After recovering and showing great courage he took the test for Aids, happily negative. And if at coffee mornings, dinners or during the course of my work as a market researcher in unblemished Berkshire, someone sneered at gays or made the ritual remarks, my smile would be careful, my reactions noncommittal. Despite my terror — for that is what it was — I

could not betray my husband by joining in. Together we tackled the subject of homosexuality, my husband as a homosexual, and the implications for our marriage and children. Our age children, constantly at each other, are united with each other, and respect for their love and respect for their father. But they share preconceptions of their parents at the local comprehensive school.

For a while I hated gay camp and the subtleties of a great divide. Across a great divide I could invade and could not stand. I was very frightened. Eventually my despair totalled, and yet I spoke to my friends' support, waiting to impose such a burden on too would experience fear and insecurity, a disaster felt when views are changed.

Take time to learn

FIRST PERSON

Gail Fielding

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I do not want a separation, but despair of a working alternative. If someone were to ask me if I would marry my husband again I would probably say "no", but with hesitation. In so many ways my marriage has been an enriching experience. Clause 28 could encourage more cross-sexual marriages (homosexuals married to heterosexuals) because homosexuals will feel less sexual orientation. Those involved might not be as lucky as I.

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TIMES DIARY

ALAN COREN

Taxi virumque cano. Cabbie number 14163, to be precise, who, as we lunched together down Horseferry Road last Friday, suddenly triggered perhaps by the Indian Spring burst into *Oh What A Beautiful Morning*. I did not mind this at all. Though it doubtless infringes unspoken Carriage Office prohibitions, a yard or two of baritone Hammett is immeasurably preferable to arguments in favour of drawing and quartering, detailed information concerning the exact weight of hay a Hackney carriage may carry on its roof, or invitations to guess who was sitting in that very seat only last night, not a stitch on under his trenchcoat and a foot shorter than he looks on the wossname, telly.

If, mind, this is the beginning of an admirable trend, may I suggest a more consonant repertoire? As one who has lolled happily in the gunwales while a gondolier not only punted through the engaging Venetian filth but trilled his native *arias* as he went, I see no reason why the London cabbie, as the tourist season beckons, should not similarly leech his heritage for mutual gain. I have always felt sorry for foreigners who have been taught by Hollywood to expect just think how their little faces would light up if their driver suddenly hurled back the partition and launched into *Any Old Iron or The Lambeth Walk*.

Steering one-handed, perhaps, in order to accompany himself on the spoons.

The oldest ex-parrot in England what 14163 was carrying me to 4-Pre-empting Monty Python by about three centuries, it joined the choir in 1702. It did so only three days after illustrious mistress popped out, but whether the brief or because the way was clear for an ill-wisher to strangle it, I do not say. History merely identifies it as a stuffed West African parrot, form of the inseparable pet of Frances, Duchess of Richmond and Lennox.

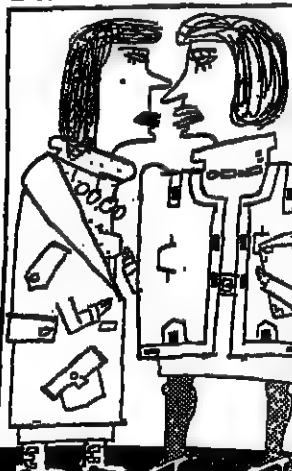
You will find the pair of tin still standing together in the crypt of Westminster Abbey. Well, to be strictly accurate, you will find the parrot standing next to a wax effigy of its mistress, be both taxidermy and good taste can go so far, while the parrot is the real thing, the Duchess herself resides gleefully encoffined in the Henry VII Chapel.

As she was the mistress only of the parrot but also of Charles II, she is well worth narrow-eyed scrutiny. If ever got all as close to her as Chai I ever got, vertically at least, and since effigy was made before her death, we do believe it is a good likeness or she would have had it turned into a nightgown. It is this point that the bogie enters the mind. Frances is as plain as it is possible to be without requiring a license to enter a public place. Furthermore, over and above (general homeliness, she has a specific facial feature so extraordinary that I am tempted to believe, on no evidence at all that Charles, who could after all take his pick of beauties, had a bizarre penchant for such curlicues.

Her beak is three times the size of the parrot's. It is like a guitar. It has a considerable embouchure in its own shadow. It dominates the cry that have thought deeply about it since. All have still not managed to work out how the king could have kissed her without his cheek punctured. Indeed, the only one studies the Duchess's remarkable physiognomy, the more one is tempted to speculate concerning the amusements of the Merry Monarch.

And the more one approaches the conclusion that the parrot was most certainly killed to keep its mouth

BARRY FANTO



'Neville's saying Bush will shortly be joining the Dole queue'

While you're there - I'm assuming that the foregoing is irresistible - stroll to The Little Cloister, a somewhat more illuminating than Restoration memento. Set in the walls of a plaque commemorating the death of Thomas Smith of Worcester, the statue thought the *Spotted Vale of the Smaller* rendered a pure and unspotted soul to God, expecting but not fearing Death. Despite the fact that Mr Smith was only 27 when the ghastly affliction carried him off, the times could clearly not allow any opportunity for wit to pass ungratified. While the spotted unspotted pun is, I admit, fairly straightforward knockabout, the homonymous joke of *Vale* is the work of a master.

What I am giving up for Lent is the American election. It will be a fine and cleansing test to see whether it is possible to spend forty days not only averting the eyes from all press and broadcast coverage of the dire proceedings but also managing to jink past anyone who looks on the point of launching into offer of 33-to-1 the field.

Theologians will tell that I appear to be relishing the prospect of self-denial. They may be right. We shall have to wait and see whether any withdrawal symptoms pop up to confound them. Even now, on day one, I can already confess to a tiny weakening. I have just spent a couple of minutes wondering how many of the current candidates will, by Good Friday, have joined me in the wilderness.

In April 1983, President Reagan's National Commission on Excellence in Education published its first report. It was called *A Nation at Risk* and it contained these words: "We live amongst determined, well-educated and strongly motivated competitors... knowledge, learning, information and skilled intelligence are the new raw materials of international commerce and are today spreading throughout the world as vigorously as miracle drugs, synthetic fertilisers and blue jeans did earlier."

The report was making a point which is still insufficiently understood. It is no longer technologies and raw materials which make all the difference between those companies - and those countries - which succeed and those which do not. It is people and their capabilities.

The new technologies are increasingly cheap. They can be transferred from one part of the globe to another. They are finding ready exponents in the Far East and elsewhere in the Third World. The technical skill which are the key to economic growth are certainly no longer the preserve of the older industrial countries. That means that it is more important than ever that we look to our

most precious resource: the people who produce the goods and services on which our national prosperity depends.

For a long time only one in three of our school-leavers received any systematic vocational education or training once they left school. Only a minority of employers invested in the basic training of young people apart from apprentices. The apprentices were the lucky few.

For adults the position has been, if anything, worse. Few have been able to find opportunities to retrain in mid-career or any encouragement and reward for investing their time and effort in learning. Even now, only a minority of employers encourage their employees - including their managers - to train and retrain.

All that has to change. And it is vital for employers to realize that circumstances are going to oblige them to change - or they will simply not be able to

compete in world markets. Between now and the year 2000 technologies, products and the markets they serve will all change dramatically - perhaps even more dramatically than they have changed over the last 10 years. As a result people already at work will need opportunities to learn on a scale we have never achieved before.

Training through life has to be our objective. We are still a long way from achieving it. It is our good fortune that the new technologies which are transforming our industries and services offer major opportunities for education and training as well. Computer-based training; videos; television; satellite broadcasting - the possibilities are enormous.

This country is the world leader in open, distance and flexible learning. Through programmes such as the Open Tech we now have a wealth of distance learning material which is

readily available. There are other exciting developments like the Open College which is bringing training into the video and television age.

Over the last five years we have made a lot of progress in the training and vocational education of our young people but there is still a long way to go in the training of adults.

From this year every young person will be able to stay in full-time education or training until the age of 18 and every young person will have the opportunity to enter work with a recognized qualification. That has never been the case before. But there is now a new factor.

Between now and the mid-1990s the numbers of young school-leavers will decline dramatically. For every 10 school-leavers a year or so ago, there will be no more than seven by 1994. That is a sharp fall - and one of which too few employers have taken notice. The implica-

tions are far-reaching. This country will need each and every young person to be as well trained as possible if we are to sustain our national progress in the 21st century.

But it is also essential that employers realize that they are going to have to train and retrain people already in employment. What we need to remember is that seven out of 10 of the people who will be in the workforce in the year 2000 are in the workforce already. Most of them left school at the minimum leaving age and most of them have never had any systematic education and training since then.

Adult training now needs to be given a new priority. For far too long, adults have been the poor relation in training. However significant the developments in our schools - and they are very significant - they will not be enough by themselves to give us the skilled workforce we shall need when we enter the next

century. The Government's first priority must be to help those who are out of work to acquire the skills which will enable them to take full advantage of the job opportunities which are now increasingly available. Almost half of our long-term unemployed are under 35, and have many years of working life ahead.

Our new training for employment programme will make it possible to retrain up to 600,000 people each year. It represents a massive investment in training unemployed people in the skills they, and the economy, will need.

But side by side with this is the task of training and retraining those already in employment. That is the challenge to the leaders of industry and commerce and to employers all over the country. Training and retraining must become an integral part of every business plan. They must be matters for chief executives and for all directors, not just the personnel and training specialists.

There has never been a time when education and training have been more important or more central to our success as a nation. They are an economic imperative for our country and for every company.

Norman Fowler urges total commitment to a national priority

Enter the age of retraining

Conor Cruise O'Brien

This phoney war on drugs

Fighting the drug traffic is a rum business. Take the case of General Manuel Antonio Noriega, "strong man" of Panama. José Blandón, one of his aides, has been telling the US Senate's intelligence committee how, under Noriega's rule, Panama's banks, government and military institutions, corporations, airstrips and harbours have been turned into a "gigantic machine" for the drug traffic running into hundreds of millions of dollars.

The general has been indicted by two federal grand juries in Florida on a dozen counts of drug trafficking and racketeering, accused of taking more than \$4.6 million in pay-offs from drug racketeers. The accusations came from the US Justice Department, which says the general has been engaged in a drug conspiracy that goes back to at least 1981.

The general has been fighting back, by publishing material accusingly embarrassing the Reagan administration. The Panamanian embassy in Washington has released a document called *Panama, 16 Years of Struggle Against Drug Traffic*.

This document cites several fulsome tributes to General Noriega from the head of the US drug enforcement agency, John C. Lawn. In a letter of May 1986, he wrote to Noriega to "reiterate my deep appreciation for the vigorous anti-drug trafficking policy that you have adopted..."

This letter was written at a time when, according to the Justice Department, the general had been up to his neck in the drug racket for at least five years.

Other branches of the Reagan administration had also a soft spot for Noriega. General Paul Gorman, former head of the US Southern Command, based in Panama, has praised Noriega for his efforts "to do something about narco traffic" (which Noriega certainly did). Gorman has also said that "although General Noriega was a venal politician, US embassy officials

described him as extremely cooperative..."

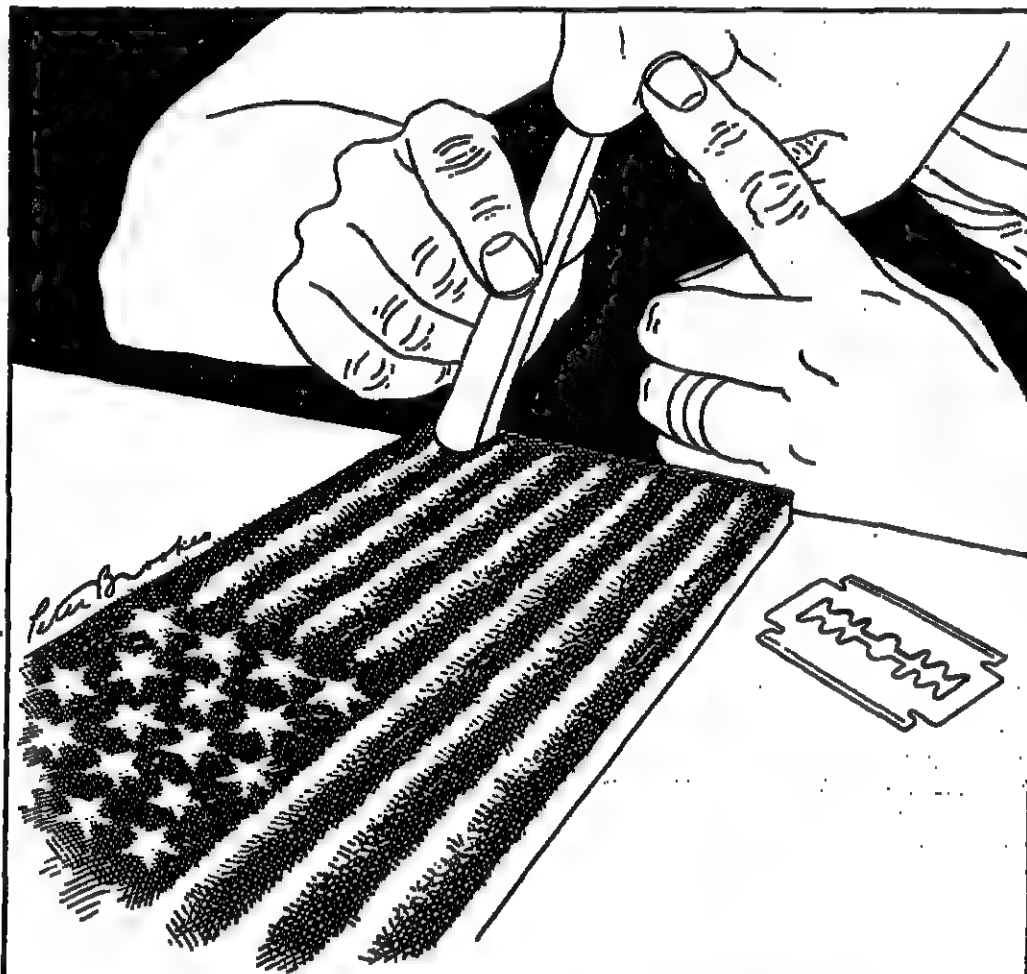
I love that "although". The CIA also found Noriega extremely co-operative, and with good reason. An eminent Republican senator, Alfonse D'Amato of New York, has said: "We do know that Noriega has been a paid CIA operative for many, many years - highly paid."

It seems that as well as supplementing the general's already tidy income from the drug racket, the CIA has kept him supplied with spicy information. Blandón has told the Senate subcommittee on terrorism, narcotics and international communications that "General Noriega often receives from the CIA reports on the political views and personal lives of senators before visits by congressional delegations to Panama."

The words "personal lives" hit the senators where they lived: the more so when it was revealed that the senators informed upon by the CIA came from all over the political spectrum, from Ted Kennedy to Jesse Helms. The CIA has ensured for itself an extremely rough ride on Capitol Hill in months to come.

The Noriega scandal is curiously symmetrical with Iranagate. In both cases the Reagan administration is shown to be playing footsie with the very same villains against whom it has been preaching a crusade. There is no topic about which the President and Mrs Reagan have exhibited deeper moral fervour and commitment than about the need to stamp out the drug traffic. And while they were going on about that, the CIA, the drug enforcement agency, the State Department and the army were all on the coziest possible terms with the biggest drug traffic racketeer in the western hemisphere.

Drug trafficking and "the struggle against the drug traffic" are often hard to tell apart. The tributes from the head of the drug enforcement agency to General Noriega form a classic illustration of the phenomenon.



Reagan likes to rattle on about the long shadow which Nicaraguan Sandinismo is allegedly casting over Texas. Instead of indulging in such fantasies, it would be better to do some serious thinking about Colombia and Panama, whose influence on the social life of the entire United States is incomparably greater than anything that impoverished and beleaguered Nicaragua could ever conceivably exert.

The political ramifications of the drug traffic illustrate the limits of ideology as a guide to practice. The centre of the business is in Colombia, where local communist guerrillas in FARC (Fuerzas Armadas Revol-

ucionarias Colombianas) have, since the beginning of this decade, organized protection for cocaine producers - see James Adams' *The Financing of Terror* (New English Library, 1986).

General Noriega in Panama, a conventional right-wing strongman, has grown rich by providing a channel through which the FARC-protected product reaches the United States. There is neither right nor left, border nor beach nor bird where the drug traffic is concerned.

The American right, quite understandably, has ignored the Panamanian connection and pounced on the link between communist terrorism and the drug traffic. The communists

have a long-term strategy for corrupting and eventually destabilizing the United States through the use of "the drug weapon".

Actually, the drug traffic is corrupting the communists even faster than it is corrupting the United States. Through the cocaine trade, FARC has discovered the delights of capitalism, and has established commercial ties with the financial community in Florida, as well as with General Noriega. Far from wanting to overthrow capitalism in the United States, FARC now longer wants to overthrow capitalism in Colombia because it has become a capitalist enterprise. Cuba too has dabbled in

the drug traffic - for money, not ideology, but not nearly so successfully. Cocaine is the opium of the people.

I don't believe the communists have any long-term strategy for corrupting and destabilizing the United States. But I do believe that both the drug traffic and the struggle against the drug traffic have profoundly corrupting and destabilizing effects on large areas of society.

The effort to suppress the drug traffic is at least as futile and noxious as was the effort to impose prohibition of alcohol in the United States in the 1920s. "The experiment noble in purpose" didn't stop people drinking. But it did provide a non-paralleled incentive for criminal activity, and for organizing criminal activity on business lines. It also provided the means and the opportunity for massive corruption of policemen and other officials. The "war against the drug traffic" works in the same way, only more so.

I suspect that the most terrifying news that could reach the drug barons would be that "the war against the drug traffic" was about to be called off. The bottom would fall out of the market. To avert that, the drug traffickers would lavishly subsidize the anti-drug lobbies to make sure that the war against the drug traffic did not perish.

It is true that if all drugs were legalized and decontrolled, considerable numbers of people would perish miserably of drug addiction. But they already do that, with illegal drugs, just as people continued to drink themselves to death under prohibition. I doubt whether things would be any worse for drug addicts, and potential addicts, if the modern version of prohibition, in relation to drugs, were to be called off. But I do know that a devastating blow would have been struck against the criminal empires of the drug business, and their corrupt associates, the anti-drug business.

Commentary • DIGBY ANDERSON

Diagnosis none

The Government has been rightly criticized for its handling of the NHS crisis. For nine years it has been warned that real factors of increasing expectations, increasing ability to perform treatments that cannot be afforded, increasing costs and increasing administrative chaos required a change of policy. It ignored the warnings and the policies offered. Instead this supposedly radical government proudly announced a policy of fossilization. The socialist edifice of the NHS was to be preserved untouched in all its crumbling glory - "safe with us". Ministers competed in their claims to have spent more on the preservation fund.

Then reality won. A few notorious cases involving children made the facts of political rationing and specialized nurse shortages clear. Suddenly, far from opposing change, everyone was demanding it. The Government was caught without a policy. For years in health, as in education, it had failed to make any preparations for change. As with the Baker proposals, policy would be made on the hoof, in response to crisis.

Fortunately for the Government, radicals outside have done its work for it. There are plenty of ideas for reforming health care. And some members of the Government are beginning to think seriously and talk about them. It is now in a position to go on the offensive.

Quite apart from the benefits to patients, there is a political prize to be won. Until now all eyes have been on the Government and the record of intellectual and political idleness. No one has noticed a more minor actor in the drama, who is in an

even worse state. The Labour Party has nothing to say about the health care crisis. Not only has it failed to prepare alternative radical reforms but it appears determined to do so throughout a debate on health which may last for years.

True, it would spend more of the taxpayer's money, but that is not a policy. One needs a policy even to allocate extra spending. Two of the crises which beset the NHS are precisely about the regional and professional allocation of cash. And above them looms the greater problem of how any extra but still inevitably scarce cash should be rationed between rival illnesses and treatments. Other problems about responsiveness to consumers, reorganization of the demarcations between the multitude of professions and workers, especially doctors and nurses, and the place of preventive work, are not, fundamentally, cash problems at all.

Labour's plight is worse not only because it refuses and will soon be seen to be refusing to contemplate reform, but because there is no radical thinking for it to turn to. No one has done its work for it. Peter Kellner called last week for the creation of one or more "think-tanks" to help Labour do its thinking. But it is not that simple. The universities and polytechnics have departments of social policy, health studies and sociology stuffed with socialists, soft, hard and communist. They already have the resources to research and publish, provided - more's the pity - by the taxpayers. What they no longer have are ideas, radical ideas.

One they did. In the early 1970s socialist social scientists,

despite many silly excesses, did have ideas for health reform and were prepared to draw conclusions unwelcome to the health care establishment. It was the left which drew attention to the "professional dominance" of doctors, the capacity of hospitals to institutionalize their patients, and the lack of responsiveness to customers. Above all, they refused to concede "organized medicine's" claim that it was the major contributor to health, preferring to emphasize its role in iatrogenesis and the greater positive contribution to health made by improved living standards.

But as soon as the organized medical system they so fiercely and sometimes perceptively criticized was dismantled, they rushed to defend it, first from the "cuts" and now from reforms, some of which might act on the abuses they formerly denounced. And they defended it *in toto* and in perpetuity. Their hatred of "Thatcher", the antique requirements of "solidarity" and their own vested interest in the welfare state take precedence over the need for the honest criticism they once avowed.

If the Government acts radically on health and education, the damage done to it by its earlier sloth will be trivial compared to the damage done to the Labour Party and, more generally, to socialist thinking. They now stand exposed to all the world, a party and ideology no longer reformist but reactionary, which, when confronted with the opportunity to improve two of the institutions they profess to hold most dear, have, slogans apart, absolutely nothing to say. The author is Director of The Social Affairs Unit.

SCIENCE REPORT

Repast of the past

Bonbon The diet of the earliest humans, although simple, contained all the things that modern nutritionists say are best to eat. Moreover, according to Melvin Konner and his colleagues S. Boyd Eaton and Marjorie Shostak at Emory University, Atlanta, emulating primitive diets would improve modern health.

Only in the past 10,000 years has man cultivated plants for food. For nearly 30,000 years before that hunter-gatherer societies dominated the earth. A few such societies, including the Kalahari bushmen of southern Africa, still exist, scattered widely around the world.

In a paper presented to the annual meeting of the American Association for the Advancement of Science, Konner noted that these communities live primarily in warm inland climates, similar to those prevailing when man first evolved. They rely for food on wild out and berries, and meat from ranging animals.

A striking difference in the diet of these primitive hunter-gatherer societies and modern eating habits is the amount of fat consumed. Fat contributes about 42 per cent of the calories of the average western diet, but only 21 per cent in primitive diets, which contain very little polyunsaturated fat, which is less likely to contribute to disease, especially heart disease.

Although meat accounts for as much as 30 per cent of primitive diets, and sometimes



as much as 80 per cent, the meat eaten is different to that found in today's butchers' shops. Range animals have five times less fat than domestic livestock bred to satisfy the modern taste for tender meat.

Although both types of meat contribute approximately the same amount of cholesterol to the diet, range animals will add less saturated fat, the type that contributes to increasing the level of cholesterol in the blood. So, Konner says, although the cholesterol intake of the hunter-gatherers may have been roughly equal to that of modern man, the more primitive societies would have had much lower blood cholesterol levels and thus a much lower risk of heart disease.

The fat in range meat also contains small amounts of the omega-3 fatty acids, a dietary ingredient that seems to play a role in lowering serum chole-

sterol and reducing the chance of heart disease. Domestic livestock have no detectable omega-3 fatty acids.

According to Konner, the modern taste for salt may have also led to health problems unknown to our predecessors. In a world of fast foods, it is not unusual for someone to consume 7,000 milligrams of salt in one day, 10 times the average for primitive diets.

Although the sodium intake from salt is high, potassium intake is low in the modern diet, the opposite of earlier diets. The health consequences of this new balance are a widespread increase in blood pressure, Konner says.

Because hunter-gatherer societies do not grow and store crops, there are bound to be times of short supply. To survive such occasions, humans can build up a cushion of fat by eating a little more in times of plenty. That is a biologically adaptive response to a fluctuating food supply. When there are no shortages, fat continues to build, creating its own health problems.

Cancer, coronary artery disease and diabetes are primarily "diseases of civilization", and diet is clearly part of their cause. Modern urban man cannot adopt all aspects of the hunter-gatherer diet to improve his health, but Konner and others studying early diets now believe that for better health in the future, there are useful lessons to be learnt from the past.

JOSEPH PALCA

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CALMING THE GERMANS

The modernization of Nato's short-range nuclear weapons is a logical and necessary step. It would have a place in the alliance's force improvement programme regardless of the INF treaty. Yet the argument over whether to go ahead with it once more threatens to damage allied unity.

Today the debate moves forward on two fronts — in Brussels, where a combative Mrs Thatcher is paying her first visit as Prime Minister to Nato headquarters; and in Washington, where President Reagan is taking on Chancellor Kohl. With a Nato summit now only two weeks away, the issue needs the greatest attention — and care.

In Bonn opposition to short-range weapons has intensified. Germans, who have lived for many years with the knowledge that nuclear weapons are stationed in the Federal Republic, have now united to call for their removal. While the left want a so-called "third zero option" (this time to eliminate short, as opposed to medium, range weapons) even the right want to negotiate their reduction. All oppose the plan to modernize them.

One cause of this concern is the INF Treaty itself, under which all intermediate-range nuclear forces are being swept away in Europe. This will leave only the short-range weapons with a range of less than 300 miles. As most of these (because of their range) are stationed in West Germany, Bonn feels it is bearing too much of Nato's nuclear burden on its own. It feels exposed and vulnerable.

Another reason is that military strategists have been talking about a limited nuclear war. The recent Pentagon report, *Discriminate Deterrence*, at one point declared: "The alliance should threaten to use nuclear weapons, not as a link to a wider and more devastating war — although the risk of further escalation would still be there — but mainly as an instrument for denying success to the invading Soviet forces." It is easy to understand how that kind of language might raise in the mind of Herr Kohl and his West German ministers, the spectre of a limited nuclear war

in which the superpowers slug it out on German soil.

This would be a misunderstanding of the nature of flexible response, which is to provide deterrence against every level of attack. If such a misunderstanding should lead West Germany to oppose the modernization of short-range weapons, it could damage Nato's strategy and cohesion.

Given the continuing superiority of Soviet conventional forces, the allied strategy necessitates using the threat of nuclear weapons. The immediate use of American strategic missiles against the aggressor is scarcely credible. There must be at least one lower rung on the ladder of potential escalation.

The removal of INF missiles has placed new emphasis on the short-range weapons systems. The plan to modernize them, including in some cases an increased range, is required to ensure that deterrence continues to work. It would be regrettable if it foundered amid German suspicions of American intent.

Mrs Thatcher, in her discussions with allied ambassadors, will have most Nato powers on her side, as she argues the case for nuclear updating. But she will need tact as well as force (as will President Reagan) to allay the fears of their West German friends and allies.

A generation ago, the West Germans might have been persuaded that they should be grateful for Nato's protecting arm. In the late 1980s, one year after the East German leader Herr Honecker visited Bonn, when East-West relations in general have improved, West Germans feel they too can be more discriminating about deterrence.

Despite the improvement in East-West relations, there is much more that Nato should do to increase its effectiveness — greater collaboration on the development and procurement of equipment, the forging of stronger links with the capricious French (still outside the military command structure) and the increased funding of conventional forces. All these aims require allied cohesion and good will. The West Germans must be persuaded to go along with improvements in the nuclear forces too.

THE BEARS ARE THERE

If the success of an official visit can be defined by the directness of the communication, the range of people met and the diversity of experience sampled, then Sir Geoffrey Howe's visit to Moscow which ended yesterday, must be judged very successful indeed. He exchanged frank and opposing views with Soviet officials on arms reductions in Europe, Afghanistan and human rights. He met, besides the Soviet leader and the Foreign Minister, dissidents, Jewish refuseniks and non-communist party intellectuals. He was received in an imperial hall in the Kremlin, dined at Mr Shevardnadze's private apartment and spent an evening at a Moscow jazz club.

In all, his visit confirmed the impression, fostered by both sides since Mrs Thatcher's visit to Moscow last spring, that Anglo-Soviet relations are better than they have been for many years. The atmosphere is warmer, individual points can be made without the relationship as a whole being soured. The Soviet leadership appears to be listening to London with unaccustomed attention.

This new openness offers opportunities for further progress. Some of these were grasped by Sir Geoffrey during his meeting with Mr Gorbachev. The Soviet Union has now been told unequivocally that so far as the West is concerned the acceptability of any settlement in Afghanistan will be a matter for the Afghans to judge and no one else. The return of refugees would testify to success in a way that no diplomatic form of words would. Sir Geoffrey's assessment did not go down well in Moscow. Its very honesty might, however, be headed.

The decision to establish a joint working group on human rights is to be especially welcomed. But it must be regarded only as a transitional stage. A time has to come when

groups such as these are unnecessary. Problems of human rights — or human contacts, as the Soviet side often prefers to describe them — are matters for the individuals concerned. Government intervention, as Sir Geoffrey said, should not be required to reunite families.

Nor, it should be made clear to the Russians, should the perceived sins of the fathers be visited on the children. The single outstanding case of a divided family concerns the son of a former Soviet journalist who defected to this country. The reasons given by the Soviet authorities for denying him an exit visa have varied; only the denial has been consistent. At a time when Moscow seems to be trying (albeit selectively) to improve relations between the Soviet State and those who — usually in pursuit of greater artistic and political freedom — have chosen to live abroad, such shibboleths is hard to comprehend.

Divergent perceptions of human rights persist, and the West is correct in continuing to draw attention to the Soviet Union's still unsatisfactory performance. Exerting pressure on the Russians to confront the problem has, however, begun to bring improvements — and with them the gradual thaw in East-West relations for which Mr Gorbachev has been striving so single-mindedly since he came to power.

Until the improvement becomes more general, until the individual well publicized cases cease to be the only ones solved to mutual satisfaction, some of the stereotypes of the cold war will live on. Sir Geoffrey yesterday reminded his Soviet hosts of one of these: the menacing Russian bear. "There are no bears here," he was assured by the Soviet leader. "There is always the fear," replied Sir Geoffrey correctly, "that one might be lurking the other side of the hill."

THE RANDOM MR RIDLEY

According to the Office of Population Censuses and Surveys, there will be one million more households in the South-East by the end of the century than there are now. That means there will be a million more households with a claim to be housed somewhere in the region, whether in the congested cities, the leafy suburbs or the towns and countryside around London. Questions of planning, land use and development control will thus come to a head over the next decade, and the political implications are likely to be far-reaching.

The House Builders Federation, which has a commercial interest in reducing the price of land around London, has been swift to seize on the new evidence to lobby for the relaxation of restraints on land use. If there is no relaxation, it argues, the ensuing shortage of new homes would prove an embarrassment to a Government set on economic expansion, labour mobility and wider property ownership.

The official statisticians have made a strong case for the builders' argument that they need land to accommodate an extra 600,000 units of housing by 2001. The federation, however, says that even this will be inadequate. It says that the figures understate the numbers who left Britain during the lean years of the 1970s and are now returning with enough capital to affect the property markets.

Others might wonder if the projections themselves are not overstated. With the cost of private housing in the South-East rising so fast, they ask, and the supply of public housing for rent still so limited, will people really be so eager to form independent households there?

Despite the planning constraints bemoaned by the house builders and despite the mounting cost of first time purchase, the incentive to household formation is high — and likely to remain so. The Environment Secretary, Mr

Ridley, therefore, has a number of options before him.

He could ignore the figures and let the interplay of market and planning system continue as it now does — creating a growing backlog of planning appeals which put him in the firing line whenever he has to decide who is given the go-ahead for a private-sector new town in Surrey or Essex or north Hampshire. Such inaction is a recipe for bottlenecks.

There is a school of thought which sees such pressure on land and housing in the South-East as a necessary stage that would eventually benefit the northern regions where land and labour is cheaper. This, however, ignores many other political considerations which will concern Mr Ridley, not least the troubles for Home Counties Conservative MPs when the sons and daughters of their voters are unable to afford to live where they grew up.

Mr Ridley has another option — and the fact that he has called a meeting with the South-East Regional Planning Consortium perhaps indicates that he leans towards it. It is to plan for growth in the South-East.

This would mean a change of heart, or at least of rhetoric, for a minister who dislikes the idea of second-guessing developers, but has done nothing to dismantle the planning system. Mr Ridley will have to identify areas where new building can be accommodated with minimum disturbance, and then use the system to channel projects in the required direction.

The choice is between random restraint, which happens now, and a more organized attempt to accommodate growth in a region apparently ill-equipped for it. The latter is better politics, and better for economic growth. If he gets the right answers, it could be better for the environment too.

Why a student nurse may quit

From Miss Lois Dunning

Sir, Mrs Thatcher has said (report, February 3) that she fears the nurses' strike will harm the patients and increase waiting lists. I went on strike on February 3 because I know that patients are already being harmed.

On one of my first days on the wards I was looking after a large number of patients and I simply didn't have enough time when it came to the evening meal to feed all the ones who required help.

One who missed her meal was a little old lady who was very confused and fearful and I would have liked to sit down with her because it is a rare occurrence. However, I had to rush off to attend to other more pressing duties.

Later I saw her calling me over, but it was not for another 20 minutes or so that I could go. By this time she had wet herself. It was at least half-an-hour before another nurse was free to help change the sheets.

The next morning, when I came to work, I found that she had died in the night. This lady had missed her last meal, suffered the indignity of incontinence, and had no one to sit with her, hold her hand and talk to her over the last hours.

You may think that this experience has stuck in my mind because it is a rare occurrence. Unfortunately it is not. What should be a rewarding and fulfilling career becomes ever more frustrating and depressing.

When there are no beds free in intensive care in any hospital patients have to stay on general wards, where they receive less than adequate care. When intensive care is full the fittest (i.e. least critical) are shipped out before time.

Money aside, these are the reasons I am looking for a job abroad when I qualify. These are the reasons I went on strike.

Yours faithfully,
LOIS DUNNING (student nurse, St George's Hospital, Tooting, 128 Pinfield Road, Streatham, SW16).

Who's in charge?

From Mr R. Brad-Sommerton

Sir, Having read with interest the report in today's *Times* (February 12) about the Dixons/Woolworth case, and also having taken careful note of the judge's comments, we feel it quite proper for companies to take any lawful action they consider necessary to protect their interests against the predatory advances of other concerns.

British industry suffers severely from the "iceberg syndrome", i.e. enormous losses most of which can go unnoticed for many years and which are mainly perpetrated by trusted personnel.

This is the principal area within which BISS (the British Investigation and Security Service) operates and we have experienced a recent rapid growth in the need to counter these internal financial losses. Managing and financial directors should ask themselves if they really know who is running their companies. It is imperative that key executives are aware of this insidious problem and take remedial action.

Yours faithfully,
R. BRAD-SOMMERTON,
Director of Operations,
British Investigation and Security Service,
10 Wincott Parade,
Kennington Road, SE11,
February 12.

Threat to geese

From the Honorary Director of the Wildfowl Trust

Sir, Conservationists will be greatly concerned to learn that licences have been issued to shoot one of the world's rarest geese, the Greenland white-fronted goose, on the Scottish island of Islay. The licences have been issued by the Department of Agriculture and Fisheries for Scotland, despite the birds enjoying special protection under the EEC directive on the conservation of wild birds following the dramatic decline of this goose in the 1960s. The world population is only 23,000, virtually all of which winter in the British Isles.

Islay is the most important wintering site, supporting one third of the world population. In Eire, the other major wintering place, the Government has maintained their protection, despite having higher densities of geese in smaller areas.

While it is claimed that white-fronted geese are causing serious damage to grass and arable crops, I do not think that this has been adequately proved.

The issue of licences, of which eight more have just been issued, should have been considered as a last resort, implemented after the failure of more appropriate and less destructive measures. How-

Wrong target

From the Director of the Policy Studies Institute

Sir, My morning has been completely disrupted by research groups all around the land telephoning to complain bitterly that PSI has been singled out for condemnation by the Chancellor when it was they who deserved the accolade (your report on Parliament, February 12).

It appears that everyone concerned with research on poverty and comparative incomes is desperate to claim paternity for the conclusion that the rich have become richer and the poor poorer

Impact of ILEA on musicians

From Sir Michael Tippett, OM, CH, and others

Sir, We write to express our concern about the serious effect abolition of the Inner London Education Authority will have on the musical education in London.

The ILEA justly enjoys an international reputation for the quality of its musical education. Music has always assumed a special place in ILEA schools, encouraged by a strong inspectorate and well-organised central support. The loan of musical instruments, access to a special music course at Pimlico school, visits by thousands of pupils to concerts and opera performances and by professional musicians to work in schools, are all vital components of an enlightened music policy.

Such a policy naturally produces many talented musicians. The authority's Centre for Young Musicians provides some 600 such young people high-level instrumental tuition and regular opportunities for ensemble playing. The centre also supports large-scale instrumental tuition in deprived areas of London like Tower Hamlets, with astonishingly successful results.

The crowning pinnacle of this effort is the London Schools Symphony Orchestra, which some of us have had the privilege of conducting, and its associated ensembles. Over the years, the LSSO has won critical acclaim both in London and on numerous tours overseas as one of our

leading youth orchestras. Three factors strike us as fundamental to this enterprise. It requires a commitment to provide substantial resources in staff, equipment and support.

Secondly it is difficult to envisage so comprehensive a policy being possible on a small scale. Thirdly, and perhaps most crucially, it requires an organising intelligence which, with the best intentions, a mixed collection of individual London boroughs and joint boards would be unlikely to provide.

The Government appears to believe that abolition of the ILEA is merely a sensible rearrangement of the local authority furniture. It seems to us, however, that in the process at least one valuable and irreplaceable piece is going to be damaged beyond repair. To ignore this effect of abolition seems to us at best carelessness and at worst barbarism.

We would urge Parliament, as it examines the implications of the Government's plans, to take note of what we believe would be a grievous loss to music in London.

Yours faithfully,
MICHAEL TIPPETT,
STUART BEDFORD, GEORGE BENJAMIN,
NICHOLAS CLEGG, JOHN GORODADZ,
PETER FLETCHER, CHARLES GROVES,
JOHN HOSER, JOHN MCAN,
ROGER NORRINGTON, SIMON RATTLE,
PAUL PATTERSON,
46 Great Marlborough Street, W1,
February 16.

Hard cake to cut

From the Secretary-General of the Arts Council

Sir, So Peter Hall's achievements (February 15) are "more in spite of than because of the Arts Council". The Arts Council should not be surprised (or offended) that once again its corporate hand is severely marked. The fact of the matter is that during Sir Peter's long, successful reign the National Theatre has received more than £71 million in Arts Council subsidy.

Cake-cutting is an invidious task at the best of times, but this year it has been more difficult than most. The Minister for the Arts awarded a generous 8.4 per cent settlement and this, naturally, aroused high expectations. In fact, most of the largesse was already mortgaged. Next year's grant will be £150 million. However, £3.5 million is earmarked for incentive funding and £2.25 million for additional touring in Great Britain and overseas.

After giving Scotland, Wales and the English regional arts associations their fair shares of the grant-in-aid, the Arts Council has itself set aside £1.7 million to finance previously-made commitments under the terms of its development strategy, "The Glory of the Garden", and some other important new developments.

Very little was left for inflation-linked increases to the grants of ongoing Arts Council clients.

We had planned to award the National Theatre a 2 per cent rise, which falls within a band of increases ranging from zero to 5 per cent across the council's portfolio. Unfortunately, the Government decided to reduce the grant it made to the Arts Council to replace the funding of the abolished Greater London Council and the other metropolitan county councils — and this has been passed on pro rata to all recipients — among them the National Theatre, leaving them

with a net 1.4 per cent increase.

For thriving artistic enterprises, such as the National, that is not the end of the story. I will be most surprised if the company is unable to benefit from the millions of pounds set aside for incentive funding or touring over the coming three years.

None of us at the Arts Council underestimates the enormous contribution to Britain's cultural life made by Sir Peter and the National Theatre — we have backed him and we continue to back him and his success.

Yours faithfully,
LUKE RITTNER,
Secretary-General,
The Arts Council,
105 Piccadilly, W1,
February 15.

From Mr Bernard Levin

Sir, Sir Peter Hall's plea for a larger slice of the Arts Council's cake to be allocated to the National Theatre deserves much sympathy. He is right to draw attention to the great success of the NT; indeed, he understates it, particularly his own enormous contribution. And he recognises, as many do not, that the Arts Council can only distribute the funds it gets; he does not even complain that it should get more, confining himself to a criticism of the way the council "cuts its cake".

Very well, then; but Sir Peter must answer two questions. First, what extra sum, from the Arts Council's known funds, would he regard as appropriate for the NT, bearing in mind that the room for manoeuvre is limited?

Second — and he must name names, not just state generalities — which theatrical or musical companies, which other projects funded by the Arts Council, should have their subsidies withdrawn or reduced to make up the extra sum that he thinks (and I agree with him) the NT deserves? For, as he, plainly realises, if he gets a bigger slice of a finite cake, someone else must have a smaller.

Yours sincerely,
BERNARD LEVIN,
10 Devonshire Place, W1,
February 15.

Clause 28

From Lord Boyd-Carpenter

Sir, The Archbishop of York (February 12) in seeking to reply to Mr Selwyn Gummer, says that his speech in the House of Lords in support of the deletion of clause 28 of the Local Government Bill was "well received" by the House.

It would seem that he was misled by the House's halcyon courtesy. For in the result it voted by a substantial majority, to reject his argument and to retain the clause in the Bill. In so doing it understood better than his Grace that the clause was not "legislating against ideas" but simply inhibiting local authorities from "promoting" homosexuality at the public expense.

I am, Sir, your obedient servant,
BOYD-CARPENTER,
House of Lords,
February 12.

Sick as a parrot?

From Mr A. K. W. Atkinson

Sir, If birds risked seasickness (should it not be airsickness?) on swaying nut dispensers, as the Reverend Arthur Moss (February 8) suggests they might, they would be the tits, greenfinches and chaffinches on this sea-girt, wind-swept island. However, I can testify that our birds carry on feeding, come hell or high wind.

I have observed in recent years that the starling is taking over as a nut-pecker, crowding out the other habitués of our avian cafeteria. This may not be so much a matter for attention by politicians or the medical profession as it is for urgent reference to the Monopolies Commission or the anti-trust shop lobby.

Yours faithfully,
A. K. W. ATKINSON,
46 The Crofts, Castletown,
Isle of Man,
February 8.

Copyright Bill's crushing weight

From Lord Lloyd of Kilgerran, QC

Sir, When your Political Correspondent referred (February 13) to the Government putting down a mass of amendments on the Copyright Bill in the article, "Critics attack changes in Bill", normal people did not expect that the Government "Department of Enterprise", as it is now called, would lodge 35 pages with over 250 amendments affecting over 100 clauses and schedules of their 277-clause Bill. In other words, amending over one third of this massive Bill after seven days in Committee.

Its recent White Paper emphasises this department is to encourage "the enterprise, culture and efficiency and competitiveness in industry".

How can proper attention be given to such a jungle of amendments in the House of Lords in the three days so far allotted at such short notice? It is a Bill of great importance to a wide range of businesses and professions.

The Government are creating a paradise for lawyers at the expense of the UK economy.

Yours sincerely,
LLOYD OF KILGERAN,
House of Lords,
February 15.

ON THIS DAY

FEBRUARY 17 1912

The Mr Hammerstein referred to below is Oscar Hammerstein I (1895-1959), one of the most significant American opera impresarios of the late 19th and early 20th centuries. He was the grandfather of Oscar Hammerstein II (1895-1959), the librettist and lyricist, remembered for such famous shows as *Rose Marie*, *The Desert Song*, *Oklahoma* and *The Sound of Music*.

OPERA IN ENGLISH

Mr. Hammerstein's Plans.

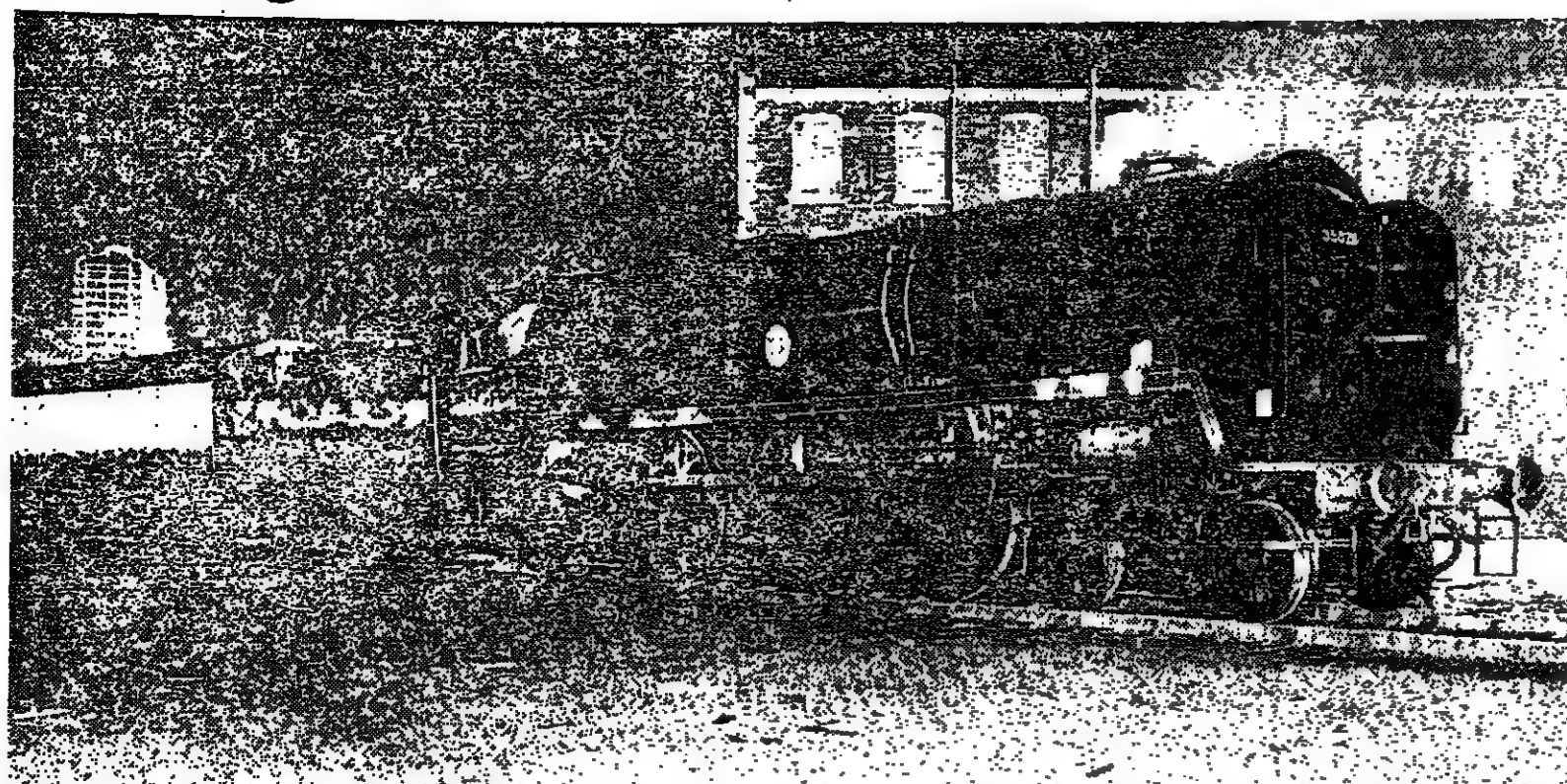
Mr Oscar Hammerstein, having received sufficient support to encourage him to proceed with his project for a summer season of grand opera at the London Opera House, has now definitely decided to carry out this idea, and a programme will be issued in a few days.

The season, which is to last for three months, will open in the middle of April, and Mr Hammerstein has now under consideration a long list of new operas which he hopes to present. Early in the season will be representations of grand opera in English, and a start is to be made with Mr Josef Holbrooke's new opera, *The Children of Don*, for it is hoped during the season also to present in English *The Merry Widow*, *Lohengrin* and *Tannhäuser*. For such a purpose the Metropolitan would require rather severe cutting, but little difficulty is anticipated in this direction, and negotiations are in progress to secure the services of an eminent English conductor to take charge of those operas which are staged in English. Some of the more popular of the present season's productions are to be retained in repertoire.

For the season Mr Hammerstein will ask his original prices, instead of the "theatre" prices at present prevailing. Some time ago a committee was organized to promote the welfare of the London Opera House, and among those who have joined this body are the Duke of Argyll, the Duke of Norfolk, Lord Howard de Walden, Lord Harwood, Helen Lady Radnor, the Hon. Lady Fellowes, Sir Francis Laking, and Mr Ascher. Membership of this committee involves no financial obligation, but a sufficiently numerous body of guarantors has come forward.

The reduced or "theatre" prices have now been in operation at the London Opera House for a fortnight, and it is possible to obtain a fair indication of the success of the experiment. From the outset the popularity of the change, as far as the cheaper parts of the house were concerned, was unquestioned. The 500 gallery seats, and the 500 supplementary seats, which are now unreserved at the request of the patrons themselves, have been filled at every performance, but the experience with regard to the more expensive seats has been rather different. At first there was a decided "slump" in this direction, visitors apparently fearing that the quality of the productions might not be quite so good as formerly. This prejudice, however, has gradually been removed, and it is stated that the Opera House is at the present time paying its way — a state of affairs which justifies Mr Hammerstein in continuing the present season well into March. Experience has shown that with the cheaper prices *Faust* and *The Tales of Hoffmann* are the most popular operas in the repertoire.

A king of the line steams in for an overhaul



Clan Line, a 1948 Merchant Navy Class steam locomotive, arriving by night at the old British Rail Swindon engineering works to have its wheels recast at the Heritage preservation society, is on loan to BR for summer trips from Marylebone to Stratford-upon-Avon (Photograph: Richard Wintle).



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
February 16: The Queen held an investiture at Buckingham Palace this morning.

The Viscount Whitelaw had the honour of being received by Her Majesty upon relinquishing his appointments as Lord President of the Council and Leader of the House of Lords.

The Right Hon Margaret Thatcher, MP (Prime Minister and First Lord of the Treasury) had an audience of the Queen this evening.

The Duchess of York this evening attended a reception given by the Anglo-Argentine Society at Canning House, 2 Belgrave Square, London SW1.

Mrs John Floyd and Lieutenant-Colonel Sean O'Dwyer were in attendance.

CLARENCE HOUSE
February 16: Ruth, Lady Fermoy has succeeded Lady Elizabeth Basset as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
February 16: The Prince of Wales this morning visited Ling Dynamic Systems Ltd, Baldock Road, Royston, Hertfordshire.

His Royal Highness subsequently visited an exhibition by the Cambridge Enterprise Agency Ltd, and afterwards attended a luncheon given by the Governors and Sponsors at the Garden House Hotel, Cambridge.

The Prince of Wales, attended

by the Hon Rupert Fairfax, travelled in an aircraft of The Queen's Flight.

His Royal Highness this afternoon at Kensington Palace received Dr P.C. Pietroni.

The Prince of Wales later received the Right Hon Peter Walker, MP (Secretary of State for Wales) at Kensington Palace.

His Royal Highness, Patron, African Medical and Research Foundation (UK) this evening attended a fund-raising dinner for the Foundation at Fishmongers Hall, London Bridge, EC4.

Mr Humphrey Mews was in attendance.

KENSINGTON PALACE
February 16: The Duke of Gloucester, Patron, The Building Industry Youth Trust, was present this morning at a Meeting of the Management Committee at the Cripplegate Foundation, 87 Worship Street, London EC2.

Lieutenant-Colonel Sir Simon Bland was in attendance.

A service of thanksgiving for the life and work of Sir Douglas Logan, Principal of London University from 1949 to 1973 and honorary Bencher of the Middle Temple, will be held on Thursday, March 24, 1988, at 5 pm at the Temple Church, London, EC4. Applications for tickets should be sent to the University of London, Functions and Ceremonies Office (Room 107), Senate House, Malet Street, London, WC1E 7HU, or to the Under-Treasurer, Middle Temple, London, EC4Y 9AT.

His Royal Highness subsequently visited an exhibition by the Cambridge Enterprise Agency Ltd, and afterwards attended a luncheon given by the Governors and Sponsors at the Garden House Hotel, Cambridge.

Birthdays today

Mr John Allegro, author, 65; Mr Alan Bates, actor, 54; Sir Eric Claydon, former chairman, Birmingham Post and Mail Group, 80; the Earl of Elgin, 64; Lord Foot, 79; Mr Barry Humphries, entertainer and author, 54; Lord Kearton, 77; Miss Julia McKenzie, actress and singer, 47; General Sir John Mogg, 75; Sir Orby Mootman, former Chief Justice, Allahabad, 87; Dr Claire Palley, principal, St Anne's College, Oxford, 57; Sir Reginald Puller, former chief-general, Westminster Abbey, 66; Mr T.C. Ravensdale, diplomat, 83; Mrs Ruth Rendell, crime novelist, 58; the Hon Nicholas Ridley, MP, 59; Sir Gordon Syme, Advocate-General, Court of Justice, European Communities, 58; Commander Mary Talbot, former director, WRNS, 66; Mr Elleston Trevor, author, 67; Sir Anthony Wilson, Accountancy Adviser to HM Treasury, 60.

His Royal Highness subsequently visited an exhibition by the Cambridge Enterprise Agency Ltd, and afterwards attended a luncheon given by the Governors and Sponsors at the Garden House Hotel, Cambridge.

Forthcoming marriages

Mr D. Burger
and **Miss H. Dawson**

The engagement is announced between Dan, son of Mr T. Burger and Mrs M. Burger, of Rosemount, Minnesota, United States, and Helen, elder daughter of Mr and Mrs Michael Dawson, of Cowley, Middlesex.

Mr H. Burt
and **Miss C.E. Call**

The engagement is announced between Howard, son of Mr and Mrs Douglas Burt, of Neath, West Glamorgan, and Caroline, daughter of Mr and Mrs Roger Cull, of Boxford, Suffolk.

Mr C. Campbell
and **Miss S. White**

The engagement is announced between Colin, youngest son of Mr and Mrs W. Campbell, and Sarah, elder daughter of Mr and Mrs J.H. White, both of St Albans, Hertfordshire.

Dr P.R. Candy
and **Dr R.J. Flood**

The engagement is announced between Paul, eldest son of Dr and Mrs J.M. Candy, of Bromley, Kent, and Rosemarie, daughter of Mr and Mrs C.M. Flood, of Rochampton, London.

Mr P.T. Franklin
and **Miss S.C. Gowerlock**

The engagement is announced between Patrick, youngest son of Mr and Mrs J.W. Franklin, of Gravelly, Hitchin, Hertfordshire, and Susan, youngest daughter of Mr and Mrs D. Gowerlock, of Liscob.

Captain M.A.C. Harding-Rolls
and **Miss S.C.H. Akerman**

The engagement is announced between Mark Allan Christopher Harding-Rolls, 17th/21st Lancers, elder son of Major and Mrs Christopher Harding-Rolls, of Pwll-y-Cwm, The Hendre, Monmouth, and Sophia Catherine Henrietta, only daughter of Mr and Mrs John Akerman, of 22 Endesham Road, London, SW12.

Captain G.F.C. Haslam
and **Miss J.C.M. Farquharson**

The engagement is announced between Guy Haslam, 5th Royal Inniskilling Dragoon Guards, younger son of Mr and Mrs Nigel Haslam, of Ruxland, Walkers Ridge, Camberley, Surrey, and Jean, only daughter of Mr and Mrs Angus Farquharson of Fuzzean, Fife, Banochry, Aberdeenshire.

Mr J.R. Jesty
and **the Rev R.M. Harrison**

The engagement is announced between Jonathan, only son of Mrs D. Jesty, of Dorchester, Dorset, and Helen, elder daughter of Mr A.A. Harrison, of Kilmwood, Tayside, and Mrs G. Trevers, of Baywater, London.

Mr D.F.S. Milligan
and **Miss V.J. Morgan**

The engagement is announced between David, only son of Mr and Mrs J.S. Milligan, of Brackenhay, Virginia Water, Surrey, and Jane, younger daughter of Mr and Mrs L.J. Morgan, of George House, Petworth, West Sussex.

Mr T.J.V. Meckett
and **Miss F.A. Hogan**

The engagement is announced between Timothy, son of Mr John Meckett, of Fulwood Park, Liverpool, and Mrs William Rudd, of Kensington, W14, and Felicia, daughter of Mr and Mrs Bernard Hogan, of Woldingham, Surrey.

Mr D. S.J. Semken
and **Miss S.E.A. Evans**

The engagement is announced between David, second son of Mr and Mrs J.D. Semken, of Mill Hill, London, and Sarah, daughter of Colonel and Mrs J.B. Evans, of Ickford, Buckinghamshire.

Mr M.C. Treasie
and **Miss W.A. Rowlands**

The engagement is announced between Michael, son of Mr C.E. Treasie, of Much Wenlock, Shropshire, and Mrs E.M. Rowlands, of Portsmouth, Hampshire.

Mr R.M.B. Wilkinson
and **Miss A.E. Terry**

The engagement is announced between Richard, eldest son of Mr and Mrs David Wilkinson, of Repton, Derbyshire, and Anna Katharine, younger daughter of Mr and Mrs Quinlan Terry, of Higham, Suffolk.

Professor T.J. van Aalst
and **Dr K.B. Pretty**

The marriage took place on February 12, in Cambridge, between Professor T.H. van Aalst, of Stanford University, Stanford, California, and Dr K.B. Pretty, of New Hall, Cambridge.

Today's royal engagements

The Queen attends reception at St James's Palace at 6.30 to mark diamond jubilee of National Council for Voluntary Organizations.

The Prince and Princess of Wales open "Suleyman the Magnificent" exhibition at British Museum, 6.30.

Appointments in the Forces

Royal Navy
VICE-ADMIRAL Sir Patrick Symonds to be SACLANA Representative in the Pacific, 15.4.88. Sir P. Symonds to be SACLANA Representative in the Pacific, 15.4.88.

RAF
CAPTAIN D. S. Dobson to be promoted Rear-Admiral and to be SACLANA Representative in the Pacific, 15.4.88.

COMMODORE R. F. Goodfellow to be promoted Commodore and to be SACLANA Representative in the Pacific, 15.4.88.

MAJOR GENERAL Sir John T.P. P. to be promoted Major General and to be SACLANA Representative in the Pacific, 15.4.88.

COLONEL R. A. B. to be promoted Colonel and to be SACLANA Representative in the Pacific, 15.4.88.

MAJOR R. A. B. to be promoted Major and to be SACLANA Representative in the Pacific, 15.4.88.

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OBITUARY

PROFESSOR RICHARD FEYNMAN

Quantum electrodynamics without tears

Professor Richard Feynman, a Nobel prize-winning physicist who was one of the great popular communicators of modern science, died in Los Angeles on February 15. He was 69.

He had emerged as a leading critic of the National Aeronautics and Space Administration after the tragic loss of the space shuttle Challenger in 1986.

Feynman, who was one of America's most imaginative scientists, was also one of the most handsome: no irrelevant image determines whether anyone listens to a great man's message.

"The physicist with the film-star looks," he was labelled by *TV Times* when, in 1972, British ITV viewers had the opportunity to watch the relaxed, jolly lecturing style which had long made him popular with students at the California Institute of Technology, where he was a professor of theoretical physics. "These guys Newton and Einstein . . .," he would say to his audiences, but there was nothing sloppy in the thinking behind the jazy style. And it was hard not to like a Nobel prize-winner who enjoyed relaxing with bongo drums.

Richard Philipps Feynman was born in New York on May 11, 1918. His father, determined that his son should be a scientist, was said to have started giving him arithmetic lessons while the child was still in a high chair.

He took his first degree at the Massachusetts Institute of Technology and his doctorate at Princeton. During the war he was a member of the team at Princeton and then Los Alamos which produced the atomic bomb.

After the war Feynman taught at Cornell before going



to Caltech. It was at Cornell that he carried out the work on quantum electrodynamics that led in 1965 to the Nobel prize, which he shared with physicists from Harvard and Tokyo.

The prize marked a revolution in ways of thinking about electrons, and about interactions between elementary particles of all kinds, which Feynman, with his down-to-earth lecture-room style, illustrated with strange but readily comprehensible diagrams. His simplified rules of calculation became standard tools of theoretical analysis in both quantum electrodynamics and high-energy physics.

In the year of the Nobel prize the BBC broadcast lectures which he recorded for television at Cornell under the title *The Character of Physical Law*. They ended with a prediction that, as it became more and more prohibitively expensive to make new discoveries, "there will be a degeneration of ideas, just like the degeneration that great explorers feel is occurring when tourists begin moving in on a territory."

His wife, Gweneth, whom he married in 1960, survives him with a son and a daughter.

When the Challenger space shuttle burned up during its launch two years ago, with the loss of its crew of seven, Feynman was appointed to the Presidential commission of investigation. He accused NASA of "playing Russian roulette" in their approach to safety.

In 1963 he was co-author of *The Feynman Lectures on Physics*, and two years ago he produced a work on quantum electrodynamics entitled *QED: The Strange Theory of Light and Matter*.

His autobiography, with the characteristic title *Surely You're Joking, Mr Feynman*, was a best-seller when it appeared in 1985.

In *Who's Who* he listed his recreations as "Mayan hieroglyphics, opening safes, playing bongo drums, drawing, biology experiments and computer science (none done well)". He learned his drawing under an agreement with an artist friend whom he undertook to teach physics.

His wife, Gweneth, whom he married in 1960, survives him with a son and a daughter.

MR PATRICK SHAW

Mr Patrick Shaw, who died in Nairobi on February 14, at the age of 51, was a legend in Kenya: a Save the Children Fund worker whose exploits as a reserve chief superintendent of police made his name a by-word for toughness.

He was a man around whom myths abounded. What is certain, however, is that he was entrusted with the security of the highest in the land.

Patrick (Pat) David Shaw was born in Britain on August 4, 1936, the son of a physician. He took a degree in agriculture and spent his national service in the Intelligence Corps.

As a member of the Colonial Service, he went out to Kenya in 1955 as an agricultural assistant. In 1959, however, his intelligence experience led to his being called up into the police reserve and he was active in the fight against the Mau Mau.

His burly frame - he was

over 25 stones in weight - was often first on the scene of trouble, roaring up in a white Volvo (which he traded in a year ago in exchange for a white Mercedes from the presidential car pool).

He had laid ambushes for armed robbers, fought fires, and last year was in the front line during police clashes with students at Nairobi University.

According to the mythology, in which Shaw revelled, he struck terror into the hearts of criminals but was extremely helpful to law-abiding citizens.

He advised the Kenyan authorities on airport security and anti-terrorism matters. He handled the security of more than one Papal visit.

But his career, perhaps inevitably, was tainted with controversy. A parliamentary inquiry established that he was one of the last people to see alive J. M. Karuki, the

radical populist member of parliament who was abducted and assassinated in 1975. Shaw always maintained that he had no hand in the affair.

He narrowly escaped death when, in hot pursuit of armed robbers, he was fired upon. The bullet hit another policeman.

The contrasting side to his life was his work with destitute boys at the Starehe 'Boys' Centre in Nairobi, where he was assistant director, his salary paid by the Save the Children Fund.

He was active in the Scout movement, young farmers' clubs, and the Agricultural Society of Kenya. He also played a prominent role in organizing the recent African Games in Nairobi.

He became a Kenyan citizen in 1971, and last year received from President Moi the Silver Star of Kenya for his police and charitable work.

Shaw had his own highly developed sense of what was right and wrong. He was well regarded, particularly among the non-white communities, who felt that he was beyond corruption. His death comes at a time when the Kenyan police are coming under increasing attack for their treatment of suspects.

He was unmarried.

DR W. H. BECKETT
Dr W. H. Beckett, a founding fellow of St Cross College, Oxford, in 1965, has died at the age of 88. He was senior fellow in 1966/7.

William Horton Beckett, born in 1900, was educated at Newcastle-under-Lyme High School and Fitzwilliam House, Cambridge, and spent a large part of his working life as an agricultural officer overseas.

In the Gold Coast he carried out some of the earliest comprehensive surveys of peasant agriculture in Africa.

He returned as a lecturer at the Institute for Research in Agricultural Economics at Oxford. Many overseas students there had reason to be grateful for the quality of his teaching.

For some years he was a Labour member of Oxford City Council.

International Patent, 236,143; Professor J. A. Callow, studies on anti-fouling biocides.

Lancs
Honorary degrees are to be conferred on May 6 on the following:
LIFE Lady Masham of Bion, cam-olmer for the
McMurry, Canadian with Commis-
chairman of the Chas P. Thachar,
College, Oxford, and East Anglia
Lancs Old Students' Association

Lancs
Grant, Professor Richard, former professor of modern history at Ox-ford, and Dr. Patricia
McMurry, Canadian with Commis-
chairman of the Chas P. Thachar,
College, Oxford, and East Anglia
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McMurry, Canadian with Commis-
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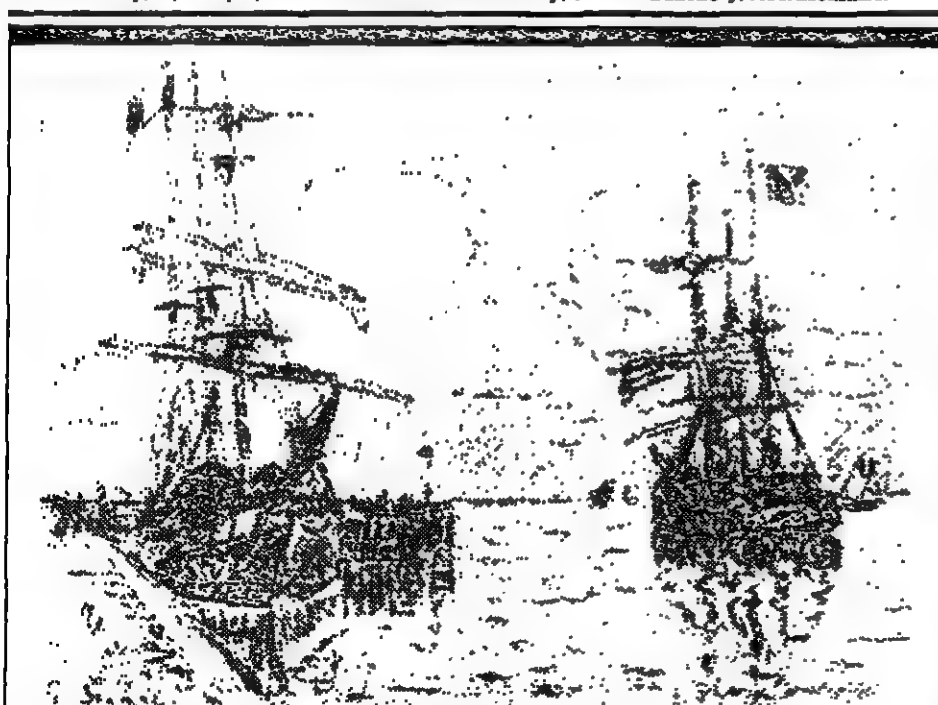
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Paul Signac, *Bateau aux Port*, signed, watercolour and charcoal. 18.5 by 24.4 cm. Estimate: £6,000-£8,000.

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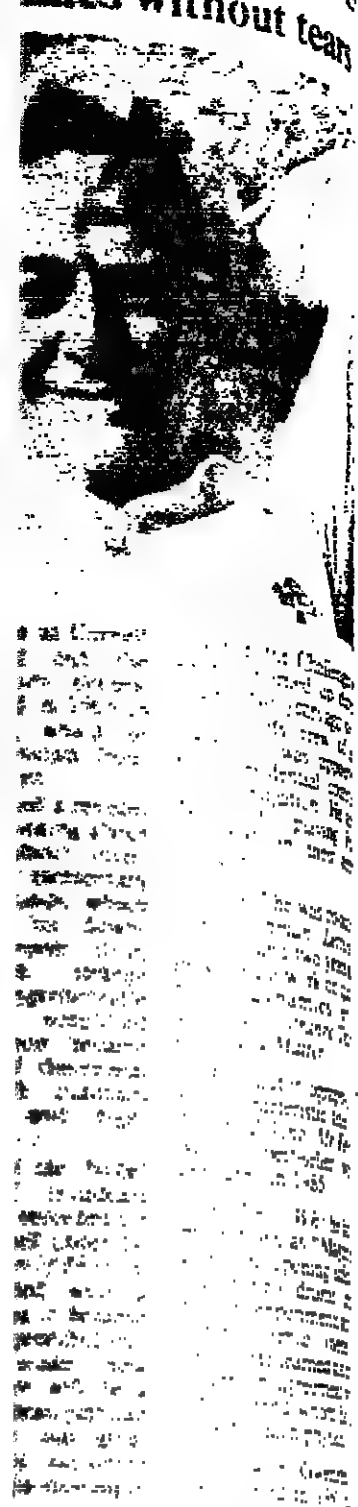
Sotheby's next sale of Impressionist and Modern Art includes 286 paintings, drawings, watercolours and sculpture, with estimates ranging from £500 to £24,000.

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BIRTHS, MARRIAGES, DEATHS

BIRTHS

BROWN - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

DUNN - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

FORD - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

GREEN - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

HARRIS - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

JONES - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

SMITH - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

WILLIAMS - On February 14th to David and Susan, a daughter, Rebecca Jane Brown.

DEATHS

ALLEN - On February 14th, at home, aged 78, Mr. John Allen.

BROWN - On February 14th, at home, aged 78, Mr. John Brown.

CLARK - On February 14th, at home, aged 78, Mr. John Clark.

DAVIS - On February 14th, at home, aged 78, Mr. John Davis.

EVANS - On February 14th, at home, aged 78, Mr. John Evans.

FISHER - On February 14th, at home, aged 78, Mr. John Fisher.

GOLD - On February 14th, at home, aged 78, Mr. John Gold.

HARRIS - On February 14th, at home, aged 78, Mr. John Harris.

JONES - On February 14th, at home, aged 78, Mr. John Jones.

SMITH - On February 14th, at home, aged 78, Mr. John Smith.

WILLIAMS - On February 14th, at home, aged 78, Mr. John Williams.

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Crown funds fish research

By Kerry Gill

A research programme into Scotland's burgeoning fish farm industry was announced by the Crown Estate yesterday.

More than £250,000 is to be spent by the Crown Estate on three projects to aid the industry, which now directly employs more than 1,500 people and is worth about £100 million a year.

The money will go towards finding a cure for furunculosis, a disease now decimating salmon farming stocks, and production trials on shellfish species and farming methods for them.

Dr Mary Tait, of Stirling University, said the disease had stumped mystified experts for some 40 years. She will head a research project into the disease.

It is reckoned to cost the industry about £5 million a year in lost fish. Many salmon could carry furunculosis without showing symptoms, she said.

Her research will also try to examine how the disease is transmitted from one site to another. Although salmon develop furunculosis in the wild it is now devastating in the crowded environment of a fish farm.

Through our research we hope to provide the Crown Estate and the fish farming industry in Scotland with the information and methods which could dramatically reduce the incidence of this disease," Dr Tait said. The disease at present accounts for about 10 per cent of salmon stocks, but has been much more virulent in certain years.

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You have a good position, you stay in shape, you dress well, you live well - You're in control. In fact, I know you wouldn't even consider replying to the lesser introduction services - But even if you have the best of everything, it can sometimes seem impossible to meet that one special person.

Because of this, my international and highly successful introduction service and marriage bureau, understands the need to use a truly professional and unique approach, with a qualified, experienced personnel who are in tune with your needs, providing a very personal and completely confidential service to introduce you to highly eligible, successful and attractive individuals, who - as well as being carefully screened by us, have one thing in common - Like you they would like to meet and spend their lives with one special person.

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Mr John Harold Pattinson, of Walton on Thames, left £1,150,033 net.

Mr George Lake, of Bury, Hampshire, left £1,821,850 net.

Mr John Harold Pattinson, of Walton on Thames, left £1,150,033 net.

THE ARTS

Knead to know

Questions, questions — those on television last night seemed to be about massaging figures. What is the role of massage in the health of the body? asked Iain Hoggie's suggestively colloquial health club comedy, *A Wholly Healthy Glasgow* (BBC1). What is the role of the Bank of England in the health of the economy? asked *Inside the Bank of England* (ITV). Peter Hobbday's intriguing look at the rather more strait-laced comings and goings behind the stuffy exterior of the Old Lady of Threadneedle Street.

Of course, those financial masseurs behind the Bank's imposing doors are not misleadingly manipulating the figures so much as beneficially, in intention at least, massaging the effects of them. But figures there certainly

TELEVISION

were strangely named figures, incomprehensible figures, comforting figures, worrying figures. All of them sounded strangely small because they lacked the six noughts that turned them into millions.

The differing numerical figures did not provide so bizarre a contrast, however, as the human ones. Many, of course, were beset and bespectacled, their pallid, drawn faces inviting the title of grey men, but there were also those colourfully resplendent in fancy dress, such as the porters fetching and carrying in 1694 livery.

Before the cameras were allowed in, the figures in the bank were, according to popular mythology at least, impressive in their anonymity. Seeing them, though, with their pencils and rubbers, ledgers and old-fashioned calculators (one almost expected an abacus) made them more endearingly human but did not render adamant one's faith in the financial system.

The Governor oozed the confidence of a public school cricket captain hero of old but, alas, play in the money markets is not always cricket. And his deputy, in a conversation with the Treasurer, rather pointedly described him as being "missing".

Most impressive of all was the unseen Hobbday — moonlighting from being the butt of jokes on *Today* about his figure. He both entertained and informed because he had a radio man's confidence in words to tell us things.

Language was also the great strength of Hoggie's play — though no doubt it was more than a wee too strong for some who could penetrate the Scots accent. But the fine writing could not prevent the message: parlor culture seems a bit passé now that we have moved on to condom culture. There was a John Gummer figure, though, boyish in admonition; but this one had a twist in his tale not to be found, I think, in that public pricker of gay pride.

Andrew Hislop

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David Robinson reports on the first of the 30 entries for the 1988 Berlin Film Festival

Britain the villain

BERLIN FILM FESTIVAL

Britain plays villain in an accomplished new Australian political thriller, *Groomed Zero*, which opened the competition at the 38th Berlin Film Festival. The 1984 Royal Commission on British atom bomb tests in Australia and the Government's recent publicity for *Spies* have evidently put British intelligence up with the KGB and CIA as the bad guys for films of political paranoia.

The hero (played by Colin Friels, who promises to be a new Mel Gibson) discovers that his cameraman father was murdered by the British when he filmed too much of the fall-out effects on Aboriginal communities. In his attempts to investigate the affair, he finds himself the target of British and Australian security as well as the American army.

The second feature by a young director, Michael Pattinson, is a gripping and stylish thriller even when it strays somewhat to get in the obligatory action stuff. It is more fascinating for its view of the

Pommie civil servant: lah-di-dah, superior and very economical with the truth.

September is a break in Woody Allen's run of winners. The publicity for the film makes play with its similarity to Chekhov's *The Seagull*, but it also looks very like a tribute to a film by Allen's hero Ingmar Bergman, *Autumn Sonata*.

In an idyllic summer cottage in Vermont, six intellectuals and artists are tormented by the complicated permutations of their love for each other, as well as by ghosts of the past. The trouble is that these garrulous people are the same types who have filled Allen's comedies; and their tortured dialogue too often sounds like parody.

The film is self-consciously good looking in muted browns and sepia, and Elaine Stritch, with a voice like a choked tractor, makes a good bid for Berlin's best actress prize, in the role of an egomaniac old movie star.

The Berlin competition is oddly balanced this year. Out of 30 films, nine are American, four are German, and two are Soviet films made 20 years ago and only released by grace of glasnost. Britain contributes *Cry Freedom* and *Little Dorrit*.

Benign British influence is in evidence in two foreign language films already screened in the Berlin competition. Film Four International has collaborated with German television and Switzerland to make possible the first feature film by the inspired Czech artist Jan Svankmajer, *Alice*.

This is distinctly not Lewis Carroll for the kiddies: Svankmajer has explored the surreal elements of Alice's dreams, which are here peopled by animated skeletons of birds and reptiles, socks that turn into snakes and burrow through the woodwork and a White Rabbit who keeps bleeding his sawdust stuffing. Svankmajer's career includes work with the famous Lastrada Magic Theatre of Prague; the shadow of Kafka looms.

The Argentinian entry, *The Debt*, opens with the exotic title "El British Film Institute Presenta". This is the first work of Miguel Pereira, a graduate of the London Film School. A bit slowed down by folklore and its own aestheticism, once into its stride it has a lot of style and irony.

The film tells the story of a village teacher who takes under his

wing an orphaned village boy. He broadens the child's horizons on the world and inspires a love of the sea — which ends in the lad going down on the Belgrano. The best parts of the film are those which show how the machinery of the military dictatorship was made to work even in so remote an area as the highlands of the Andes.

Berlin offers a preview of Oliver Stone's latest picture, *Wall Street*, due to open in London shortly. After El Salvador and Vietnam (*Platoon*), Stone turns to the battlefield of New York in the bull market of 1985.

Charlie Sheen is a brash and ambitious yuppie broker who eagerly ingratiate himself with the top tycoon (Michael Douglas). In the world of insider deals and executive suicide crime, he quickly finds himself out of his depth.

The plot is the stuff of classic gangster thrillers, translated to computer-age Wall Street and with Eighties characters like Terence Stamp's newly knighted British high-finance and crook. If the film lacks the moral force of *Platoon*, it is because the material compensations of yuppiedom are considerably more seductive than Vietnam.



Quite an entrance: from *Alice*, first film by the Czech Jan Svankmajer

More than a gleam of promise

THEATRE

A Handful of Stars
Bush Theatre

Given the title and the further clue that the author, Billy Roche, is an Irishman, certain ideas about this play start forming even before it begins.

The stars are by tradition desirable yet they hold themselves aloof; over here in Ireland — Co Wexford, in this instance — sign how we may for the stars, we end up in the bog.

The preconceptions turn out to be just in the matter of the play's argument but not in its style. In his first play Roche eschews the poetic, his factory workers, chancers and hard-men, meeting in a seedy pool-room, speak the down-to-earth, gritty language of frustration and complaint with nary a fanciful phrase the whole evening.

But it is serviceable dramatic language and shrewdly varied with the speakers — the malicious Conway (Peter Caffrey) flicking poisoned words at the fellows he hopes to injure, or the tart comedy from Tony, the callow gooson (Aidan Murphy), that serves to diffuse tension.

The play's central character is Tony's friend, Jimmy Brady, a malcontent barred from the town cinema and most of the bars, whose decline into criminal violence is charted across half-a-dozen scenes. Contemptuous of the dishonesty around him, and



Fifties echo: Gary O'Brien (right) and Dervie Kirwan table a motion in an Irish snooker hall

yet a law-breaker, he is smoulderingly acted by Gary O'Brien, until the script gives out on him towards the end.

Even before this, the written character seems more at sea with himself than the author realizes. Jimmy traces his discontent to a time when his father laughingly denigrated him, but the episode is too peculiar to bind his frustrations convincingly into a sheaf. Said to be set in the present, the figure Jimmy actually resembles is one that

flourished 30 years ago — and both his name and the Fifties records support this view. He is the rebel without a cause, who in fact has causes in plenty but cannot articulate them.

Another sign that this is a first play is the spelling out of Tony's longing to be invited to play with the men at the full-sized snooker table. But Roche also has a nice sense for judging how little need be said to add distinctive facets to a character.

Robin Lefevre's direction uses the steps up to the stained glass doors to point the division between the men, who have settled for the system, and the youths restricted to their small pool table. Rough-shaped the play is, but there is quality in a writer who can make a character say: "Go ahead, if you want to join the living dead, but don't expect me to wink at the gravediggers".

Jeremy Kingston

Low Level Panic
Royal Court
Theatre Upstairs

If you stay too long in the bath, your skin starts to go soggy and you lose body heat; ultimately, as our mothers once warned us, it can be fatal. Something similar may happen to plays, like this three-hander by Clare McIntyre, which stays too long in the bathroom. It is, I must say, a very splendid bathroom — splendidly accurate, in Lucy Weller's design, subtly lit by Stephen Watson; a bathroom which we have all known, in some shared flat in our 20s.

Bathrooms are not places of gritty conflict, like kitchens; they are conducive to more or less solitary meditation. More specifically, here, they are places where women think about their bodies. The major issue which Clare McIntyre addresses is that women suffer because their bodies do not

belong to them: they belong to men who have turned them into objects of fantasy.

Jo lies soaking and fantasizing while Mary (Lorraine Branning) reads extracts from a cheap porn mag; Celia (a satin-gowned temptress of a cameo by Elaine Hickmott) makes a brief appearance with advice on beautification. They represent three levels of female awareness of male fantasy: Mary is shocked and disturbed by the evidence that men seek only a blind gratification; Jo is possessed by the images of soft porn, dreaming of being made love to by lorry drivers; Celia concentrates on being a male fantasy.

It is a very good opening scene: the characters are effectively contrasted, and the dialogue is natural and amusing, as when Mary scolds moaning Jo: "If you were really fat, you wouldn't be able to cross your legs". The development, I feel, is less satisfactory. Mary becomes too much of an authorial

mouthpiece: her rather naive idealism is given a weight it has not truly earned. When the three go to a party, Mary is the only one who can see that she is dressed like a tart. "You don't look like a tart, you look... French," says Jo, dressed herself in a shiny pink mini skirt and black shawl.

Jo, in fact, both dreamy and raucous in Caroline Quentin's touching performance, is the more appealing character. She may be benighted, but she has a useful worldliness and a resilient sense of humour: "Oh, there is always some bloke," she tells Mary having come back alone from the party, "someone who has split up with someone and wants to tell you about it all evening".

Clare McIntyre's writing is both skilful and truthful: sometimes it loses touch with her characters and becomes over-literary. Nancy Meckler directs with unfussy assurance.

Harry Eyres

Fast family of jazz blows in

JAZZ

Von and Chico
Freeman Quintet
Ronnie Scott's Club

Five years ago Columbia Records issued a tantalizing album, *Fathers And Sons*, designed as a showcase for the talents of two jazz dynasties, the Marsalis family and the Freemans.

At 65, saxophonist Von Freeman is still little-known outside his native Chicago. He was well into middle age before he had an opportunity to lead a band in New York, while his first LP (produced by Rahsaan Roland Kirk) did not appear until 1972. To this

day he has recorded only a handful of albums under his own name. His son and fellow saxophonist Chico, one of the celebrated "Young Lions", has had a less arduous time.

A year ago he appeared at Frith Street with the exhilarating all-star band, The Leaders. Two members of that group — the pianist Kirk Lightsey and drummer Don Moye — are back with him again, with the young Blakey acolyte Lonnie Plaxico on bass.

The quintet's opening night suggested that they would repay a return visit once they have settled in to their residency. Von Freeman set the pace in his opening composition, a brash speed test which encouraged the kind of "grandstanding" normally heard in encores. Remarkably, he maintained the same level

of energy for the rest of the set, his baritone-like phrasing forming a contrast with his son's lighter, more elastic tone.

Freeman junior took charge on the next number, a mid-tempo blues of the kind that the band could probably play in its sleep. Rounding off his solo with what appeared to be a refrain of "Trane's Blues", Freeman set the stage for an elegant solo from Lightsey and some frenetic bowing from Plaxico.

The choice of ballad — "In A Sentimental Mood", once again — was a little unadventurous. But father and son closed as they started, adding an armour-plated sheen to Romberg and Hammerstein's "Softly, As In A Morning Sunrise".

Clive Davis

Brilliance in the ranks

CONCERT

ECO/Tate
Barbican Hall

In general terms only pianists, violinists and cellists have solo instrumental careers on an international scale.

If a wind player performs a concerto, he edges forward from the orchestral ranks, enjoys his moment of glory at the side of his beloved maestro, and then modestly shuffles back to fulfil humdrum ensemble duties for the rest of the evening. No champagne bucket and bevy of bountiful maidens waiting in the dressing-room for him, or at least not until after the concert.

Even so, it was startling to

see Frank Lloyd and William Bennett taking their places for Mozart's Symphony No 40, given the brilliant soloistic form each had displayed earlier in this all-Mozart programme.

Stirling, but not unwelcome: a spell in the rank-and-file would do wonders for the humility of one or two "star" violinists around today; some of them might even find their intonation improving.

Lloyd's contribution, in the E flat Horn Concerto, K447, was especially fine. In its technical security and its almost brazen attack at the extremities it evoked Dennis Brain, but Lloyd's chief hallmarks are his noble tone and his suave legato delivery.

Bennett, playing the Flute Concerto in D, K314, takes a more poised, even cool view

of Mozart — the tongue precise and elegant, the colour and weight of each note varied with fastidious craft. His cadenzas particularly caught the ear: their grace-note leaps, of an octave and more, were delicious, albeit a shade reminiscent of some voluptuous 19th-century air and variations.

The English Chamber Orchestra, conducted by Jeffrey Tate, scrambled a little in the finales of both concertos, but played solidly enough in Symphonies 39 and 40. Tate can overplay his gravitas side in Mozart — No 39's finale should certainly have sparkled more wittily. But in No 40 Tate obtained playing which dug deeply into the darkening modulations.

Richard Morrison

Finding direction

Diane Langton, star of *The Rink*, the musical which opens tonight in London, talks to Sheridan Morley



Rink role: Langton as daughter coming to terms with mother

fact that television is really a bit of a doddle, compared to eight shows a week in the theatre. In the studios you never have to work Saturdays, you get all your evenings off, and sometimes after a day on *The Rag Trade*, with all the cast sitting around saying how exhausted they were, I used to go off to work in the theatre at night, thinking they didn't know how cushy their lives really were.

"Away from television I did most of the late-60s musicals, from *Hair to Superstar*, and then Victor Spinetti said I really should stop kicking my legs in the air and get some proper acting experience, so I went off to Joan Littlewood at Stratford East where they kept telling me to improvise and pretend that I was a fried egg."

"I got pretty bored with doing that, so I gategashed a Bob Fosse audition for *Pippin* and he took me on; and that was where I really started to learn about what American musicals were supposed to look and feel like. Hal Prince is quite different, much more of an actor's director, where Fosse was always a dancing man, and Michael Bennett was somewhere between the two."

"Then, about five years ago, Broadway musicals seemed to dry up over here, so with Annabel Leventon and Gaye Brown I formed an all-female pop group called Rock Bottom. We were just getting started when a television series called *Rock Follies* came along, that really did seem a bit too close to what we had created; so we took them to court and eventually won a £600,000 settlement, which made all of our lives rather different."

"I went raving mad and bought a boat and a Rolls Royce, but I did love them, at least until the police kept stopping me: not in the boat, you understand, but in the car for speeding. So the money didn't last all that well, though luckily I've hardly ever been out of work since."

"The only trouble is that this country doesn't seem able to make many musical stars, so you can do about 10 shows and they still don't really know who you are. In America Bob Fosse spent all of 20 years on the career of Gwen Verdon, and Michael Bennett did the same for Donna McKechnie; over here the most director will ever give you is about three weeks' rehearsal."

صكنا من الامل

FOCUS on THETFORD

A SPECIAL REPORT

By David Thurlow

Success for the honeypot town

Thetford is like a sleeping beauty who fell asleep when the town was at its peak in medieval times and woke with the kiss of Prince Charming in the guise of London County Council, the forerunner of the Greater London Council, who brought back the old glories and splendour 900 years later.

Thirty years on, the idea of new-town development, sending Londoners to deepest Norfolk, is a roaring success.

Post-war sleepy Thetford, an island in the middle of 70 square miles of forest, heathland, gorse and scrub, has become an industrial town so prosperous that it has been named as one of the six honeypot places in the country — towns with great potential — in a recent north-south report by Newcastle University.

It is merely history repeating itself. In the days after the Norman Conquest it was one of the six most important towns in Britain, standing at the hub of East Anglia with major trunk roads

which may spread to the Thetford side-line, and the boom in the Eastern Counties generally as the M11 stretches further out and the exodus from the cities continues.

The firms employ about 12,000 people, but there is a desperate shortage of skilled workers and small buses go out to surrounding towns to bring workers in. Unemployment is running at more than seven per cent, but it is considered that those without jobs have no skills. Frank Davidson, industrial development officer for Breckland district council, whose job it is to bring firms in, said: "We see the future as very rosy. The problems are not going to be finding firms who want to come here, but because we are embarrassingly short of land for those who do."

"But there are disadvantages and they are all due to the success of over-spill. We are negotiating with the Crown Estate Commissioners for a parcel of 100 acres by the new bypass which is to be built soon, to make more space."

More than 500 tenants have bought their own houses. The waiting list is 18 months for married couples, two or three years for single men and women, but the only accommodation for them is fewer than 100 one-bedroom flats.

Dick Wingate, the deputy chief planning officer, said: "This is because we are short of land and because of the restrictions on spending money in the housing fund from sales."

The second and third generations of Londoners are now mainly integrated. The show of affluence in a town, 84 miles from London, where house prices have risen more than 30 per cent in 18 months and are still escalating, can be seen in the three mile queue of cars coming into town on the main A11 road at 8 am.

All around history meets the new. The independent grammar school (there are two comprehensive schools as well) is 12th-century, there are houses like the medieval King's House where monarchs once played, a 15th century museum, ancient monuments, and three hotels with the oldest, the

Bell, dating back to the 15th century.

The town has a sports centre, a cottage hospital and plans are going ahead for the Charles Burrell Museum to house steam engines made by Burrell for more than a century until the firm went out of business in 1929.

The new museum is part of a tourist campaign with Thetford as its centre. More and more facilities are being provided in the countryside. An excellent holiday camp is opening five miles away next summer.

The future look of the town is being prepared in a new plan which comes out soon. It will set the scene for the 21st century, when the population will be more than 25,000 which the experts see as perfectly feasible.



John Manning

How the East Anglians lured Londoners — and employers

Letter that took a centre from backwater to boom

In January 1953 Ellis Clarke, the town clerk of Thetford Borough Council, wrote a letter to the London County Council that was to change Thetford from a decaying Norfolk backwater into the booming industrial town it is today.

It had started in 1929 when, after more than 100 years of international renown, Charles Burrell Ltd, who made steam engines which are still about in their dozens today, went out of business.

The 600 employees had to go out of town to find work or move away, and though the town was brought some relief with troops and airmen which were still about in their dozens today, the situation was no better in 1945. The town was so poor with just a moulding and a canning works employing mainly women, poor quality soil, isolation in the forest and an old penny rate

raising £80, and a total rate revenue of £25,000 from its 4,300 population, that something desperate had to be done.

A committee was set up but Thetford had nothing to offer industry. The council tried but was rejected by all it tried to impress.

Then in 1952 came the Town Development Act with its ideas of over-spill, sending the factories and their workers out of London into the country.

Mr Clarke said: "It was our salvation but not without many setbacks. I told the council that we were never going to get anywhere trying to pull industry here on our own. We had no money, no financial resources and did not fit into the national pattern."

His letter brought a response. Norfolk county council backed the council and in April 1953 the LCC, NCC and Thetford Council met and it was agreed to put up a scheme to build 1,500 houses to bring 5,000 Londoners to the town and double the population.

Mr Clarke said: "The LCC was reluctant to enter into the scheme. Our total rate collection was less than some of our big factories pay now. The LCC thought we did not have the financial resources. They also knew the difficulty in persuading firms to come to East Anglia which was regarded very much out on a limb."

"We had to make the running. A vice chairman of the Town Development committee of the LCC, Mrs Evelyn Denington, now Dame Evelyn, used to tell the story later that we were so keen to expand that she remembered a meeting when Thetford was to be told that the scheme was off, when a past lady mayor said that we really had to do something because we wanted to buy a new district, and to do so we would have to put the rate up six old pennies in the pound."

"Unless we could get industry there was little chance of prosperity and people would leave town as they did when Burrell closed. We managed to persuade them that we were keen, but the government put our scheme into cold storage for 18 months. But with pressure from the LCC and as we signed a formal agreement in the Guildhall in 1957.

"The first houses, just 28, were opened in May 1959 by the housing minister, Henry Brooke, and the first factory to come was from Willesden."

"The next firm came from Northampton — and is still here — because so many Londoners were prepared to make the move until other firms were established." Some companies went back, but the big ones arrived — Danepak, Jeyes, Thermos and Travenol (now Baxter Healthcare). They are still here and booming, and the council started building 250 houses a year and large factories.

Mr Clarke said: "People say it has ruined the character of Thetford and I agree with them. But what was the character? It was a decaying town with no commercial life or future. There were desolate



Former town clerk Ellis Clarke: Thetford had to show the way

sites in the middle of the town where old family businesses had closed down. Men used to stand at the corner waiting for transport to take them out of town to work.

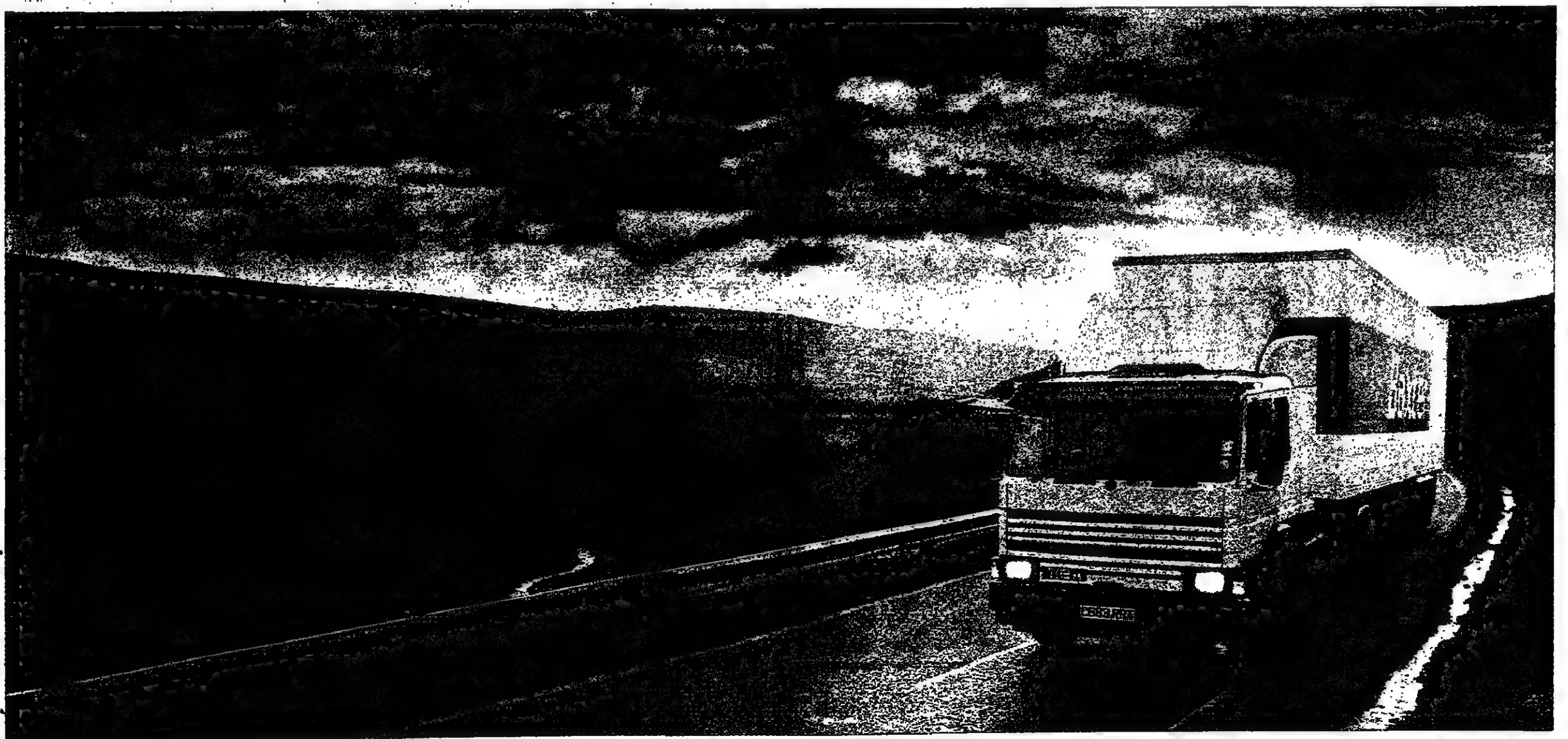
"Now there is a long morning queue on the same road with cars going to work," he said.

Mr Clarke became the last freeman of the borough and was made an MBE for his work on over-spill.



Old aspects of a go-ahead town: St Peter's church and the Bell Hotel, a remnant from centuries ago, and, top, Thetford's memorial to Thomas Paine, the revolutionary famous in three lands

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THETFORD/2

FOCUS



Genesis of an East Anglian town: above, rural charm of a Sleepy Hollow; centre, redesign wins a commendation for its townscape and use of concrete, and right, more changes have led to today's layout

From Boudicca to Paine, local pride has plenty to celebrate

A history of greatness

Thetford came into being centuries ago because the ford over the junction of the rivers Little Ouse and Thet was a vital crossing point for first Neolithic man, then the Romans, the Saxons, the Danes, Queen Boudicca and the Normans.

It was the crossing for the Icknield Way, Britain's oldest trading route. The Romans came and went, leaving behind an unexpected legacy, the Thetford treasure, a collection of silver and gold from a jeweller's shop, one of the greatest finds of its kind.

For a time Thetford was the capital of East Anglia, headquarters for Queen Boudicca. It was sacked twice by the Danes but came back as one of the six most important towns in the country, a cathedral city, packed with churches, the Bishopric of East Anglia with four hospitals, an assize court, a nunnery, priory, friary, its own mint and, for a time, a population nearly double that of its neighbour, Norwich.

Even when the Bishopric went to Norwich soon after the Norman Conquest, Thetford was a major town. It had a magnificent Norman Castle towering over Icknield Way whose ruins are still there. The first mayor was made in 1272 but the post had been created

nearby 80 years before for it to become the third oldest in the land.

In time it began to lose its grandeur but not its fine buildings. Some erected in the 15th and 16th century still stand: the Bell Hotel, the 15th century museum and the King's House where Elizabeth I, Henry I and James I all stayed.

King James used it as a hunting lodge and was threatened by a local landowner with a trespass action for riding over his corn on his way to hunt and shoot.

The house is now used by both the Town and Breckland

district council as offices, and its gardens with part tennis courts and bowling greens are used often by townspeople.

At the front of the house is a statue to the town's most famous son, Thomas Paine, who was born in 1737 in a house which is now part of a hotel car park.

He wrote *The Rights of Man*, had a part in coining the name United States of America, the writing of the Decla-

tion of Independence and more than a finger in both the American and French revolutions, indeed being the only man to plead for the life of King Louis. Paine's works and reputation remain controversial even now.

But it was more than 200 years before he was born that Thetford went into one of her sleeps. It became just a coaching town, a stopover after 80 miles on the long haul down the road which is now the A11 from London to Norwich. For a time a spa gave it new spark, but that did not last long.

It was famous for just one

thing: the traction engines of Charles Burrell, which had a world-wide reputation. But after 162 years, in 1929, having failed to adapt to a changing world, the firm went out of business and those who wanted work had to go elsewhere to find it, a difficult thing in the times of depression from an isolated town in an unexploited area.

The army came during the war and are still there with their training area on the Stan-

ford background — where much of *Dad's Army* was filmed — but they have their own barracks out in the forest.

Only what is now Thetford Moulded Products remains from the pre-war days. The firm is more than 100 years old and specialized in patent pulp goods, heat resistant fore-runners of plastic.

When pulp became obsolete in the 1950s the firm switched to concentrate on its top sellers, motor cycle, safety and mining helmets and commercial trays. It has a £5 million turnover and employs 180 people.

After the war Thetford had a population of 4,500, about the same as it was in Norman days. It was a small town like many small towns in Britain and with little future in sight. Then out of the sky came the London County Council, acting as the agent for the Town Development Act, to put Thetford back on the map.

In the historic Guildhall it was agreed that the town should take 10,000 Londoners and their firms, the council sweeping aside London suggestions that they might not be big enough to cope.

The seal of the agreement was the kiss that started life again and brought back its self-respect and significance.

Its postwar population about the same as in Norman times

Debate about the Londoner experiment still goes on

The Mayor of Thetford, Freda Wilkes, sees the future as golden and thinks the tag "honey-pot" a very fair description. She is a Londoner from Muswell Hill who took up the challenge with her husband Harry when they were in their fifties. They have never regretted it.

Now Mrs Wilkes presides over a politically charged town council (the old borough council disappeared in local government reconstruction in 1974), with eight Tories, six Labour, one Independent and one Liberal. Here is the casting vote.

She thinks mistakes were made initially when creating the new town, such as the building of four Greater London Council housing estates with their own shops and community centres, with the town centre in the middle, which slowed integration.

Such as having the industrial estates straddling the A11 main road, thus splitting the town into four. The separate estates caused other snags, primarily that some Londoners did not like it and some of the locals did not like them.

About 10 per cent went back. Now there are second and third generations Londoners living in the area.

The rapid growth of population revealed the development of situations that were not foreseen. The LCC, and later the GLC, did not take into account the fact that people grew old.

They did not plan housing for them and the babies who have grown into adults and now want homes. Some families brought their old relatives with them when they first arrived. Now the young need

houses and there are not enough. Yet, said Mrs Wilkes, "we look after our people very well. We go out of our way to provide facilities for them."

Her main opponent in the council chamber is Canon John Room, who has been industrial chaplain in Thetford for 18 years. He is leader of the socialist group on the town council.

He said: "I think Thetford owes its present position to the good foundations laid when the town expansion first started in the 1950s and 1960s. Then Thetford Borough Council worked very hard to get a good agreement with the London County Council, having new homes and factories coming from the London area, and those changed the whole character of the town."

"The town council did its best to see that the arrange-

ments really worked. Encouragement was given to new enterprise and ideas. Consequently there has been an inner dynamic in the town which has enabled it to overcome problems which arose when it lost its independent borough status in 1974 and became part of a large rural district council, and when its unemployment rate rose rapidly, increasing from full employment to 14 per cent, along with the rest of the country in the 1980s."

"I have found in my 18 years in the town that it has always been an energetic, confident place where there is a pioneering spirit and a willing-

ness to accept changes. It has never been a place for the weak or down-hearted or the lazy. Old Thetfordians and newcomers have had to adapt to each other and sometimes sparks have flown."

"It was bound to happen. The town seems full of young people, the second generation of those who moved from London."

"There are real questions about their future: what kind of work there is, is there enough housing, whether rented or private? Thirty eight to 40 per cent are young. They need housing and work or they will move away from the town. Thetford is a very isolated town. There is no larger neighbour to protect it. It sinks or swims on its own."

"Never mind, there is momentum. The town is ideally situated geographically as the

catered for in the way he believes they should be.

He said: "Their influence is negligible and nobody is given skills to put them into practice. Employment is lower than the national average, about seven per cent, and those under-25s who are out of work are almost unemployable. There are jobs but they need skills to do them."

"There is a shortage of homes for them. There are very few one-bedroom houses."

"There is not enough night life for the young. There is no cinema and only one youth centre, with the pubs catering for young people a lot. We are at the moment organizing a questionnaire to see what young people want and what we can do."

Another is Ken Clarke, chairman of the Chamber of Commerce, which has more than 80 members. He said: "I think the council plays politics when what they ought to be doing is to see what is good for the town and the people of Thetford."

He said the chamber was waiting for the new town plan to come out, but everyone agreed on two things: the town needs another large supermarket to balance one that has recently arrived and taken shopping to just one end of town, and that a 30 sq metre prime site that has become vacant in the town centre should not be developed as four shops and 36 small flats, a scheme which is before the planners.

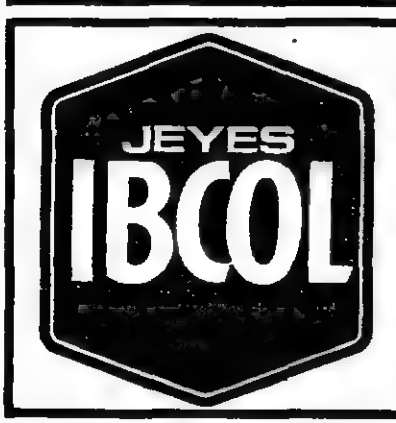
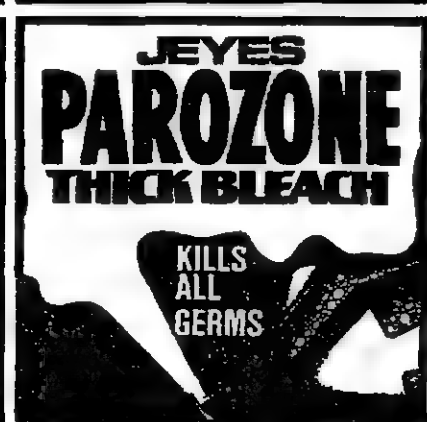
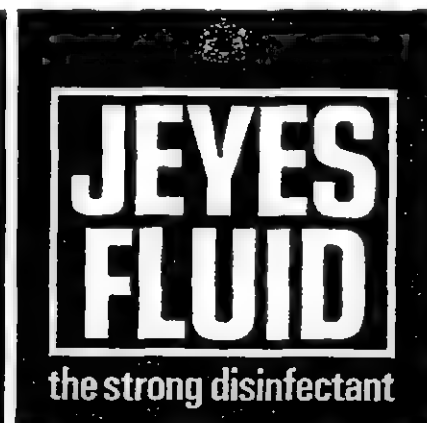
And Thetford born-and-bred schoolmaster, Independent councillor and former mayor Terry Lamb has no doubts that over-spill was contrived, artificial, and has become a takeover by Londoners which has transformed everything to the mediocre.

He said: "Just look at the estates. They look awful. Everything has been done in the worst possible way to get numbers here."

But Town Clerk Tony Hughes said: "The town is about optimum size and really requires nothing more than to evolve naturally. There is one problem that worries us a little and that is the number of people who are coming to retire here. We are not sure we have the facilities for them not the housing."



The Guildhall, where the historic decision was taken to revive the area with an influx of 10,000 Londoners



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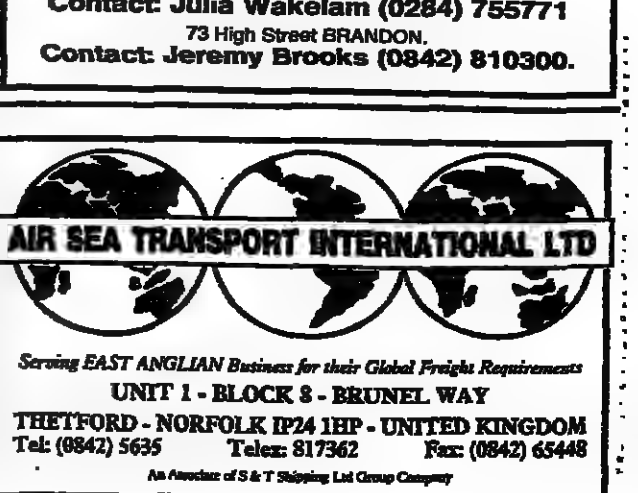
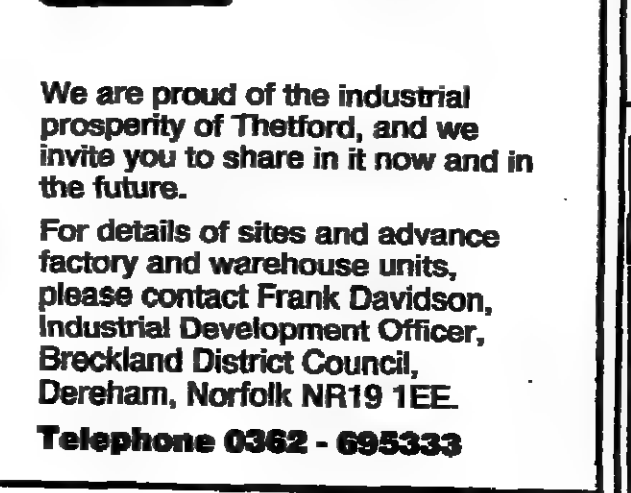
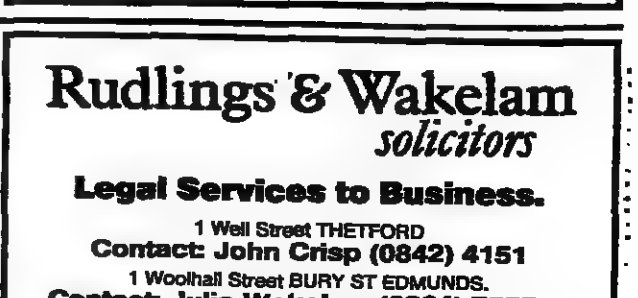
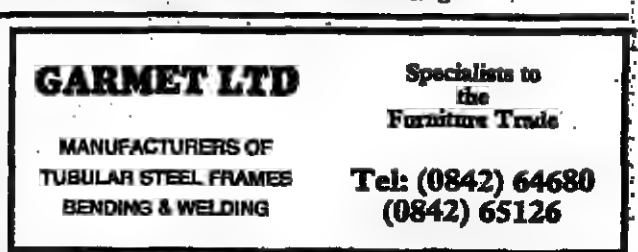
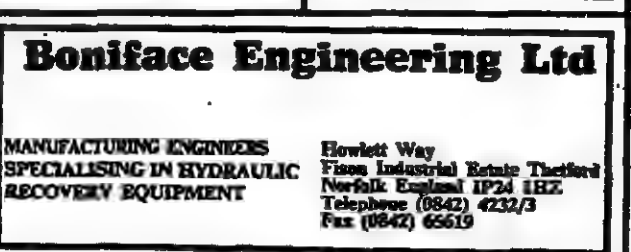
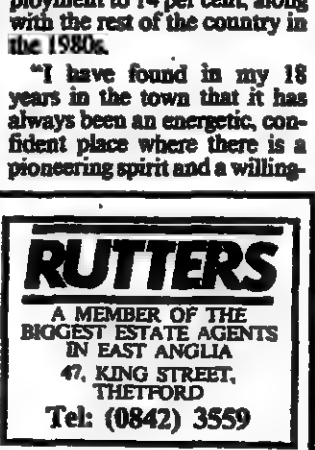
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FOCUS

THETFORD/3



John Home, managing director of the town's oldest industrial company: Despite rising costs prospects seem good

Two views from two men at the top

John Burgess and John Home represent both ends of the scale of modern Thetford. John Burgess, at 59 general manager of Lee Colortran, one of the world's leading manufacturers of lighting for TV, film and theatre, arrived as a senior draughtsman with a company from north London in 1964, attracted by the opportunities.

John Home, aged 40 and managing director of Thetford Moulded Products, the oldest industrial company in the town, arrived nine months ago from another historical East Anglian town, Colchester.

They see Thetford through different eyes. John Burgess, who has seen his company change hands several times, until now it is a part of a large British-owned combine, said: "I was an evacuee during the war, going from south London to Cornwall, and I quite liked the life down there. When the chance

to move here came I said Yes. I was a Londoner born and bred but I was young with a family.

"We all came here to the country and very few went back. Most of those who came are still here or have only moved to take other jobs. I have never wanted to go back. The way of life suits me and my family.

"The attraction, I suppose, is being in the country, the quality of life, a healthy life with a slower pace and no hassle in travelling to and from work; doing a day's work and having something left in your pocket at the end of the week.

"The cheaper accommodation attracts people and the standard of life in London is no better. When I first came here accommodation was so much cheaper and easier to buy than in London. It is still much cheaper.

"The company and I are only too happy to stay here. The place gives the

impression of being forward-looking. Problems like vandalism and hoobagism are being tackled. There is a move towards further improvement in the area. We are paying a lot more attention to the training of youngsters at our firm. Nine or 10 are being trained at the moment out of a staff of 106.

"The new town has taken time to settle and sometimes it has been slow but it has been a success and the future is good."

The other John, John Home, is not so sure about the rising costs and the skilled staff of the future. He said: "Property prices are soaring. The advantages of 10 years ago have disappeared and the channels of communication, like the road improvements, could be to our disadvantage.

"There is a shortage of labour and because of that it pushes up the rate

for the job. I have a very loyal and long-serving staff among my 180 employees. Our prospects are good but key managers and personnel are coming up for retirement and I have to replace them by paying people one and a half times the rate they have been earning.

"The problem is finding these people to bring them into an area which was cheap but is no longer.

"Unemployment is low among those with basic skills. Everyone is spreading the net further, 15, 20 miles away, to find an ordinary worker.

"For skilled people to work an injection-moulding machine you have to pay the national rate. The job is the same as in a big city. You need exactly the same skills, and at the bottom end there is a shortage too. To get someone to tidy the site is almost impossible."



John Burgess: general manager of one of the world's leading makers of theatrical-production lighting

Bringing in the bacon

Eastfood Danepak are the biggest employers in Thetford and were one of the first to come to the town under the new industrial scheme. They employ 1,130 and have used up all their site of 8½ acres. Now they are looking to expand, like many of the other companies that came to Thetford under the scheme, including manufacturers whose goods range from plastics to double-glazing.

Commercial and marketing general manager Tony Bibby said that the company moved from Selby, Yorkshire, in 1965 because they saw that the supermarkets were concentrating in the South.

There was another good reason: Thetford was in an ideal position for the ports at Harwich and Felixstowe, through which their Danish bacon would come.

The industrial development in a new area, the siting and the marketing factors, were discussed and accepted.

Mr Bibby said: "It has been a resounding success. We get our products to our markets from here far better than from a city."

It is a developing part of the world and the communications are improving all the time. We are quite satisfied. Their work-force, of whom 300 are part-time and the majority women, come from the town and also from neighbouring towns 15 miles away, split by miles of forest and heathland.

Built-in problems of house-price rises

The boom has brought rising house prices, by Norfolk standards. Prices rose by 30 per cent last year and as more and more people want to live in the town, including those wishing to retire there, the forecast for this year is a further 25 per cent.

But by comparison with the South-east and near neighbours Ipswich and Norwich — 30-mile proximity in East Anglia makes you a near neighbour — it is still an inexpensive place to live.

A good, detached three-bedroom house in Thetford town-centre has gone up by £20,000 in a year but is still only £55,000. A "semi" on one of the council estates is £45,000 and retirement houses run at £45,000 for two bedrooms.

The problem comes for first-time buyers and the young. Rental accommodation is snapped up by American servicemen from two nearby bases whose aircraft have zoomed over the town for more than 40 years. The young need £40,000 just to step on the housing ladder for a two-bedroom house even in Thetford.

There is room neither in the surrounding villages, tucked into the forest, nor in the brickland among the ghosts of

neolithic man. Houses are in great demand there, none more so than property with land.

The prices bring buyers like bees to pollen when £140,000 can buy a two-bedroom luxury bungalow with more than three acres, and for £25,000 more, a house with stables and two and a half acres, or a cottage with 28 acres for only £135,000.

Even with 77 acres in Thetford zoned for private housing development, and sites for 640 houses already given planning permission, the outlook for the young is bleak.

Philip Stocks, local manager for one of the leading estate agents, said: "Though the prices for first-time buyers have risen dramatically, they are still lower than elsewhere. It is difficult for them because the town is so attractive to buyers."

"Why? There is a new attitude to East Anglia by investors. It is attractive to industry and people like to come and live or retire to an ideal place like this."

Looking back: in 1959 a three-bedroom detached house cost £3,500. In 1969 it was £5,400. Ten years later it was £20,600 and now it is £70,000 plus.



Families enjoy the facilities of Thetford but the town's success has inevitably brought rising property prices

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Domestic Insulation
Electrical Insulation

The Company offers a confidential, secure, coating and laminating facility in which an additional £500,000 has been invested in equipment during the last year.

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Ferrisgate production facilities are located at the head office in Thetford and Mildenhall in Suffolk.

A highly motivated team of 40 staff are employed in development and production. They are drawn from the Thetford area nesting in the heart of Breckland, with access to large tracts of forest and beautiful countryside coupled with excellent sport and recreational facilities.

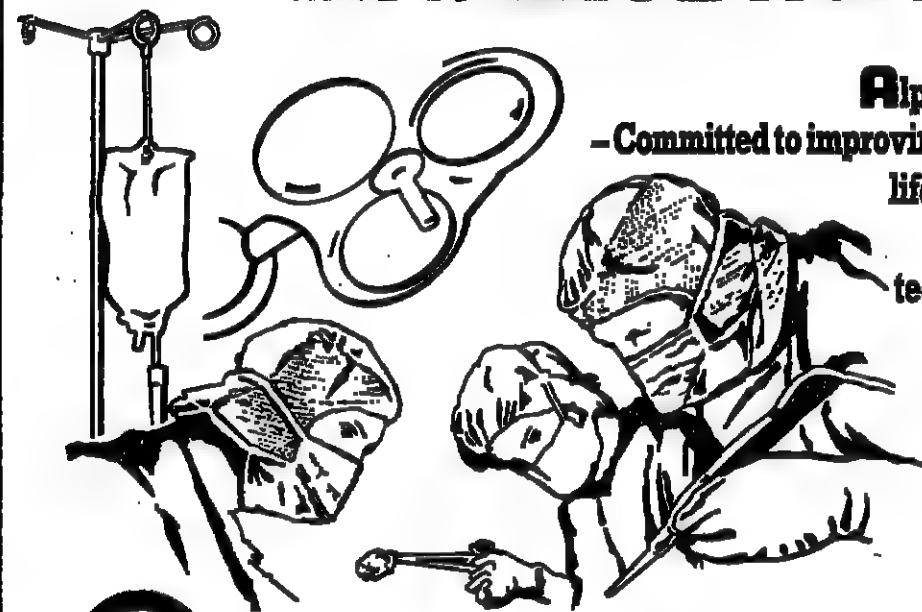
A short distance from the A45 connecting the area to London, the North and the East coast ports where 80% of the Company's products find their way into export markets.

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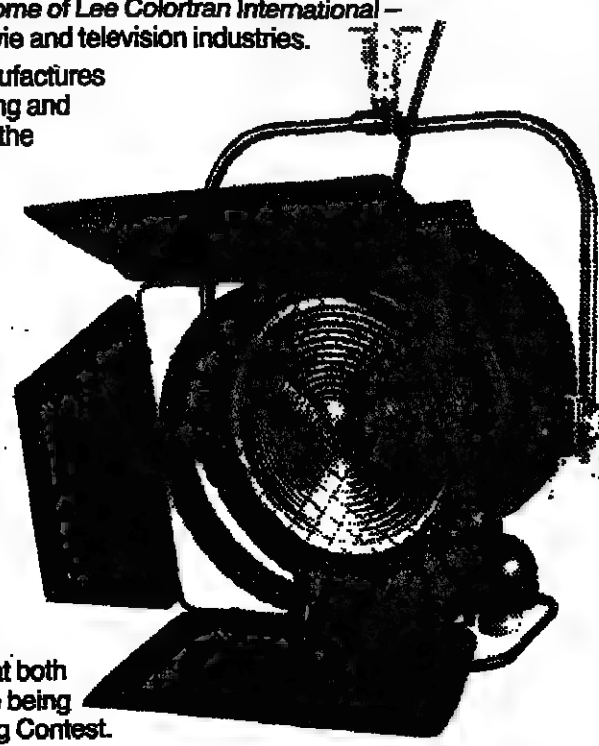
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LA CRÈME DE LA CRÈME

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humour will also help. Preferred age range 25 to 35. RESPECT FOR CONFIDENTIALITY IS PARAMOUNT.

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A clear, efficient telephone manner, coupled with excellent typing abilities and WP experience would be the prerequisite for this position. Salary: £8,000 plus

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Please send a full CV to Victoria Fielding at PER, 4/12 Regent Street, London SW1Y 4PP.

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Hughes Watton

Solicitors

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If you are, or think you may be, then don't bother to reply. Chief Executive of a successful and well established Communications Agency in Covent Garden is in desperate need of a Senior PA. You will be supporting a busy and widely travelled Director at the heart of National Media Communications. Liaison will be at the highest level with the Board and Blue Chip clients; intention is to gradually shift more of the Director's work load to you as you gain experience. Secretarial skills are used minimally but have to be of a very high standard. The bottom line is that you must be able to cope when the going gets tough. Up to 15K plus package.

The same company also requires a WP operator with similar characteristics to those outlined above. Up to 12K neg.

Ring Nikki on 01-379 7919.

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Advertising agency renowned for its punchy campaigns seeks a young secretary to work with their planning and development department reporting to young director who is developing a number of their key accounts for the 1990s. A very demanding position requiring lots of initiative and drive - must want to take responsibility. Shorthand typing, W.P. and shorthand an advantage.

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£12,000

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To discuss these and many other positions currently available call

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01-481 4784/4844.

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Please call us for an interview until 6.00pm.

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Required to work for the College's Research Contracts Office and her team and to take responsibility for all the secretarial requirements of the office. The successful applicant will be assisted by a junior secretary.

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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
★ Seats available
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THEATRE
LONDON

★ **THE BEST OF FRIENDS:** Dramatised correspondence between Shaw, a Lady Abess, and the director of the Fitzwilliam Museum. Brings Gielgud back to the West End stage. Apollo Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **CURTAINS:** Award-winning great cast led by Annette Crosbie, Alfred Lynch, Ralph Ineson, touching, through with humour, though the subject is how to help granny live. Whitehall Theatre, Whitehall SW1 (01-837 7765). Tube: Embankment. In preview, Mon-Thurs 8-10.15pm, Fri and Sat 8-10.15pm and 8.45-11pm. Opens Feb 23, 25-26, 28-29.

★ **HAPGOOD:** New Tom Stoppard plays on misanthropic and misanthropic, with Nigel Hawthorne, Roger Rees, Felicity Kendal, Iain Glen. Whitehall Theatre, Whitehall SW1 (01-837 7765). Tube: Embankment. Broadway SW1 (01-437 0362). Tube: Whitehall. Mon-Sat 7.30pm, 9.30pm, 11.30pm, 12.50-15.00.

★ **HOW THE OTHER HALF LOVES:** Christopher Benjamin, Gabrielle Drake in splendidly inventive Ayckbourn comedy in which two dinner parties are played at the same time round a table. Shaftesbury Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **KING OF ENGLAND:** Rudolph Walker plays a London tube driver, retelling a Japanese, who treats his family to a smart Soho dinner. New Theatre Royal, Gaiety Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **ON THE BLACK HILL:** Dramatisation of Bruce Chatwin novel spanning four generations on a Welsh border farm. Watermans Arts Centre, 40 High Street, Brentford, Middlesex (01-838 1176). Mon-Sat 8.45pm.

★ **THE WINK:** Kander and Ebb musical set in a roller skating rink with Josephine Blake and Diane Langston as mother and daughter at Cambridge Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **SEPARATION:** Dazzling performances by David Suchet and Sandra Reeves as playwright and actress in Tom Kempinski's two-act play. Shaftesbury Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **WORD-WATCHING:** Answers from page 24
INTERBANG: (a) Printing Jargon for a production mark that manages simultaneously to express a question and an exclamation.
PAUW: (b) The South African husband, pronounced po-owl.

★ **ESTIVITE:** (b) From the Latin *estiva* summer, of, hibernata, as some crabs estivate dormant in the sand, and the British in India used to estivate in their hill stations.

★ **BELLEROPHONIC:** (a) Antea propositioned Bellerophon like Potpourri's wife, and he turned her down. So her husband sent Bellerophon to his father-in-law with a sealed letter asking him to kill the bearer (cf. Claudius and Hamlet); a Bellerophon letter is one containing material prejudicial to the person who delivers it.

★ **TOURNAMENT OF THE MIND:** Answer from page 3: The word is CAT

hand, transferred from Hampstead. Comedy Theatre, Penton Street SW1 (01-437 2683). Tube: Piccadilly Circus. Mon-Thurs 8-10.15pm, Fri and Sat 8-10.15pm and 8.45-11pm, 12.50-15.00.

★ **SOUTH PACIFIC:** Gemma Craven and Emile Belcourt in magnificent staged revival. Apollo Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **A WHOLLY HEALTHY GLASGOW:** Jean Hogg's joyfully adult comedy about an earnest young newcomer's impact on a comedy club. Apollo Theatre, Shaftesbury Avenue, W1 (01-437 2683). Tube: Piccadilly Circus. Tues-Sat 8pm, 10pm, 12.50-15.00.

★ **LONG RUNNERS:** ★ Beyond Reasonable Doubt: Queens Theatre (01-734 1168). ★ The Sound of Music: May Day Theatre (01-629 3036). ★ Cats: New London Theatre (01-405 0072). ★ The Sound of Music: May Day Theatre (01-629 3036).

★ **THE LOST BOYS (15):** Adolescent vampire tale (87 min). ★ Warner West End (01-437 0791). Progs 1.05, 3.55, 6.05, 8.55.

★ **MAURICE (15):** Set before the First World War, E. M. Forster's novel about a gay couple, with James Wilby as the suffering Maurice, and Rupert Graves as the gamekeeper with whom he falls in love. Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

★ **SPACEBALLS (PG):** The time for a parody of Star Wars has long since passed. But Mel Brooks delivers a hilarious (89 min) in Plaza (01-200 0200). Progs 1.15, 3.45, 6.15, 8.45.

★ **THE STEPPATHER (15):** Drama from thriller writer Donald E. Westlake, with Terry O'Quinn as the psychotic striving for a new identity after murdering his family. Directed by Joseph Ruben, with Jill Schoelen and Shelby Long (88 min). Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

★ **TERMINATOR (15):** Science fiction thriller in which the heroine (Karen Allen) is trying to reach John Connor (Edward Furlong) and government forces and a nasty doctor in hot pursuit (110 min). Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

★ **THE SLEEPING BEAUTY:** Peter Wright's production for Sadler's Wells Royal Ballet. Sadler's Wells Theatre, Whitehall SW1 (01-837 7765). 7.30-10.30pm, 12.50-15.00.

★ **LA SYLPHIDE:** London City Ballet's attractive production given with Nutcracker Suite. Sadler's Wells Theatre, Whitehall SW1 (01-837 7765). 7.30-10.30pm, 12.50-15.00.

★ **THE SLEEPING BEAUTY:** Peter Wright's production for Sadler's Wells Royal Ballet. Sadler's Wells Theatre, Whitehall SW1 (01-837 7765). 7.30-10.30pm, 12.50-15.00.

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★ **INNER SPACE (PG):** Imaginative comic fantasy from the Spielberg factory. Dennis Quaid is the ministerial Air Force pilot implanted by error into the body of a meek grocery clerk (Martin Short). Joe Dante directs (119 min). Warner West End (01-437 0791). Progs 1.05, 3.55, 6.05, 8.55.

★ **MAURICE (15):** Set before the First World War, E. M. Forster's novel about a gay couple, with James Wilby as the suffering Maurice, and Rupert Graves as the gamekeeper with whom he falls in love. Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

★ **SPACEBALLS (PG):** The time for a parody of Star Wars has long since passed. But Mel Brooks delivers a hilarious (89 min) in Plaza (01-200 0200). Progs 1.15, 3.45, 6.15, 8.45.

★ **THE STEPPATHER (15):** Drama from thriller writer Donald E. Westlake, with Terry O'Quinn as the psychotic striving for a new identity after murdering his family. Directed by Joseph Ruben, with Jill Schoelen and Shelby Long (88 min). Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

★ **TERMINATOR (15):** Science fiction thriller in which the heroine (Karen Allen) is trying to reach John Connor (Edward Furlong) and government forces and a nasty doctor in hot pursuit (110 min). Canon Shaftesbury Avenue (01-636 6278). Progs 2.05, 5.05, 8.05.

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Enter the year of the Dragon

Today is Chinese New Year, and the beginning of the most auspicious 12 months of the Chinese calendar. We are entering the Year of the Dragon, the sign which the Chinese, and indeed most Eastern peoples, regard with almost reverential respect. Each Chinese year is marked by an animal sign, which, together with the year, will attempt to prolong their longevity should it appear that they will give birth the wrong side of New Year. Dragons tend to be elected to senior posts in China; Deng Xiaoping is a Dragon. Since the Dragon traditionally leads the New Year parade, the Chinese believe that the Dragon year will begin and end with an event of national importance.

Barry Fantoni

ROCK

★ **DEBBIE GIBSON:** Supra Madonna Xerox whose top five in the States, high in the UK charts with "Shake Your Love". Astoria, 157 Clarendon Road, London W2 (01-434 0403). 7.30pm, 9.30pm.

★ **ROBYN HITCHCOCK:** The former Soft Boy in the road and on A&M Records with his new, typically eccentric album, *Globe Of Fire*. Accompanied by Morris Windsor (guitar) and Chris Cole (upright bass), the Egyptian, Hackney Road, 291 Marsh Street, London E8 (01-985 2434). 7.30pm, 9.30pm.

★ **MURAT FATEH ALI KHAN:** Described as "the greatest" of the Pakistani performance of 12th century religious music in the Urdu language was one of the surprise successes of the 1985 WOMAD festival. Shoreditch Assembly Hall, 300 Old Street, London EC1 (01-789 7500). 7pm, free.

★ **KENNY WHEELER QUINCY:** An all-star line-up brings together Dave Holland, Peter Erskine, John Abercrombie and John Taylor. Old Vic Tavern, 22 Fatchergate, Nottingham (0302 688127). 7.30pm, 9.30pm.

★ **COURTNEY PINE:** The young, sophisticated pianist has long been a favourite of the LP *Desire's Song* and *The Image of Desire*. The Corn Exchange, Cambridge (0223 5511). 8pm, 10.30pm.

★ **HARRY EDISON:** Ex-Sax, ex-Straits, his delicate trumpet and warm timbre the nickname "Sweetie". Pizzeria Espresso, 10 Dean Street, London W1 (01-439 8722). 9.30pm. Ring for prices.

★ **ANDY SHEPPARD:** The West Londoner is building on the success of his debut *Analogue*. Bury Metropolitan College of Music, Bury, Greater Manchester (061 766 2251). 7.30pm, 9.30pm.

★ **SPRINT LEVEL:** Robust quartet led by saxophonist Paul Dunmall. (Barnet) Green Lane, Barnet, London (0832 45371). 9pm, 11.30pm.

★ **THE GODFATHERS:** As heard on the debut LP, *Birth, School, Work, Death*, a spirited re-interpretation of the 19th best group blueprint by three who weren't even born when it was first drawn up in the States. The London Grove, Cornwall House, Chester University (0552 253528). 7.30pm, 9.30pm.

★ **YON FREEMAN/CHICO:** FREEMAN: Old meets new as the US father-and-son saxophonists swap phrases. Ronnie Scott's Club, 47 Frit Street, London W1 (01-439 0747). 8.30pm, 10.30pm.

★ **JULIAN ANGELES/STEVE ANGELES:** Rare pairing of the Los Angeles sax player and percussionist. Jazz Cafe, 55 Newington Green, London N16 (01-359 4636). 8.30pm, 10.30pm.

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which also includes five other skeletons, fossil eggs, footprints and flying reptiles. National Museum of Wales, Main Building, Cathays Park, Cardiff (0222 387951) until April 10. Tues-Sat 10am-5pm, Sun 2.30pm-5pm. Adult £1.50, child 80p.

★ **A CITY AT WAR - NORWICH LIFE PHOTOGRAPHY 1939 AND 1945:** Life photographs, written testimonies, gas masks, ration books, recipes, and posters constitute this nostalgic local exhibition. A series of 40-style evenings, including an evening with forces sweetheart Anne Shelton (Feb 19). Norwich Arts Centre, Reeves Yard, St Benedict's Street, Norwich (0603 68552) until Feb 22. Mon-Sat 10am-5pm, Free.

★ **CELESTIAL BANQUET:** Catherine Ennis continues the "Maire Mystique" organ series with Catherine's La Campanella and Dances, three pieces by Bach, Bonnet's Variations, Saint-Saens's Fantaisie Op101. Royal Festival Hall, South Bank, London SE1 (01-828 3191, 01-828 8800). 5.55-8.55pm, 24.

★ **MAIRLEYN MUSIC:** Under the auspices of the Vivian Langman Memorial Trust, Paul Mairleyn plays a Valentiniano cello sonata, Chopin's Sonata for unaccompanied cello, Chopin's Introduction and Rondo for cello, Steven Naylor is the pianist. Purcell Room, South Bank, London SE1 (01-828 3191, 01-828 8800). 7.30pm, 9.30pm.

★ **FROM VIENNA:** The Vienna Boys' Choir sings sacred and secular music by Mozart and Mahler. Performed by the Vienna Boys' Choir, Vienna, Austria. Philharmonie Hall, Hope St, Liverpool (051-708 3789). 7.30pm, 9.30pm.

★ **MILHAUD MUSIC:** With Evelyn Glennie as soloist, the ECO under Jeffrey Tate gives a rare hearing to Milhaud's Concerto for Marimba and Violoncello. This is followed by Richard Strauss's *Bourgeois Gentleman* Suite and Britten's *Four Sea Pieces*. Royal Festival Hall, South Bank, London SE1 (01-828 3191, 01-828 8800). 7.30-9.20pm, 23.50-£13.50.

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Executive Editor
David Brewerton

STOCK MARKET

FT 30 Share
1386.9 (-2.2)
FT-SE 100
1734.6 (-4.6)
Bargains
20740 (21129)
USM (Datastream)
145.62 (+0.12)

THE POUND

US dollar
1.7495 (+0.0035)
W German mark
2.9884 (+0.0051)
Trade-weighted
74.3 (+0.1)

Algeria in 'gas deal' with UK

Mr Belkacem Nabi, the Algerian Oil Minister, said that a short-term contract to supply natural gas to Britain would be signed in the coming weeks and could open the way to a significant deal between the two countries.

"There is one contract which is ready," he said. "It was a first contract," he said in Algiers shortly before leaving for Britain yesterday.

Mr Nabi said that over the next 15 years, British gas needs were estimated at between 12 and 14 billion cubic metres.

Profits jump

Trencherwood, the Berkshire housebuilder, raised pretax profits by 77 per cent in the year to end-October, to £7.45 million and is lifting the final dividend to 2.75p a share, making 3.8p for the year.

Times, page 36

\$260m offer

In a big US computer merger, Tandem Computers, the worldwide systems supplier, is offering \$260 million (£149 million) for Ungermann-Bass, a leading local-area network provider. The \$12.50-a-share cash terms have been agreed.

Bid spurned

Dobson Park, the mining equipment group, has been out of acceptance of only 0.89 per cent from MS International holders at the first closing date of its £24 million bid. The offer has been extended until February 29.

SUMMARY

STOCK MARKETS

New York	1989.59 (+0.33P)
Dow Jones	2945.66 (+138.19)
Hong Kong	2328.04 (+28.29)
Hong Kong	222.22 (+2.2)
Sydney	1215.6 (+5.7)
Frankfurt	1385.4 (+28.2)
General	4468.1 (+58.1)
Parif CAC	230.9 (+2.5)
Zurich S&A Gen	447.0 (+4.5)
London	
FT-A100 Share	109.58 (-2.79)
FT-500	960.09 (-2.24)
FT Gold Mines	261.7 (-0.2)
FT Fixed Interest	95.35 (+0.16)
FT Govt Securities	88.47 (+0.19)

MAIN PRICE CHANGES

USSE	578.5p (+180)
SA Breweries	327.5p (+100)
Microfilm Repro	345.5p (+130)
Eys Windmolen	272.5p (+100)
Woolworth	272.5p (+100)
Woolworth	272.5p (+100)
Alumac	350p (+250)
Clan-E-26	755p (+300)
OSIC	83.0p (+180)
Laird Prop	390p (+130)
Mervale Moore	315p (+150)
Carlton Comm	685p (+140)
Brown Ship	425p (+100)
Church	440p (+100)
G Wimpey	235p (+20)
Widest Faber	235p (+20)
Highgate & Job	205p (+100)
Calor Group	551p (+140)
Usher-Walker	120p (+20)
Perry Group	180p (+20)

INTEREST RATES

London: Bank Base: 9%
3-month Interbank 9.5-9.75%
3-month eligible bills 8.75-9.125%
buying rate
US Prime Rate 8.75%
Federal Funds 6.75-6.875%
3-month Treasury 5.75-5.775%
30-year bonds 10.25-10.375%

CURRENCIES

London:	New York:
£/\$ 1.7495	\$/£ 0.5719
£/DM 2.9884	DM/£ 0.3347
£/FF 16.4510	FF/£ 0.0610
£/Y 227.70	Y/£ 0.0044
£/S 20.36	S/£ 0.0491
£/R 20.36	R/£ 0.0491
£/C 20.36	C/£ 0.0491

GOLD

London: 444.25 pm \$445.00
close \$445.25-445.75 (\$254.25-254.75)
New York: 444.50-445.10

NORTH SEA OIL

Brent (Duc): pm \$15.90 (\$15.95)
Denes: latest trading price

Round:	26	Share Price:	25
Comet:	26	Share Price:	25
Stock Market:	25	Share Price:	25
Comet:	27	Share Price:	25
City Day:	27	Share Price:	25
Traded Oils:	28	Share Price:	25

Lawson set for £4bn 'surplus'

Chancellor faced with an embarrassment of riches

By David Smith, Economics Correspondent

Mr Nigel Lawson, the Chancellor of the Exchequer, can expect a £4 billion "surplus" on his borrowing requirement this year after an unprecedented surge in corporation tax payments last month.

The January public sector repayment of £6.3 billion was £2 billion above average City expectations, and confirmed the embarrassment of riches facing the Chancellor in the run-up to the Budget on March 15.

Treasury officials conceded that the figures mean that there will be an undershoot on the Autumn Statement forecast of a £1 billion positive PSBR for the year prior to speculate on the likely outcome.

The officials referred to the possibility of an end-year surge in borrowing, in response to spending by government departments and local authorities.

However, City economists, who had been expecting a £1 billion to £2 billion negative PSBR for the year prior to yesterday's figures, said a negative figure of £3 billion to £4 billion was now more likely.

This would be about £8 billion below the positive £4 billion target the Chancellor set for this year's PSBR in his Budget last March.

But the surge in revenues is not entirely good news for the

Chancellor. Analysts believe he will be forced to set a target for the 1988-89 PSBR not significantly different from this year's outcome, and that even a target of a zero PSBR might not be considered a tight enough policy in the markets.

"It's almost embarrassing how good it is," said Mr Kevin Boakes, economist at Greenwell Montagu Gilt-Edged. "The surplus is going to be extraordinarily high. A zero target for next year will not be good enough."

Warburg Securities now expects a £4 billion outcome for this year, Greenwell Montagu £3.5 billion, Morgan Grenfell just over £3 billion, and Phillips & Drew £3 billion.

Should the Chancellor set a target for his PSBR next year of minus £2 billion, that would still leave scope for about £3 billion of tax cuts - enough to reduce the basic rate by 2p to 25p in the pound, and to bring down the higher

PSBR (£m)	
Monthly	Cumulative
Jul	-429
Aug	681
Sep	217
Oct	-1,052
Nov	-1,588
Dec	186
Jan	-5,291
	-6,897

Source: Treasury



'Disappointing' results: Barry Cox (left), and Michael Hayes, managing director, at the Hard Rock Cafe in Piccadilly yesterday (Photograph: James Morgan)

Hard Rock's 12% half-time fall fails to impress market

By Carol Fergusson

Hard Rock International's first results since it gained a full listing on the London Stock Exchange failed to excite the market yesterday. Interim pretax profits were 12 per cent down on the previous year at £2.6 million.

However, the underlying trading result from the restaurant group was significantly better, as the comparative figure had been swollen by an exceptional item of £906,000 for the sale of the Caribbean franchise area. If this item is excluded, the trading profit increased by 26 per cent, despite a £200,000 adverse currency movement on its dollar earnings.

Earnings per share were 3.13p, and a 0.76p dividend was declared.

Mr Barry Cox, Hard Rock's joint chairman, said the 26 per cent rise in profits was disappointing when put in the context of previous years - not just because of the weakness of the US dollar, but also because of unexpected delays to the opening of two new cafes in the US, in Boston and Washington.

The lease on our Washington DC restaurant has now been signed, and we expect to complete the legal documents.

Mr Cox said that the new Hard Rock Cafe in Cancun, Mexico, where the group has the

maximum 49 per cent interest permitted in that country, is operating profitably. Hard Rock has also acquired an additional 5,000 sq ft of space, adjacent to its cafe in Piccadilly, London.

Hard Rock is proposing to call an extraordinary general meeting where it will be asking its shareholders to give it the authority to repurchase some of its shares. Mr Cox said that Hard Rock had £18 million cash, and was not about to rush out and buy in shares.

"But we want to be in a position to buy if we want to," he said. "It is particularly looking at the non-voting A shares held mainly in the US. The American Depository Receipt, which represents five A shares, is quoted at \$6, equivalent to 68p a share compared with 78p in London, and 121p for the voting shares. It is the voting shares that are held mainly in Britain."

Manufacturing output growing at '6.5% rate'

By Our Economics Correspondent

Manufacturing output continued to power ahead at the end of last year, with no indication of any slowdown in activity, the latest official production figures showed.

Although manufacturing output dipped by 0.3 per cent in December compared with November, officials at the Central Statistical Office said no significance should be attached to this small fall.

In the final quarter of last year, manufacturing output rose by 1.4 per cent compared with the third quarter, and 5.6 per cent compared with the fourth quarter of 1986. The officials said the 12-month growth rate understated the underlying trend, which is thought to be a 6.5 per cent rise.

The figures, which will add to the belief that there is little sign of any slackening of the pace of growth in the economy, included substantial revisions. In particular, the fall in manufacturing output originally reported for November was revised to show an increase.

For 1987 as a whole, manufacturing output rose by 5.5 per cent, the fastest growth rate since the "Barber boom" of 1972-73. Output rose by 9.3 per cent in 1973.

In the 12 months to the fourth quarter, there were strong increases in the output of motor vehicles and parts, up 16.1 per cent, paper, printing and publishing, up 11 per cent and "other manufacturing," up by 10.8 per cent.

January data for steel output and motor vehicle production, published in the past few days, has suggested a continuation of the buoyant output picture into this year.

While manufacturing output rose strongly last year, energy recorded a decline of 2.2 per cent, reflecting declining North Sea oil output and coal extraction.

As a result, industrial production as a whole rose by 3.1 per cent last year, well below the increase in manufacturing output.

In the latest three months, industrial production rose by 1.3 per cent. Its underlying growth rate is estimated to be about 4 per cent.

Standard Chartered has at last sold Union Bank, its Californian banking subsidiary, for \$750 million (£428 million) to a subsidiary of the Bank of Tokyo after months of negotiation.

The sale to California First Bank completes the disposal of Standard's main US operations and ends the first stage in its capital restructuring.

Although the sale price is double the \$372 million Standard paid for Union three years ago, the stock market was disappointed and Standard's shares remain virtually unchanged at 516p. At 1.3 times book value, the sale price is even less than Stan-

HK group set to purchase £100m hotel

One of central London's best-known hotels, the Churchill in Portman Square, is expected to be sold today in a deal worth more than £100 million.

The buyer is the Hong Kong-based Park Lane Hotels group. The Scandinavian airline, SAS, and Plessums had been tipped as buyers.

Hotel analysts reckon the final price paid for the 485-room Churchill hotel could be about £250,000 a room.

The Churchill, where a single room costs £132 plus VAT for a night, has been owned by wealthy Kuwaiti investors.

Stock Exchange and DTI step up the pressure

Insider dealers feel the heat

By Our City Staff

Lord Young of Grafton, the Secretary of State for Trade and Industry, will shortly be appointing more inspectors to investigate instances of suspected insider dealing.

There are eight cases under active consideration by the Department of Trade and Industry at the moment, and 14 investigations already taking place. A prominent industrialist is believed to be next on the DTI's target list of intended investigations.

There are several factors behind the recent crackdown on insider dealing. To start with it became a political issue when the Government felt vulnerable.

When stories broke in 1986 of insider dealing rings operating in the City even Mrs Thatcher became very concerned. At that time there had been an uneasy relationship between the Stock Exchange and the DTI over the poor success rate in detecting and prosecuting insider dealers.

Exchange, and Mr Leon Brittan, then head of the DTI, as to who was to blame for this poor success rate.

Part of the problem was that the Exchange was passing over files where there was strong circumstantial evidence indicating insider dealing which was nevertheless insufficient to secure a criminal conviction.

For instance, in one case the Stock Exchange found a man who lived on the same street as the chairman of a public company. The man had only ever dealt in shares on six separate occasions.

Each time he had purchased shares in companies with which his neighbour subsequently announced a deal. He made a profit on all six deals.

When challenged by the Exchange the man put his success down to pure coincidence. The matter has never come to court.

The new powers to question witnesses on oath have undoubtedly helped in the prosecution of insider dealing.

Moreover, Mr Robert Wilkinson, head of the Exchange's surveillance unit, has insisted that a client reference be put on the settlement details of all broker/dealer share bargains.

This means that Exchange knows who

Swedish protest over air slots

By Colin Narborough

Mr Sven Hultstrom, the Swedish Minister of Transport, has protested to the British Government claiming that British Airways has prevented Scandinavian Airlines System from obtaining landing times at Heathrow and Gatwick, Europe's two biggest airports.

The protest comes only weeks after BA emerged the winner in a bitter takeover battle with SAS for British Caledonian which gave BA a virtual monopoly position at both of London's main airports.

Before withdrawing its partial bid just before Christmas, SAS claimed that BA control of these key airports would threaten the ability of other airlines to compete.

In a letter to Mr Paul Channon, the Transport Secretary, Mr Hultstrom, on behalf of the three Scandinavian governments behind SAS, has asked the Department of Transport to give urgent attention to establishing "fair and equal" opportunities for access to British airports, in keeping with existing air transport agreements.

The Swedish minister said there had been a "totally negative" response to Scandinavian approaches for new landing times, describing BA's attitude as "really upsetting".

He said BA had dismissed the idea that bilateral understandings called for a "balancing" of access to airports in the respective home countries.

Mr Hultstrom also made clear that while the Scandinavian governments welcomed competition from BA for business on the Nordic routes, they would not allow this to develop into a "one-sided" benefit for BA.

Under pressure to announce its summer schedules soon, SAS said yesterday that it required an urgent solution to the issue.

BA dismissed as "patently absurd" an SAS charge that the scheduling committee for London flights had been subjected to pressure from BA.

A company spokesman said the committee, while "run" by a secretariat provided by BA, only gave each airline a single voice. It was an impartial institution approved by the Civil Aviation Authority and the Government and formed part of a scheduling system operated worldwide.

The move to operate early morning services from the Scandinavian capitals to London had clearly been "commercially astute" and it would now be hard for SAS to find similar landing slots in London owing to the volume of traffic, he said.

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Elders IXL leaps by 83% to record profits of Aus\$272m

From Richard Battley
Sydney

Elders IXL, the brewing-finance-pastoral conglomerate, yesterday entrenched itself as Australia's second largest earner by posting a record Aus\$272 million (£111 million) profit for the half year ended December 31.

To celebrate the 83 per cent increase on the previous half year, it declared a one-for-four bonus issue. The impressive result, easily outstripping market forecasts, was despite substantially higher taxes, up 15 per cent to 33 per cent on pretax profits.

Pretax earnings more than doubled to Aus\$477 million, including Aus\$154 million in equity-accounted contributions from associates. Sales rose 61 per cent to Aus\$7.6 billion, reflecting the huge revenue injection from Courage Brewing, the British

subsidiary it acquired in 1986. Foster's was the best-selling lager in Britain, said Mr John Elliott, the chairman, and exports, particularly to the US, had risen more than 80 per cent.

Mr Elliott said the results confirmed the strength of Elders' operation and confirmed the market's perception of the group as an "entrepreneurial company". Despite the market crash the

value of Elders' share portfolio exceeded its book value by Aus\$243 million as at balance date.

Under the company's new dividend scheme, directors declared both a franked and unfranked dividend. Shareholders may choose an unfranked dividend of 9.5 Australian cents a share, compared with 6.3 cents a share last year after adjusting for bonus issues, or a franked

dividend of 7.17 cents a share.

The directors' statement accompanying the results noted that an extraordinary shareholders' meeting had been scheduled for next Wednesday to seek approval of Elders' part in the restructuring of BHP, Australia's biggest company.

If ratified, the deal will provide Elders with Aus\$1.6 billion in cash. This would give Elders "access to cash flow at a time when there are many attractive opportunities", the statement said.

Directors said good seasonal conditions and prices exceeded pastoral operations to exceed budget expectations. However, its New Zealand branch had not been a strong contributor.

"The New Zealand business is being restructured and an improved performance is forecast for the balance of the year," the directors said.

Analysts said that given the most promising outlook in recent years for that division's main products — beef and wool — and with a correspondingly improved outlook for grain, the ensuing six months were expected to boost profits.

The finance arm also exceeded budget quotas, and directors said its treasury was benefiting from its 24-hour network.

Courage praised for contribution

Elders gave credit to Courage's results, which had shown "a significant improvement".

Mr John Elliott, the chairman, said: "Our brewing performance in the UK has performed better than we could have ever anticipated in the first year of operation."

Part of the improvement was attributable to the introduction of Foster's lager into Courage pubs. Elders spent more than £60 million on its British brewing operations during the half year.

The group is still casting around for ways to act some cash from the 5,000 pubs it

took over with the Courage operation.

Mr Elliott said the board was negotiating a joint venture as an alternative to the float of Courage, which was abandoned due to the financial climate. An announcement would be made within a fortnight.

£175m in option financing

By Richard Thomson,
Banking Correspondent

The fashionable multi-option financing market was swelled yesterday by two further facilities arranged for Coleroll Group and United Scientific amounting to a total of £175 million.

The facilities enable the companies to draw down funds of varying maturities, from very short term to medium term loans, at cheaper rates than they would get from ordinary bank loans. The £175 million Coleroll facility was arranged by National Westminster, which claims to be the market leader in the sterling "Mof" market, while Barclays de Zoete Wedd arranged the £100 million United Scientific facility.

The Mof market took off last year and experts now estimate that facilities worth a total of about £40 billion have so far been launched. Since many facilities are never publicly announced, however, the exact size of the market is unknown.

British companies have increasingly adopted Mofs because of their cheapness and flexibility, while banks are keen to market them as a way of building up relationships with customers over a range of different lending products.

Mof facilities are normally underwritten by a syndicate of four or five banks, often chosen by the company itself.



Building profits: David Donne, Crest's chairman, yesterday (Photograph: James Morgan)

Crest tops out with £24m

By Alexandra Jackson

Crest Nicholson, the house-building and property group, notched up its thirteenth successive year of growth by reporting pretax profits for the year to end-October up from £16.6 million to £24 million.

Net margins widened from 7.8 per cent to 10.8 per cent on turnover up from £212 million to £223 million.

Fully diluted earnings per share rose 31 per cent to 19.65p. A final dividend of 3.7p was recommended, giving a total increase of 20 per cent to 5.7p, ahead of the 5.5p

forecast at the time of the convertible rights issue last autumn.

Crest sold almost 1,500 homes, about the same as last year, but its average price is now about £75,000 compared with £55,000 in 1985-86.

The land bank is 18 months, below the industry average, although Crest has several exceptionally large sites with a longer land bank. Mr David Donne, chairman, said as land was the largest variable cost for a housebuilder, the group chose not to overexpose itself.

The construction division,

previously part of CH Pearce, has not yet seen the full benefits of its integration into the group. Margins are still below the 2 per cent to 3 per cent considered acceptable, but the order book looks much healthier.

Reorganization and new product development has held back profitability at the sport surfaces division which made a loss. This was responsible for the drop in profits from construction and related services from £2.4 million to £168,000.

Times, page 26

Yorkshire Bank sets pace with 35% leap

By Richard Thomson,
Banking Correspondent

Yorkshire Bank, which claims to be one of the most profitable banks in the world, last year raised its pretax profits by 35.2 per cent to £88.8 million — setting a blistering pace for the other clearing banks which begin reporting their results this week.

The bank — which is 32 per cent owned by Barclays, 40 per cent by the NatWest, 20 per cent by Lloyds and 8 per cent by the Royal Bank of Scotland — benefits from having no Third World debt exposure and a high commitment to high-margin lending, particularly personal loans which increased during the year to £270.9 million.

Profits are also encouraged by a relatively low cost ratio in comparison with other banks.

The results were helped by a dramatic increase in mortgage lending, which jumped from about £24 million to £86 million as the bank implemented a policy of expanding lending to housebuyers.

Yorkshire Bank said it expects to have lent about £200 million in mortgages by the end of this year.

Business lending, an area to which the bank has been paying particular attention, rose sharply to £108.4 million.

The bank said that it was now concentrating on offering credit cards to customers after giving this service insufficient attention over the last few years. It will be sending its own Visa cards to customers in April and May.

The bank's strong profit performance was achieved despite a slight increase in bad debt provisions of just under £1 million to £11.4 million.

News Corp moves into data security

By Robert Matthews,
Technology Correspondent

The News Corporation, headed by Mr Rupert Murdoch, will today announce that it is investing about £2.8 million in a new company, News Data Security Products, to supply data security technology to business institutions.

The company, which will trade as News Datacom, is a joint venture with the Weizmann Institute of Science in Israel, whose scientists have developed a radically new technique for preventing computer fraud to which the new company will have sole access.

A team at the institute under Professor Adi Shamir, a world authority on data security, recently discovered a technique which ensures that communication takes place only between authorized end-users, but which, unlike passwords, cannot be imitated by third parties even if they can tap the network.

This is because the computers involved in the network take part in a rapid question-and-answer session about the security code at the heart of the system without revealing what the code is in full.

Scientists at the institute claim that the technique, based on so-called "zero knowledge proofs", is fast yet simple to carry out, enabling it to be incorporated in personal computers and smart cards, as well as data communication networks.

The News Corporation expects considerable demand for News Datacom products from leading business institutions, many of whom are becoming increasingly concerned over the security of their communications network. Electronic fund transfer between banks is likely to provide a considerable market.

COMMENT David Brewerton Billion dollars to raise a Scottish Standard

Standard Chartered is a billion dollars better off after the sale of Union Bank and United Bank of Arizona.

It needs the money, which will increase shareholders' funds by £77 million and reduce the balance sheet footings by more than £5 billion. The consequence is a recovery in the ratios: the bank estimates improvements in equity to total assets of 70 basis points, the primary capital ratio of 80 points, and the risk asset ratio by 150 points.

From what to which the bank does not disclose, and the deal does nothing to eliminate the feeling that despite its extra billion, Standard Chartered may yet have to turn to its shareholders for extra funds in the shape of a rights issue.

For the moment, however, Standard Chartered is back in the land of the living, its solvency beyond question.

The fire salvage sale, the most leaked and talked-about deal in world banking for years, will not necessarily give Standard Chartered an independent future, and immediately adds to its attractions as a break-up target. The sum of Standard Chartered's parts is possibly £10 a share, twice the current market value. Somebody, perhaps from the East, is likely to go along to the three White Squires who saved Standard Chartered from takeover by Lloyds Bank and offer to buy them out.

As Robert Holmes & Court's financial results illustrated only days ago, they are, post crash, weak holders. Where Mr Holmes & Court, Sir Yue-Kong Pao and Tan Sri Khoo Teck Puat once represented strength at Standard Chartered's elbow, they are now a weak seam in the defence. If Standard tries to point a rights issue in their direction, they are likely to take fright and run.

This could be the cue for the Royal Bank of Scotland, which was saved from takeover by Standard Chartered in 1981 when the plan was blocked by the Monopolies Commission, to turn the tables and take the initiative for a merger. The combination would create

a balanced British bank without tramping on Scottish pride. It would keep the bank together and end a period of speculation which has been damaging to the bank, its customers and its employees.

The Bank of England would, I am sure, love the idea.

Benefit of hindsight

If the Guinness Book of Records included a section for achievement in the field of hindsight, yesterday's pronouncement from the National Audit Office would surely rate a mention.

Reporting on the flotation of BAA, the NAO concluded that an initial 13 per cent premium reached in first dealings indicated that the shares may have been underpriced.

The NAO's anodyne conclusions can only have been reached on the theological view that the "correct" price for a new issue is one which exactly equates supply and demand. In other words, one which gives a premium of zero and a matching discount.

Even raw recruits to the new issue business know well that striving for such spurious accuracy risks a more than 50/50 chance of a flop. In language which the bureaucrats of the NAO might comprehend there appears in the light of long experience to be a discontinuity in the supply demand relationship around the level of the "correct" price, even if one could forecast with certainty what that price is.

In the real world of shifting sentiment and volatile markets, where the overriding objective is to get the issue away, the BAA price fixing was well within the limits of normal error for an exercise that is as much art as science.

The gentlemen of the NAO would serve us better if they understood that rather than dishing up platitudes in the guise of wisdom.

Choices before Lawson

Every new set of monthly figures on the public accounts seems to widen the scope available to the Chancellor to cut either taxes or borrowing in next month's Budget. The latest data for January has produced a huge net repayment of £6.3 billion, at least £2 billion more than the markets were expecting, which in turn has increased yet again expectations both for the outcome in the current financial year and the prospects for 1988-89.

A competition has now developed among market economists to produce the most bullish forecast for the Chancellor's fiscal adjustment. Greenwell Montagu still seems to be leading the field with about £12 billion, but Werburg is coming up strongly with an increase from £8½ billion to £10½ billion while James Capel continues to lag with a cautious £9-9½ billion.

With numbers as big as this the precise size is a good deal less important than the general order of magnitude. This was recognized clearly enough in the gilt-edged market yesterday where prices rose by just ¼ point on the news before easing back again later.

The important question is what Mr Lawson chooses to do with his riches. In

the markets the assumption is that every improvement in public finances should incline the Chancellor towards still greater virility in the matter of borrowing.

There is certainly a good case for caution. The pause in the economy which some observers were detecting towards the end of last year has not been borne out in more recent statistics. Retail sales grew strongly again in January after marking time in December and yesterday's figures for industrial production showed a considerably more buoyant final quarter to 1987 than was indicated a month ago. Both domestic demand and output are continuing to grow strongly in a low-growth world.

Nevertheless, the economic logic of insisting that however much the tax take rises the Chancellor must only give back the number he first thought of is questionable. The minimum expectation must now be that next year will see a balanced Budget but that does not necessarily imply that every increase in government revenue must be applied exclusively to produce a bigger and bigger net repayment of Government debt. There are long term economic gains from cutting taxes as well as from repaying debt.

MPs to study Treasury role in BP bid

By David Young, Energy Correspondent

The role of the Treasury in the current discussions on the BP bid for Britoil will be among the issues to be investigated by the Commons Energy Select Committee.

The committee has confirmed that it will conduct an inquiry into the independent oil companies formed following the discovery of oil in the North Sea.

It will look at their relations with the Government, their current state of financial health and their prospects for the future.

The committee has asked

for written submissions from companies involved and will later announce a programme of hearings at which company chairmen, Treasury officials and government ministers will give evidence.

Talks are still going on between Britoil, BP and the Treasury over how the Government will exercise its rights contained in its golden share of Britoil.

At present the Government can effectively block the takeover — despite BP having acquired more than 70 per cent of Britoil shares — if it

deems it to be "unacceptable" in the national interest.

Discussions are being held to find a formula which will allow the Treasury to announce that the bid is "acceptable" so that the Britoil board can withdraw its objections to the bid.

The two companies had hoped to have the issue clarified by now, but the Treasury is going through the fine detail of each proposal and it may not be until the two companies have published their full-year profits for 1987 and declared their final dividends

before a final announcement is made.

BP is due to unveil its profits on Thursday and Britoil in a month's time.

The committee will be able to inquire in detail what took place during the talks at the Treasury over the past three weeks.

At least one member of the committee is already convinced that by calling the inquiry it has forced the Treasury and Mr Nigel Lawson, the Chancellor, not to rush through any agreement without the full support of both companies.

Dealing is not simple for Simon

Contrary to popular belief, it's not all redundancies within the Square Mile. While an increasing number of erstwhile partners of City firms have been taking early retirement or, if they're lucky, redundancy, I hear that Phillips & Drew has been celebrating the successes of possibly the City's youngest-ever traded options dealer, Simon Munroe. Munroe, aged 16, passed his options exam with flying colours two weeks ago, just five months after joining P&D. But the former Upminster comprehensive schoolboy — where he achieved 10 'O' levels — is now being held back by the regulations of the Floor Committee of the options market, which forbid the firm from giving a dealing badge to anyone under the age of 18. "Our senior dealer spoke to the head of the Floor Committee, but he refused to bend the rules," laments Munroe, the son of a printer. "I suppose they have to set a standard somewhere, and I'll just have to be patient!"

Partying shot

James Longcroft, Tricontrol's chairman and chief executive, is determined to go out with a bang. To follow yesterday's champagne buffet for City and press friends at the independent oil company's Finsbury Square headquarters, he is planning a staff party at the Savoy tomorrow evening before he hands over the reins to Tricontrol's new parent, Arco. "I don't know if Arco go in for this sort of thing," he tells me,

THE TIMES CITY DIARY The corporate spirit

Surely this is taking "being a company man" a little too far, even for the fiercely loyal Japanese. During the past decade some 100 corporate mannequins have sprung up there and they are proving as popular that one Buddhist temple in Japan is promoting a special corporate package, attracting 18 corporate mannequins to its cemetery so far. One of its most recent recruits is a food company called Marudai, whose mannequin

contains the ashes of its founder and 17 employees. "Our company was built to its present size by our founder and we feel it is only fitting to send our present prosperity to the spirit of our founder and our former colleagues who have passed on," explains a Marudai spokesman. "In paying proper respect to their spirits, employees can find spiritual solace for themselves." Let's hope the idea doesn't catch on here.

"but I'm not asking them — and if they won't pay, then I will." Tricontrol's staff number about 100, so with partners, he could find himself more than £5,000 out of pocket. Said an aide: "James will have a party at the drop of a hat."



"Don't tell me they're still not answering their phones"

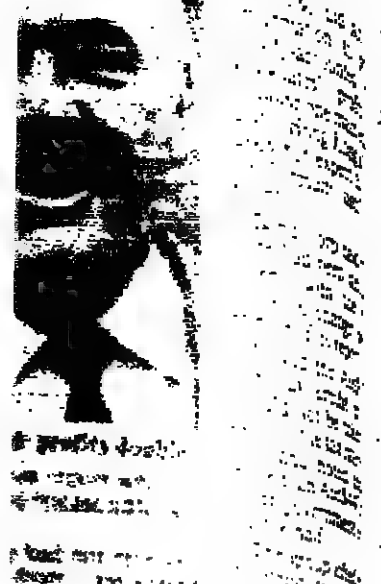
Balanced sheep

Coleroll chairman John Ashcroft has an unusual job vacancy to fill. He is looking for a shepherd. Bemoaning that the present incumbent has just resigned, Ashcroft reveals that he has a flock of 150 Charollais sheep and 50 or so Bleus de Maine sheep on the 100 acres surrounding his home. With some of the Charollais runs worth £5,000 each, Ashcroft has clearly been as systematic in sheep breeding as he is in business. Allowing himself the indulgence of giving some names like Oli and Playboy, he nevertheless distributes their food by a computerized feed system, adjusted to suit individual animals. Their average daily weight gain is also monitored by computer and if any should fall behind Ashcroft has been known to stay up until 4am trying to crack the problem. "After watching people like Sangster spend all that money on horses, only to be overtaken by the Arabs, I decided that sheep breeding was a much better bet," he tells me. His capital outlay has been about £100,000 but he has yet to win a prize. "It's the ultimate in commodity speculation," he says.

● A Hampshire reader has spotted the ultimate number plate for a depressed City Yuppie... a black Range Rover, with the registration ANG OVER. While pointing out that it is also a play on the vehicle's name, she nevertheless concludes: "Too much champagne to drive safely, I suppose."

Carol Leonard

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3	Barker & Dohm	Foodst	
4	Ud Scientific	Electrical	
5	Honda Motor	Motors/Aircraft	
6	Westbury	Building Roads	
7	Canaway Int	Industrial A-D	
8	Stratford Mnt	Industrial A-D	
9	Lam	Property	
10	Calderdale (sa)	Foodst	
11	Condon Pz	Chemical/Plastics	
12	St. Andrew (sa)	Motors/Aircraft	
13	GNR	Industrial S-Z	
14	TNT	Industrial S-Z	
15	Hammond	Foodst	
16	Corn (Pam) 'A'	Chemical/Plastics	
17	Trint	Building Roads	
18	Light	Chemical/Plastics	
19	Wade Pottery	Industrial S-Z	
20	Wade Pottery	Industrial S-Z	
21	Brambling	Paper/Print/Adv	
22	Chubb	Property	
23	Santa Prop	Property	
24	SPV	Industrial S-Z	
25	Keweenaw (Thomas)	Industrial S-Z	
26	Black (sa)	Property	
27	Yale & Vale	Industrial S-Z	
28	Yale & Vale	Industrial S-Z	
29	Rowe (sa)	Foodst	
30	Rowe (sa)	Foodst	
31	Rowe (sa)	Foodst	
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47	Rowe (sa)	Foodst	
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49	Rowe (sa)	Foodst	
50	Rowe (sa)	Foodst	

Weekly Dividend

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MON	TUE	WED	THU	FRI	SAT	SUN

BRITISH FUNDS

SHORTS (Under Five Years)

Company	Price	Div	Yield
...

FIVE TO FIFTEEN YEARS

Company	Price	Div	Yield
...

OVER FIFTEEN YEARS

Company	Price	Div	Yield
...

UNLISTED

Company	Price	Div	Yield
...

INDICATED

Company	Price	Div	Yield
...

THE TIMES WEDNESDAY FEBRUARY 17 1988 BUSINESS AND FINANCE 29

STOCK EXCHANGE PRICES

Equities drift lower

ACCOUNT DAYS: Dealings began February 8. Dealings end Friday. Contango day February 22. Settlement day February 29. Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price-earnings ratios are based on middle prices. (sa) denotes Alpha Stocks. (VOLUMES PAGE 26)

Company	Price	Div	Yield
...

BREWERS

Company	Price	Div	Yield
...

BUILDING, ROADS

Company	Price	Div	Yield
...

FINANCE, LAND

Company	Price	Div	Yield
...

FINANCIAL TRUSTS

Company	Price	Div	Yield
...

FOODS

Company	Price	Div	Yield
...

CHENAS, TV

Company	Price	Div	Yield
...

DRAPERY, STORES

Company	Price	Div	Yield
...

HOTELS, CATERERS

Company	Price	Div	Yield
...

INDUSTRIALS A-D

Company	Price	Div	Yield
...

ELECTRICALS

Company	Price	Div	Yield
...

INSURANCE

Company	Price	Div	Yield
...

LEASES

Company	Price	Div	Yield
...

MINING

Company	Price	Div	Yield
...

MOTORS, AIRCRAFT

Company	Price	Div	Yield
...

SHIPPING

Company	Price	Div	Yield
...

SHOES, LEATHER

Company	Price	Div	Yield
...

TEXTILES

Company	Price	Div	Yield
...

TOBACCOS

Company	Price	Div	Yield
...

OVERSEAS TRADERS

Company	Price	Div	Yield
...

PAPER, PRINT, ADVERTISING

Company	Price	Div	Yield
...

PROPERTY

Company	Price	Div	Yield
...

BANKS, DISCOUNT, HP

Company	Price	Div	Yield
...

NEWSPAPERS, PUBLISHERS

Company	Price	Div	Yield
...

OILS, GAS

Company	Price	Div	Yield
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MEDIA & MARKETING

The united screens of Europe

How the EEC plans to repel the cultural space invaders

The age of satellite television could bring with it a flood of American imports threatening to submerge Europe's own identity — that is the fear that has prompted the EEC and the Council of Europe to launch a year of cinema and television razamatazz.

It begins next week when Simone Vell, President of the European Cinema and Television Year '88, arrives in London for the premiere of *The Last Emperor*. The film is a suitably pan-European venture. It has a British producer, Jeremy Thomas, an Italian director, Bernardo Bertolucci, and a Spanish cameraman, Vittorio Storaro, thus encapsulating what the Year is supposed to promote: European co-operation in the face of cultural dominance by the Americans, and technical dominance by the Japanese.

Wulf Stevenson, the Deputy Director of the British Film Institute, is the Secretary of the British Steering Committee. "Cinema and television have their birth in Europe. Now they seem to be passing out of our control," he says. "The Year is an attempt to map out what's happening in Europe and wave a flag for our cultural achievement."

To this end, there will be two levels to the Year: public events and private symposia. The public events will include the introduction of a European Film Contest, to be screened as a television spectacular from Berlin in November.

In Britain the opening of the Museum of Moving Image on London's South Bank this summer will be turned into a Euro-event, and the Leeds and Southampton Film Festivals will reflect the Year in their programmes. There are also plans to found an academy of European cinema and television arts — a European version of BAFTA.

Kate Finch
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The IBA's Director General, John Whitney: "You have to have rules, you have to have laws"

Who needs nanny now?

Across the Brompton Road the Al-Fayeds continue their assault on Harrods. But in the offices of the Independent Broadcasting Authority, there is no such clean sweeping broom. The IBA, according to a senior independent television company executive, is "a typical amateur British quango, with all its failings". Right now, with radical changes taking place in broadcasting — notably the introduction of satellite television next year — the IBA finds itself under fire. It does not know how to respond, except to point to its record as a fairly godmother to one of the best independent television services in the world.

Having turned its attention from the BBC, the Government is looking afresh at independent broadcasting. Home Secretary Douglas Hurd is clearly not convinced that the IBA's history makes it the best organization to oversee new developments. Last year it set up a Cable Authority to handle the growth of cable television in Britain. Last month it handed over the IBA's powers to control independent radio to a new Radio Authority. Although the IBA still nominally has responsibility for satellite broadcasting, there have been strong hints that this will cease.

Why this check on the growth of the IBA? Partly because it is so vast. The Authority employs more than 1,400 people, two thirds of them in its engineering establishment, which maintains 1,754 transmitters throughout the country and an imposing

With television facing radical change, the Independent Broadcasting Authority is under threat, reports Andrew Lycett

country house in Hampshire. With this staff it carries out all the nannyish functions of the BBC (in whose image it was created in 1954) without the Corporation's life-enhancing role as a programme maker.

Instead, the IBA is transmitter, broadcaster and regulator. It is the official licence holder on behalf of the ITV companies, obliged to ensure their output and standards comply with criteria laid down in successive Broadcasting Acts. When the IBA is accused of being too interventionist — banning Channel Four's 20-20 Vision programme on M15 in 1983, or preventing Rank's acquisition of Granada in 1986, for example — its Director General, John Whitney, 57, pleads statutory duty.

"A lot is said about our role which should be addressed to the Parliamentarians. You have to have rules, you have to have laws, you have to bring order out of something which is politically chaotic. Our effective-

ness in bringing about order is something we should be proud of."

However, when the IBA turned its hand to radio in the early 1970s, it was out of its depth. In a world where pirates could operate for as little as £250, the Authority insisted on stringent technical standards. Many local independent radio stations struggled to make ends meet. This prompted the Government Green Paper on broadcasting, with its curbing of the IBA's authority.

The IBA has also been criticized for its performance over the introduction of breakfast and satellite television. It allowed TV-am to change in conception from a mission to explain to a platform for Roland Rat. Such latitude is quoted by critics as an example of the travesty of its expensive franchising rounds. However Whitney believes the IBA provided the right soft-touch regulatory regime to allow breakfast TV to take root.

But shouldn't the Authority have taken a tougher line? "I'm not sure that showing our teeth is by its nature a pleasant sight," says Whitney. "We have to show determination in particular areas."

Over satellite TV, the argument is more philosophical. Why, if satellite operators can broadcast what they like across national boundaries, should terrestrial broadcasters be subject to the negative restrictions of an authority like the IBA? Whitney argues that the Authority played its

usual supportive role, permitting Direct Broadcasting by Satellite (DBS) to proceed after several "false starts".

John Jackson, chairman of the independent production house Molinsure Vision, sees it differently. Part of a beaten consortium for the DBS, he says the IBA allowed the winner (British Satellite Broadcasting) to change the basis of its application "bit by bit". Amstrad, one of the original partners, dropped out and others have taken its place. ITN will not now be contributing a news service.

Jackson argues that the IBA should give up its roles as broadcaster and transmitter, and remain simply a regulator. He believes its engineering side has no incentive to pursue technological advances which could result in competition with the IBA itself, particularly in the fields of satellite and cable transmission.

Jackson does not deny the IBA its successes, particularly Channel Four. There are plaudits, too, for certain aspects of the Authority's engineering work; for example, its development of MAC (multiplexed analogue component), now the European standard for satellite broadcasting.

Ultimately, however, Jackson sees the IBA as an anachronism. "It is like Dobbin now. Its shoes will never fit again. It should be put out to grass. The last thing it should do is prepare the ITV network for problems it will face when it is deregulated."

BYLINES

Into the glossy breach

Glossy monthly women's magazines, it seems, can do no wrong — but can a weekly succeed? Carlton Magazines think it can, and yesterday announced the launch this autumn of *Riva* aimed at ABC 1 20-40 year old women. Carlton predict there will be 350,000 prepared to pay about \$50 per week for it. Behind the magazine is an experienced team: Sue Phipps, publisher of *Options*, and Sally O'Sullivan, who steps down as *Options* editor next month (though as editorial director she retains overall responsibility for Carlton's stable). *Riva* will have up to 60 staff, more than half of them in editorial positions. The promotions budget is £3.5 million.

The magazine, Phipps says, will be "a new way for advertisers to talk to women." O'Sullivan says: "We won't just be putting a monthly into a weekly. It will have the quality of paper and production of a monthly, and the excitement of a weekly. New technology is giving us shorter lead times so we will be able to react quickly to the news." She thinks people will still buy the monthlies "for that great big fat read. *Riva* isn't about that joy of wallowing... it's about time-saving."

News plugs

A radio advertising campaign costing £350,000 is a difficult concept for even the wealthy high street banks to swallow, it appears from independent radio's attempts to sell its pioneering Newslink scheme. The scheme offers advertisers 30-second spots in the middle of news bulletins carried on every independent station in the country. It began on February 1, but with only one advertiser, Abbey National, which took one spot a day for 13 weeks. Pat Falconer, the man responsible for selling the airtime, refuses to compromise on the price or to say which of the 140 advertisers to which he has given presentations are now keen to buy. But expect an announcement soon from Access — if the company can get approval from its shareholders.

Peace prize

The United Nations Association Media Prize of £1,000 is given annually to journalists who have used the media "for the furtherance of international understanding as a contribution to developing a more peaceful world". What over that means. But there is a distinguished team of assessors, including Adam Raphael and Hugo Young. The final selection will be made by last year's winner, Benjamin Pogrand, deputy editor of the *Rand Daily Mail* until the paper closed. On arrival in England he became foreign editor of *Sunday Today* and won the 1986 prize for his articles on South Africa. He learnt he had won on the day he heard that *Sunday Today* was closing.

Private relations

The words "public relations" and "consultant" are nowadays inseparably linked, but there was a time when the most forward-thinking PR people were to be found in the public sector. The Institute of Public Relations is 40 this year. Its first council contained only one PR consultant: most of the rest worked in central and local government. Today, nine of the 20 council members come from consultancies, only three from local government.

Briefing...

Cable TV operators have met to discuss creating a joint venture for national advertisers from September: cable systems in Glasgow, Windsor and Aberdeen are expected to participate... The ITV logo is to be redesigned by Michael Peters and partners... The Government is to amend the Copyright Bill to give newspaper publishers, rather than their employees, copyright in newspaper articles and photographs... Merseyside advertisers have threatened to boycott local station Radio City because of a chat show hosted by Derek Hatton... IPC appears to have a success on its hand with its new women's magazine, *Essential*: an extra 150,000 copies of the second issue have been printed, taking the print-run over the million mark... But another German publisher, Burda, is thinking of launching its women's magazine *Carine* in the UK...

Nick Higham

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Tom Bowman enclosing a full C.V.

SENIOR ADVERTISEMENT SALES

Pensions World, the leading monthly for all those concerned with pensions provision is seeking a successful sales person to join a small professional team based in the Croydon office of Tolley Publishing.

The successful applicant must possess the necessary skills to sell advertisement space to both clients and agencies, principally in the financial sector.

While previous sales experience within the financial sector would be an advantage, energy, enthusiasm and above all, a clear understanding of professional sales techniques is of equal importance.

We offer an outstanding package comprising an excellent basic salary, commission, company car, pension scheme and other benefits.

Telephone or write with c.v. details to:

David Levitt, Advertisement Manager

**Pensions
World**

Pensions World
Tolley Publishing Co Ltd
Tolley House
17 Scarbrook Road
Croydon, Surrey CRO 1SQ
Tel: 01-886 9141

SALES! CONSULTANTS! ENGINEERS!

We need you to start on Monday or A.S.A.P.

Our client, BLUE CHIP Multi-National Computer Systems House requires executives with the ability to generate a minimum of 10K gross profit per month in revenue and in return they will guarantee you an income in excess of £40K.

Please phone us on 01-874-7277 for more details.

Icc Recruitment Consultants,
70 Upper Richmond Road,
Putney, London SW15 2RP

CAREER OPPORTUNITIES IN THE SUN

GLOBAL GROUP OF COMPANIES has a number of sales/public relations and canvassing positions in Spain and Tenerife. We can offer you excellent earning potential, sunshine and a great future as part of an internationally recognized development and marketing team, number one in its field.

We are looking for people aged 20-36 who have the following qualities:

- CONFIDENCE
- INTELLIGENCE,
- AMBITION,
- GOOD APPEARANCE,
- SELLING POWER,
- WILL TO SUCCEED.

If you can speak Dutch or Scandinavian even better.

If you are sure you can make the grade we would like to meet you. A recruitment seminar will be held at The Selfridges Hotel, Orchard Street, off Oxford Street, London, (Marble Arch tube). 7.30pm, Friday 19th February 1988.

CONCORD FASTENER INDUSTRIES LIMITED

require

AMBITIOUS SALES PROFESSIONALS (LONDON and HOME COUNTIES)

We have reorganised our sales department and require two energetic, self motivated sales professionals for the above areas, to sell quality men's and ladies' garment related and accessory leather products to leading High Street Stores.

You will have experience in a similar post or within a garment manufacturing industry, with proven ability of negotiating with Senior Buyers of major retail and manufacturing houses.

The position offers: an excellent financial package, company car, expenses and usual benefits.

Please send full CV to the Managing Director, Concord Fastener Industries Limited, Cornaught St, Kettering, Nthants NN16 8NV.

OPPORTUNITIES IN SALES AND MARKETING

International Advertising Sales £17,400 + car

Major group involved in TV advertising and publishing seek 3 experienced Sales people (1 year min). Benefits include basic of at least £11K + OTE £17,400 which is guaranteed during extensive training. Choice of car and genuine early prospects for progression.

Telephone Sales Manager c£16,000 + comm

A new and important role leading a team of 4 sales execs selling in the exhibition and publishing industry. Superb prospects.

Telecomms Major Acts Exec £22,000 + car

Market leader involved in the prestige end of this fast expanding industry. High basic, prestige car and a number of benefits one would associate with a company of this standing. We constantly seek quality candidates for quality sales and marketing positions.

Please phone Don Linstead on 01-409 1239.
DLA Rec Cons.

INTERNATIONAL TELEPHONE SALES

Package to £25,000 - good basic - West End location

London based publishing arm of a substantial and successful Public Company requires four highly professional salespeople reporting to the Publication Sales Manager. You will have extensive professional experience of high value telesales at director level.

This is an outstanding opportunity offering virtually unlimited career progression with an acknowledged leader in the publishing industry.

To apply, please telephone or write in strictest confidence to:

Michael Delaney quoting reference J/1
(tel: 01 724 5010)
GPI, West Garden Place,
Kendal St, London, W2 2AQ.

PEARL & DEAN PUBLISHING LTD.

ADVERTISING SALES EXECUTIVE

An established and fast growing publishing company are seeking an Advertising Sales Executive to sell a major series of business to business publications.

The right candidate will have two years minimum sales experience preferably in the business to business directory field. He or she will have had a formal sales training and proven record of target achievement.

The forthcoming publishing schedule will mean considerable travel throughout the U.K., presenting to both National and local advertisers and their agencies.

The package includes a good basic salary, an excellent commission package and a company car.



All enquires should be directed to:
Jo Copper or Karen Haskell
City Recruitment Consultants
58 Houndsditch
London EC3A 7DL
Tel: 01-423 4698

ADVERTISING SALES ON TARGET EARNINGS £40K p.a.

The launch of a series of major international titles has created opportunities for effective ambitious sales people. If you are able to talk to senior executives in a professional and convincing manner then we would like to talk to you.

There are likely to be early management opportunities for the most successful applicants.

In the first instance please call David Conway or

GRAPHIC DESIGNER

Assistant to Art Editor.

Preferably 1 year experience.

4 weeks holiday, 12% Salary increase.

Send c.v. to Art Director,

Times Books,

18 Golden Square,

London W1R 6BN.

صكيات الامم

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

JOIN THE HOLLIS SUCCESS
Senior P.A.s

Hollis Industries is a fast growing Group of Engineering, Manufacturing and Financial/Professional service companies operating throughout the U.K. The Head Office is based in Holborn.

We are looking to recruit three experienced P.A./Secretaries, who will bring maturity and commitment to these positions within a fast-moving and exciting environment.

Shorthand/typing speeds of at least 100/60 w.p.m., plus a knowledge of word processing (preferably a Wang VS system) although cross-training would be given.

P.A. to Group Company Secretary

Providing the Company Secretary with secretarial support and administrative backup, you would be working at a highly confidential level. Legal experience would be a distinct advantage plus the ability to work on your own initiative.

P.A. to Group Finance Director

Previous secretarial experience at senior level will be required to deal with administrative duties as well as fulfilling a total and wide P.A. role. Not necessarily all 'figurework'!

P.A. to Group Training Executive

To assist the above Executive in all aspects of the Group Training function. The position requires secretarial skills but also offers a wider field of work involving organisation, administration and research. Some travel may be involved, so a driving licence would be essential.

We offer competitive salaries.

Please apply in writing only, giving full details of qualifications, experience and present salary to:

Jeni Latham, Group Personnel Executive,
Hollis Industries, Athene House,
66-73 Shoe Lane, London EC4P 4AB.



HOLLIS INDUSTRIES plc

MAINTAIN A PROFESSIONAL PRESENCE
IN INVESTMENT BANKING

A sound, City background with experience at senior level will enable you to fulfill the responsibilities of a busy PA to Managing Director role. Exceptionally well-presented, you will possess the confidence to deal personally with clients, as well as organising the Director's demanding schedule. Your resilience and ability to remain calm in an often

pressurized environment is vital. Naturally, considerable flexibility and confidentiality are prerequisites.

Aged 25 to 35 with first class shorthand, WP and audio skills, you will enjoy a salary of £14,000, together with an attractive package including mortgage subsidy.

Telephone 01-606 1611;
3-6 Trump Street, EC2V 8DA.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

GOING PLACES
£13,000 PKGE

A unique opportunity to join the established Co. to utilise your professional skills in the City. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

DALLAS
£12,500 + OVERTIME

This prestigious well established Co. is looking for a PA to the MD. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

LEARN TO EARN
£12,750 + BENS

The small friendly West End Co. requires a PA to the MD. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

HANDS ON DECK
£12,000

An excellent opportunity to join the established Co. to utilise your professional skills in the City. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

MEET THE STARS
£11,000+

Your top SH Sec skills are sought by the Property Co in this well established Co. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

MARKETING
£12,000+

The leading 10-20 Co requires an experienced Sec with excellent communication skills, to organise and control the busy office. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

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WEST END: 01 488 2284
VICTORIA: 01 834 7707

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Hoggett Bowers
Executive Search and Selection Consultants

A MEMBER OF BLUE ARROW PLC

Senior Secretary

Do You Want A Real Career
And Not A Short Term Job?

We are Hoggett Bowers, UK's market leader in executive recruitment and are just in the process of doubling the size of our London operation. We need and are only interested in a professional experienced secretary who will work as a PA to the Regional Director and as Office Co-ordinator. In essence the job is a combination of administrative and people related tasks which will require good word processing skills. The office environment is pleasant and amenable and close to Oxford Circus.

Candidates aged 26+ should have excellent secretarial skills and a pleasant yet business like manner. We pay up to £12,000 p.a.

If you are interested please send in your CV or telephone for a Personal History Form to Mrs. M. Marcus, Hoggett Bowers plc, 1/2 Hanover Street, LONDON, W1R 9WB, 01-734 6852, quoting Ref: H33999/T.

PA TO MD
INTERNATIONAL MARKETING
SERVICES COMPANY
Mid-Sussex

A PA is being sought for the Managing Director of a small but rapidly growing Marketing Information Company.

Good secretarial skills are required but what is more important is the ability to communicate with existing and potential clients throughout the world. A good telephone manner and crisp writing style are essential. Some research will also be necessary in connection with the market studies undertaken by the company.

Fluent German and another European language would be desirable. A background in consultancy and/or market research would be beneficial.

Career progression could be in research, marketing or general management.

Salary will be in the region of £10,000 - £12,000. There is also a profit share scheme. Please write giving details of experience and current salary to:

G. Lapski, IIS Limited, Maxwelton House, 41-43 Bolre Road, Haywards Heath, West Sussex, RH16 1BJ.

FATAL
ATTRactions

£7.50 p.h.

There is a danger you'll become obsessed with temping when you join our temporary team! Not only do we pay £7.50 p.h. for every assignment, we also keep you busy and involved and offer a 'no strings attached' holiday bonus. You will need:

- 100wpm shorthand (or good audio skills)
- 60wpm typing
- Proficiency on at least one WP system
- 2 years' Director level secretarial experience in London or a comparable capital city.

If you have the professionalism and panache to join our team, ring us now to make an appointment. Beware the consequences - you may not be able to give us up!

434 4512

Crone Corkill
RECRUITMENT CONSULTANTSSTRONG POWERS
OF
COMMUNICATION?
£12,000

The Communications Director of one of the largest and leading market research companies is looking for a bright, confident PA to assist him in his work. Based in cheerful, modern co headquarters in EC4, you will carry out an interesting variety of administrative and PR duties. You will need to be well-read, have an interest in current affairs and know your own mind to keep up with your boss, as he appreciates strong personalities who can use their initiative and handle responsibility! 'A' levels, 80/60 sec. skills required too. Are you under 30, a non smoker and interested? Please call

437 6032

HOBSTONES
RECRUITMENT CONSULTANTSMunich Reinsurance Company
United Kingdom Life Branch

AUDIO SECRETARIES

Our Requirements: Applicants should be aged between 20-35 years (Non-smoker). Possess 50 wpm typewriting. Have obtained at least 3 GCE's (including English Language) with wordprocessing experience in desirable although training will be given.

We offer: Interesting and varied work as a Secretary to a Manager and his department of the U.K. Life Branch of the world's largest reinsurer, in modern offices close to Cannon Street, Fenchurch Street and Liverpool Street Stations. 56 hour week. £12.50 LPA per day. Five weeks holiday. Salary: £10,000 per annum (plus bonus).

For an application form, please telephone Mrs Susan Tiedon on 01 688 2880 ext. 252 or write to:

Munich Life Services Ltd,
Dorset House,
30/34 Abchurch Lane,
LONDON EC4N 3DP.

Münchener Rück
Munich Re

NO AGENCIES THANK YOU.

MARKETING
ASSISTANT

This is a one of opportunity to join the leading Co. to utilise your professional skills in the City. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

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Be seen with the right company

MARKET YOUR
TALENTS!

Join this exciting international company and use your excellent liaison and communication skills to support two charming marketing managers. You'll run the show in their absence and be responsible for the day to day running of the office in your own right. You can easily progress as far as you are able.

Call Susan Tiedon on 01-688 2880

Be seen with the right company

MARKETING PA
11K +

Personal Assistant to the true professional in the City. This is a one of opportunity to join the leading Co. to utilise your professional skills in the City. The Co. is looking for a PA to the MD and enjoy the numerous benefits the leading Co has on offer. 102 opportunity for a go ahead person (Rec Cons)

CITY: 01 481 2345
WEST END: 01 488 2284
VICTORIA: 01 834 7707

Be seen with the right company

OFFICE MANAGER
£13,000

This large happy company requires a professional PA to the Managing Director. You will supervise and recruit all office staff together with all other Administration. Your excellent Secretarial skills will be rewarded with a high salary and a very pleasant and busy company bonus.

Call Wendy on 01-221 6872

Be seen with the right company

CHRISTINE
WATSON LTD
3rd Floor
124 Wigmore St
London W1

CITY SLICKER £12,000 + Free Travel
If you have good typing, enjoy a City environment, then this Director needs you to assist him. You will be involved on research, information and marketing. You should be well organised and good at admin. Superb career opportunity.

DESIGN c£10,500 + BONUS
If you are a people person, and apart from assisting a partner, can handle promotions and help to market the company. This design Co. urgently needs you. A young go-getter with good typing who enjoys a creative environment.

PR - LANGUAGES - HAMMERSMITH
To £11,000
Why not market you and your languages - French/German. This well known client needs a PA/Sec with good ST/typing to assist the PR & Marketing Manager. This position needs a person who can cope with the press, promotions and marketing the company internationally.

01-935 8235 (REC CONS)
Let us make our success, your success

We are the UK subsidiary of a major German chemicals company with well appointed offices in Slough. We require a:

BI-lingual SALES ADMINISTRATOR
If you are fluent in German (preferably taken to degree level), organised, numerate, ambitious and motivated, good on the telephone, and used to working on your own in a sales environment, you should be talking to us.

BI-lingual SALES OFFICE SECRETARY
Again fluency in German is a must. You should be more than just a skilled audio typist to provide a comprehensive level of support to 3 sales managers.

As valued staff members the successful candidates will be encouraged to take active part in our organisation.

E. Alternative.
Please apply to: Mrs M. Kowalski
Dynamid (UK) Ltd,
Edinburgh House, 23-25 Widdow Road,
Slough, Berks SL1 2SL.
Tel 0753 71811

INTERNATIONAL
YOUTH TRAVEL

Busy organisation requires first class secretary for our European section. Not just a job, but an opportunity to use initiative and take responsibility. Speeds and accuracy under pressure essential. Write with full CV stating present salary to:

Mrs J. Corby, Eurolanguage Ltd,
Greyhound House, 23/24 George St,
Richmond, Surrey TW9 1HY.

Charity Appeal
£10,000 - Marketing

High-profile opening for an enthusiastic and self-motivated individual with this world-renowned Charity. Working alongside this busy, innovative Marketing Director in a full supporting role, you will be liaising with the Press and Publicity Offices; organising sponsorship; attending fund-raising events; and providing secretarial back-up in sometimes chaotic circumstances. Initiative, a quick wit and the ability to prioritise essential. Good typing and rusty shorthand requested. Age 20-28. Call 01-493 5787.

GORDON-YATES

A Change of Pace
£14,000 - package

Our client, a high-profile successful consortium of Property Developers now seeks a mature, professional individual to join their high-flying, spirited ranks. As PA to one of their most dynamic and exacting Directors, your role will include liaising with Architects and Designers; juggling appointments; fielding lots of enquiries; deputising in his absence. Exceptional organising flair and the ability to flourish in a front-line environment essential. First class presentation and skills (80/60)? Age 23-37? Call 01-493 5787.

GORDON-YATES

Face of the Eighties
£9,500

Super opening for a young, bright, confident self-starter with this hugely successful, trendy West End Cosmetic house. Working alongside their polished, dynamic Manager you will enjoy a richly varied role - liaising with their many retail outlets; researching market trends; choosing orders; getting involved on the production side; organising travel etc. Confident communication skills and accurate typing requested. Good prospects. Age 19-24. Please call 01-493 0713 for details.

MERRYWEATHER

Be seen with the right company

THE BRITISH ASSOCIATION OF
PLASTIC SURGEONS

Bookkeeper/Membership Secretary
to join a small team undertaking the secretarial and administrative work for this Association of surgeons. Interesting and responsible position for meticulous, self-motivated person capable of working on own initiative and dealing with own correspondence. Accounts are part manual/part computerised (subsequent). Full on the job training given on computer aspects. Typing essential. Word processing useful. Salary within scale £10,212 - £12,101.

BRITISH ORTHOPAEDIC ASSOCIATION
requires a

Membership Secretary
to join its friendly secretariat. This is a busy post requiring method and accuracy. Typing and word processing and/or computer experience necessary. Salary within scale £9,460 - £11,341.

For either position, please apply in writing to Miss M. Bennett, BMA/BOA Secretariat, at the College of Surgeons, Lincoln House, London WC2A 3PN.

ADMIN. ASST./SECRETARY
TO MERCHANDISE CONTROLLER

c. £10,000 p.a. North Kensington.
An exciting, interesting, money earning in our International Business Group Division for an ambitious person. You will need to be a good typist, a good organiser, a good communicator and a good administrator. Good administrative and communication skills are essential. Please apply with full CV and salary details to:

The Personnel Manager, Chisham Group of Companies,
180 Barchy Road, London W10 6BW.

ON LINE
£12,000

Top computer house seeks a lively, organised and efficient PA to work for their dynamic Director and Executive. An interest in computers plus the ability to work in a fast-paced environment essential. You will be responsible for the smooth running of the office in your boss's absence. 25 wpm typing and WP experience.

ALL THAT GLITTERS
to £12,000

Enjoy a 50/50 secretarial/admin role in this international marketing organisation. You will work for the Marketing Manager, who is keen to involve you and delegate a variety of PR responsibilities. Full media liaison & contact with Advertising Agencies as you help to organize promotional features. Ideal opportunity for stylish, energetic self-starter. 80/50 skills and WP experience.

Please telephone 01-240 3511
Early/late appointments arranged.

Elizabeth Hunt
Recruitment Consultants
2-3 Bedford Street London WC2

PERSONAL SECRETARY
TO MANAGING DIRECTOR/PUBLISHER

We are seeking an experienced and well-educated person to assist our busy Managing Director in a complete range of administrative and secretarial duties.

Although good all-round secretarial skills are essential (with shorthand), it must be stressed that there is a high degree of involvement in the day to day organisation of his work. The ability to deal with people both within and outside the company up to the highest levels, plus a pleasant and helpful manner, are considered essential.

We offer a good salary and benefits, which include 25 days holiday and lunchtime vouchers.

The present location of the Builder Group Ltd. is Builder House, 1-3 Pemberton Row, London, EC4P 4HL, but in autumn 1988 we shall be re-locating to the Docklands Development. Please direct enquiries to the Personnel Department at Builder House. Tel: 01-353 2300.

SPRINGTIME IN MAYFAIR!
£13,000

PA with design or Property background to act as right hand to charming MD in an exciting and involving job. Good skills and personality essential. 25+.

01-730 5148 (Rec. Con.)

HEALTH
CARE
c £10,500

Secretary required for the Managing Director of J.E. Hanger a leading UK company with head office at Roehampton, trading worldwide in rehabilitation products.

Excellent organising skills and accurate shorthand and word processing are key requirements. Personality, presentation and telephone manner are all important. Telephone Jane Pemberton, Personnel Administration Manager, on 01-789 6585 ext 248 for further details.

J.E. HANGER IS
AN EQUAL
OPPORTUNITIES
EMPLOYER

Hanger

SECRETARY/
WUNDERKIND

Small magazine publishing company and exhibition organiser is expanding and moving into a newly converted warehouse in Islington at the end of March.

We would check a secretary with outstanding shorthand and WP skills who could organise our office with friendliness and efficiency.

Must be hardworking, enthusiastic and have a need to run an office.

Good pay and conditions. Very interesting and varied work.

Write to:
Michael Frame
The Publishing Company Limited,
361/373 City Road,
LONDON EC1Y 1LR.

La Creme
SECRETARIAL RECRUITMENT CONSULTANTS

Is There Life After a Time-sheet?
Career development doesn't have to stop just because you are temping. My aim is to give you assignments that will complement your skills and broaden your experience. Come and join a great team. Call me, Amanda, as soon as you can.

01-491 1565

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01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

JOBSLOT DRAKE PERSONNEL

A MARKETING MOVE IN CROYDON

Utilize your day-to-day secretarial skills but help market this prestigious building company's name working directly for the Managing Director. This is the job for a well-groomed, outgoing secretary/administrator. If you want involvement and satisfaction this is the company for you.

Call Suzanne Keema on 01-688 5698

ORGANISATIONAL FLAIR

This confidential role requires your superb organisational skills to organise high-powered meetings and be totally involved in assisting the group secretary of this diverse holdings group. Executive secretarial expertise coupled with professionalism is required for this excellent position. Interested?

Call Jackie Mills on 01-623 1226

TAKE ON THE CHALLENGE

Would you describe yourself as polished and professional yet vivacious and outgoing? If so, the position within the litigation department of one of London's top law firms will delight you. Take this opportunity to develop your skills and have a satisfying career. For this excellent opportunity.

Call Virginia Deyong on 01-629 4031

INTERIOR DESIGN

Our client requires someone to "hold the fort" for a senior administrator. Produce promotional material, cost particular jobs and take sole responsibility for the office. Drive and the ability to work on your own is essential for this varied and exciting role in this prestigious company.

Call Francesca Peters on 01-831 0666

FAMOUS NAMES

Meet a host of well-known sports personalities, TV stars, disc jockeys and many other interesting people. Use your audio and WP skills as secretary to a friendly executive and learn about the exciting world of business. All this and more can be yours! If you think you have got what it takes to succeed.

Call Sue Gallienne on 01-734 0911

RESEARCH ASSISTANT

Based in St. James, the director of this renowned research organisation requires an assistant with initiative, flexibility, typing/shorthand and a high degree of self-motivation. Profit share and cross-training on Word Processing plus prospects are yours if you fit the bill.

Call Judy Lewis on 01-834 0388

CONFERENCE PA

Seminars, conferences and company lunches require your proven organisational skills. Able to work very much on your own initiative you will have your own areas of responsibility to cover. You are confident, committed and thrive in a pressured environment. Secretarial skills needed.

Call Sangeeta Puri on 01-221 5072

PR SECRETARY

If you have the ability to research into conference venues, organise and attend press conferences and look after two junior secretaries. Can you also conduct all the interviews for secretarial vacancies and attend executive meetings? If so then this excellent position could be yours. With WP and shorthand make this a superb career move into consultancy.

Call Liz Drake on 01-734 0911

PA TO EDITOR

Be there from the start at the launch of this new prestigious ladies' magazine as PA to the editor. You'll need to be calm throughout the promised razzamatazz, efficient in your arranging of functions. Your maturity and experience will ensure that before long you'll be office manager. Free BUPA, pension scheme and an exciting future.

Call Liz Bloom on 01-834 0388

MEET THE CHALLENGE

The MD of this expanding finance company needs your PA talents, ambition and forward thinking. Train in helping on business matters, you will also have to liaise with clients, and show your initiative by compiling your own correspondence and providing your excellent shorthand/secretarial support. If this sounds just up your street.

Call Helen Thomson on 01-623 1226

Be seen with the right company

new venture SEC/ADMIN/GRAD £12,000 Grad. or 'A' level qualified with experience in secretarial and admin. duties. To be involved with analysis of data together with admin. duties. This is a new position, would ideally suit someone who would like to organise the office on the side. Please ring Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)	new venture BRUNNEN SEC £11,000 A Future Market in IT has a vao for a French/English sff sec. Lots of client contact, on the hill with French W. Africa. As this is a new position, would ideally suit someone who would like to organise the office on the side. Please ring Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)	new venture LEGAL SEC 25+ £12,000 This large firm of Solicitors in W1 has a vacancy for a trained legal sec. working for a Partner. Must have at least 2 years' legal exp. Rusty sff useful, though not ess. 2 salary reviews yearly and annual bonus. Please ring Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)	new venture INTERVIEWER £15,000 Sra. Independent City based Agency is looking for a well spoken confident person to become one of a small team of interviewers. Permanent staff. Personal or past Agency exp an advantage. Exp. Pers. Sec. Office. Age 25-30. Please ring Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)	new venture 2ND JOBBER DEP. MD SEC £8,500 a week Accuracy is a must for this position, working for the Deputy M.D. of an Underwriting Co in the City. Would suit a 2nd jobber who would like to further their career in this busy but very friendly office. Please ring Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)	new venture ADMIN S/W SEC TO £14,000 Sra. admin role (some basic sec work) for City Communications Co. Nursery, middle of 80/80, grad. or 'A' levels a must. Lots of potential. Call Stephanie Collins on 01-688 4951. NEW VENTURE (SEC CONS)
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TEMPORARIES RECRUITMENT CONSULTANT

c£30,000

Uptown Personnel are part of the Talisman Group with 4 1/2 million turnover. We need another experienced temporary controller to join our permanent team in Oxford St.

Run your own temporary business though with support and encouragement given whenever necessary. We are professional, young, dynamic and friendly with an aptitude for hard work & success.

With exciting go-ahead plans, excellent package including profit share and company car (after a given period), a consultant with flair and entrepreneurial spirit should NOT miss this opportunity.

Ring now in confidence on 734 6425 or send a CV to Linda Watts 61 Oxford St, London W1.

uptown

DEVELOPMENT DEPARTMENT Director's P.A.

£12,114 - £12,867 p.a.
Inclusive of London Weighting

Don't believe all you hear about Local Government. This important post provides as much of a challenge as those in the private sector. Merton has taken bold steps in setting up the Development Department to provide a focus for promoting development and protecting the physical environment. The Director needs a quick-witted, persuasive and capable P.A. to help him manage the Department which comprises all the professional functions associated with development, eg those of Engineers, Valuers, Planners and Architects. The variety and scope of work will be wide and will include matters of a highly confidential nature.

A high level of commitment and performance will be expected and candidates should be able to demonstrate an understanding of top management activities and possess the appropriate skills in support services, administrative and secretarial.

Informal enquiries may be made of Chris Carter (Director) 01-545 3051 or Maggie Capon 01-545 3154.

Full written applications (no forms) should be sent to the Director of the Development Department, Crown House, London Road, Morden, Surrey SM4 6DX so as to arrive no later than Friday, 4th March, 1988.

Further information about the post and other details are available on request 01-545 3152/3 (24 hours).

PA/OFFICE MANAGER

Fluent German
c. £15-£20,000

Do you have the motivation to help establish the European Headquarters (based at Heathrow) of a highly successful US firm specialising in Data Communications?

Working closely with the Vice President, you should be of graduate calibre, numerate and have first class organisational and administrative skills. Fluent German and conversational French will be needed in order to liaise effectively with clients on the Continent.

As a key person within a small professional team, initiative and commitment will be essential. Sound shorthand/typing skills are necessary but more important will be the energy and enthusiasm to become involved in this new venture.

Age preferred 27-35 years.

Please call 01-631 0479.

Seer Selection
RECRUITMENT CONSULTANTS

THE ALLIED ENTERTAINMENTS GROUP PLC

P.A. TO EXECUTIVE CHAIRMAN

The Allied Entertainment Group is a leader in the leisure field, specialising in concert promotion, film, video and property development.

We are seeking a Personal Assistant to the Executive Chairman with excellent secretarial qualifications, shorthand and typing skills. Applicants should be aged between 25-35 and have a minimum of five years experience. A background in the film and video field would be useful.

This very demanding position requires a person who is capable of working under pressure and on their own initiative.

Salary is commensurate with position.

Candidates should write in the first instance, enclosing full career history to:

Flora Ellison
The Allied Entertainment Group p.l.c.
Avon House
390 Oxford Street
London W1N 6HA

ADMINISTRATOR/BOOK-KEEPER

c.£12,000

Small, friendly, professional organisation requires experienced person for this key full-time post. Involves keeping P.A.Y.E. and V.A.T records and working with Auditor in preparing accounts (14 days per week). Also responsible for general administration working closely with professional staff. Flexibility essential.

ORGANISER - COURSES AND SERVICES

c.£9,000

A position for a person to co-ordinate the training and services aspects of the work. Arranging courses ordering assessment materials. Involves telephoning and figure work and some typing. Working closely with the administrator.

for further details please reply to Miss Pearson or Dr Miller on:

01 935 2373

Designs Classics

£15,000 - PA role

Front-line opening for a polished, mature, socially-confident individual with this small, flourishing Design Consultancy. Working alongside two of their founding Directors you will be fully involved in Design Projects: from liaising with existing and prospective clients through to ensuring the work is out on time. Opportunity to gain a high-level of job satisfaction. Sound keyboard skills (inc WP) requested. A Marketing background and languages useful. Lovely Mews Offices. Age 27-36. Call 01-409 1232.

A Discerning Palate?

£12,000 plus benefits

Due to a promotion, our client, a world-renowned Whisky manufacturer offers a brilliant front-line opportunity for an articulate, mature and professional individual. Based in sumptuous Mayfair offices you will be working alongside their dynamic New Product Director in a full support role: liaising with ad agencies, design consultancies and PR companies; co-ordinating projects with Market researchers; etc. Excellent prospects. Age 25+. "A" level education and confident (100/60) skills requested. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Executive Search

£12,000 - plus benefits

Our client, an influential, highly-successful Management Consultancy involved in Chairman-level recruiting, offers a superb opening for an articulate, socially-confident individual. As a key member of an informal, social team you will handle extensive VIP liaison; organise and attend client lunches, parties; undertake some market research; co-ordinate office administration, etc. Stylish country-house offices boasting panoramic views. Quietly busy environment. Sound secretarial skills requested. Age 22+. Call 01-493 5787.

GORDON-YATES

RECRUITMENT CONSULTANT

W1 - OTE £20,000

We are a long established, expanding upmarket agency with an excellent reputation for supplying well educated, high calibre secretarial and related staff.

We are now seeking a highly motivated, well spoken, ambitious person to join our permanent staff section.

Applicants must be aged 22-27 and have a minimum of 1 years previous interviewing experience, ideally in the West End.

Very generous salary package with the genuine ability to earn well in excess of £20,000 p.a. if you believe in high standards of professional service please phone Jenny on 255-1236.

(All applications will, of course, be treated in strictest confidence).

NATIONAL TRUST

Southern Region Office
Poole, Dorset, Surrey

Secretary needed to assist Historic Buildings Representative for Southern Region. The Representative is the curator of 10 country houses including the great collection at Petworth. An interest in works of art, as well as proven secretarial and administrative skills, is required. Fast, accurate audio and shorthand essential: word processor experience desirable.

Salary £6,712 to £7,270, Grade 9 plus contributory pension scheme. Please write enclosing CV to Roberta Chapman, Historic Buildings Department, The National Trust, Southern Region Office, Poole, Dorset, Surrey RH5 6BD. Closing date March 3rd 1988.

Graduate Assistant in Recruitment

c£8500 + Car + Bonus

This new position is for a career-minded recent graduate with strong personal and administrative skills. After a highly successful year servicing the burgeoning Public Relations industry, this Recruitment Consultancy now needs a Graduate Assistant.

The Consultancy has acquired an outstanding reputation for its high quality recruitment services. The increasing amount of referred business and the planned expansion into the regions will require excellent administrative support and the tactical, sympathetic handling of clients and applicants. Your capacity to research, to compose letters and CV's, to manage many other facets of recruitment will be developed; the position can grow in a variety of ways.

Above all, the desire to help expand a small, well-renowned business is essential. Preferred prerequisites will be some office experience (between 6-18 months), keyboard/WP literacy, strong sense of detail, non-smoker and a pleasant, ambitious, personality with a clear telephone manner.

Regular salary reviews bonuses and car will be available.

Please call or write with CV to Peter Childs

PETER CHILDS ASSOCIATES
252-260 REGENT STREET LONDON W1R 6ND. TELEPHONE 01-408 1611
ANSWERPHONE 01-240 6688

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£12,000 + PA - Creative Dir You're organisational flair & communicative skills will allow real career development in this highly-motivated advertising agency environment. S/W & typing required.	£21,000 PA - Sports Interested in sports? Take your pick working in Personnel, Press, Public Affairs or Sports Development within this sporting organisation. Secretarial skills required.	£13,000 Int'l PA Smooth operator for Directors of City-based International Company. High administrative & organisational content. Sec skills required. WP - will X-train.	c.£10,500 + Legal Secretary Flexible, articulate, happy conveying office. Varied work load two client liaison by telephone. WP experience required - will X-train.
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28 South Molton St. 10 Wimpole St. 21 Wimpole Ave. 78-79 Queen Victoria St.
London W1P 7LH London W1P 7LH London EC2A 3AH London EC4N 3SS
Tel: 01-583 1201 Tel: 01-583 1202 Tel: 01-583 1203 Tel: 01-236 2746

EXPERIENCED SECRETARY

Ideally aged 25-35 years required to work for 2 partners and a team of architects involved in various projects in a busy practice in Chelsea. Full range of secretarial skills essential including shorthand and wordprocessing.

Salary negotiable, but will reflect age and experience.

Please telephone Marion Guerin on 01-351 3882

MARKET RESEARCH to £12,000

Join one of the world's leading market research companies as PA to the Director of Communications. You will be involved in internal P.K. conferences, presentations and client work. Prospect will develop beyond the secretarial role if you have good typing (60 wpm) and WP experience.

CITY BROKERS c.£12,000

Our clients a successful firm of insurance brokers seek a Secretary/PA to an Assistant Director. He is an active broker so is often out of the office and will expect you to hold the fort. You will be constantly liaising with clients in the USA, setting-up extensive travel itineraries and composing your own correspondence. 80/50 skills and WP experience required.

HAZEL/PLATE APPOINTMENTS CAN BE ARRANGED
TELEPHONE 01-246 3744

Elizabeth Hunt
Recruitment Consultants
2 Bow Lane London EC4

TOP FLIGHT PA

to work with the two founder Directors. Enjoy constant liaison with major international clients and accept responsibility for establishing and managing office systems. Good interpersonal WP and audio skills essential. £11,550 negotiable.

Reply to:
Box J85, c/o The Times,
1 Virginia Street, London E1 9DD.

Leading Design Consultants require

RECEPTIONIST SECRETARY

to make up a key part of a busy team of young designers. 50 wpm typing, good telephone manner essential.
£9,000 negotiable
Contact Belle Cowie on 225-7238.

SECRETARY/PA FOR INTERNATIONAL PUBLISHING COMPANY

International Thomson Publishing Limited, a division of the International Thomson Organisation Limited, is looking for a Secretary/PA to work for the Commercial Director and the Strategic Development Executive.

A flexible and responsible approach is needed in this job where you will be involved in working with publishing companies in the UK, Scandinavia and Australia. An ability to deal with confidential work is also necessary. You will also be involved in making travel arrangements. No shorthand but WP skills are essential. Mid to late 20s.

Pleasant offices in Knightsbridge.

Negotiable salary, 5 weeks holiday, staff discounts and luncheon vouchers.

Please send CV to:
Mr John Woolford,
International Thomson Publishing Ltd.,
5 Princes Gate,
London SW7 1QJ.
(No Agencies)

JOB SLOT

WEST KEN.
10 Pembroke Rd.,
London W11
01-221 5072

WEST END
225 Regent St.,
London W1
01-734 0911

VICTORIA
150 Victoria St.,
London SW1
01-834 0388

BOND STREET
72 New Bond St.,
London W1
01-629 4031

WEMBLEY
11 Park Lane,
Wembley
01-903 4901

HOLBORN
96 High Holborn,
London WC1
01-831 0666

CITY
Plantation House,
31-35 Fenchurch St.,
London EC3
01-623 1226

CROYDON
6 Suffolk House,
George Street,
Croydon, Surrey
01-688 5698

HAMMERSMITH
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Hammersmith W6.
01-846 9787

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in the fast lane!
£13,000

Would you enjoy the challenge and responsibility of helping to set up a young and dynamic service company?

As the pilot of a small team which forms the nucleus of a new company, you will initially be organising the new office and setting up systems. Once established, you will come to be flexible enough to look after customers, deal with confidential client information and handle the secretarial work for the company.

As part of a growing company there will be plenty of opportunity for involvement. If you are bright and enthusiastic, with a minimum of 2 years' secretarial experience, please telephone P. Sheels.

Typing: 60 wpm
Age: 23-25

West End Office
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ANGELA MORTIMER

01-481 4481

MEET THE STARS £11,000

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Award winning temps

DRAKE
OFFICE OVERLOADit's pointless working
for anyone elseThe Standing Conference on Schools'
Science and Technology
**SECRETARY/PA TO
THE CHIEF
EXECUTIVE**

SCSST's chief executive requires a secretary to help him administer this fast growing national body promoting science and technology in schools. The post requires good organisational skills, initiative and the ability to deal with people at all levels. An interest in education an advantage. Salary negotiable from £10,500.

The successful candidate will be over 23, educated to 'A' level standard and have first class secretarial skills. WP experience desirable.

Write with CV to:

Joanne Smith,
SCSST,
1 Birdcage Walk
London SW1H 9JJ.

Telephone: 01-222 7898 ext 320

**SOCIETY OF FAMILY PRACTITIONER COMMITTEES
PERSONAL ASSISTANT/SECRETARY
c. £10,200 - £12,200 + Pension**

The Society represents the 98 English and Welsh Family Practitioner Committees responsible, within the National Health Service, for the 4 main primary care services - General Practitioners, Dentists, Pharmacists and Opticians.

An experienced, hardworking, unflappable P.A./Secretary is required by the Society's Secretary to help run the newly established Central London office. Responsibilities include organising the Annual Conference for 400 and handling media enquiries. You will need to possess the whole range of secretarial skills (including P.C./word processor) and have the ability to turn your hand to any job.

For further details and an application form, write to:

W.D. Day Esq.,
Secretary,
Society of Family Practitioner Committees,
75 York Road,
Warrimoo,
London SE1 7NT.

Or telephone 01-820 1474.

Closing date: 4th March 1988.

OPEN ALL HOURS TONIGHT UNTIL 8 PM

If you are late night shopping in Knightsbridge tonight or just feel that it would be a good idea to have a last-minute shopping trip over a glass of wine, then come and see us tonight. Whether it is for a temporary or permanent position, we have a wealth of interesting and varied vacancies available and look forward to seeing you.

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Ring 01-222 9427
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**K NIGHTSBRIDGE
SECRETARIES****INVEST IN
KNIGHTSBRIDGE
To £14,000**

Lovely offices in SW1 will be your base as the enthusiastic and untappable personal assistant to the Managing Director of this very successful investment/property company. Your varied duties will include supervising the boardroom and chauffeur, organising a complicated diary as well as providing secretarial back-up. Your experience at board level, a mature confident approach and good presentation will be indispensable ingredients for this busy and involving job. Skills 60/Audio/WP essential. Age 24+. Please call 434 4512.

**Crone Corkill
RECRUITMENT CONSULTANTS****PERSONNEL ADMINISTRATOR/
SECRETARY
£10,500**

Extraordinary opening with leading Hi-Tech company, central London. As key communications and liaison officer you will be completely involved in all aspects, bar none, including interviewing. Strong personality, fast typing & drive vital.

Call JACKY PLASTOW
01 434 9545

**Office
Angels**

London Branch of an expanding US Law Firm requires:

SECRETARY/PA

A demanding but rewarding role for a graduate/A level calibre secretary with 2-3 years experience. Legal experience not necessary, but speed and accuracy in shorthand/typing and wordprocessing combined with integrity, organisational skills and a willingness to undertake various para/legal functions.

Excellent salary depending upon age and experience. We are a small, friendly, non-smoking office. Please send your CV to:

Sarahie Burke & Garland,
5 Denny Street
London W1Y 5LH

HELP

We have some wonderful development plans for the Private Health Screening sector.

If you would like to assist our Chief Executive with his corporate objectives in Preventive Medicine then please write explaining why you believe we should choose you as that person.

Previous Medical experience not essential however talent is.

You should be 25-40 yrs. with top secretarial skills including P.C. operation and with a social calendar which accepts disruptions for urgent deadlines.

Be convinced prevention is better than cure and know that we are a strictly non-smoking company.

Starting salary £10,400 p.a. plus incentive bonus, Health Insurance and share options.

Please respond to:

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107 Harley Street,
London, W1N 1DG.
Tel: 01-935-4393

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ANTHONY COOK BUREAU**Recruitment Consultants
PUBLIC RELATIONS/ADVERTISING
CITY**

Keep your finger on the pulse in the fast-moving, hectic environment of this international Public Relations/Advertising Company. Your fair for organising busy schedules as well as liaising with important clients will mean a rewarding, involving career for you. Flexibility is all important, as well as good presentation and excellent secretarial skills. Beautiful offices. £10,000 + superb benefits.

**PA TO SENIOR PARTNER
CORPORATE FINANCE**

Senior Lawyer in the Corporate Finance Department of this prestigious City Law Firm needs a very high-calibre PA. The successful applicant will have the maturity and flexibility to cope with a hectic and ever-changing schedule. This position will suit someone who is seeking a move to a more challenging and involving environment. City experience an advantage, preferably gained in corporate finance or banking. Good communication and organisational skills, as well as excellent shorthand and word processing, will merit a basic salary of £12,500 + benefits.

Please call us on 01 3404/3329 for further details
Telephone 01 248 3404

HIGH FLYER IN SW1 c.£12,000

Exciting opportunity to learn and be part of the World of Finance. Our client is a company with strong connections in the City and international industry. We need good secretaries (100/60 + IBM PC). Plenty of enthusiasm and the ability to work as part of a small team.

Call us today!
Ring Sally Owens
01 225 0427
4 Port Street, London SW1.

**K NIGHTSBRIDGE
SECRETARIES****UNIQUE OPPORTUNITY
FOR
TWO EXPERIENCED
SECRETARIES
c.£10,000 pa**

A most attractive opening exists for two secretaries to virtually run small Mayfair office engaged in the provision of commercial/secretarial support facilities to some 30 clients with diverse business interests.

Applicants will be aged 23-30 and will have passed English Language and Mathematics at 'O' Level. In addition they will possess good all-round office skills including excellent typing and some WP experience.

Remuneration will be based on good basic salary plus a guaranteed monthly bonus specifically designed to increase in direct proportion to office performance.

For brief discussion and appointment please telephone William Vidal on 499 0321.

**ROYAL COLLEGE OF RADIOLOGISTS
PERSONAL SECRETARY**

to provide secretarial and administrative assistance to Head of Education/Examinations Department in elegant period house, Oxford Street/Regents Park area. The person appointed must be prepared to work as part of a small, friendly team and play an important and active role in the work of the unit. An enthusiastic/flexible attitude required. Skills 60/65, WP training provided. Salary on scale £2084 - £10,190 p.a.

Write or telephone Managing Director,
Messy's Executive Selection, 160, Baker Street, W1.
01-625 5654.

**PA/SECRETARY
For Managing Director
MAYFAIR W1**

Our MD operating in travel field seeks a fully experienced secretary, 25+, mature, confident and with good typing, shorthand and WP skills. Salary £11,000, L.V.A. bonus and other benefits.

Please write to:
ARL Moss, 5 Tilney Street, London W1Y 6JL

**Tasteful
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No hassles. No let-downs. Just plain, simple high grade temping.

A tasteful package of top jobs, elite rates and thoroughly professional service.

If you have sound skills and experience, you should be talking to The Work Shop. Telephone Sue Cooke on 01-409 1232.

Recruitment Consultants
to the Communications Industry**THE WORK
SHOP**

The London branch of an expanding US law firm requires:

P.A./MANAGER

Not so much a secretarial role as a vital link to our clients, banks and New York office. The work is varied and demanding and includes responsibility for administrative, accounting and some legal executive functions. Secretarial and bookkeeping skills are essential as well as computer literacy. Excellent salary depending on age and experience. We are a small, but dynamic, non-smoking office. Send CVs to:

Sarahie Burke & Garland
5 Denny Street
London W1Y 5LH

PERSONNEL

Graduate Recruitment Assistant for International Corporation, Fulham. Ideal position if you are looking for a career in personnel. The wide variety of duties include organising Graduate Recruitment Seminars, Midround Interview Streamlining, attending Career Fairs and Advertising. The right person should have worked in a Personnel Department or have relevant background. 40 wpm typing is required, as is an energetic, friendly personality with the ability to prioritise. £10,000 plus June review and excellent benefits.

Call Michelle at TED Agy 01-736 9857.

★ YOUNG ADMIN ★**★ SEC/PA ★**

Small Property Co In Knightsbridge

Immediate start
Salary £9,000
Tel: 01-244 8351

**RECRUITMENT
CONSULTANTS**Success? How badly do
you want it?

At Challoners, we are always keen to accommodate people who are driven by ambition and the will to achieve.

You see, your success is also our success, and you can be certain that as you develop and grow within our expanding recruitment consultancy, we will lend you all the support and guidance that we can.

Of course, nobody is saying that it will be easy but if you are sales motivated and possess the ability to communicate effectively with both job seekers and clients alike, then we would like to talk to you about a career within one of our Central London branches.

You won't get false promises from us, just a real chance to progress within a team who truly encourage and recognise success.

For further information,
Call Paul Jacobs or Kate Wood
on 01-626 8315
131-133 Cannon Street, EC4.

Challoners**MUSIC AND VIDEOS
to £11,500**

Join this young, lively W1 company which provides back-up to the music video industry. Plenty of opportunity to develop your admin skills and learn about in-house PR. Previous secretarial experience together with 80/40 skills and WP experience required.

**PROPERTY
to £12,500**

The partner of this major property company is looking for a PA who thrives in a 1st role. Your professional approach, outgoing personality and ability to work to deadlines will be needed when you organise senior level meetings, handle a busy diary and ensure the smooth running of the office. 100/60 skills and WP experience needed.

Please telephone 01-408 6247
Reply/line appointments arranged.

Elizabeth Hunt

Recruitment Consultants

18 Grosvenor Street London W1

Tired of Commuting?**Office Manager - W-London**

There is an alternative! Our client, a rapidly-expanding Subsidiary of a major PLC, and market leaders in their field, is about to relocate its Head Office to Hayes, Middlesex. The European General Manager needs a mature, polished Office Manager/PA at his right hand to help set up new systems; liaise with VIP clients; handle all office management and administration; oversee recruitment; co-ordinate Marketing Executives, etc. Accurate secretarial skills essential. German and Italian useful. Age 25+. Call 01-493 5787.

GORDON YATES

Recruitment Consultants

**MATURE, SOCIALLY CONFIDENT
PA REQUIRED FOR CHAIRMAN OF
SMALL, INTERNATIONAL
ECONOMIC CONSULTANCY**

Very responsible position for someone who works on her own initiative (the boss travels abroad frequently). Is capable of taking control of every aspect of office administration and can book-keep to trial balance. Suitable candidates will have board-level experience, preferably in the City, a good education and impeccable secretarial skills.

Pleasant, happy office: Victoria, near St. James's Park. Salary £14,000.

Telephone Mrs. Levinis Cross:
(01) 630 8334

DIRECTORS' SECRETARIES**FRENCH CONNECTION
£17,000**

A British Director of an International Consortium handling an unusual and expanding project needs the support of a French speaking Secretary/P.A.

Working at the heart of operations, there is plenty of scope for a personal contribution to handle a wide variety of administrative back-up.

01-629 9523

**CAROLINE KING
SECRETARIAL APPOINTMENTS****COSMETICS £10,500**

As senior secretary to a Director of this prestigious international company you will be involved in everything from recruitment to organising conferences and general admin. You will have a junior secretary to help you out and endless scope to use your initiative. Age 23+. Audio typing 55 wpm and W.P. essential.

01-499 8070
87 New Bond Street London W.1.

PORTFOLIO SECRETARY**£11,000 + Big Bonus**

This property director, a commercial portfolio specialist, handling £ millions. You'll assist, attending meetings, keeping clients thrilled, creating contracts on WP. Organising skills a real asset. L.V.A. STL.

Call HELEN WOODS
01 629 0777

**Office
Angels**

RECRUITMENT CONSULTANTS

RECEPTIONIST**£11,000++**

A unique opportunity for a socially-confident individual to work in an all encompassing reception role. Receiving high level visitors, administration and some back-up typing. Excellent voice and presentation essential. Apply Vanessa Mills, 242 3276 (Rec Cons).

**Audio
Secretaries****Friendly medium sized Firm
of City Solicitors**

Our expansion has led to new opportunities for experienced legal Audio Secretaries for our litigation and property departments. WP experience is not essential as we will train you.

In addition to a good working environment, close to Blackfriars station, we offer good salaries, and benefits which include 9.30 - 5.30 hours, 4 weeks' holiday, season ticket loan, life insurance and pension, medical insurance, annual review and bonuses.

Please apply to: Mrs S Peckham, Rowe & Maw,
20 Black Friars Lane, London EC4V 6HD,
01-248-4282, (please no agencies).

Rowe & Maw**FIRST STEP
INTO PR****£11,000 + Banking Benefits**

In today's competitive financial markets, PR plays an increasingly important role in projecting the correct image of a company to the press and public. Accordingly, this leading investment bank has recently established such a department to maintain and enhance its considerable international standing. The secretary within this small but important team must have a warm, friendly manner coupled with meticulous attention to accuracy and detail. Involved in all areas of the department, your duties will be varied and extensive with considerable emphasis on 'phone work. Fast typing and WP skills essential plus an enthusiastic approach to this demanding but exciting position. Age range early-mid 20s.

Please call 437 6032

HOBSTONES

RECRUITMENT CONSULTANTS

**EUROPEAN
CONNECTION****To £15,000 + Package**

A leading commercial bank in EC2 needs an exceptional secretary to work for one of their most Senior Executives. The job offers scope to become fully involved in all aspects of the business and calls for superb organisational skills, the ability to think ahead and to deal professionally with confidential matters. Emphasis is placed on senior level liaison with both clients and overseas offices so at least 3 years' experience in a similar environment is essential. If you are aged 25-35 with skills of 100/60/WP please telephone us on 588 3535.

Crone Corkill

RECRUITMENT CONSULTANTS

**SECRETARY/
PA****£10-13,000 neg**

Managing Director requires well-exposed intelligent person for small, friendly office in W1. Shorthand 60/100 & typing 60/70 wpm. Age 18-25. 4 weeks holiday & PPF.

Telephone 01 431 9425

OFFICE MANAGER**£12,000 - £13,000**

University graduate, mid 20s, with some management experience and a confident approach to work to carry out a broad-based office management role to a specialist recruitment Co. WP Skills required for own use and any confidential work for MD.

MD'S SECRETARY**to £13,000**

Major publishing company needs a secretary to work in the MD's office assisting his PA. Excellent shorthand and typing skills essential; driving licence preferred. Probable hours: 10.30 - 6.30. Holidays: 5 weeks rising to 6 after 1 year. Flexible on age; might suit mother returning to work.

GRADUATE APPOINTMENTS

7 PRINCESS STREET, W.1. 01-425 7252

**KING'S COLLEGE
SCHOOL OF MEDICINE &
DENTISTRY
of King's College London****EXECUTIVE
SECRETARY
CAMDEN RESEARCH
CAMPAIGN CLINICAL
TRIALS CENTRE**

The Centre is one of the leading cancer clinical research groups in the U.K. We are looking for an efficient and experienced secretary to help the Assistant Director in the administration of the unit. As well as normal secretarial duties (shorthand will be required) the successful applicant will be expected to help with the financial management of the Centre and to get involved with the setting up of new clinical studies.

Further details may be obtained from Mrs. J. Houghton on 01-757-3642.

Starting salary will be in the range £9164-£10557 inclusive of London Weighting Allowance per annum.

Applications including a full curriculum vitae and the names of two referees should be sent to the Secretary of the School, Bessmore Road, London, SE5 8PU by 29th February 1988.

**T.V.
PRODUCTION
£12,000**

The newly appointed and award winning Director of Television of this independent Broadcasting Company needs a PA to join his team.

Working closely with him on broadcasting projects you responsibilities will include attending meetings, liaising with freelance staff, updating schedules and projects, overseeing production teams, organising his diary and both admin and secretarial back-up.

You should be of graduate calibre, have excellent organisational skills and enjoy working in a young, professional and growing company.

Age: 25-35
Speeds: 100/60

WEST END OFFICE

01-629 9686

ANGELA MORTIMER

**SEC/WP
OPERATOR**

required by design company in Camden Town. General sec duties, copy typing (will train on IBM WP), admin, office switchboard. Good telephone manner. Age 20+. Salary £20,000 pa + 4 weeks holiday.

Please Contact
Pauline Gold on
388-6583

**NEW YORK
FRONT DESK
SECRETARY**

for Park Ave. Int'l Law Firm

Min. 60wpm typing/good phone manner. Foreign language helpful. Compensation package includes 18 month non-renewable work with \$300/week salary.

Call Mrs. Re' or
Mr. Belmont
(212) 750-9278 (U.S.)
Telex: (212) 752-7675

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LONDON PROPERTY

Continued from page 39

THE STEWARTRY, ASCALON STREET, BATTERSEA, SW8

A major new development of just 35 luxury studios, 1, 2 and 3 bedroom flats, situated just a stone's throw from Battersea Power Station and being within a couple of minutes walk of Chelsea Bridge, Battersea Park and Queenstown Road BR station.

The flats which are situated around a central landscaped courtyard, all feature patio or balconies and offer a high degree of security.

Each flat is offered with its own underground parking bay and each unit will be finished to high specification with kitchen's fully equipped with all appliances including washing machine, tumble dryer, fridge/freezer, oven and hob and extractor hood.

Two and three bedroom units to have second en-suite bathroom to master bedroom. All flats to be fully carpeted, double glazed and centrally heated.

Brochure and opening times of show flats available from Sole Agents.

Prices from:

Studios	From £68,000
One Bedroom	From £77,000
Two Bedroom	From £99,000
Three Bedroom	From £132,000

Leasehold - expanding included in the price

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ESTATE AGENTS
CHARTERED SURVEYORS
19 Northcote Road,
Battersea SW11 1NG
Telephone
01-228 2202

GREEN HAVEN COURT, 1A MONTAGU PLACE, MARYLEBONE, W1

A superb selection of practical and spacious well proportioned apartments completed to a luxury standard, in this totally refurbished 1904 p/b block 'twist Regent's Park and Oxford Street.

2 Bedrooms, 2 Bathrooms (1 e/s), Large Reception Room, Fully Fitted Kitchen. Approx. area 900 sq. ft. plus.

- Luxury Entrance Foyer
- Parking Space
- Automatic Lift
- Central Heating
- Independent gas CH
- 73 year lease. PRICES £250,000 - £270,000. SHOWFLAT opens DAILY (Sat. 11 - 4 pm).

PRUDENTIAL
HYDE PARK OFFICE 262 5060
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NORTH OF THE THAMES

PARSONS GREEN SW6
Ideal investment. Victorian 3 story large detached house with planning permission to convert into 3 flats, presently occupied by 3 tenants. Excellent location. Offers below the market value. Call 01-228 2202.

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NEITHERWOOD RD W14

Stony road ground floor flat with excellent accommodation in heart of Neighbourhood. 2 bedrooms, 2 bathrooms, large living room, kitchen, dining room, 1st floor WC, 1st floor balcony, 1st floor storage. Call 01 470 1254.

CHISWICK

Maritime flat overlooking green. 2 double + 1 single bedrooms, 2 bathrooms, 1st floor WC, 1st floor balcony, 1st floor storage. Call 01 994 3162.

EAST LONDON

Spacious 3 bed, 2 bath, 1st floor WC, 1st floor balcony, 1st floor storage. Call 01 470 1254.

BARONS COURT WEST KEN, W14

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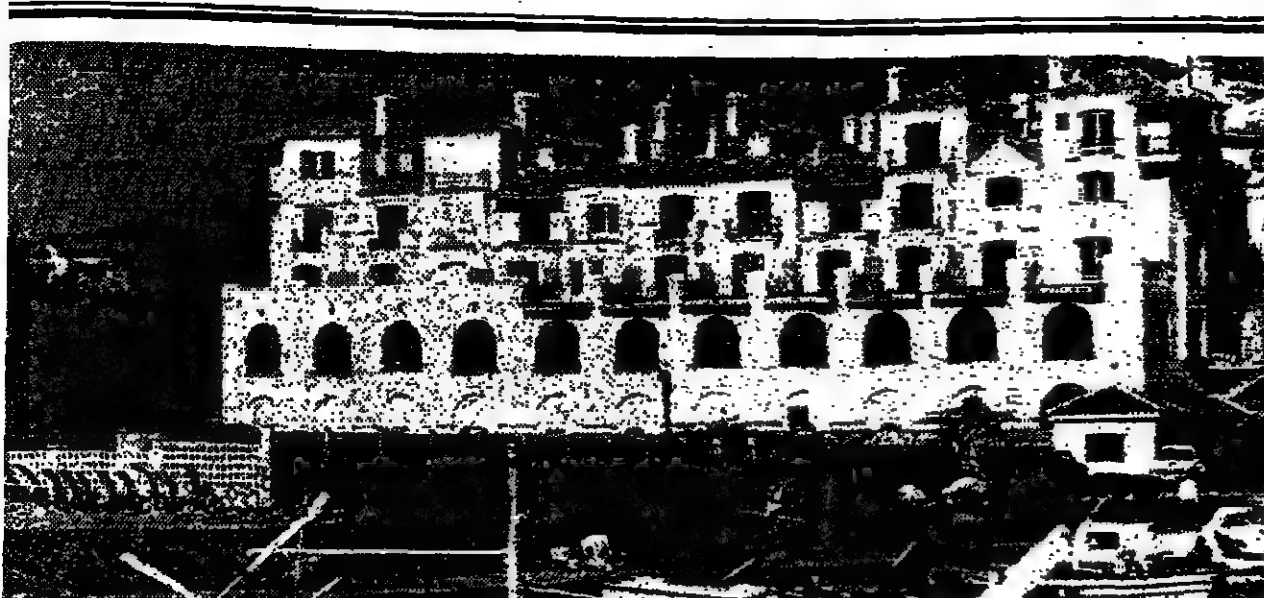
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OVERSEAS PROPERTY



On the waterfront: The Belgravia Club at Estepona, Spain, is a town house development with the sea to the west and the east

Brisk business abroad

Many developers and their agents, committed to leisure residential schemes in Europe, had feared a severe drop in sales after the October crash. However, after a quiet November and December, investors obviously decided the holiday home market's long-term future was secure. Well planned schemes sensibly priced and offering a wide range of facilities are now selling briskly.

The Costa del Sol still accounts for about 75 per cent of all European property sales to the British, with Estepona and the surrounding area rapidly rising in popularity. The marina is now bustling — the waterside restaurants are busy and most of the berths are occupied by expensive boats.

The Belgravia Club, a smart town-house development being built in classic Andalusian pueblo style, is above and adjacent to the marina and has direct access to the beach. The clubhouse itself was once a large private residence that has been adapted into a large ground-floor sitting-room for use by residents. There is a bar, lunches and dinners can be ordered, and large french doors open on to a secluded garden with a large swimming pool and a barbecue area. The first floor contains four large bedroom suites for use by owners' guests.

The town houses themselves are large and range over a minimum of three floors. Twenty-five are complete or nearing completion and have views over the harbour to the east and over the sea towards Gibraltar westwards. The most striking feature is the total flexibility of layout. It is possible to have two or three reception rooms and two bedroom-bathroom suites or up to four bedrooms and perhaps two receptions. The houses have a terrace or balcony at every level and a large secluded roof terrace.

Two show houses are now open. All the houses have marble flooring throughout. There are units for heating during the winter and circulating cold air in summer, and, on a practical note, double glazing on all windows and glass doors.

Open fireplaces are standard, the development has a video entrapment system, and there is the standard 10-year building guarantee.

A second phase of town houses is planned for 1989 but the Belgravia Club's next stage is for 32 two-bedroom and three-bedroom apartments and duplexes due to start this year. The emphasis is on year-round living although some sales have been to Spaniards requiring a weekend and summer holiday home. Squash and tennis courts, a gymnasium and a sauna are also planned. The houses cost between £105,000 and £155,000, most of them ready for immediate occupation.

The apartments, already being sold off-plan, cost from £59,000 for a one-bedroom unit to £140,000 for a three-bedroom duplex.

Details: Euro Property Advisers, 27a New Street, Salisbury, Wiltshire SP1 2PH (0722 330847), or Bill Kessels, Puerto de Estepona Km 151, CN 340, 29680 Estepona Málaga (010 3452 80 10 60).

By Diana Wildman

The Costa Blanca, with its equable climate, has long appealed to retired Brits. Prices are half that of comparable Costa del Sol homes, so the area attracts a holidaymaker not requiring the sophisticated Marbella lifestyle. Just south of Alicante airport is the Gran Alacant 2,000-acre cliff-top estate. There, Skanska A.B. Scandinavia's largest construction company, is building about 400 terrace houses on a 27-acre plot that edges the bluff with the sea beyond.

The UK agents, Azure Developments, say the 64 houses of the Gran Vista first phase are completed and sold. The second phase of 65 will be ready by April and a dozen two-bedroom and three-bedroom houses are still for sale at between £35,000 and £45,000. A wide

selection, however, is available in the next phase of 94, due to be ready in the summer priced from £39,000 to £50,000.

All the houses have terracing or a patio garden, there are balconies, and the landscaped gardens feature winding footpaths. There is garaging or a carport with every home and facilities already completed include two swimming pools and two floodlit tennis courts.

All the homes on Gran Vista have fully fitted kitchens and ceramic tiles throughout, and Azure can arrange a furnishing package averaging £3,000.

Details: Azure Developments Ltd, 26 Church Road West, Farnborough, Hampshire GU14 6QG (0252 543177).

The South of France, which lost out on the second home market earlier this decade until wealth tax was abolished two years ago, is now enjoying a healthy interest in purpose-built leisure developments. Les Résidences Panoramiques, a hilltop scheme just outside Tholome, 11 kilometres west of Cannes, has superb views across the Gulf of La Napoule and the Alpes Maritimes.

The 88 villas, on which construction began last year, will be completed in phases from July to next February. About a dozen are left, priced from £45,000 to £200,000. The homes, with one, two and three bedrooms, represent value for money at an average cost of £23,000, but they are very compact.

A swimming pool and a tennis court are under construction and the whole scheme is in an attractive rural setting. The villas are in the grounds of what was once an estate and the period house itself — a four-storey mansion — is to be renovated to provide seven bedrooms, two bathrooms and three-bedroom apartments scheduled for completion in spring 1989. The prices are from £100,000 to £228,000.

Details: Prudential Property International, 9 Heath Street, London NW3 (01-435 3864).

RENTALS

Hampton & Sons

WETHERBY GARDENS, SW5
Excellent modern detached flat, in period block with good security and access to communal gardens.
Accommodation: 2 bedrooms, large reception room, bathroom, fully fitted kitchen with all machines.
From £225 per week

FITZJOHN'S AVENUE, NW3
Spacious family house with excellent entertaining rooms, large garden and garage.
Accommodation: 5 bedrooms, drawing room, dining room, study, 3 bedrooms, large eat-in kitchen.
£1000 per week

HOLMEAD PLACE, FULHAM
Thoroughly interior designed to the highest standard. Exceptional antique furniture. Company let only.
3 double bedrooms, 2 bedrooms with showers, drawing room, dining area, modern kitchen, paved garden.
£300 per week

HURLINGHAM ROAD, FULHAM
The house offers good family accommodation and is situated within very easy walking distance of the tube stations and Hurlingham Park.
4/5 bedrooms, 2 bedrooms (1 en suite), drawing room, study/dressing room (bedroom 5), kitchen/breakfast room.
Company let only. £480 per week

A SELECTION FROM OUR REGISTER
134 Fulham Road, Chelsea, London SW10 9PY. 01-370 0774

RENTALS

CENTRAL LONDON
KENTFORD SQUARE, SW7
Substantial Victorian family house in the heart of the city with 5 bedrooms, 3 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

EDIN PLACE, SW7
Immaculate Victorian house, ideal for entertaining with 3 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

SMITH TERRACE, SW7
Victorian detached house with 4 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

STANHOPE GARDENS, SW7
Immaculate Victorian house with 4 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

DOCKLANDS
SPECTATOR HOUSE, SW7
Spectacular Victorian house with 4 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

STANHOPE GARDENS, SW7
Immaculate Victorian house with 4 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

STANHOPE GARDENS, SW7
Immaculate Victorian house with 4 bedrooms, 2 bathrooms, large hall, large living room, large kitchen, large dining room, large study, large terrace.
£1,200 per week

PRUDENTIAL Property Services

BELSIZE PARK, NW3
£400pw
Interior designed flat with private garden, 2 bedrooms, 2 bathrooms, 2 reception rooms. Co let.

HORNTON STREET, W8
£1200pw
Superb Victorian family house with 4 bedrooms, 2 bathrooms, 2 reception rooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

ELLALINE ROAD, SW6
£235pw
Spacious family house in this quiet and residential area. Newly decorated to a high standard with large reception room, 2 bedrooms, 2 bathrooms, 2 reception rooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

London's largest Residential Letting Agent with 17 offices across London.
"Quite simply — we have the expertise you can rely on."

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KINGS ROAD, SW3
Spacious 1-bed flat in good area overlooking, in excellent location.
£170 pw

QUEENSDOWN ROAD, SW3
Charming 5-bed family house with fully-furnished kitchen, sauna, gym, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

CHICHESTER ROAD, W14
Delightful maisonette with large reception, open-plan kitchen, 1 bath, 1 single bed, pretty bath. £175 pw

CHICHESTER ROAD, W14
Delightful maisonette with large reception, open-plan kitchen, 1 bath, 1 single bed, pretty bath. £175 pw

JEAN WILLIAMS LTD

WIMBORNE, Dorset
Immaculate 3 bed 1 bath flat in a new development. 2 reception rooms, 2 bedrooms, 2 bathrooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

PAYNE & CO.

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RENTALS

BRUCE

CAIDOGAN STREET, SW3
Lovely 2 bedroom maisonette beautifully furnished and decorated to a very high standard. 2 bedrooms, 2 reception rooms, fully fitted kitchen, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

BLACK HORSE AGENCIES

WIMBORNE, Dorset
Immaculate 3 bed 1 bath flat in a new development. 2 reception rooms, 2 bedrooms, 2 bathrooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

GOING ABROAD?

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ROSEHILL

WIMBORNE, Dorset
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PROPERTY SERVICES

WIMBORNE, Dorset
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Knight Frank & Rutley

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RENTALS

CHICHESTER

CHICHESTER, W14
Immaculate 3 bed 1 bath flat in a new development. 2 reception rooms, 2 bedrooms, 2 bathrooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

OFF PORTLAND PLACE, W1

PORTLAND PLACE, W1
Immaculate 3 bed 1 bath flat in a new development. 2 reception rooms, 2 bedrooms, 2 bathrooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

ST JOHN'S WOOD

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BIGWOOD

WIMBORNE, Dorset
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OVERSEAS PROPERTY

PRIMA EUROPEAN REMOVALS

WIMBORNE, Dorset
Immaculate 3 bed 1 bath flat in a new development. 2 reception rooms, 2 bedrooms, 2 bathrooms, large garden, large terrace, large study, large dining room, large kitchen, large living room, large hall, large entrance hall, large porch, large driveway, large garage, large carport, large parking space, large storage room, large laundry room, large linen closet, large wardrobe, large chest of drawers, large bed, large sofa, large armchair, large rug, large carpet, large tiles, large wood, large stone, large brick, large concrete, large metal, large plastic, large glass, large paper, large fabric, large leather, large fur, large feathers, large bones, large shells, large stones, large plants, large flowers, large trees, large animals, large people, large things, large everything.

PRUDENTIAL

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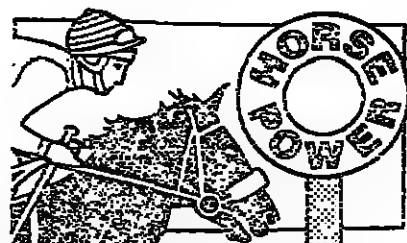
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An agreement initiated by Sir Ian Trethowan has ensured a truce between the polarized factions in dispute over racing levies

Charting a course for compatibility



Racing is a sport and an industry. It is February at Towcester and June at Royal Ascot. It is the discreet rule of the Jockey Club and the aggressive attack on the money of the public and the sponsors. After years of mutual distrust, most — certainly not all — of the components of racing have come together in a common cause as they move towards the Nineties. Christopher R. Hill in the second of a four-part series examines the way forward, including the debate over Sunday meetings.



Trying to ensure a smooth ride for racing: Sir Ian Trethowan, as chairman of the Horserace Betting Levy Board, has helped bring an amicable co-operation between opposing interests

Relations between the ruling bodies of racing, the Jockey Club and the Horserace Betting Levy Board, have settled into amiable co-operation, having in the past ranged from the competitive to the catastrophic. Thanks to Sir Ian Trethowan, chairman of the board, the bookmakers and the Jockey Club have agreed to a three-year pause during which no demands will be made for an increased rate of levy. Thus, if the amount of levy goes up, it will do so only with increased turnover. Meanwhile, the Home Secretary need not be antagonized by being asked to settle any more disputed levies, and racing can get on with meeting the challenges of the 1990s.

At least since the 1950s, racing has felt under-financed; until 1961, when the Levy Board was set up, the natural source of subsidy was the Racecourse Betting Control Board (the Tote's predecessor), and there was unsuccessful pressure for a Tote monopoly. Since 1961, racing has relied on the levy, often asking for more than the bookmakers would pay, and has always argued that the Government should follow the example of other countries and put back into racing, in order to keep the golden goose alive, some of the money taken from it: £300 million-plus each year from betting alone.

For many years, governments were deaf to these entreaties, but in 1987 the Chancellor removed the four per cent tax on bets made at the racecourse. This was intended to help the racecourses attract punters who might otherwise have been enticed away from the course by the new comforts now allowed in betting shops. The Home Secretary will not permit them to be palaces of luxurious vice, but at least soft drinks and television make them less uninviting than hitherto. The preliminary indications are that turn-

over, both on and off the course, is increasing. There is a friendly difference of opinion between Customs and Excise and the Betting Office Licensees' Association (BOLA) over the extent of the increase. Customs figures, derived from actual tax receipts, show an 11.5 per cent increase for the period from April (when the four per cent on-course tax was removed) to December 1987, compared with the corresponding period the previous year. On the other hand, BOLA's survey of about 4,000 betting shops suggests a disappointing six or seven per cent, with alarmingly decreased profit margins.

The sport has adopted a doctrine of self-help

BOLA and Customs officials are collaborating to identify the sources of the difference. One might be that Customs tax receipts are not necessarily shown in the month in which the turnover on which they are based occurred. Another is that the figures include credit betting which BOLA believes is not a reliable indicator of the industry's health because of its extreme volatility caused by the intermittent activities of overseas-based high-rollers.

The tax remission last year was a triumph, but racing cannot expect another direct shot in the arm from the Government, and has stopped asking for money to be put back into the sport. Instead, it has adopted a Thatcherite doctrine of self-help. For a start, the Racecourse Association (RCA) to which all racecourses must belong, has done a deal with Satellite Information Services (a consortium perhaps unfortunately dominated by the Big Four bookmakers) for the transmission of pictures from the course, which should give the race-

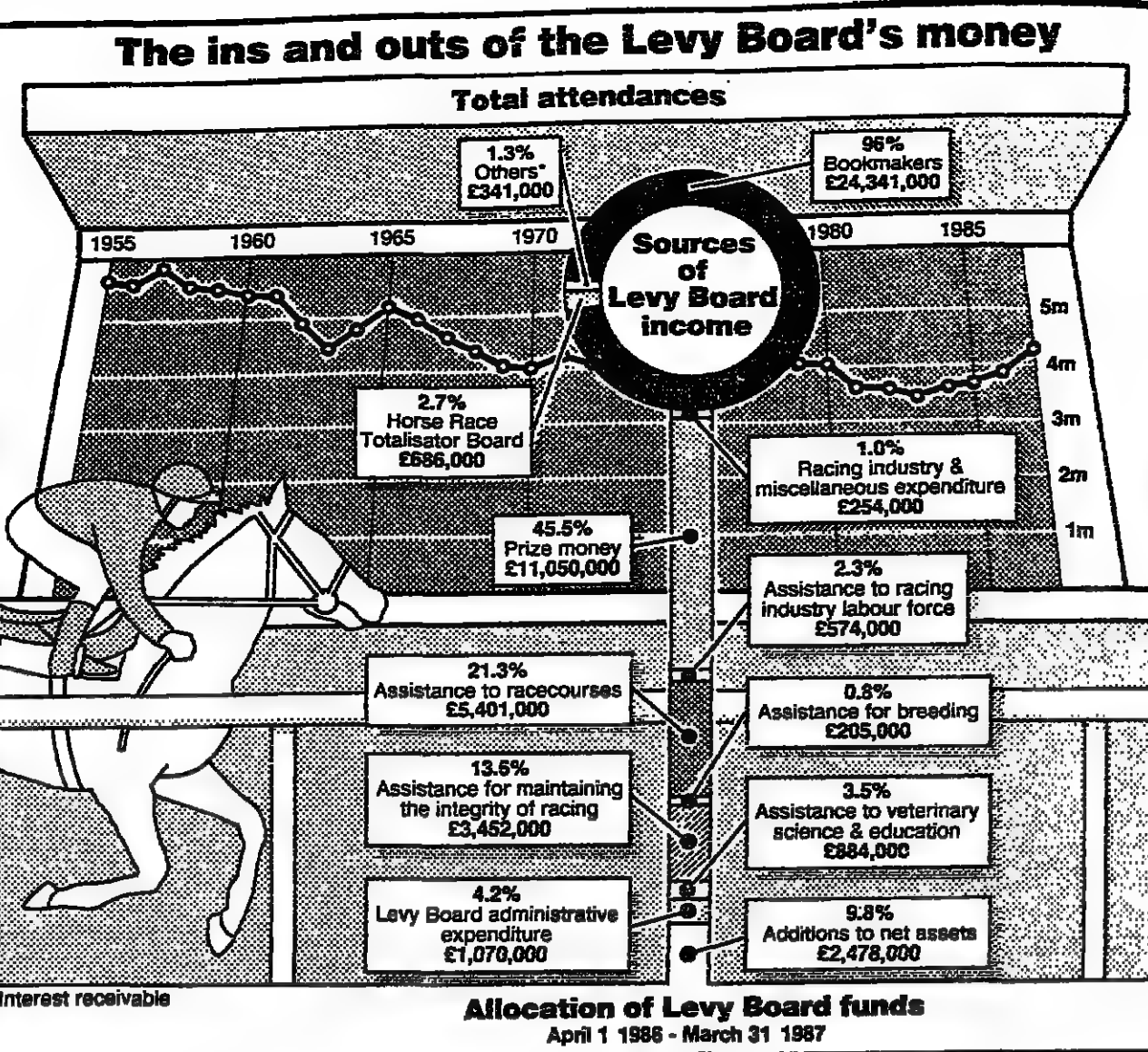
courses £20 million over the first five years: £2 million in year one (to May 1988), £3 million in the second year, and £5 million in each of the next three.

The RCA's bargain, though not outstandingly good, provides a new source of funds for racecourses. The main sources were television contracts with the BBC or ITV for those courses lucky enough to have them, entrance money, sponsorship, and the levy. With the diversification of funding, the levy is becoming somewhat less important, though it must be said that horseracing is still extremely fortunate to have what amounts to its own private tax system — a privilege for which greyhound interests have long begged in vain — instead of having to take its place in the queue for Treasury grants with swimming and the Arts Council.

The challenge now being tackled is that of Sunday racing. A great step forward was taken in September last year, when the Jockey Club gathered together every conceivable racing interest for a Sunday conference at Sandown Park.

The club then unveiled its plans for very limited Sunday racing, provided two legal prerequisites were achieved. First, it was necessary to repeal the Sunday Observance Act of 1880, which forbids sports organizers to charge admission on Sundays, on pain of suffering the same penalties as the keeper of a disorderly house (or brothel). Most sports already flout the Act with impunity, but it is difficult to imagine Lord Fairhaven, the senior steward of the Jockey Club, risking the penalties of brothel keeping. Second, a change in the law was needed to allow betting shops to open on Sundays.

The Home Secretary, Douglas Hurd, who favours Sunday racing, has urged the racing world to speak with one voice,



but has warned that it may take some years before public opinion can be sufficiently educated to allow Britain to join virtually every other major racing country in allowing racing on Sundays.

He speaks with the sad experience of having had his fingers badly burned over Sunday shopping, though he favours Sunday racing, and will give it a fair wind, he can hardly be expected to expend much political credit on it.

The racing world is riddled with politics, so much so that it can hardly be said to have a collective mind to make up, and it is not unanimous on the desirability of racing on Sundays. How-

Handout from 'Nanny'

The Tote affectionately known as "the Nanny" gave back to racing £2,510,000 in the last financial year. This was split with £687,000 to the levy, £287,000 in sponsorship and £1,514,000 in payments to racecourses.

ever, the Sandown conference and an earlier Jockey Club working party showed that the debate is not about whether it should come, but when and under what conditions. Those professionals who dislike it — for such understandable reasons as wishing to spend time with their families — see that it is inevitable and will co-operate when the time comes. Clearly, stable staff will have to be paid more, and no doubt, there will be all sorts of practical difficulties, but there is none of principle.

Opening the betting shops on Sundays will incur the wrath of the Sunday observance lobby and the gambling lobby combined. One perfectly sensible answer would be for racecourses to go ahead and race on Sundays, with betting on course, but with the shops still closed, but this commonsense solution is politically impossible. The Home Secretary is

convinced that illegal betting would raise its ugly head, depriving the state of tax and the Levy Board of levy, and would not support any move to race on Sundays with the shops closed. On the face of it, his conviction is illogical, since he makes no fuss about evening racing, when the betting shops are also closed. The answer may lie in the strength of the bookmakers' lobby. The bookmakers are not particularly keen on Sunday racing, but even less keen on being left out of the action, and would frustrate any move to go ahead without them.

Events have moved more quickly than might have been expected. Lord Wyatt, the ebullient chairman of the Tote, steered his Bill to legalize Sunday sports (not just racing) through the Lords before Christmas, and it soon starts its course through the Commons. There it will probably fail, partly because of genuine opposition, also because Labour has no great love of Wyatt, Nicholas Soames' similar Bill, which started in the Commons, has been relegated down the field of Private Members' Bills and will probably also fail. But (as General Sir Cecil Blacker, the recently retired Deputy senior steward of the Jockey Club, has said) Sunday racing is now firmly on the political agenda, and its acceptance can only be a matter of time.

Meanwhile, racing has to live with the longer term contradictions of its own success. Aggressive marketing of the major racecourses, like Ascot, Cheltenham, or Goodwood, is already producing over-crowding on big days. Racecourse loudness, largely associated with alcohol, having been unknown a few years ago (apart from violence, specifically directed at bookmakers by disappointed punters), is on the increase.

The successful pursuit of sponsorship brings the danger that sponsors may, understandably, from their point of

view, call the tune and have an undue influence on the cards they support. (However, the pursuit of sponsorship need not be indiscriminate, as the Earl of March has shown by refusing to allow tobacco sponsorship at Goodwood.)

Commercial entertaining (as obtrusive at Wimbledon as on racecourses) produces huge returns, but often both hosts and guests seem to have little interest in the sport they have nominally come to see, so that the racing is little more than an adjunct to the party.

All this turns some stomachs, but it is the logical consequence of successful self-help.

Keeping the spirit alive is the real challenge

Racing is a multi-million pound sporting industry; there is a tension between its sporting and industrial aspects. But it is saved by being a sport. The expert can watch the finest racing in the world at our big meetings, but if he cannot stand the crunch of plastic beer-mugs underfoot, he can always retreat to one of the many small out-of-the-way racecourses, kept alive by devoted local followings, and without which racing would not be unlike any big business.

The real challenge is not so much to race on Sundays, as to keep the sport's spirit alive, on whatever day of the week.

Christopher R. Hill is a writer on racing and senior lecturer in politics at York University. His latest book, *Horse Power — The Politics of the Turf*, is published on February 25 by Manchester University Press (£21.50).

TOMORROW

How the bookmakers played the power game

Divisional Court

Law Report February 17 1988

Queen's Bench Division

Safeguards not for protecting suspect

Regina v Manchester Crown Court, Ex parte Taylor
Before Lord Justice Glidewell and Mr Justice French
(Judgment February 10)

The safeguard provisions in Schedule 1 to the Police and Criminal Evidence Act 1984 were primarily for the protection of the person against whom an access order was sought under section 9 of the Act, and not for the protection of a suspect against whom the information was sought.

Accordingly, for the purposes of section 9, provided information identifying the documents sought by the police and information as to the nature of the offence was conveyed to the person against whom the order was sought, it did not matter that that information did not appear in the notice itself.

The principle safeguard for the suspect was the fact that a circuit judge had to be satisfied that it was right to make the access order in the first place.

The Queen's Bench Divisional Court so held in refusing an application for judicial review by Kevin Taylor against the order of the Recorder of Manchester giving the police access to special procedure material.

Section 9 of the 1984 Act provides: "(1) A constable may obtain access to ... special procedure material for the purposes of a criminal investigation by making an application under Schedule 1 ..."

Mr Anthony Scrivenor, QC and Mr Robin de Wilde for Mr Taylor; Mr Andrew Collins, QC and Mr Jeremy Gompertz for Greater Manchester Police Authority; Mr Paul Walker for the Co-Operative Bank; Mr Michael Malone for the First Interstate Bank; Mr John Jarvis for Barclays Bank; TSB, Royal Bank of Scotland and American Express Europe Ltd.

LORD JUSTICE GLIDEWELL said on March 12, 1986 the Recorder of Manchester,

Judge Presti, QC, made access orders in respect of information contained in bank accounts and business records of dealings of Kevin Taylor and limited companies he controlled.

Those orders were made as a result of a request from Detective Constable Stephenson pursuant to section 9 of the 1984 Act.

Although the present proceedings related to the order against the Co-Operative Bank, this case was a test case and if the application was successful similar applications would be pursued against the other banks.

Mr Taylor now sought to quash the order or obtain a declaration that the order was invalid by virtue of the fact that there was no proper notice of intention to apply for it.

It was agreed in the present case that the documents to which the police was given access were special procedure material within the meaning of the Act.

Reference in Schedule 1, paragraph 7 to the application under section 9 being *inter partes* meant the applicant and the person against whom the order was sought. In most cases in which criminal investigations were under way, the order sought was without the knowledge of the suspect.

Since the Act did give rights to the police which they had not hitherto had, those rights were given subject to safeguards set out in Schedule 1. For the most part, the safeguards were for the person or body against whom the order was sought.

The safeguards for the suspect lay in the fact that a circuit judge had to be satisfied it was right to make the access order.

DC Stephenson deposed that he had been engaged in investigations concerning offences which he suspected had been committed by Mr Taylor.

general manager, Mr Hylie Sheppard. DC Stephenson told Mr Sheppard that he suspected an offence had been committed against his bank in relation to the dealings of companies controlled by Mr Taylor and that he wished to examine various documents.

Since Mr Sheppard confirmed that the bank would not allow DC Stephenson to see such documents without the consent of the account holder, DC Stephenson said he would apply for orders under section 9 of the 1984 Act.

However, since DC Stephenson suspected that a member of the bank's staff might also have been involved, he told Mr Sheppard that he would not specify either the names of the account holders or the offences which he suspected had been committed.

During November and December 1985, DC Stephenson visited other banks and financial institutions and had similar conversations with other people in Mr Sheppard's position.

Mr Scrivenor submitted that since the notice did not describe

either the material in respect of which the order was sought or the nature of the offence, it was invalid as not complying with the interpretation of the Act the courts had given in *R v Central Criminal Court, Ex parte Sheppard* (1986) 1 WLR 1292 and *R v Central Criminal Court, Ex parte Carr* (DC, February 27, 1987; CO/958/86).

The vital question in the instant case was whether it was sufficient if the necessary information was conveyed not in the notice itself but orally to the person affected either at the time the notice was served or beforehand. That was not decided in either of the two cases.

In many cases it was preferable that both matters were set out in documentary form but where, as in the present case, it was proved that the information given orally before service of the notice, that was sufficient.

Mr Justice French agreed. Solicitors: Edwin Cole & Calder Woodcock; Mr Roger C. Ross, Solicitors; Clifford Chance; Tvers Smith Brathwaite, Durrant Pease; Wilde Sapie; Cobbert Leake & Almond; Manchester; Glover & Co.

Expulsion of pupil

Regina v Board of Governors of London Oratory School, Ex parte R

The rules of natural justice applied to a tribunal which was deciding whether or not to expel a pupil from a school.

Mr Justice McCullough so held in the Queen's Bench Division on February 4 in dismissing an application by a mother for judicial review of a decision of the Board of Governors of the London Oratory School to expel her son. His Lordship rejected all the applicant's grounds of complaint.

MR JUSTICE McCULLOUGH said that there was no English authority on the matter but there was no reason why the

rules of natural justice, the rules of ordinary fair play, should not apply just as much to the procedure for expelling a schoolboy as to the procedure for sending down a university student.

His Lordship was not impressed with the argument that expulsion was less serious because the boy or girl could be educated elsewhere. It was at least as much of a blot on an individual's record as being sent down from university.

It must be right that a boy about to be expelled should know the nature of the accusation, have the opportunity to state his case and be judged by a tribunal which acted in good faith.

Proper approach to rates relief on unused premises

Sheffield Property Trust plc v Sheffield City Metropolitan District Council

Before Mr Justice Schiemann (Judgment February 5)

The proper approach to section 46A of the General Rate Act 1967, as amended by section 16(1) of and in Schedule 1 to the Rates Act 1984, concerning relief for property not in active use, was for the rating authority or justices to ask themselves whether, but for the presence of plant, machinery or equipment, they would have found the hereditament unoccupied.

Mr Justice Schiemann so held in allowing an appeal by way of case stated by Sheffield Property Trust plc against a decision of the South Yorkshire Justices to issue a distress warrant on the application of Sheffield City Council for the non-payment of rates.

Mr Stephen Sauvain for the company; Mr Christopher Lewinsky for the council.

MR JUSTICE SCHIEMANN said that the company bought the property in question and its contents with a view to making a profit on resale. The contents had remained in the property ever since. Neither the property nor contents had been used during the relevant period save for maintenance by a groundman.

It was beyond argument that, aside from the presence of furniture and grass-cutting equipment, none of the remaining facts found could give rise to a rateable occupation.

The matter was now governed by section 46A(1) which provided that a hereditament to which the section applied should be treated as unoccupied if, apart from the section, it

would fail to be treated as occupied by reason only of there being kept in or on the hereditament plant, machinery or equipment when it was last in use.

The rating authority had submitted that the section had no application. It argued that in the present case the magistrates took into account material other than that relating to the plant, machinery and equipment and that if they were entitled to do so then the section had no application because the hereditament was not treated as occupied by reason only of there being kept in or on the hereditament plant, machinery or equipment.

His Lordship said the magistrates were not entitled to take the groundman's activities into account. However it was clear that they were entitled to take into account the fact that the company owned the hereditament and that therefore the hereditament was not treated as occupied by reason only of the presence of the equipment.

The authority was proceeding on a misconstruction of the section. To adopt that construction would in nearly all, if not all, cases render the section inoperative. There was practically always some other matter to be taken into account apart from the equipment on the hereditament.

The proper approach for this section was for the rating authority or justices to ask themselves whether, but for the presence of the plant, machinery, or equipment they would have found the hereditament unoccupied. If the answer to that was in the affirmative, then they should not find it occupied.

Solicitors: Addleshaw, Sons & Latham, Manchester; Mr Roger Pennam, Sheffield.

SQUASH RACKETS

Associations to study misconduct reports

By Colin McQuillan

Protests and complaints from both organizers and participants are on the way to the English Women's Squash Rackets Association (WSRA) and the Women's International Squash Players Association (WISPA) about the on-court behaviour of the two leading seeds in the Novis Houses International tournament played at Herts County Club, Welwyn Garden City, last week.

Susan Dwyer, of New Zealand, the women's world champion, used indecent gestures with both hand and racket, first in winning her semi-final 5-9, 9-6, 9-7, 9-4 against Lucy Souther, of Britain, and then in beating Liz Irving, of Australia, 9-5, 9-2, 9-6, in the final to win her third successive Boris title.

Less Oyle, the British champion and second seed at Welwyn, was warned early for using bad

language when losing to Miss Irving 9-7, 8-10, 7-9, 9-3. 9-7 in the semi-finals, but was heard swearing throughout the match in tones sufficient to reach the first few rows of spectators. Robin Wicks, the tournament director, said after the final he would write to the WSRA about the behaviour of the women in question.

Christina Myers, the secretary of the WSRA, said yesterday that her organization had the power to discipline either or both players if complaints were made and substantiated. "I personally abhor this sort of behaviour and certainly the WSRA would act in the strongest possible terms if such allegations were proved accurate," she said.

In the men's final Zarak Jahan, of Pakistan, the British open under-23 champion, beat Bryan Benson 9-5, 9-1, 4-9, 9-2.

FOOTBALL

Universities prevail

By a Special Correspondent

British Colleges SA 0 UAU 2

The Universities Athletic Union deservingly won the annual match against British Colleges Sports Association with two timely goals at St Paul's and St Mary's College, Cheltenham.

The UAU dominated the first half with effective contributions from Roper and McGuinness, of Loughborough, and Onuara, of Bradford, who led the front line with considerable skill and poise. The Colleges side fought gamely to stem constant pressure from UAU but Barry, of Loughborough, scored a crucial goal, one minute before the break.

In the second half, with the wind in their favour, the Colleges came back strongly and for

half an hour threatened to equalize. Rose, of King Alfred's, was unlucky to hit the post with a well-directed shot which could have redressed the balance for the Colleges. UAU countered strongly in the final 10 minutes and a finely-weighted pass enabled Tamblay-Jones, of Bradford, to complete the scoring and put the match beyond the Colleges' reach.

Goals: St Paul and St Mary, Cheltenham; 1 Williams (W London IHE), 2 Hall (W London IHE), 3 Woods (Trinity and All Saints), 4 Davis (St Paul and St Mary), 5 Spruce (St Geronimo IHE), 6 Smith (St Geronimo IHE), 7 Smith (W London IHE), 8 Doherty (Dorchester), 9 Hiley (St Mary), 10 Senechal (St Geronimo IHE), 11 Batty (Trinity and All Saints), 12 Ryan (King Alfred's, Winchester), 13 Bell (St Paul and St Mary), 14 Ryan (St Paul and St Mary), 15 Hiley (St Mary), 16 Senechal (St Geronimo IHE), 17 Smith (W London IHE), 18 Doherty (Dorchester), 19 Hiley (St Mary), 20 Senechal (St Geronimo IHE), 21 Batty (Trinity and All Saints), 22 Ryan (King Alfred's, Winchester), 23 Bell (St Paul and St Mary), 24 Ryan (St Paul and St Mary), 25 Hiley (St Mary), 26 Senechal (St Geronimo IHE), 27 Smith (W London IHE), 28 Doherty (Dorchester), 29 Hiley (St Mary), 30 Senechal (St Geronimo IHE), 31 Batty (Trinity and All Saints), 32 Ryan (King Alfred's, Winchester), 33 Bell (St Paul and St Mary), 34 Ryan (St Paul and St Mary), 35 Hiley (St Mary), 36 Senechal (St Geronimo IHE), 37 Smith (W London IHE), 38 Doherty (Dorchester), 39 Hiley (St Mary), 40 Senechal (St Geronimo IHE), 41 Batty (Trinity and All Saints), 42 Ryan (King Alfred's, Winchester), 43 Bell (St Paul and St Mary), 44 Ryan (St Paul and St Mary), 45 Hiley (St Mary), 46 Senechal (St Geronimo IHE), 47 Smith (W London IHE), 48 Doherty (Dorchester), 49 Hiley (St Mary), 50 Senechal (St Geronimo IHE), 51 Batty (Trinity and All Saints), 52 Ryan (King Alfred's, Winchester), 53 Bell (St Paul and St Mary), 54 Ryan (St Paul and St Mary), 55 Hiley (St Mary), 56 Senechal (St Geronimo IHE), 57 Smith (W London IHE), 58 Doherty (Dorchester), 59 Hiley (St Mary), 60 Senechal (St Geronimo IHE), 61 Batty (Trinity and All Saints), 62 Ryan (King Alfred's, Winchester), 63 Bell (St Paul and St Mary), 64 Ryan (St Paul and St Mary), 65 Hiley (St Mary), 66 Senechal (St Geronimo IHE), 67 Smith (W London IHE), 68 Doherty (Dorchester), 69 Hiley (St Mary), 70 Senechal (St Geronimo IHE), 71 Batty (Trinity and All Saints), 72 Ryan (King Alfred's, Winchester), 73 Bell (St Paul and St Mary), 74 Ryan (St Paul and St Mary), 75 Hiley (St Mary), 76 Senechal (St Geronimo IHE), 77 Smith (W London IHE), 78 Doherty (Dorchester), 79 Hiley (St Mary), 80 Senechal (St Geronimo IHE), 81 Batty (Trinity and All Saints), 82 Ryan (King Alfred's, Winchester), 83 Bell (St Paul and St Mary), 84 Ryan (St Paul and St Mary), 85 Hiley (St Mary), 86 Senechal (St Geronimo IHE), 87 Smith (W London IHE), 88 Doherty (Dorchester), 89 Hiley (St Mary), 90 Senechal (St Geronimo IHE), 91 Batty (Trinity and All Saints), 92 Ryan (King Alfred's, Winchester), 93 Bell (St Paul and St Mary), 94 Ryan (St Paul and St Mary), 95 Hiley (St Mary), 96 Senechal (St Geronimo IHE), 97 Smith (W London IHE), 98 Doherty (Dorchester), 99 Hiley (St Mary), 100 Senechal (St Geronimo IHE), 101 Batty (Trinity and All Saints), 102 Ryan (King Alfred's, Winchester), 103 Bell (St Paul and St Mary), 104 Ryan (St Paul and St Mary), 105 Hiley (St Mary), 106 Senechal (St Geronimo IHE), 107 Smith (W London IHE), 108 Doherty (Dorchester), 109 Hiley (St Mary), 110 Senechal (St Geronimo IHE), 111 Batty (Trinity and All Saints), 112 Ryan (King Alfred's, Winchester), 113 Bell (St Paul and St Mary), 114 Ryan (St Paul and St Mary), 115 Hiley (St Mary), 116 Senechal (St Geronimo IHE), 117 Smith (W London IHE), 118 Doherty (Dorchester), 119 Hiley (St Mary), 120 Senechal (St Geronimo IHE), 121 Batty (Trinity and All Saints), 122 Ryan (King Alfred's, Winchester), 123 Bell (St Paul and St Mary), 124 Ryan (St Paul and St Mary), 125 Hiley (St Mary), 126 Senechal (St Geronimo IHE), 127 Smith (W London IHE), 128 Doherty (Dorchester), 129 Hiley (St Mary), 130 Senechal (St Geronimo IHE), 131 Batty (Trinity and All Saints), 132 Ryan (King Alfred's, Winchester), 133 Bell (St Paul and St Mary), 134 Ryan (St Paul and St Mary), 135 Hiley (St Mary), 136 Senechal (St Geronimo IHE), 137 Smith (W London IHE), 138 Doherty (Dorchester), 139 Hiley (St Mary), 140 Senechal (St Geronimo IHE), 141 Batty (Trinity and All Saints), 142 Ryan (King Alfred's, Winchester), 143 Bell (St Paul and St Mary), 144 Ryan (St Paul and St Mary), 145 Hiley (St Mary), 146 Senechal (St Geronimo IHE), 147 Smith (W London IHE), 148 Doherty (Dorchester), 149 Hiley (St Mary), 150 Senechal (St Geronimo IHE), 151 Batty (Trinity and All Saints), 152 Ryan (King Alfred's, Winchester), 153 Bell (St Paul and St Mary), 154 Ryan (St Paul and St Mary), 155 Hiley (St Mary), 156 Senechal (St Geronimo IHE), 157 Smith (W London IHE), 158 Doherty (Dorchester), 159 Hiley (St Mary), 160 Senechal (St Geronimo IHE), 161 Batty (Trinity and All Saints), 162 Ryan (King Alfred's, Winchester), 163 Bell (St Paul and St Mary), 164 Ryan (St Paul and St Mary), 165 Hiley (St Mary), 166 Senechal (St Geronimo IHE), 167 Smith (W London IHE), 168 Doherty (Dorchester), 169 Hiley (St Mary), 170 Senechal (St Geronimo IHE), 171 Batty (Trinity and All Saints), 172 Ryan (King Alfred's, Winchester), 173 Bell (St Paul and St Mary), 174 Ryan (St Paul and St Mary), 175 Hiley (St Mary), 176 Senechal (St Geronimo IHE), 177 Smith (W London IHE), 178 Doherty (Dorchester), 179 Hiley (St Mary), 180 Senechal (St Geronimo IHE), 181 Batty (Trinity and All Saints), 182 Ryan (King Alfred's, Winchester), 183 Bell (St Paul and St Mary), 184 Ryan (St Paul and St Mary), 185 Hiley (St Mary), 186 Senechal (St Geronimo IHE), 187 Smith (W London IHE), 188 Doherty (Dorchester), 189 Hiley (St Mary), 190 Senechal (St Geronimo IHE), 191 Batty (Trinity and All Saints), 192 Ryan (King Alfred's, Winchester), 193 Bell (St Paul and St Mary), 194 Ryan (St Paul and St Mary), 195 Hiley (St Mary), 196 Senechal (St Geronimo IHE), 197 Smith (W London IHE), 198 Doherty (Dorchester), 199 Hiley (St Mary), 200 Senechal (St Geronimo IHE), 201 Batty (Trinity and All Saints), 202 Ryan (King Alfred's, Winchester), 203 Bell (St Paul and St Mary), 204 Ryan (St Paul and St Mary), 205 Hiley (St Mary), 206 Senechal (St Geronimo IHE), 207 Smith (W London IHE), 208 Doherty (Dorchester), 209 Hiley (St Mary), 210 Senechal (St Geronimo IHE), 211 Batty (Trinity and All Saints), 212 Ryan (King Alfred's, Winchester), 213 Bell (St Paul and St Mary), 214 Ryan (St Paul and St Mary), 215 Hiley (St Mary), 216 Senechal (St Geronimo IHE), 217 Smith (W London IHE), 218 Doherty (Dorchester), 219 Hiley (St Mary), 220 Senechal (St Geronimo IHE), 221 Batty (Trinity and All Saints), 222 Ryan (King Alfred's, Winchester), 223 Bell (St Paul and St Mary), 224 Ryan (St Paul and St Mary), 225 Hiley (St Mary), 226 Senechal (St Geronimo IHE), 227 Smith (W London IHE), 228 Doherty (Dorchester), 229 Hiley (St Mary), 230 Senechal (St Geronimo IHE), 231 Batty (Trinity and All Saints),

Moore's meteoric rise fortifies challenge of northern fraternity

believe the chance is worth taking in this mediocre company as he has been in such good form hurdling this season.

(245) and Skevea (4.15) from David Elsworth's successful Hampshire stable.

commends him as a good bet to win the EBF Novices' Hurdle qualifier at Worcester where Hlz, three times a winner there already, can repeat his victory of a year ago in the Lowesmoor Handicap Chase now that he is guaranteed the soft ground that suits him so well.

Middleham-based trainer George Moore, enjoying his best ever season, hopes to strike another blow for the north next month's Cheltenham Festival

One of his best horses, Tophams Taverns, had to be put down, and on the racecourse he has lost Dhoni, Earth Works, and Alkena.

Of Alkepa, victim of a freak accident at Market Rasen, Moore says: "The best horse I've ever trained, that's without a

With the help of a good accountant and a willing book manager, however, Moore was able to take over his present yard where the colourful and successful Harry Blackshire used to train.

Moore, concealing an obvious wealth of disappointment, "you've got to take the good with the bad."

That may seem, also, a nonsense northern armor against fate. In fact, Moore, like his outstanding stable jockey Mick Hammond, deliberately chose the north rather than the

Moore was born in Devon, went to a local school in Cornwall, and first rode a pony at the age of 12 on the farm near Redman where his father

When he left school two years later, he was the right pocket-size and weight (6st 10lb) for a jockey and became apprenticed to W R "Billy" Williams.

There followed a crucial move up north in search of rides, and he joined the well-liked Steve Nesbitt. The rides followed, more than 500 of them, but not the winners: "Two winners," says the trainer, with a laugh, "were bought in Ireland for £7,000 at the same time as Alkepa, but ran four times and won all four. He's a really nice horse and potentially very, very good."

Moore became increasingly involved in the actual running of the stable, eventually becoming head lad, as well as, 15 years

ago, marrying his wife Carol who was the trainer's daughter, and who now copes with all the paperwork.

When Steve Nesbitt died in 1987, his wife, Carol, was the owner of the 1987 winner's enclosure would be yet another notable strike for the continuing success of the non-profit in racing's great winter campaign.

Henderson produces 33-1 surprise with Gwennap

Henderson produced a 33-1 shock in the Hoochess Panacur EBF Mares Only Novices Hurdle Qualifier at Towcester yesterday when Gwennap, whom Jamie Osborne had handily placed all the way, got up on the

Henderson confessed that he had not backed Gwennap. "I might have been tempted if she had been 50-1," he quipped.

The Lambourn handler explained that Gwennap found the bottomless going all against her on her only other outing, at Taunton last month, when she was badly in need of the race.

Henderson revealed that *The Ram*, due to run in one of the abandoned races on Saturday, was trained by the late John Lambourn trainer added.

Worcester fit
The meeting at Worcester today goes ahead with no further inspection planned. The grow-

he fell in the lead at the penultimate fence on his last appearance on the course in December, made amends when he justified 2-1 favouritism by

Results from Towcester

Going: heavy (one fence omitted)

2.0 (2m hurdle), WAR CHIELD (G Moore, 5-1); 2. Sundry Hill Lad (G Llewellyn, 7-2); 3. Myllye (S Meekley, 3-1 fav). ALSO

3.30 (3m 190yd ch) 1. TROUT ANGEL (G McCourt, 15-2); 2. Mister Christies, Nicholls, 3-1; 3. Ballynagash (G O'Ne 33-1). ALSO RAN: 3 fav Over The R...

RAN: 7-2 Nuns Royal (ch), 15-2 Borro
 4th, 16 Lakota, 16 Coldwater Canyon
 (ch), Fandango Princess, 33 Labray, The
 Tolla Queen, Alington Chap, Bally
 Frenchmen, Luras Fandango, Carse
 Kelly, 14 ran. RP: Solent Messie, 31, 34,
 10, 31, 194, A Moore at Brifton. Totals:
 28.30, 22.60, 21.50, 23.10, P: £13.60,
 20.00, 17.50, 16.73.

2.30 (3m 190yd ch) 1. **PROUD PILGRIM**
(M Dryer, 2-1 far; Marman's 11-4); 2.
Team Challenge (M Pitman, 11-4); 3.
Woodlands Ltd (R Stronge, 33-1). **ALSO**
RAN: 11-2 Thins For Sure (Sue), 7;
Glenrude Jerry (pvt), 11; Boreen King (pvt),
12; Insura Ltd, 20; Border Lad (4th), 30-1.

3.6 (2m hole), 1. GWENNAUP at Osborne, 33-1; 2. Taranakia (E Murphy, 3-1); 3. Gamba (out, 33. Premier Charlie (out, 33.2m), 11 ran, 254, 31, 61, 21. Jimmy Fitzgerald at Matton. Total: 53.60; 52.10, 51.70, 53.00, DF: 55.80, GSF: 57.95. Traces: 2116.98.

Rosie Lowe (N Hawke, 72-1). ALSU Ruler (N
7-4 Fay Rosie Marchioness, 5 Rosie Cone
(45th), 11-2 Wuygo (50th), 10 True Brew
(6th), 20 Johanna Keys, The Queens
Banner (20), 25 Fishing Smack, 32
Asdrapan, Lady Py, Lucerne, Marrow
Cricket, Raving Ab (20), Roman Charlot,
Shag, Fantasy (20), Sutton, Lass, 18 ran.
3 1/4, 18 ran. 18 ran. 18 ran. 18 ran.

Wt. 270. H. 81.0. Chest 110.0. Neck 34.0. Tail 30.0. Lamb. 10.0. Tars. 178.40. 112.10. 22.30. £5.00. DF: £103.00. CSF: £135.25. Placepot: £211.80

RUGBY UNION: ENGLAND RECALL ANDREW AND HALLIDAY AND SWITCH UNDERWOOD AGAINST SCOTS

Oti in as Melville takes helm

By David Hands, Rugby Correspondent

The captaincy of England passed from one Yorkshireman to another yesterday when Mike Harrison was asked to relinquish both the leadership and the place in the team. Melville will lead the side against Scotland at Murrayfield on March 5, partnered by Rob Andrew and with a back division containing Simon Halliday and Chris Oti.

Oti will play at left wing, which means Underwood moving to the right instead of Harrison. Halliday, the Bath centre, departs. Simms and Andrew takes the place of Cusworth at stand-off half as the selectors make three changes from the side beaten both by France and Wales in this season's five nations' championship. The pack remains unchanged despite the obvious temptation to restore the 19-times capped Hall at blind-side flanker.

It will be a fourth appearance in an injury-strewn career for Halliday and a fifth for Andrew. The selectors will have been influenced in their choice at half back, not only by Andrew's developing form but because he plays regularly with Melville at Wasps.

That having been said, I believe Cusworth is distinctly unfortunate. He thought it might not be the best 10 days of his life - losing to Wales, Leicester going out of the John Player Special Cup and being dropped by England - and his pragmatism has been proved correct. But he played a full part in England's unexpectedly good showing in Paris last month, only to be denied by the team tactics or lack of them - the chance against Wales to show what he can do.

Cusworth's ability lies in bringing the best out of those around him, but there has been no midfielder player of physical presence to provide a balance in England's midfield nor has he received anything like the sort of possession for which he might have hoped.

Now that Halliday is in the side to provide the muscle and speed, Cusworth departs.

Both for him and for Harrison, it may be the end of their international careers though I would like to think that Cusworth could play an important role on tour in Australia. He has won 12 caps in a career which began in 1979, while Harrison has won 15, the last seven as captain, having started his international career at the advanced age of 29, in New Zealand three years ago.

Harrison inherited the captaincy against Scotland last year, in thoroughly un-

playing well at the moment." Defence has never been the strongest feature of Harrison's game; all three tries scored against England this season came down his wing and there has been insufficient opportunity for him to show, in compensation, his genuinely deceptive skills in attack.

The removal of Underwood from left wing (where he has won all his 21 caps) to right may provide a player who is undoubtedly a potent finisher with the necessary jolt his game seems to require. He will have to concentrate and work, in his new position, to make an effective contribution with just a modicum of space, if the most is to be made of his strength and athleticism.

Simms has proved the unlikely centre, either he or Carling could have paired effectively with Halliday, but Carling has made one or two deft and telling contributions in his two internationals so far; he and Halliday have never played together. Halliday has played with Andrew for England's under-23 side five years ago and in two internationals in 1986, against Wales and Scotland.

Melville's return to the captaincy sees the wheel go full circle. He started his international career as captain in 1984, looked to have concluded it as captain in 1986, and one of the most startling signs of this season was of him bouncing back from a full-blooded charge by Rodriguez, the French No. 6, none the worse for wear. England's supporters will hope his second coming is attended by greater good fortune than his first.

The squad, including Simms and Williams in the replacements instead of Adamson and Andrew, will train together on both weekends before assembling in Newcastle for training on March 3, immediately prior to the Calcutta Cup match.

England team

J M Webb (Bristol); R Underwood (Leicester); S J Halliday (Bath); W C Carling (Durham University); C Oti (Cambridge University); G N Ford (Wasps); M D Melville (Wasps, capt); P A G Rendell (Wasps); S C Moore (Nottingham); W A Dooley (Leeds); M G Skinner (Hartlepool); P J Winterbottom (Huddersfield); D Richards (Leicester).

Replacements: K G Simms (Wasps); P W Williams (Oxford); R M Harding (Glasgow); G J Chalkot (Bath); R G H Dave (Bath); G W Rees (Nottingham).

promising circumstances after Hill, his predecessor, was among four players disciplined in the wake of the Wales v England match at Cardiff. He brought to the role a Yorkshire common-sense, but his influence on the side was necessarily limited by playing on the wing - a position that forces authority to be delegated to those nearer the action, the pack leader and the half backs.

"We had to make a change on the right wing, where Mike Harrison has not been playing at his best," Geoff Cooke, the England team manager, said.

"Telling Mike the bad news was the sort of call you don't want to make. He took it well. We thought long and hard about the options as captain. We realized it was extra weight for Nigel who is still feeling his way back into the England set-up, but he is really

Training mishap puts Clement out

By David Hands and George Ace

Tony Clement, the Swansea stand-off half, who was his first cap for Wales against England at full back earlier this month, has been forced to withdraw from the side to play Scotland at Cardiff on Saturday. He pulled a hamstring in training on Monday night on his home ground and the position is returned to Paul Thorburn.

It is sad news for Clement, aged 21, who made such a promising debut, but at least it ends for the moment the great debate in Wales that the omission of Thorburn created. Much of the debate centred round Thorburn as goal-kicker rather than an all-round player, which ignored the fact that Ring, Davies and Bowen were all successful kickers, even if Ring met with no success in that role against England.

Clement will have intensive treatment on his hamstring over the next fortnight but it seems doubtful that he will be available for selection for the Welsh against Ireland in Dublin on March 5.

Ireland too, are beset with problems with Don Whittle, the Bangor flank forward, joining his back row colleague, Michael Gibson as a doubtful starter for the game against France in Paris on Saturday.

Whittle was ordered to bed yesterday with a influenza virus but was hopeful he would recover.

With capital intent

Martin Livesey, the Plymouth Albion stand-off, wants to join London club next season. Livesey, aged 24, a physical education teacher who is based at Basingstoke, believes that not being able to attend training sessions at Plymouth is affecting both him and the rest of the players.

He has place-kicking skills as

well as versatility behind the scrum, and was replacement for the South West division this season.

The favoured sides in the Gwentbank Cheshire Cup have been kept apart in the draw for the semi-finals, to be played by March 13. Winton Park are away to Sandbach and Birkenhead Park entertain Wilslow.

Phil Matthews, the Ards flanker, looks certain to be fit to play despite dislocating a finger in a club match last weekend.

Meanwhile, Nigel Carr, the Irish forward sidelined for 10 months following injuries in a car bomb explosion early last year, is poised to pick up the thread of his comeback. "I am pretty certain that I will be training again tomorrow night," Carr said yesterday. "And if all goes well I may play against Forthdown on Saturday. That, however, is a decision for later in the week."

Carr was forced to withdraw from the Ards team last weekend after playing two low-key games on successive Saturdays.

"But X-rays late on Monday afternoon revealed an apparent fracture and my knee is no better or no worse than it has been since my last operation a few years ago."

Barley in charge of B team

By David Hands

Bryan Barley, one of four centres forming the three-quarter line, takes over as captain of the B team in the B international against Italy at Leicester on March 4. Barley, who has won four senior caps, succeeds Williams, who has been promoted to the replacements from the senior side to play Scotland the following day.

There are five changes, one positional, from the England B XV that played so well in beating France 18-6 last month: Adamson (full back), Buckton (centre), Sutton (stand-off half) and Lennett (loose forward) prop make their first appearances at this level, and Hartley moves from centre to wing to accommodate Buckton.

Those replaced are Hodgkinson, who did not look happy at full back in either the trial or the B international, and Johnson, the Coventry prop. Oti and Williams have both moved on to higher things, though there may be one or two wings about the country who feel slightly hard done by. Smith of Wasps and Swift of Bath among them.

The XV includes three capped players, Barley, Pearce and Redman, though the theoretical agreement between the two countries is for five. Clearly, the selection of the backs has hinged on the desire to give Buckton an outing at this level, since the bad weather has not helped him state a strong enough case for inclusion in the senior side in club games.

Hartley has a good game in the club, but he has been dropped, thus he finds himself on the wing.

Sutton, the Cambridge University stand-off, has dual qualifications for England and Wales, but his appearance in the B game must confirm his allegiance.

ENGLAND B: R Adamson (Widnes); J Bentley (Leeds); B Barley (Widnes); J Buckton (Coventry); G Hartley (Nottingham); J Lennett (Mossley); J Oti (Cambridge); M Redman (Leeds); S Swift (Bath); A Robinson (Bath); D Egan (Leeds).

Replacements: S Hodgkinson (Nottingham); J Redman (Leeds); D Holmes (Sheff); K Dams (Gloucester); J Johnson (Coventry); M Rees (Wasps).



Back in charge: Melville to captain England again

Carling at full back for Durham in semi-final

By David Hands

Will Carling, the England centre, will be at full back for Durham, the holders, play University College Swansea in the semi-final of the UAU championship today. The game has been moved from Rugby to Lichfield, while at Stourbridge, Loughborough will oppose Bristol, the beaten finalists of last year.

Carling played full back throughout his first year at Durham, who will be without Canning, the stand-off half, and Henderson, the wing, because of injury. Canning, whose five penalties won the final last year, has damaged knee ligaments and is unlikely to play again this season. However, Hartley is playing confidently in his place in a side led from flanker by Tacey.

Swansea lost 12-10 to Durham in quarter-finals last year and will hope that their experienced half backs, Booth and Evans, can make up the difference. Lewis, in his first year in the team, should ensure some good possession from the lineout.

There is strength in depth at Bristol, too, since their second and third teams also contest semi-finals in their respective competitions. The first time the club has achieved that distinction. Loughborough are without Swain, their injured flanker, but welcome back Hackett and Walters, both halves, and Evans, the wing.

Carling makes his first appearance for the Hartlepool side on Saturday, against Huddersfield at Stoupe Memorial Ground. He will link up with fellow England international Jamie Salmon at centre for the first time.

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Frizzell hopes fortune smiles on City again

By Ian Ross

Jimmy Frizzell, the general manager of Manchester City, will wish his side luck before they take the field for the FA Cup-tie with Plymouth Argyle on Saturday, while acknowledging that the club's reserves of that elusive commodity may have been exhausted in the competition's earlier rounds.

In the third round, City were just a few seconds away from defeat at Leeds Road as Huddersfield Town, leading 2-1, threatened to average the humiliating 10-1 league drubbing at Huddersfield and two months earlier. But as the referee monitored his watch, John Gidman drove a free kick high into the roof of the Huddersfield net to salvage pride and secure a replay after a goalless second game, City advanced by disposing of Huddersfield 3-0 at Leeds Road.

The fourth round brought yet more problems for City as third division Blackpool took a one-goal advantage into the final minute of the game at Bloomfield Road before Paul Lake struck out a leg in the crowded penalty area to level the scores.

On both occasions, our goal came so late on that the referee



FA CUP

just about had enough time to re-start the game before ending it. "It was close," Frizzell says. "It was close, but the old saying about football being a 90-minute game still holds true. If you give up before the end, you cannot complain about the outcome. We kept going and got our reward."

"I suppose you can say that we have enjoyed some luck in the FA Cup this season. People have said we have had more than our fair share, but I hope there is still a little left over in case we need it against Plymouth."

"Luck is something you cannot rely on but it is something which will always play its part in the game. I don't think that any side can hope to make it all the way to Wembley and win the competition without enjoying some good fortune."

Although City still regard themselves as a first division club exiled in the second, hopes

of reclaiming the place in the top flight which they surrendered last May have faded, leaving a side rich in promise and viewing the FA Cup as the last available route to success.

After a dismal start to the season, Manchester City were in 17th place in the table after a lacklustre goalless draw at Shrewsbury in mid-September. Then fortune - or luck - changed and for six glorious weeks and 12 games between October 21 and December 1, City remained unbeaten. Just as the dawn of a new era in Manchester football was being heralded, the side's form was transformed again. The goals dried up and that made all the difference," says Frizzell.

It is 19 years since City last won the FA Cup, beating Leicester City 1-0, but with so many of this season's favourites paired against each other in this weekend's fifth round, Frizzell believes this could once again be the year of the underdog. "A lot of the big boys have been drawn against each other, so I suspect that there will be many clubs which haven't enjoyed Cup success for quite a while fancying their chances."

Kuhl deal lined up by Bassett

Dave Bassett, the new Sheffield United manager, has returned to the club's sacked him, Watford to sign players in an attempt to halt his slide towards the third division.

Bassett has agreed to sell Martin Kuhl to Watford for £125,000, and will take Tony Agans and Peter Hetherington, plus cash, in exchange. Bassett is also hoping to sign Steve McLaren from Derby County in time for Saturday's game with Barnsley.

Chris Nicholl, the Southampton manager, has offered Danny Wallace a two-year contract and is hoping that the sought-after winger, valued at £800,000, will sign. Glenn Cockerill and Gerry Forrest have both signed new contracts.

David Hirst could be recalled to the Sheffield Wednesday side to play Charlton Athletic on Saturday, after scoring in Wednesday's 4-2 defeat against the Kuwaiti national side on a trip to the Middle East. Hirst may get a chance because Colin West faces an absence of several weeks after suffering a hairline fracture in his foot at Coventry last Saturday.

Bruce Riech, the Middlesbrough manager, wants players banded from wearing rings during matches, following an injury to Stephen Pears, his side's goalkeeper, in last Sunday's match with Aston Villa. The injury was caused by a ring and needed eight stitches.

Demetrius Coker, aged 25, the former Chelsea winger who joined Reading for £50,000 at the start of last season, has been forced to quit football because of a crippling knee injury. Long-serving players Gary Peters and Mark White have been handed free transfers by Reading.

Brentford have an added incentive for winning at Rotherham United tonight - a place at Wembley. If Brentford are successful, and then win again at Sunderland on Saturday, they will qualify for the Football League's Centenary Festival. However, Sunderland will represent the third division at Wembley, together with Wigan who have already qualified, if Rotherham avoid defeat.

There is strength in depth at Bristol, too, since their second and third teams also contest semi-finals in their respective competitions. The first time the club has achieved that distinction. Loughborough are without Swain, their injured flanker, but welcome back Hackett and Walters, both halves, and Evans, the wing.

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Injured Robson flies home on Ferguson's orders

From Stuart Jones, Football Correspondent, Tel Aviv

The misfortune which has persistently plagued Bryan Robson's international career has struck again. England's captain, whose contribution during the World Cup finals two years ago was effectively ended before the tournament had begun, has been withdrawn from the start of Bobby Robson's preparations for the European Championship.

Obedient to the orders of Alex Ferguson, the manager of Manchester United, he flew back home via Vienna yesterday for treatment on his damaged left thigh muscle.

Before his sudden and unexpected departure he explained that the injury had occurred after Monday's training was over. "It was so silly," he said. During private shooting practice with Shilton he "felt a twinge and I knew something was wrong as soon as we started training today."

Convinced that he would be unfit for United's fifth round FA Cup tie at Arsenal on Saturday if he played here, he telephoned Ferguson and was told to "get the first plane home". He did so, at 2.30pm on Austrian Airways, leaving behind one of the most inexperienced of England line-ups.

As he waited at the airport he confirmed that it is "not one of my old injuries. It doesn't feel as bad as it did but I'm not pulling out just as a precaution. It is more than that. I didn't want to miss another international but I had no alternative."

Bobby Robson admitted that the absence of his namesake had "cast a shadow over what we are doing here. He has gone for a whole year without being injured and this is not what we would have wanted. We could have treated him here but his club wants to see him."

England's manager, who kept a wounded Bryan Robson in Mexico because he felt

that his mere presence was so influential, was so surprised that he had not considered that he might take over as captain. Butcher is unavailable and he had already decided to omit the other two candidates, Shilton and Sansom.

Selecting the replacement for Bryan Robson was more straightforward. McMahon was already about to be groomed as his successor anyway. The process has merely been accelerated. Yet the news of his promotion to the senior side for the first time was so

England team

C. Woods (Hampshire), G. Stevens (Everton), R. Wilson (Derby), M. Wright (Derby), S. Pearce (Nottingham Forest), C. Waddle (Tottenham), S. McMahon (Liverpool), M. Webb (Nottingham Forest), J. Barnes (Liverpool), G. Allen (Tottenham), P. Beardsley (Liverpool).

starting that his wife, Julie, refused to believe it.

"She thought I was messing about when I phoned to tell her," McMahon said. "I'm shocked myself. I've always dreamed about playing for England and this is a big break for me. I feel sorry for Bryan but somebody's disappointment in football is always somebody else's joy."

He paid tribute to Colin Harvey, the coach when he was at Everton and now the manager, and to his Liverpool colleagues in the side. Barnes and Beardsley. He appreciates that he could follow Beardsley's explosive rise to recognition and squeeze into the party for the European championship.

"McMahon is a dominant figure in the best club side in Britain," Bobby Robson said. "This is the next step. All he has to do now is play like that at international level. To accommodate him Webb has been moved across to the left of the central midfield roles."

Bobby Robson has also chosen to offer otherwise rare

opportunities to Allen, Pearce, Wilson, Woods and Wright. The experience will help the collection of understudies to prepare for West Germany, should they be retained in the squad. Pearce, for one, is certain to be picked again before June.

The members of the experimental line-up have collectively started only 105 matches, a mere 11 more than one individual. Shilton, Barnes is the most experienced, although half of his 34 caps have been gained as a substitute, and is also the leading scorer with half a dozen goals.

Such statistics should be of no significance. Israel have not won any of the dozen matches since Milenko Mihic, a Yugoslav, was appointed as their manager and their last victory was over New Zealand in a meaningless World Cup qualifying tie in Tel Aviv in November, 1985.

Bobby Robson pointed out that France, held 1-1, and Poland, who claimed their third goal in a 3-1 win in the last minute, "both struggled here recently." So did England two years ago. The man who led the recovery and scored both goals happened to be Bryan Robson.

Coleman loan

Colchester United yesterday signed Dave Coleman, aged 20, on a month's loan from Bournemouth. If the loan period is successful for both parties, a permanent move will be discussed.

January man

Larry Hotaling, of Market Harborough, has been named as the National Basketball League player of the month for January with an effectiveness rating of 33.25, based on all-round match statistics.

England's first black international for 80 years

Tries of quality are Oti's top aim

By David Hands
Rugby Correspondent

Christopher Oti's selection yesterday in the England team to play Scotland at Murrayfield on March 5 cuts across the social phenomena which has seen no black player appear in the national rugby union side since James "Darkie" Peters in 1908.

Oti, aged 22, a land economy student at St Edmund's, Cambridge and Nottingham player, was his first cap at the expense of Mike Harrison, the Wakefield wing who has captained England in their last seven games. Simon Halliday (Bath) and Rob Andrew (Worcester) are recalled to replace Kevin Simms (Worcester) and Les Conner (Leicester).

"I'm absolutely thrilled," Oti said. "I never saw myself as black — just a player. I hope that if I can set a good example, others will want to follow. It has only been since my selection that I have come to realize that in the real world people see you by the colour of your skin."

Oti, born into a Nigerian family of six children, was educated at Millfield and the University of Durham, where he first made an impression on the national scene with a try in the 1985 UAU final against Loughborough. It was a burst of such sinuous power and speed that his credentials as an attacking wing of outstanding potential needed little further examination.

"When I first went to Millfield they were surprised by my performance in the school trials. I'm a very physical player. I just want to run with the ball. I suppose I don't fit into a rugby stereotype — I like to visit a wine bar and do some dancing. I know I need to train, but it's something I find very difficult."

"I have ambitions to score great tries for my country. I don't want to be remembered as the first coloured player to play for England for years. I want to be remembered as a very good winger."



The cream of Cambridge: Oti, who has forced out Harrison, to make his England entrance

Peters broke fresh ground for England

By David Hands

James Peters, the first coloured player to appear in an England jersey and nicknamed "Darkie" at a time when there was no commission to leap to his defence, was born in Salford in 1880 and started his rugby union career in London as a youngster.

But it was in the West Country that he gained a reputation as a daring stand-off half, though there was not then the same specialization at half back as now.

He played for the Dings and Knowle clubs in Bristol before spending the 1900-02 seasons with the Bristol club. He then moved to the Devonport Rugby League Club. He died in March 1954.

outh, becoming an automatic choice for Devon.

His international debut, at a time when Adrian Stoop (Harlequins) was available, was against Scotland in 1906 and he played four more times, scoring tries against France (1906) and Scotland (1907).

He continued his club career despite losing three fingers in an accident in 1910 but was suspended in 1912 after an RFU inquiry into professionalism in Devon. There was a brief attempt to introduce professionalism in the county but in 1913 Peters signed for Barrow Rugby League Club. He died in March 1954.

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Baird row typifies club plight

By Ian Stafford

On the eve of Portsmouth's High Court hearing amid the threat of bankruptcy, a hospital yesterday indicated just how severe the South coast club's financial plight is by refusing to X-ray the injured left leg of Ian Baird until an outstanding bill for private health treatment was paid.

John Deacon, the Portsmouth chairman, together with Bill Davis, the club secretary, and John Parkhouse, the chief executive, will this morning attend a hearing in London to face a winding-up petition with their assets frozen and debts of more than £1 million.

Baird, aged 23, was at St Mary's Hospital in Portsmouth where the hospital authorities were refused to take a precautionary X-ray of his badly bruised leg and threatened to sue the club if their debts were not paid. Dick Bishop, the hospital's general manager, said: "We told them that unless they paid the £750 we would not treat their player and we would take them to court."

Deacon, who has been paying the wages and expenses out of his own pocket since the club's assets were frozen, paid the hospital and Baird's examination then revealed that the leg is badly bruised but not broken.

The immediate bill now facing Portsmouth amounts to £774,000, with the Inland Revenue demanding £626,000 and the customs and excise seeking £112,000 unpaid VAT.

A testing time for Roxburgh's men

From Roddy Forsyth, Riyadh

Whatever else Scotland had hoped to find when they decided to open their build up to the next World Cup with this match in Saudi Arabia, it can scarcely have been a torrential downpour. This, after all, is a city where the annual rainfall is less than 10 inches and which has seen only two showers in the past 10 months.

Yet only 100 yards from the Scottish headquarters, beamed Arab drivers have been forced to inch their vehicles along a submerged boulevard,

Scotland team

J. Leighton (Aberdeen), S. Clark (Chelsea), R. Duff (Rangers), W. Miller (Aberdeen), M. Macgregor (Dundee United), S. Watt (Dundee), F. Leslie (Glasgow), A. Allan (Glasgow), J. Collins (Rangers), F. McAvennie (Glasgow), M. Johnston (Rangers), S. Hunter (Glasgow), A. Gormley (Aberdeen), G. Macquay (Rangers), R. Connor (Aberdeen), A. McLean (Aberdeen), J. Colquhoun (Rangers), P. Nevin (Chelsea).

and a little further away someone has abandoned a brand new powder-blue Mercedes limousine in the middle of a temporary lagoon.

Such scenes will certainly encourage the sceptics, who believe this trip to be a needless exercise requiring players to spend 18 hours flying in a week when most will have to play in cup ties north and south of the border.

It is no secret that if such countries as Morocco or Portugal had been able to accommodate the Scottish Football Association's desire for a pleasant mid-winter fixture, we would now be involved in a contest at a considerably shorter distance from home

and at significantly lower expense.

However, Andy Roxburgh's knack of finding silver linings extended to the unaccustomed stormclouds above the Scots' training ground yesterday. "The more rain the better," the Scotland coach said.

Gesturing at the floodlights of the National Stadium nearby, he added: "The pitch there is disappointing, a patchwork of grass and bare ground, but even that is of benefit to us. We are trying to show some of our newer players that you can never be certain what you will find when you travel. We tell them that they learn to take these things in their stride before we come to games that will matter."

By the same token, Roxburgh needs to discover something of the calibre of his new men before the Scots embark on their first shooting match against Norway in Oslo next September.

John Collins, the Hibernians midfielder, is in from the start on the left, where Scotland have not been well endowed in recent games.

Maurice Johnston, of Nantes, and his successor in a Celtic jersey, Frank MacAvannie, form a new forward partnership, and Richard Gough will start the match alongside Willie Miller in central defence in a move designed to discover whether Gough is more effective for Scotland in the middle of the back four or at full back.

Surprise as US go down

From John Hemmsey
Calgary

In the most dramatic of finishes to their Olympic ice hockey match in the Saddledome here on Monday night, the United States were beaten 7-5 by Czechoslovakia. Dejected by their unexpected defeat by West Germany in their opening match, the Czechoslovaks found themselves 6-5 up but a man short due to a technical transgression when the United States swapped their goalkeeper for another man in attack.

They were swimming round the Czechoslovak goal for a minute or more when they were hit by a bolt from the blue. With nine seconds left Dusan Pasek seized the puck near his own net and struck it virtually the whole length of the rink to score a sensational goal.

To add to the point to the drama Czechoslovakia, it seemed, had been dead and buried when their opponent had whipped in three goals in the first six minutes. Their goalkeeper, whose fitness was suspect, was replaced by Jaromir Sindel, who was to be nominated as man of the match by his team's coach.

"I'm going to get into trouble for this," Hall said, "but blood doping is the most logical explanation. You have to wonder at an event like this that out of the nine top places, they've only let two other guys in."

Zurbriggen stays on course for his second gold medal

From Iain Macleod

Pirmin Zurbriggen, of Switzerland, winner of the men's downhill title here on Monday, yesterday took a giant step towards another title when he won the downhill section of the combined event. Zurbriggen completed the shortened, 2,967m course, in 1min 46.90sec.

There is, it seems, nothing but a fall in today's slalom to prevent the Swiss from emerging in the space of three days as the undisputed star of these XVth Winter Olympics.

For even allowing for the fact that although the slalom is one of Zurbriggen's favourite disciplines, it would also appear to be his weakest. He has, nonetheless, managed a fourth place this season at Kranjske Gora, which suggests

that the title is now definitely within his means.

Zurbriggen was about half a second ahead of Franck Piccard, of France, the bronze medal winner in Monday's downhill. But the major surprise was the apparent third place achieved by the Australian, Steven Lee, who has been growing in confidence after some improved showings over the past two months. Later, though, he was disqualified for missing a gate.

The prospects of Zurbriggen again striking gold here today have been considerably enhanced by the non-appearance because of an injured elbow, incurred three weeks ago at Leukerbad, of Marc Girardelli, of Luxembourg, the one man who was most

capable of stopping the Swiss.

Zurbriggen said afterwards that the most important thing was that "I didn't lose my concentration" after yesterday's victory. I felt very relaxed. The course was much faster this morning. My line was too straight through the gate. That's why I entered the first curve too low. My left knee banged into my chest, and my teeth now hurt."

However, some of the slalom specialists such as Hubert Strolz of Austria, who finished fifth today, and his compatriot, Gustav Mader, who was 11th, cannot altogether be ruled out, under the complicated nature of the FIS scoring system which decides the medals after today's slalom.

Britain's Martin Bell again managed a respectable position. After the euphoria of yesterday's excellent showing in the downhill proper, he was, not unexpectedly, somewhat disappointed with tenth place.

Bell said afterwards: "I was a little bit more nervous today as I went into the starting gate. Today I made up time on the slalom, but I have lost quite a bit of time on the top part. I'm not pleased with the way I skied. I'm not as happy with tenth place as I was in the combined downhill at Crans-Montana last year."

Blood doping allegation

"There's a much bigger drugs problem than people realise, and until the IOC and the International Skiing Federation get off their backsides and do something about it, it will always be there."

Hall points the finger of blame at the FIS Medical Committee. "They were supposed to be tackling the problem years ago, but have done nothing. They have a rule that says blood doping is illegal, but don't test for it."

Chelsea's problems to be aired in public

By Dennis Signy

A press conference has been called at Stamford Bridge today to "clear the air" following the departure from Chelsea of Ernie Walley, the assistant to the manager, John Hollins, since June 1985, and to announce a successor.

The favourite for the position is Bobby Campbell, the former Fulham and Portsmouth manager, who is the reserve team coach at Queen's Park Rangers.

With Ken Bates, the Chelsea chairman, out of the country for three weeks, the responsibility for announcing the departure of Walley "by mutual consent" and organizing the installation of his successor has fallen on Graham Smith, a director.

Speculation has arisen about the future of Hollins as

manager since it is an open secret that he disagreed with the decision to dispense with the services of Walley and has reserved any comments on the situation until the announcement of the coach's replacement.

Smith yesterday had talks with Hollins and members of the staff and players. The decision that Walley had to go was made before Bates left the country and Smith, confronted with headlines suggesting that Hollins might react badly, even resign, and also stories that he might not want to work with the new manager, wants to "put the record straight." Hollins is believed to have taken legal advice about his position.

Chelsea have now gone 15 league games without a win

Hampshire signing

Hampshire have signed Stephen Jeffries, aged 28, a fast-medium bowler from South Africa on a two-year contract. Once with Lancashire, Jeffries has represented his country against unofficial touring sides.

He was recommended to Hampshire by Barry Richards, the county's former opener, and Robin Jackman, and will cover for Malcolm Marshall, who will be touring England with West Indies this summer.

Driver cleared

Verriers, Belgium (AP) — Michele Alboreto, the Italian Formula One driver, was yesterday cleared of any blame in an accident in which he struck a television cameraman before the start of the 1985 Belgian Grand Prix.

Lumpkin leads

Jay Lumpkin, the United States club professional champion, will lead the American team trying to retain the Johnnie Walker PGA Cup at The Belfry from July 22 to 24.

In the running

Ingrid Kristiansen, of Norway, who set the marathon world best in London in 1985, yesterday confirmed her entry for the 1988 Mars London Marathon on April 17.

Innings closed

New Delhi (Reuters) — Gundappa Viswanath, 39, a veteran of 91 Tests for India, has announced his retirement from competitive cricket.

Holt at last

Andrea Holt, aged 17, has had her place in the England table tennis squad for the European championships in Paris confirmed. Originally, the ETTA wanted three women in the team but Donald Parker, the captain and a sole selector, pressed for a fourth place.

Lumpkin leads

Jay Lumpkin, the United States club professional champion, will lead the American team trying to retain the Johnnie Walker PGA Cup at The Belfry from July 22 to 24.

Late Open

The Jersey Open golf tournament will be held from October 20 to 23, instead of its usual date in June.

Dickie sues Board to recover British title

By Srikanth Sen, Boxing Correspondent

Robert Dickie, the Swansea featherweight, is to sue the Boxing Board of Control for the loss of his British title.

Dickie was to have defended the crown at the Alan Lido, Aberavon, on February 24, but when he damaged his right hand last month the Board decided to declare the title vacant. Kevin Taylor of Rochdale, the central area champion, will now meet the challenger, Peter Harris, of Swansea on the appointed date.

Colin Breen, Dickie's manager, said: "We are suing for the £15,000 purse he would have got against Harris, for the loss of status, and for the loss of potential earnings as a British champion. They can't get away with it. It is like sacking a man when he is on the sick."

In its letter to Breen, the

Board said that it was not prepared to give an extension, since Dickie had not defended his title since October 1986.

The boxer was involved in a serious car crash last March and took 12 months to recover. When stripping Dickie of the title last month, John Morris, secretary of the Board, had said that the decision was taken because the division was a lively one with contenders queuing up. The Board wanted the championship to "move along."

However, they ruled that the new champion would not have the usual six months' grace and would have to defend against the new challenger when ordered. Morris said that Dickie would be regarded as a preferential challenger once he is fit.

END COLUMN

French tempt judo's cream

By Nicolas Soames

Jigoro Kano, the revered founder of judo, must be turning in his grave. His view of judo was rooted in the maxim *jinkyoji* — for mutual welfare and benefit — and, as a highly educated man, he took a dim view of prize fights.

His exalted attitude saw judo as a perfect vehicle for housing the character through hard physical and mental commitment and the refinement of technical skills. Judo was to him *shugo* — aesthetic training — not sport in the sense of gentlemanly diversion.

However, exactly 50 years after his death, the French Judo Federation, the most powerful single judo organization outside Japan, has announced details of an elite competition in Paris on December 10 offering the sum of 100,000 francs to the winners of four weight categories, with second prizes of 50,000 francs, 30,000 francs to two bronze medal winners and two 20,000 francs consolation prizes.

In keeping with the contemporary trend of sponsorship, it is called The First Dairy Produce Masters (a bit like the Milk Marketing Board), and appropriately will be concerned only with the Gallic idea of the cream of international judo players. Specifically, this means the four Olympic medal winners in the light-middleweight (under 78kg), middleweight (under 86kg), light-heavyweight (under 95kg) and heavyweight (over 95kg) plus four top French players in each division.

A marvellously bold proposal

It is a marvellously audacious proposal — one that is likely to rock the very foundations of the judo fraternity both in Japan — notwithstanding the clear commercial roots of *sumo* where the winners are paid cash while still sweating in the ring — and abroad.

It will divide judo into two clear camps: the modernists and the traditionalists. Although no decision has yet been taken — the plans were only revealed at the *Tournoi de Paris* at the weekend — it is possible that the Japanese will boycott the event, but the more commercially minded sportsmen from Western countries may find themselves competing in the *Sumo Olympics* with half an eye on the further target on the treasure trove at the end of the year.

Among them, possibly, will be Britain's own Olympic light middleweight silver medal winner, Neil Adams. Although he cautiously says that his priority at the moment is getting to the Olympics, he is absolutely unequivocal in his support for the idea.

Incentive for youngsters

"We have been hypocritical for too long about amateur and professional status in judo," he said. "All the top fighters are professionals, in the sense that they train full time and are paid to do that. The only difference now is that they will get paid to compete."

"If this gives an incentive to those young boys coming through, I welcome it. After all, if they can do it in athletics, why not judo? It can only help them, and it will certainly create a lot of interest. The only problems it can cause is if two players decide to peak for a paid event rather than the world championships or Olympics."

The chairman of the British Judo Association, Mick Leigh, sees the development as inevitable. "Professionalism in sport is a sad fact of life," he said.

It seems that the prize-money will be paid to the governing bodies to hold in a trust fund for the *judoists* (the judo player) when he retires.

The implications for judo are numerous. Le Premier Master Produits Laitiers, to give it its formal French title, could be the start of a series of professional judo tournaments throughout the world. Though this first event includes only four weight categories, all seven Olympic weight events could be included; a natural development would be prize fights for women.

However, before traditionalists throw their hands up in horror, it is salutary to recall that judo made its first appearance in Britain when Yukio Tani toured the musical halls taking on all-comers — for cash.